



# AXA Mansard Insurance plc

## 2020 Half Year Unaudited Results

The Directors present the 2020 half year unaudited results of AXA Mansard Insurance Plc

### Consolidated Statement of Financial Position as at 30 June 2020 (All amounts in thousands of Naira)

	Group 30-Jun-20	Group 31-Dec-19	Parent 30-Jun-20	Parent 31-Dec-19
<b>ASSETS</b>				
Cash and cash equivalents	18,385,722	17,911,416	12,988,294	16,133,274
<i>Investment securities:</i>				
– Fair value through profit or loss	5,992,936	5,302,005	5,992,936	5,302,005
– Available-for-sale assets	26,942,882	27,836,825	22,969,712	22,032,646
Financial assets designated at fair value	4,357,152	4,154,695	4,357,152	4,154,695
Trade receivables	10,165,065	5,418,424	3,362,909	1,224,373
Reinsurance assets	11,975,198	8,974,246	11,781,187	8,895,612
Deferred acquisition cost	632,158	331,047	580,971	321,055
Other receivables	2,198,392	1,548,652	1,201,654	801,891
Loans and receivables	422,456	403,548	2,073,673	882,168
Investment properties	15,297,681	15,801,949	-	1,350,000
Investment in subsidiaries	-	-	3,537,247	3,537,247
Intangible assets	1,556,114	1,580,297	190,342	215,450
Property and equipment	2,258,346	1,989,781	1,972,995	1,784,543
Right of use	1,038,390	535,863	959,907	462,002
Statutory deposit	500,000	500,000	500,000	500,000
<b>TOTAL ASSETS</b>	<b>101,722,492</b>	<b>92,288,748</b>	<b>72,468,979</b>	<b>67,597,041</b>
<b>LIABILITIES</b>				
Insurance liabilities	33,839,564	25,162,941	22,186,455	17,491,746
<i>Investment contract liabilities:</i>				
– At amortised cost	4,726,104	4,275,765	4,726,104	4,275,765
– Liabilities designated at fair value	4,357,152	4,154,695	4,357,152	4,154,695
Trade payables	12,987,720	16,567,712	12,689,582	16,478,545
Other liabilities	4,542,440	3,305,822	2,469,112	1,894,835
Current income tax liabilities	948,932	935,546	149,839	203,650
Borrowings	4,299,381	6,965,804	-	-
Deferred tax liability	919,116	841,496	-	-
<b>TOTAL LIABILITIES</b>	<b>66,620,409</b>	<b>62,209,781</b>	<b>46,578,244</b>	<b>44,499,236</b>
<b>EQUITY</b>				
Share capital	5,250,000	5,250,000	5,250,000	5,250,000
Share premium	4,443,453	4,443,453	4,443,453	4,443,453
Contingency reserve	4,356,327	4,270,458	4,356,327	4,270,458
Other reserves	2,683,347	2,687,483	2,652,077	2,652,077
Treasury shares	(304,924)	(304,924)	(304,924)	(304,924)
Fair value reserves	2,497,838	1,080,718	2,290,154	923,562
Retained earnings	10,942,712	7,832,957	7,203,648	5,863,179
<b>SHAREHOLDERS' FUNDS</b>	<b>29,868,753</b>	<b>25,260,145</b>	<b>25,890,735</b>	<b>23,097,805</b>
Total equity attributable to the owners of the parent	29,868,753	25,260,145	25,890,735	23,097,805
Non-controlling interest in equity	5,233,330	4,818,822	-	-
<b>TOTAL EQUITY</b>	<b>35,102,083</b>	<b>30,078,967</b>	<b>25,890,735</b>	<b>23,097,805</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>101,722,492</b>	<b>92,288,748</b>	<b>72,468,979</b>	<b>67,597,041</b>

### Consolidated Statement of Comprehensive Income for the period ended 30 June 2020 (All amounts in thousands of Naira unless otherwise stated)

	Group 30-Jun-20	Group 30-Jun-19	Parent 30-Jun-20	Parent 30-Jun-19
<b>Continuing operations</b>				
Gross written premium	30,543,434	29,358,625	18,476,765	20,419,029
Gross premium income	22,733,154	19,679,224	13,892,653	13,594,113
Re-insurance expenses	(7,061,067)	(7,598,338)	(6,952,957)	(7,532,443)
Net premium income	15,672,087	12,080,886	6,939,696	6,061,670
Fee and commission on insurance contracts	912,717	1,107,483	912,717	1,107,483
Net underwriting income	16,584,804	13,188,369	7,852,413	7,169,153
<i>Claims:</i>				
Claims expenses (gross)	(10,245,345)	(6,805,640)	(3,994,004)	(1,685,050)
Claims expenses recovered from reinsurers	407,546	(1,735,710)	388,277	(1,779,195)
Underwriting expenses	(2,009,400)	(1,877,951)	(1,697,979)	(1,673,939)
Changes in individual life reserves	(6,027)	(227,061)	(6,027)	(227,061)
Changes in annuity reserves	(136,313)	(102,750)	(136,313)	(102,750)
<b>Net underwriting expenses</b>	<b>(11,989,539)</b>	<b>(10,749,112)</b>	<b>(5,446,046)</b>	<b>(5,467,995)</b>
<b>Total underwriting profit</b>	<b>4,595,265</b>	<b>2,439,257</b>	<b>2,406,367</b>	<b>1,701,158</b>
Investment income	2,757,852	2,657,442	1,380,480	2,112,565
Net gains/(losses) on financial instruments	328,845	118,269	469,735	48,516
Net gains on investment property	845,732	(129,328)	-	-
Profit on investment contracts	132,467	160,453	132,467	160,453
Other income	34,078	37,500	10,511	43,681
<b>Total investment income</b>	<b>4,099,974</b>	<b>2,844,336</b>	<b>1,993,193</b>	<b>2,365,215</b>
Expenses for marketing and administration	(739,359)	(975,465)	(648,855)	(848,434)
Employee benefit expense	(1,427,934)	(1,312,515)	(1,027,292)	(984,121)
Other operating expenses (Impairment)/writeback of other assets	(1,703,620)	(1,232,443)	(1,161,906)	(864,509)
(Impairment)/writeback of premium receivables	(17,557)	491	(14,860)	-
Results of operating activities	4,805,769	1,763,661	1,546,647	1,369,309
<b>Finance cost</b>	<b>(403,940)</b>	<b>(191,788)</b>	<b>(34,982)</b>	<b>-</b>
<b>Profit before tax</b>	<b>4,401,829</b>	<b>1,571,873</b>	<b>1,511,665</b>	<b>1,369,309</b>
Income tax expense	(795,833)	(153,610)	(85,327)	(129,416)
<b>Profit for the year</b>	<b>3,605,996</b>	<b>1,418,263</b>	<b>1,426,338</b>	<b>1,239,893</b>
Profit attributable to:				
Owners of the parent	3,191,488	1,283,604	1,426,338	1,239,893
Non-controlling interest	414,508	134,659	-	-
<b>Total comprehensive income for the year</b>	<b>3,605,996</b>	<b>1,418,263</b>	<b>1,426,338</b>	<b>1,239,893</b>
<i>Other comprehensive income:</i> Items that may be subsequently reclassified to the profit or loss account:				
Changes in available-for-sale financial assets (net of taxes)	1,417,120	298,078	1,366,592	166,493
Items that will not be subsequently reclassified to profit or loss account	-	-	-	-
Other comprehensive income for the year	1,417,120	298,078	1,366,592	166,493
<b>Total comprehensive income for the year</b>	<b>5,023,116</b>	<b>1,716,341</b>	<b>2,792,930</b>	<b>1,406,386</b>
Attributable to:				
Owners of the parent	4,608,608	1,581,682	2,792,930	1,406,386
Non-controlling interests	414,508	134,659	-	-
<b>Total comprehensive income for the year</b>	<b>5,023,116</b>	<b>1,716,341</b>	<b>2,792,930</b>	<b>1,406,386</b>
Earnings per share:				
Basic (kobo)	30.92	12.43	13.82	12.01
Diluted (kobo)	30.43	12.24	13.60	11.82

### Statement of Cashflows for the period ended 30 June 2020 (All amounts in thousands of Naira unless otherwise stated)

	Group 30-Jun-2020	Group 30-Jun-2019	Parent 30-Jun-2020	Parent 30-Jun-2019
<b>Cash flows from operating activities</b>				
Cash premium received	19,259,021	19,618,735	9,793,286	12,532,889
Cash paid as reinsurance premium	(8,542,442)	(8,781,349)	(8,434,332)	(8,715,454)
Fee income received	1,436,650	1,932,572	1,021,338	1,647,974
Cash received on investment contract liabilities	1,725,468	770,342	1,725,468	770,342
Cash paid to investment contract holders	(1,778,043)	(437,718)	(1,778,043)	(437,718)
Claims paid	(9,647,415)	(9,720,092)	(4,180,405)	(4,635,634)
Cash received from reinsurers on recoveries for claims paid	599,152	(2,186,981)	429,337	(2,031,167)
Cash received from coinsurers on recoveries and claims paid	336,974	(21,900)	336,974	(21,900)
Underwriting expenses paid	(2,009,400)	(1,877,951)	(1,697,979)	(1,673,939)
Employee benefits paid	(1,585,024)	(1,519,087)	(1,103,762)	(912,363)
Rent received	948,121	879,087	-	-
Other operating expenses paid	(1,419,499)	(4,025,757)	(1,256,601)	(3,802,326)
Premium received in advance	2,035,017	5,894	2,035,017	5,894
Changes in working capital	1,358,580	(5,364,204)	(3,109,701)	(7,273,402)
Income tax paid	(702,137)	(363,277)	(139,136)	(90,232)
<b>Net cash from operating activities</b>	<b>656,443</b>	<b>(5,727,481)</b>	<b>(3,248,837)</b>	<b>(7,363,634)</b>
<b>Cash flows from investing activities</b>				
Purchases of property, plant and equipment	(522,296)	(221,603)	(383,666)	(162,948)
Dividend received	199,355	86,138	72,087	535,081
Investment income received	2,448,761	2,365,308	1,197,568	2,079,341
Purchase of intangible assets	(11,837)	(6,649)	(3,075)	(6,125)
Proceeds from the disposal of property and equipment	3,085	6,360	1,965	6,340
Proceeds from the disposal of investment property	1,418,000	-	1,418,000	-
Purchase of fair value through profit or loss financial assets	(2,655,966)	-	(2,655,966)	-
Sale of fair value through profit or loss financial assets	2,655,460	-	2,655,460	-
Sale of available-for-sale financial assets	18,368,219	6,828,772	14,232,140	6,764,554
Purchase of available-for-sale financial assets	(18,924,985)	(964,361)	(15,290,386)	(528,660)
Increase in loans and receivables	(67,873)	-	(1,245,368)	-
Repayment of loans and receivables	50,776	-	80,532	-
<b>Net cash used in investing activities</b>	<b>2,960,699</b>	<b>8,093,965</b>	<b>79,292</b>	<b>8,687,583</b>
<b>Cash flows from financing activities</b>				
Interest & principal repayment on borrowings	(3,168,977)	(591,680)	-	-
<b>Net cash used in financing activities</b>	<b>(3,168,977)</b>	<b>(591,680)</b>	<b>-</b>	<b>-</b>
<b>Net increase/decrease in cash and cash equivalents</b>	<b>448,165</b>	<b>1,774,804</b>	<b>(3,169,546)</b>	<b>1,323,949</b>
Cash and cash equivalent at beginning of year	17,911,416	5,238,705	16,133,274	4,218,348
Effect of exchange rate changes on cash and cash equivalent	26,141	28,904	24,566	27,850
<b>Cash and cash equivalent at end of year</b>	<b>18,385,722</b>	<b>7,042,413</b>	<b>12,988,294</b>	<b>5,570,147</b>

Signed on behalf of the Board of Directors on 29 July 2020

Mrs. Ngozi Ola-Israel  
Chief Financial Officer  
FRC/2017/ANAN/00000017349

Nwola

Mr. Kunle Ahmed  
Chief Executive Officer  
FRC/2017/CIIN/00000017019

Ahmed

Mr. Olusola Adeeyo  
Chairman  
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Adeeyo

The full financials as well as the strategies the company is adopting to manage the impact of the COVID-19 pandemic can be found at [www.axamansard.com](http://www.axamansard.com)