## **AXA Mansard Insurance plc** 2016 QUARTER 1 UNAUDITED FINANCIALS

| Consolidated Statement of Financial Position as at 31 March, 2016. (All amounts in thousands of Natra unless otherwise stated) | GROUP<br>31 Mar<br>2016<br>N'000 | GROUP<br>31 Dec<br>2015<br>N'000 | COMPANY<br>31 Mar<br>2016<br>N000 | COMPANY<br>31 Dec<br>2015<br>N'000 |
|--|----------------------------------|----------------------------------|-----------------------------------|------------------------------------|
| ASSETS   |                                  |                                  |                                   |                                    |
| Cash and cash equivalents  | 2,795,468                        | 6,461,385                        | 1,702,727                         | 5,648,247                          |
| Investment securities  |                                  |                                  |                                   |                                    |
| – Available-for-sale   | 20,097,160                       | 16,333,843                       | 17,498,098                        | 13,973,365                         |
| – Financial assets designated at fair value  | 6,693,991                        | 7,657,492                        | 4,477,666                         | 4,130,895                          |
| Trade receivables  | 2,056,599                        | 686,163                          | 1,069,150                         | 315,359                            |
| Reinsurance assets   | 8,181,087                        | 5,055,844                        | 8,147,637                         | 5,033,551                          |
| Other receivables  | 1,427,480                        | 883,383                          | 826,893                           | 493,179                            |
| Deferred acquisition cost  | 788,747                          | 578,744                          | 774,081                           | 570,875                            |
| Loans and receivables  | 154,812                          | 183,484                          | 1,797,193                         | 1,520,068                          |
| Investment property  | 9,205,350                        | 9,205,350                        | -                                 | -                                  |
| Investment in subsidiaries   | -                                | -                                | 3,919,573                         | 3,919,573                          |
| Intangible assets  | 1,731,094                        | 1,728,515                        | 244,317                           | 239,493                            |
| Property, plant and equipment  | 1,869,918                        | 1,932,823                        | 1,525,609                         | 1,575,469                          |
| Statutory deposit  | 500,000                          | 500,000                          | 500,000                           | 500,000                            |
| Total assets   | 55,501,707                       | 51,207,026                       | 42,482,945                        | 37,920,074                         |
| LIABILITIES  |                                  |                                  |                                   |                                    |
| Insurance liabilities  | 17,478,323                       | 12,916,775                       | 15,977,628                        | 12,293,840                         |
| Investment contract liabilities:   |                                  |                                  |                                   |                                    |
| – At amortised cost  | 2,715,745                        | 2,656,066                        | 2,715,745                         | 2,656,066                          |
| Financial liabilities designated at fair   |                                  |                                  |                                   |                                    |
| value  | 6,693,991                        | 7,657,492                        | 4,477,666                         | 4,130,895                          |
| Borrowings   | 2,667,146                        | 1,641,070                        | 2,590,988                         | 1,639,272                          |
| Trade payables   | 2,016,424                        | 2,198,905                        | 1,383,957                         | 1,533,273                          |
| Other liabilities  | 214,974                          | 202,653                          | 194,274                           | 144,205                            |
| Current income tax liabilities   | 4,029,735                        | 4,028,230                        | -                                 | -                                  |
| Deferred tax liability   | 267,287                          | 286,941                          | 125,362                           | 125,362                            |
| Total liabilities  | 36,083,625                       | 31,588,132                       | 27,465,620                        | 22,522,913                         |
| EQUITY   |                                  |                                  |                                   |                                    |
| Share capital  | 5,250,000                        | 5,250,000                        | 5,250,000                         | 5,250,000                          |
| Share premium  | 4,443,453                        | 4,443,453                        | 4,443,453                         | 4,443,453                          |
| Contingency reserve  | 2,917,454                        | 2,722,013                        | 2,917,455                         | 2,722,013                          |
| Other reserves   | 2,555,869                        | 2,547,607                        | 2,541,165                         | 2,532,978                          |
| Treasury shares  | (304,924)                        | (304,924)                        | (304,924)                         | (304,924)                          |
| Fair value reserves  | 25,873                           | 935,054                          | (3,289)                           | 851,929                            |
| Retained earnings  | 2,245,698                        | 1,820,069                        | 173,465                           | (98,288)                           |
| Shareholders' funds  | 17,133,423                       | 17,413,272                       | 15,017,325                        | 15,397,161                         |
| Total equity attributable to the owners of   | 17 133 423                       | 17,413,272                       | 15,017,325                        | 15,397,161                         |
| the parent   | ,,                               |                                  |                                   |                                    |
|  | 2,284,659                        | 2,205,622                        | -                                 | -                                  |
| the parent   | 2,284,659                        | 2,205,622<br>19,618,894          | -<br>15,017, <u>325</u>           | 15,397 <u>,16</u> 1                |

| Consolidated Statement of  | GROUP               | GROUP          | COMPANY             | COMPANY        |
|--|---------------------|----------------|---------------------|----------------|
| Comprehensive Income for the period ended 31 March, 2016                       | 31 Mar<br>2016      | 31 Mar<br>2015 | 31 Mar<br>2016      | 31 Mar<br>2015 |
| (All amounts in thousands of Naira unless otherwise stated)                    | N'000               | N'000          | N'000               | N'000          |
| Cantinuin a anantiana  |                     |                |                     |                |
| Continuing operations Gross written premium                                    | 8,831,923           | 7,020,274      | 7,430,900           | 6,418,138      |
| Gross written premium  | 0,031,323           | 1,020,214      | 7,430,900           | 0,410,130      |
| Gross premium income   | 4,880,084           | 4,054,824      | 4,328,948           | 3,813,860      |
| Re-insurance expenses  | (2,122,024)         |                |                     |                |
| Net premium income   | 2,758,060           | 2,391,624      | 2,239,612           | 2,156,351      |
| Fee and commission income:   |                     |                |                     |                |
| Insurance contracts  | 262,297             | 265,033        |                     |                |
| Net underwriting income  | 3,020,357           | 2,656,657      | 2,501,909           | 2,421,384      |
| Claims:  |                     |                |                     |                |
| Claims expenses (Gross)  | (2,550,420)         | (1,831,327)    | (2,133,388)         | (1,663,929)    |
| Claims expenses recovered from reinsurers                                      | 796,846             | 474,518        | 796,846             | 474,518        |
| Claims avnances (Nat)  | (1.752.574)         | (1.256.900)    | (1,336,542)         | (1 100 411)    |
| Claims expenses (Net) Underwriting expenses                                    | , , ,               | (491,934)      | , , ,               | (480,881)      |
| Increase in annuity reserves   | (36,884)            | , , ,          | , , ,               | , , ,          |
| •  | , ,                 |                | , ,                 |                |
| Increase in individual life fund during the period Total underwriting expenses | (46,439)            | , , ,          | · , ,               | <u> </u>       |
|  |                     | , , ,          | (1,898,976)         | , , , , ,      |
| Total underwriting income  | 685,483             | 813,997        | 602,933             | 757,175        |
| Investment income  | 941,368             | 731,674        | 429,067             | 313,944        |
| Net gains on financial assets  | 438,011             | 170,720        | 409,362             | 164,906        |
| Profit on investment contracts   | 27,656              | 45,500         | 27,657              | 45,500         |
| Other income   | 4,427               | 6,187          | 29,284              | 24,603         |
| Total investment income  | 1,411,462           | 954,081        | 895,370             | 548,953        |
| Expenses for marketing and administration                                      | (268,616)           | ,              |                     | ,              |
| Employee benefit expense   | (532,454)           | , ,            |                     | , ,            |
| Other operating expenses   | (444,678)           |                | (372,843)           |                |
| Total expenses   | (1,245,748)         | (1,153,445)    | (981,041)           | (921,496)      |
| Results of operating activities  | 851,197             | ,              |                     | 384,632        |
| Finance cost   | (100,152)           | , ,            |                     | 204 622        |
| Profit before tax Income tax expense   | 751,045<br>(50,938) |                | 517,262             |                |
| Profit after tax   | 700,107             |                | (50,069)<br>467,193 |                |
|  | 700,101             | 100,020        | 107,100             | 07 1,0 10      |
| Profit for the period  | 700,107             | 486,020        | 467,193             | 371,545        |
| Drafit attributable to:  |                     |                |                     |                |
| Profit attributable to: Owners of the parent                                   | 621,070             | 441,978        | 467,193             | 371,545        |
| Non-controlling interest   | 79,037              |                | 407,133             | 37 1,043       |
| 110.11 00.11.10.11.11.11.11.11.11.11.11.11.11.1                                | 700,107             |                | 467,193             | 371,545        |
| Other comprehensive income:  |                     | ,              | ,                   |                |
| Items that may be subsequently reclassified to                                 |                     |                |                     |                |
| the profit or loss account:  |                     |                |                     |                |
| Changes in available-for-sale financial assets ne                              | t (909,181)         | 45,959         | (855,218)           | 45,960         |
| of taxes   | (000 404)           | 45.050         | (055,040)           | 45.000         |
| Other comprehensive income for the period                                      | (909,181)           | 45,959         | (855,218)           | 45,960         |
| Total comprehensive income for the period                                      | (209,074)           | 531,980        | (388,025)           | 417,505        |
| Attributable to:   | (200,014)           | 331,000        | (555,525)           | 117,000        |
| Owners of the parent   | (288,111)           | 487,937        | (388,025)           | 417,505        |
| Non-controlling interests  | 79,037              |                | -                   | -              |
| Total comprehensive income for the period                                      | (209,074)           | 531,980        | (388,025)           | 417,505        |
| p  | (===,0,1)           | ,000           | (===,===)           | ,555           |
| Earnings per share - Basic (Kobo)  | 6.02                | 4.42           | 4.53                | 3.71           |
| Earnings per share - Diluted (Kobo)  | 5.97                |                | 4.49                |                |
| J 1  | 0.51                | 50             | 10                  | 5.55           |

The financial statements were approved by the board of directors on 29 April, 2016. Signed on behalf of the directors by

Mrs. Rashidat Adebisi Chief Financial Officer FRC/2012/ICAN/00000000497 Mrs. Yetunde Ilor

Mrs. Yetunde Ilori Chief Executive Officer Mr. Olusola Adeeyo

Director FRC/2013/NIM/0000001919

