



Annual Report 2019

OUR PURPOSE AND VISION

Our mission, vision and values outline who we are, what we want to achieve and how we want to achieve it. They provide direction for our Company and help ensure that we are all working towards the same goal.

Purpose

We act for Human Progress by protecting what matters.

Vision

To transform our value proposition “**from payer to partner**”, we will deliver new services complementing the traditional insurance coverage and build new business models to increase the protection of our customers.

OUR CORPORATE VALUES

Our values are the foundation of our organization. They serve as our guide, inspiring our actions and our decisions. These values reflect our way of doing and thinking, for the benefit of our customers, shareholders, employees, business partners and in any community we operate in. The following core values drive everything we do at AXA Mansard Insurance PLC.

Customer First

All our thinking starts with the customer. We consider the way they live today and tomorrow so that we continue to be relevant and impactful.

Integrity

We are guided by strong moral principles, trusting our internal judgment to do the right thing for our customers, employees, stakeholders and partners.

Courage

We speak our mind and act to make things happen. We push the boundaries of what is possible and take bold actions to find new ways to be valuable.

One AXA

Being together and being different makes us better. We are stronger when collaborating and acting as one team.

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Introduction

AXA Mansard Insurance Plc is a Nigerian financial service group with interests in insurance, asset and investment management, health insurance, property development and pension fund administration and management. AXA Mansard Group comprises AXA Mansard Insurance Plc. and four subsidiaries all operating in Nigeria.

AXA Mansard Insurance Plc's Financial Statements comply with the applicable legal requirements of the Companies and Allied Matters Act (CAMA) regarding financial statements and comprises Consolidated and Separate Financial Statements of the group for the year ended December 31, 2019. The consolidated and separate financial statements have been prepared in accordance with the International Financial Reporting Standards issued by the International Accounting Standards Board.

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1.1 CORPORATE INFORMATION

| Chairman | | | |
|-------------------------------|-------------------------|------------|--|
| Mr. Olusola Adeeyo | Chairman | Nigerian | |
| Directors | | | |
| Mr. Kunle Ahmed | Chief Executive Officer | Nigerian | |
| Mr. Tosin Runsewe | Executive Director | Nigerian | |
| Mr. Yomi Onifade | Executive Director | Nigerian | |
| Mrs. Karima Silvent* | Non Executive Director | French | * Resigned from the Board effective from May 9, 2019 |
| Mr. Frederic Coppin** | Non Executive Director | French | ** Resigned from the Board effective from October 25, 2019 |
| Mr. Lesley Ndlovu | Non Executive Director | Zimbabwean | |
| Mr. Tom Wilkinson | Non Executive Director | British | |
| Mr. Ohis Ohiwerei | Independent Director | Nigerian | |
| Mr. Sohail Ali*** | Executive Director | British | *** Appointed Effective April 25, 2019 |
| Mr. Hassan El-Shabrawishi**** | Non Executive Director | Egyptian | **** Appointed Effective March 19, 2019 |

Registered Office

Santa Clara Court
Plot 1412, Ahmadu Bello Way
Victoria Island Lagos
www.axamansard.com

Company Secretary

Mrs. Omowunmi Mabel Adewusi

RC No.

133276

FRC Registration No.

FRC/2012/000000000228

Auditors

KPMG Professional Services
KPMG Tower
Bishop Aboyade Cole Street,
Victoria Island, Lagos
Tel: (01) 2718955
www.kpmg.com/ng

Bankers

Guaranty Trust Bank Plc
Standard Chartered Bank Nigeria Limited
First City Monument Bank Limited
Stanbic IBTC Bank Plc

Re-insurers

African Reinsurance Corporation
Continental Reinsurance Plc.
Swiss Re
Munich Reinsurance Company Limited

Actuaries

EY Nigeria

Olurotimi O. Okapaise - FRC No: FRC/2012/NAS/00000000738

QED Actuaries & Cons. (Pty) Ltd

C Van Heerden - FRC No: FRC/2018/NAS/00000018470

AXA Mansard

Jolaolu Fakoya - FRC No: FRC/2019/002/00000020016

Valuers

Osas & Oseji Est. Surv. & Valuers

Osas & Oseji - FRC No: FRC/2012/000000000052

Aigbekaen Osas Davis - FRC No: FRC/2013/NIESV/00000001140

Registrar

DataMax Registrars Limited

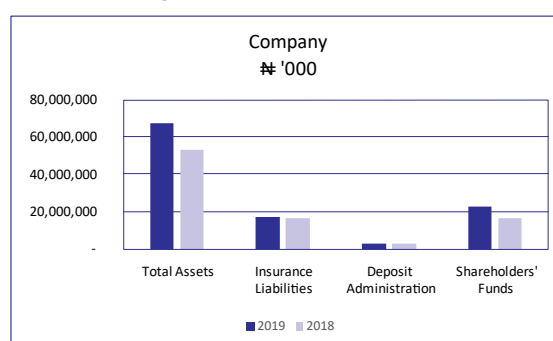
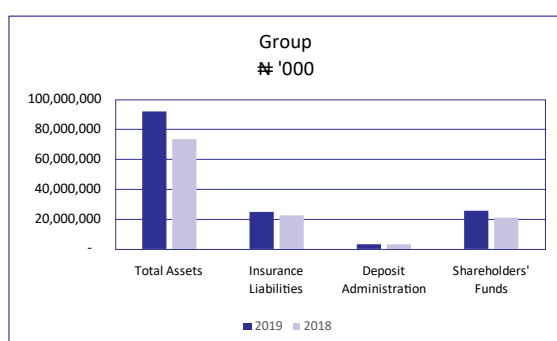
1.2 RESULTS AT A GLANCE

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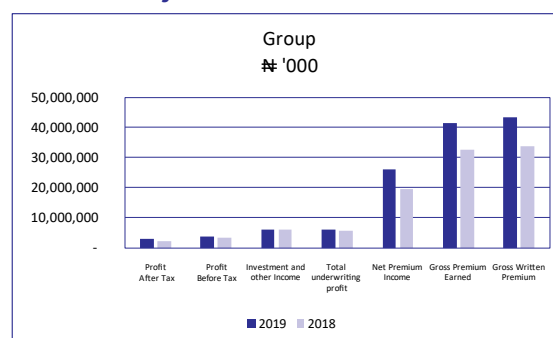
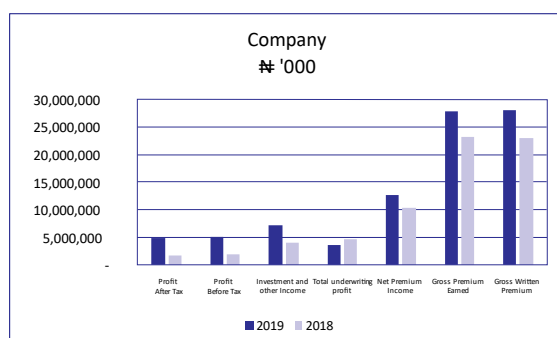
| MAJOR STATEMENT OF COMPREHENSIVE INCOME ITEMS | 2018 | 2019 | |
|---|----------------|----------------|-------|
| Group Financials | | | |
| Gross Written Premium | 33,923,949,000 | 43,620,265,000 | 29% |
| Net Premium Income | 19,700,280,834 | 26,290,070,000 | 33% |
| Profit Before Tax | 3,380,073,000 | 3,927,500,000 | 16% |
| Profit After Tax | 2,482,282,347 | 2,908,272,000 | 17% |
| Total Assets | 73,770,106,594 | 92,288,747,741 | 25% |
| Insurance Liabilities | 22,538,993,000 | 25,162,941,000 | 12% |
| Shareholders' Funds | 20,903,354,000 | 25,260,145,000 | 21% |
| Total Dividend Payout | 630,000,000 | - | -100% |

| MAJOR STATEMENT OF FINANCIAL POSITION ITEMS | 2018 | 2019 | |
|---|----------------|------------------|-------|
| Company Financials | | | |
| Gross Written Premium | 23,026,817,000 | 28,014,854,000 | 22% |
| Net Premium Income | 10,416,786,000 | 12,687,959,000 | 22% |
| Profit Before Tax | 1,828,263,481 | 4,978,919,173.15 | 172% |
| Profit After Tax | 1,621,216,481 | 4,839,330,173.15 | 198% |
| Total Assets | 53,435,737,000 | 67,597,040,901 | 27% |
| Insurance Liabilities | 16,964,677,000 | 17,491,746,000 | 3% |
| Shareholders' Funds | 16,767,833,000 | 23,097,805,000 | 38% |
| Total Dividend Payout | 630,000,000 | - | -100% |

Statement of Financial Position – Major Items



Statement of Financial Position – Major Items



1.3 NOTICE OF ANNUAL GENERAL MEETING



NOTICE IS HEREBY GIVEN that the Twenty Eighth Annual General Meeting of AXA MANSARD INSURANCE PLC will hold at the Oriental Hotel, No 3, Lekki Road, Victoria Island, Lagos on Wednesday, July 29, 2020, at 10:00 a.m. to transact the following business:

ORDINARY BUSINESS

1. To receive the Audited Financial Statements for the year ended December 31, 2019, and the Reports of the Directors, Auditors and Statutory Audit Committee thereon;
2. To authorise Directors to fix the remuneration of the Auditors
3. To elect Directors;
4. To elect members of the Statutory Audit Committee.

PROXY

A member entitled to attend and vote at the Annual General Meeting is entitled to appoint a proxy to attend and vote in his stead. A proxy need not be a member of the Company. For the appointment to be valid, a completed and duly stamped proxy form must be deposited at the office of the Registrar, DataMax Registrars Limited, No 2c, Gbagada Expressway, Lagos State, not less than 48 hours before the time fixed for the meeting. A blank proxy form is attached to this Annual Report.

BY ORDER OF THE BOARD

OMOWUNMI MABEL ADEWUSI
Company Secretary

FRC/2013/NBA/00000000967

Santa Clara Court,
Plot 1412, Ahmadu Bello Way,
Victoria Island,
Lagos.
June 25, 2020



NOTES

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1. ATTENDANCE BY PROXY

In the interest of public safety and having regard to the Nigerian Centre for Disease Control (NCDC) COVID-19 Guidance for Safe Mass Gatherings in Nigeria, the guidelines of the Corporate Affairs Commission (CAC) on holding Annual General Meetings and the restrictions on public gatherings by the Lagos State Government, AXA Mansard Plc. will conduct its 28th Annual General Meeting by proxy only and limited to the maximum number of persons allowed in a gathering.

APPROVAL OF THE CORPORATE AFFAIRS COMMISSION

The approval of the Corporate Affairs Commission (CAC) was sought and obtained to hold the AGM in line with the guidelines on holding of AGMs of public companies using proxies.

NOMINATION OF PROXIES

Accordingly, members entitled to vote are requested to appoint a proxy of their choice from the list of nominated proxies below to represent them at the Meeting: (A blank Proxy Form is attached to the Annual Report).

- i. Mr. Sola Adeeyo – Chairman
- ii. Mr. Kunle Ahmed – Managing Director/Chief Executive Officer
- iii. Mrs. Omowunmi Adewusi – Company Secretary

All completed proxy forms should be sent by email to annualreports@datamaxregistrars.com or LegalTeam@axamansard.com

The Company has made arrangements at its cost, for the stamping of the duly completed and signed proxy forms submitted to the Company's Registrars within the stipulated time.

LIVE STREAMING OF THE AGM

The AGM will be streamed live. This will enable shareholders and other stakeholders who will not be attending physically to follow the proceedings. The link for the live streaming of the meeting will be made available on the Company's website at www.axamansard.com.

2. E-ANNUAL REPORT

The electronic version of the annual report is available at www.axamansard.com. Shareholders who have provided their email addresses to the Registrars will receive the electronic version of the Annual Report via email. Furthermore, Shareholders who are interested in receiving the electronic version of the Annual Report are kindly required to request via email to annualreports@datamaxregistrars.com.

3. CLOSURE OF REGISTER

The Register of Members will be closed on July 17, 2020 in accordance with the provisions of Section 89 of the Companies and Allied Matters Act, Cap. C20, Laws of the Federation of Nigeria, 2004.

4. STATUTORY AUDIT COMMITTEE

In accordance with Section 359(5) of the Companies and Allied Matters Act, 2004, a shareholder may nominate another shareholder for appointment to the Statutory Audit Committee. Such nomination should be in writing and should reach the Company Secretary at least twenty-one (21) days before the Annual General Meeting.

Kindly note that the provisions of the Code of Corporate Governance issued by the Securities and Exchange Commission (SEC) indicate that some of the members of the Statutory Audit Committee should have basic financial literacy and be knowledgeable in internal control processes.

In view of the foregoing, nominations to the Statutory Audit Committee should be supported by the Curricula Vitae of the nominees.

5. ELECTION OF DIRECTORS

The following directors are being proposed for election to the Board:

- Mr. Hassan Elshabrawishi – Non-Executive Director
- Mr. John Dickson – Non-Executive Director
- Mr. Tope Adeniyi – Non-Executive Director; and
- Mrs. Rashidat Adebisi- Executive Director

Their appointments have been approved by the National Insurance Commission and will be presented for shareholders' approval at the Annual General Meeting.

The profile of the aforementioned Directors is available in the Annual report and also on the company's website at www.axamansard.com.

6. SHAREHOLDERS RIGHTS TO ASK QUESTIONS

Shareholders of the Company reserve the right to ask questions not only at the meeting but also in writing prior to the meeting on any item contained in the Annual Report and Accounts. Please send questions, comments or observations to the Company Secretariat, AXA Mansard Insurance plc, Plot 1412 Ahmadu Bello Way, Victoria Island, Lagos or by email to the LegalTeam@axamansard.com not later than July 22, 2020.

7. UNCLAIMED DIVIDEND

Some Dividend warrants have remained unclaimed or are yet to be presented for payment or returned to the Registrars for revalidation. Affected Shareholders are advised to contact the Registrars, DataMax Registrars Limited, 2C, Gbagada Expressway, Anthony Oke Bus Stop, by Beko Ransome Kuti Park, Lagos State.

8. WEBSITE

A copy of this notice and other information relating to the meeting can be found at www.axamansard.com.



Know You Can



1.4 CHAIRMAN'S STATEMENT

Dear Shareholders, the Board of Directors, Ladies and Gentlemen, I welcome you all to the 28th Annual General Meeting of AXA Mansard Insurance Plc.

Our company has completed another successful year despite a very competitive market environment. We achieved strong growth in revenue and profitability across our business segments. Equally important to us, we reinforced our commitment to become partners to our stakeholders, especially our customers.

I will be presenting to you an overview of the global and local markets, outline some of our major achievements in 2019 and provide an outlook for the 2020 financial year.

ECONOMIC BACKGROUND

A slowdown in global trade and investment in 2019 meant that global growth at around 2.4% was the weakest since the 2008 global financial crisis. The global slowdown in economic activity was driven by an escalation of trade disagreements between the US and China that led to business uncertainty, worsening an economic slowdown already underway in the Chinese economy.

Isolated country specific challenges also played a key role in other large economies: the UK continued to struggle with uncertainty surrounding Brexit – although the results of the last election somewhat reduced that uncertainty. Along with the US & China, economic growth in the Euro area, India, Japan, Brazil, Mexico and Russia also declined.

The central banks reacted to weaker economic activity by rate cuts: the US federal reserve and European Central Bank (ECB) both dropped interest rates to improve production and job creation, consequently increasing demand.

Nigeria started the year on a positive note even though the first quarter was dominated by general elections. The economy grew by 2.01%, the strongest Q1 growth since 2015, driven mainly by growth in the Energy & service sectors. The main economic

indices were also largely positive with the exchange rate stable around \$1 to #361, inflation on a downward trend, oil prices above \$60 and consequently foreign reserves growing 3% to around \$44.4bn.

The positive sentiments continued into Q2. However, by Q3 the Federal government and CBN introduced strict policy reforms – impacting significantly the financial sector. The federal government closed Nigeria's land borders and also placed FOREX restrictions on milk and food imports – straining private spending as food inflation assumed an upward trend. The Central Bank also restricted participation of local companies in primary auctions and lowered yield on Federal Government instruments by around 300pts. While the economy continued to grow 2.3% in Q3, the non-oil sector declined YoY by 0.5%.

The Central Bank took decisive steps to strengthen the economy by raising bank LDR first to 60% with the expectation being an increase in real sector lending.

By the end of 2019, the economy had grown by 2.3% but foreign reserves had fallen below \$38bn and inflation rate at 11.4% was on an upward trend.

FINANCIAL PERFORMANCE

AXA Mansard sustained its remarkable growth trend in 2019, growing Gross Written Premiums by 28.6% from 33.9bn in 2018 to 43.6bn in 2019. The main drivers of growth were the Life segment which grew by 67.5% in 2019, the P&C segment grew by 10% to 20bn. The health business also grew in strong double digits to 15.8bn at the end of 2019.

Growth in these segments emphasizes our long term commitment as a company, to empower people to live better lives.

The P&C business also grew by 10% to N20b in 2019 against 18bn in 2018, showing how much we remain committed on our traditional area of strength.

Our Profit After Taxes grew by 17% in 2019, from 2.5bn in 2018 to 2.9bn in 2019. The performance has been propelled by improved profitability in both insurance and non-insurance businesses.

With respect to returning value to our customers, our net claims paid grew by 44% from 12.1bn in 2018 to 17.5bn in 2019.

Being able to grow revenues without sacrificing profitability while focusing on delivering greater value to our customers is a summary of our 2019 performance.

We closed 2019 with total assets of 92.3bn up 25% from 2018 and our Shareholders funds grew by 18% to 30bn in 2019. Importantly, Insurance Shareholders funds at the end of 2019 stands at 23.1bn, up 18% from 2018.

CUSTOMERS

In 2019, we further implemented our commitment to be a customer focused organization. We put the customer right at the center of every decision we took. Our operations and products were customer focused. We launched a low priced, high value, retail focused health product and partnered with other providers to deliver cheap healthcare plans in remote communities. We also upgraded living benefits on many of our Life insurance products and delivered strong yields to our customers on our investment products.

As a partner to our customers, we emphasized preventive care and offered free medical check-ups to key customer segments. We also launched AI powered Financial Needs Assistance for customers.

EMPLOYEES

We are grateful to our employees who remain our greatest assets. They are the backbone to all our financial and non-financial achievements and we remain confident in their ability to fuel future growth. The values they represent define the character of this company.

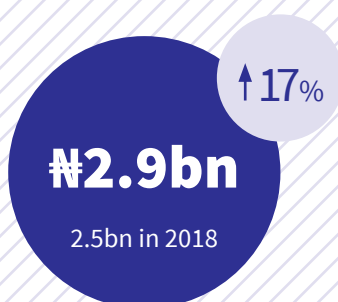
We recognize how critical our employees are and we remain committed to investing in their professional and technical development. We will also continue their welfare in the workplace first – delivering a safe and harassment free workplace.

“ Being able to grow revenues without sacrificing profitability while focusing on delivering greater value to our customers is a summary of our 2019 performance. ”

Gross Written Premium



Profit After Tax



Net Claims Paid



AWARDS & RECOGNITIONS

I am proud to announce that the world leading insurance risk ratings agency, AM Best, upgraded our company's outlook to stable from negative while reaffirming its B+ financial strength rating. The ratings reflect the company's strong balance sheet strength, operational efficiency as well as risk management practices.

The company also won several local awards in 2019, BusinessDay and the Nigerian Finance Innovation awards (NFIA) both named us the *"Insurance Company of the year"* while Kunle Ahmed emerged *"Insurance CEO of the year"* according to NFIA.

We take these recognitions as testament to our efforts to build a sustainable company and we are committed to continued optimization of stakeholder value in the coming years.

DIVIDENDS

Our shareholders are very important to us. As stakeholders we are committed to delivering value in the short, long and medium term.

The National Insurance Commission (NAICOM) our regulator, released a new minimum capital guideline in 2019 raising the paid up share capital requirement for composite insurance companies to 18bn. The policy was initially set to take effect in June 2020 but has been moved to December 2020.

The company has taken proactive steps to restructure its balance sheet and we believe we are in line to meet NAICOM's deadline – to remain not a just a viable insurance company, but to emerge from this process being one of the strongest insurance companies in Nigeria. Balance sheet strength will be key to competing medium to long term in what we believe will be a stronger and more competitive insurance industry at the end of this process. Our results show that we are on the right path.

We plan to protect our shareholders' funds and balance sheet, working to strengthen it even further going into 2020 without raising additional funds from you. We see this as the best way to position ourselves for stronger medium - long term performance. Consequently, we do not propose to pay dividends this year.

OUTLOOK FOR 2020

2020 has already kicked off to a challenging start, the Coronavirus Pandemic continues to deal a devastating blow to global economies. The US, European and Asian markets have already experienced declines. Whatever happens, we hope for the best as lives are at stake, the optimistic 2.5% global growth expectation for 2020 now seems unrealistic.

Looking forward, we expect several factors to determine how well the global economy will recover from the current situation. The first is how the US - China trade situation evolves, strengthening trade ties will be beneficial to the global economy. Both countries reached a trade agreement just before the escalation of the Coronavirus infection rates.

Finally, and having direct impact on the Nigerian economy and our business, is whether oil prices will be sustained at high prices or if it will fall. The exact direction oil prices will go is determined by multiple factors. Countries like Saudi Arabia & Russia are expected to act aggressively against competition, mainly shale oil producers, by taking actions to lower global oil prices. The impact on short term oil prices will place further pressure on Nigerian FX reserves and the Dollar/Naira exchange rate. On the other hand, Geopolitical challenges between US & Iran threatens to reduce overall oil output therefore could drive oil prices higher.

Locally, the Central bank and federal government have maintained their strict positions. Increasing LDR to 65% from January and implementing a VAT hike from 5% to 7.5%, low yields have also continued to hold.

Normally these actions are expected to impact business activity with banks being forced to lend and local companies having to produce given low investment yields. On the other hand, inflation - especially food inflation has been on the rise. Combined with higher VAT, this could strain the retail segment.

We also continue to recognize and appreciate the impact that technology has in the finance industry. Our view is to keep leveraging it to drive growth and we will develop strong partnerships and leverage internal innovative capacity to grow efficiently and thrive in a rapidly changing business landscape.

AXA Mansard will continue to focus on delivering value to our corporate customer segment, while extending the same high-quality service delivery to emerging retail & SME segments. We are determined to optimize our strengths while building capacity to deliver value in new areas. We are building both for the present and the future.

On a final note, I thank you our shareholders for continuing to have faith in this business, rest assured that we recognize this and are resolved to deliver value that exceeds your expectations. We also thank our customers, for their patronage – enabling you and your businesses is the reason we exist.

Mr. Olusola Adeeyo

Chairman



1.5 FROM THE EXECUTIVE SUITE

Dear Valued Shareholders, it is my pleasure to present to you an overview and contextualize the performance of AXA Mansard in 2019.

Nigeria's economy continued to grow in 2019, driven by high oil prices – an average of \$60, growth in the service sector and strong policies aimed at strengthening agricultural production. However, a GDP per Capita below \$2,300, combined with high-income inequality excluded a significant proportion of Nigeria's 200million citizens from contributing significantly to economic activities. Infrastructure also remains a major concern: Demand for power far outweighs effective supply and some parts of Northern Nigeria remains inaccessible to business due to the ongoing insurgency.

INSURANCE INDUSTRY

In May 2019, the National Insurance Commission (NAICOM) released guidelines for new minimum paid-up share capital requirement for Insurance & Reinsurance Companies. The new minimum paid-up share capital which is fixed at ₦18bn for composite companies (up from ₦5bn) was initially set to take effect from June 2020 but has now been extended till December 2020. I would like to reassure you that AXA Mansard is well positioned and continues to be one of the strongest companies in the Nigerian insurance industry.

In 2019, we also saw a significant strengthening of the insurance industry in Nigeria, especially with a few more global players now present in the industry. While this has made the industry significantly more competitive, this trend confirms what we already knew, that there are opportunities in Nigeria and in the insurance space. The world now sees what we have always known. I also believe that the renewed competitiveness coupled with the capital increase will deepen the insurance market through increased investment in product development, distribution networks, technical capacity and personnel and talent development.

The National Insurance Commission (NAICOM) after advising the industry practitioners of the minimum rates on compulsory

insurances also commenced engagements with underwriters to understand the basis of their ratings on all other policies. This is an effort to ensure companies pay attention to the pricing of risks.

Regulatory activities in 2019 had no adverse effect on our business, our goal is to continually collaborate with regulatory authorities and strategically reinforce our market position by developing on our existing strengths, executing with precision to take advantage of opportunities, identifying and improving our areas of weakness and managing threats.

LIFE

Gross Written Premiums from the Life business grew by 67.5% from 4.7bn in 2018 to 7.9bn in 2019. The Group Life segment recorded a growth of 71%, from 3.5Bn in 2018 to 5.9bn in 2019. The Group Life portfolio benefitted from the full year implementation of the minimum price mandated by NAICOM and the significant new accounts won during the year.

The individual Life segment also grew by 57% from 1.3bn in 2018 to 2.0bn in 2019. The launch of our Life TVC Campaign in Q1 created more awareness and contributed to the growth of the portfolio. We continued to maintain our strategic decision not to participate in annuities business until market conditions are right for the product – therefore it did not contribute to our Life portfolio in 2019.

The Net Premium Income from the Life business grew by 77% in 2019 to 5.7bn from 3.2bn in 2018, reflecting the strong topline growth on both segments of the Life business.

Our Net Life Claims and Reserves however rose by 202% from 1.3bn in 2018 to 4.0bn in 2019. This was the impact of first year costs normally attributed to newly developed products. We are however confident that we have taken strong steps in 2019, including creating a distribution team that is exclusively focused on the sale of life products to enable us to compete profitably in the future.

NON-LIFE/PROPERTY & CASUALTY

Gross Written Premiums for our Non-life portfolio grew by 9.8% to 20.1bn from 18.3bn. Reflecting the Nigerian economy, the energy portfolio being 49% of the total non-Life portfolio, was the main driver of the P&C business – it grew 30% from 7.6bn in 2018 to 9.9bn in 2019. The Aviation and Engineering portfolios also grew 63% and 8% respectively, they both contributed 4% each of the entire non-life portfolio Gross Written Premiums size.

In order to manage the fabled P & C business low margins, we prioritized the profitability of our Non-life portfolio in 2019 ahead of growth. We took key steps to ensure the portfolio became more profitable in 2019, by strengthening our risk assessment process and the technical capacity of the non-Life underwriting teams. We also took steps to work with customers with consistently negative underwriting performance in a bid to improve their profitability. Unfortunately, we had to let some of these policies exit our portfolios and our profits from continuing activities improved more than 5 times in 2019, growing from 0.1bn to 0.7bn.

HEALTH

Our health business, AXA Mansard Health Limited (AMHL), retained its industry leadership with strong growth on both the revenue and profit lines. Gross Written Premiums grew by 42.1%, growing from 11.1bn in 2018 to 15.8bn in 2019 whilst Net Premium Income grew by 46% to 13.8bn in 2019 from 9.5bn in 2018. The growth is attributed to increase in our customer base, the careful management of relationship with retained care providers, innovative and improved service quality and strong underwriting making us the preferred health maintenance providers across multiple industry segments.

Net benefit utilization grew by 38% from 7.7bn in 2018 to 10.6bn in 2019, this is a measure of how much value we can deliver to our customers. We focused on both curative and preventive care for all our customers.

Profits After Tax grew 57% from 1.0bn in 2018 to 1.5bn in 2019, a testimony to strong operational efficiency driven by the health management team.

ASSET MANAGEMENT (AUMS)

Our asset management businesses also enjoyed strong topline and bottom line growths in 2019.

AuMs for AXA Mansard Investment Limited (AMIL) grew by 33% from 61.8bn to 82.1bn, rapid upskilling and innovative efforts of the team resulted in 42% growth in third party assets. The growth is also a reflection of the competitiveness of the returns generated for our customers and added efforts to improve the visibility of the brand and its products on and offline.

AXA Mansard Pensions Limited (AMPL) grew its funds by 29%, from ₦44.8bn in 2018 to 57.7bn in 2019. Total Assets under Management (AuM) grew by 38, from 106.6bn in 2018 to 139.9bn in 2019. Overall, Profits After Tax from our asset management business grew by 17% from 0.2bn in 2018 to 0.3bn in 2019.

It is noteworthy that the business continuously generated some of the highest Returns on Investment (ROIs) for customers in the Pensions industry. I take this opportunity to thank the AMPL team for their enthusiasm and dedication to deliver industry leading ROI to customers consistently. I am sure that they have the potential to make a big impact in the Pensions industry in the near future.

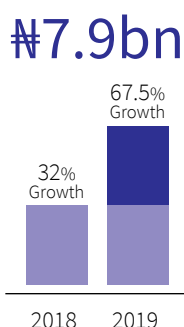
GLOBAL PERFORMANCE (NUMBERS & RATIOS)

Premium retention ratio improved from 60% in 2018 to 63% in 2019, this was driven by a conscious decision in the non-life business to grow within the retail & SME segments where reinsurance costs are lower. Premium retention also improved due to the stronger contribution of Life and Health businesses to our topline.

Business acquisition cost improved by 2 points from 10% in 2018 to 8% in 2019. Again, this is attributed to the lines of business where we achieved strong growth. Growth on the individual Life

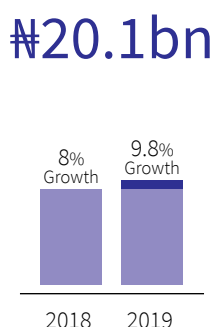
Life

Growth in Life GWP



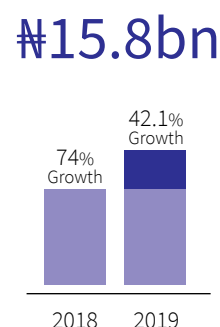
Non Life

Growth in Non Life GWP



Health

Gross Written Premium



and Health businesses helped drive acquisition costs lower, while we renegotiated terms on some of our largest policies to improve their profitability.

Our investment incomes were flat relative to the 2018 performance, we remained at 6.3bn. The result was a consequence of an especially difficult investment period in Q4 2019.

To wrap up on our performance for 2019, the Group Operating Expense ratio in 2019 improved to 19% from 26% in 2018. This is a visible effect of growing efficiency – which was a strategic imperative as we went into 2019. While we grew topline by 28.6%, our operating expenses declined by 4% from 2018 despite average inflation being above 11% throughout the year.

LOOKING AHEAD - 2020

Dear Shareholders, 2020 presents AXA Mansard another set of opportunities and challenges. We view the year with great optimism, determined to build on our strong foundation to deliver even stronger results. We will deliver even more value to you as shareholders and to other stakeholders, especially customers in 2020.

Our mission for 2020 is very clear:

First, with the various approvals secured from our shareholders, we have met the new minimum capital well before the December 2020 deadline. We expect the new minimum capital regime to lead to the reduction of players in the insurance industry, we will therefore be a lot more efficient in order to deliver stronger results to our Shareholders.

Then we will continue to grow both our topline revenues and bottom-line profitability. As a company we have the tradition of delivering stronger growth results than the industry, this tradition will continue in 2020.

In addition, we will focus on the implementation of our recently concluded 5 year strategic plan, we will tweak and improve on our

distribution strategy to ensure we deliver on our growth numbers, focus on the improvement of our technical ability and capacity, continue to upskill and enable our people to respond to clients' requests on the go, innovate, develop new products and upscale our IT infrastructure and security to enable us digitally disrupt. The implementation of our strategic plan is designed to achieve only one major objective – the delivery of exceptional service to our customers. Our focus on customer satisfaction in line with AXA's Customer First value will assist us in delivering stronger results even with the expected stronger market competition after recapitalization in 2020.

Operational efficiency will also be our focus, we believe this will enable us to achieve more with less. Greater operational efficiency will help us create a company where the resources are directed towards producing optimal results for the ultimate benefit of our shareholders and other stakeholders.

We will be alert and ably manage any regulatory and macro-economic challenges that we might experience in the course of the year. We hope the ravaging Covid 19 virus will be contained to reduce its negative impacts on companies fortunes in 2020.

I appreciate every member of my team, our ability to consistently deliver good results will be tested again this year and I have no doubt in our ability to deliver.

We thank our esteemed customers and business partners including brokers for the patronage and continued trust in our capacity to provide risk management solutions for their risks. We also thank the Shareholders without whom we won't exist as a company, we value your belief in our ability to take your company in the right direction. We will not let you down.

Kunle Ahmed

Chief Executive Officer

1.6 BOARD OF DIRECTORS



MR. ADEEYO **OLUSOLA**



MR. KUNLE **AHMED**



MR. YOMI **ONIFADE**



MR. TOM **WILKINSON**



MRS. KARIMA **SILVENT**



MR. LESLEY **NDLOVU**



MR. FREDERIC **COPPIN**



MR. OHIS **OHIWEREI**



MR. TOSIN **RUNSEWE**



MR. SOHAIL **ALI**



MR. HASSAN **EL-SHABRAWISHI**

1.7 MANAGEMENT TEAM

MR. KUNLE **AHMED**MR. YOMI **ONIFADE**MR. TOPE **ADENIYI**MRS. RASHIDAT **ADEBISI**MR. DEJI **TUNDE-ANJOUS**MR. DAPO **AKISANYA**MRS. NGOZI **OLA-ISRAEL**MR. FEMI **ADERIBIGBE**MRS. OLAJUMOKE **ODUNLAMI**MR. OLUSOLA **ODUMUYIWA**MRS. NAOMI **ADUKU**MR. BABAJIDE **BABALOLA**



MR. BAYO **ADESANYA**

MR. AKINLOLU **AKINYELE**

MRS. ABISOLA **NWOBOSHI**

MR. TIAMIYU **BALOGUN**



MR. TAIWO **ALUKO**

MR. TOSIN **RUNSEWE**

MRS. OMOWUNMI **MABEL ADEWUSI**



Life Insurance

Stay in the picture



AXA Mansard Life Insurance is designed to take care of you, so you are there for the moments that matter.

Choose AXA Mansard and enjoy Living with Benefits today.

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1.8 2019 CORPORATE SOCIAL RESPONSIBILITY REPORT

1

BACKGROUND

“AXA Mansard’s overall aim is to achieve positive impact on the society as a whole while maximizing the creation of shared value for members of staff, shareholders and stakeholders. To achieve this objective, our attention is driven towards community projects, such as healthcare access, education and support to non-governmental organizations.”

SUPPORT FOR NON-GOVERNMENTAL ORGANIZATIONS

SICKLE CELL FOUNDATION

The Sickle Cell Foundation Nigeria is a non-governmental and non-profit making organization dedicated to the proper care and control of sickle cell disorder in Nigeria. The Sickle Cell Foundation Nigeria (SCFN) was registered in November 1994 to address important issues, such as, capacity building, research, policy development, policy implementation, monitoring and evaluation necessary for the sustained management and control of sickle cell disorder (SCD) in Nigeria.

In June 2019, AXA Mansard supported the foundation with the sum of One Hundred and Fifty Thousand Naira (N150,000) for the production of their bulletin.

I AM FEMALE FOUNDATION

The ‘I am female’ foundation aims at creating social impact via education, empowerment and a platform for all round encouragement to female adolescent and young adults through volunteer service by providing female hygiene related products, self-education/awareness seminars, skills and acquisition forums. We supported the activities of the foundation with One Hundred Thousand Naira (N100,000).

PAN-AFRICAN UROLOGICAL SURGEONS ASSOCIATION’S INITIATIVE FOR UROLOGICAL TRAINING IN AFRICA (PIUTA)

In July 2019, AXA Mansard donated the sum of Two Million Naira (N2,000,000) to the Postgraduate Training Fellowships in general urology at the Pan-African Urological Surgeons Association’s Initiative for Urological Training in Africa (PIUTA), Ibadan Centre, University of Ibadan and University College Hospital, Ibadan.

ENACTUS

ENACTUS (FORMERLY KNOWN AS SIFE FOUNDATION GTE) is an international non-profit organization dedicated to inspiring students to improve the world through entrepreneurial action. It provides a platform for teams of outstanding university students and create community development projects that put people’s own ingenuity and talents at the center of improving their livelihoods. Guided by educators and supported by business leaders.

In July 2019, AXA Mansard supported the foundation with a sum of Five Hundred Thousand Naira (N500,000) in order to drive creativity and reward results of outstanding students who participated in the competition.

2019 SPECIAL OLYMPICS NATIONAL GAMES

“In line with the plan to support/ make donations to NGOs, we identified the Special Olympics Nigeria, an affiliate of Special Olympics International a global non-profit organization created by the Joseph P. Kennedy foundation. It is the world’s largest sports organization for children and adults with intellectual disabilities. AXA Mansard was the official insurance company for team Nigeria at the 2019 Athletics competition. Group Personal Accident and Health Insurance was granted to the athletes as well as the entourage that represented Nigeria at the Special Olympics with a total premium of One Million, One Hundred and Two Thousand, Eight Hundred and Ninety Naira (N1,102,890).”

EDUCATION: SUPPORT FOR SCHOOLS

AXA Mansard supported various schools activities, ranging from sports events, volunteer teaching programmes, family fun days, academic events and some tactical projects. The schools below were beneficiaries of AXA Mansard’s support in 2019.

* **CHILDREN’S INTERNATIONAL SCHOOLS CIS** is a co-educational primary and secondary school accommodating boys and girls from the ages of 2 years 6months to 16 years. The school’s vision is to nurture and empower every learner to become a transformative global citizen. The sum of Five Hundred Thousand Naira (N500,000) was donated towards the school’s participation in the World School Games which held in Dubai last year.

* **LAGOS KIDS-MINI MARATHON**; Lagos Kids Mini Marathon is an initiative of The St Saviours School Ikoyi Endowment Fund, it is an inter-school competition. The Mini Marathon is the first kids focused marathon event in Lagos and the goal is to inspire kids to become more physically active for a lifetime from an early age; as well as run for a charity. Although the event is kids focused, the Mini Marathon is a family fun event with exciting post race activities planned. The sum of One Million Five Hundred Thousand (N1,500,000) was donated towards the kids Marathon.

* **ADEGOKE NURSERY AND PRIMARY SCHOOL**; In a bid to impact the lives of economically disadvantaged children, we supported Adegoke Nursery and Primary School, Masha Surulere with One Hundred Thousand Naira (N100,000) for the purchase of school bags, books, water bottles and other school items. In November 2019, AXA Mansard donated the sum of Five Hundred Thousand Naira (N500,000) was donated for the year’s edition of the event.

COMPLAINTS AND FEEDBACK

INTRODUCTION

At AXA Mansard Insurance plc., customers are a vital part of our business. Our focus has been to deliver excellent customer service across our touch points and remain a thought leader in the industry. Bearing this in mind, we consider customers' feedback as valuable insights to enable us make better decisions to improve our business and the overall customer experience.

COMPLAINTS CHANNELS

Our goal is to be accessible whenever and wherever our customers need us and drive engagement to foster mutual relationship. In view of this, we were available via the following multi-channel platforms to engage customers and address their requests:

1. AXA Mansard CCare and complaint email channels,
2. AXA Mansard hotline,
3. AXA Mansard Website,
4. Correspondence from customers,
5. AXA Mansard Twitter handle, Google+, Instagram, Facebook and Live chat on the website

Customers can also pay a visit to any of our Welcome Centres nationwide to interact with our staff and provide us with feedback on our services. The addresses for these centres can be found on our website – <https://www.axamansard.com/about-us/#/locations>

RESOLUTION STRUCTURE

Our resolution structure involves a standard process flow for complaint resolution within stipulated timelines, as well as steps to mitigate future occurrence while taking advantage of opportunity for continuous innovation. For this purpose, we have two dedicated teams within our Customer Engagement function – the Contact Centre, which is responsible for both offline and online engagements and the Branch Operations team that caters for those who prefer to physically visit any of our offices and Welcome Centres. Our customer service champions liaise with other units within the organization to ensure that all customers' complaints raised are satisfactorily resolved.

The process flow of customer complaint and resolution is as follows:

- The officer at the receiving point of a customer's complaint acknowledges and records the complaint.
- Complaint is reviewed and addressed at the first level (i.e. at the receiving point) and feedback is immediately provided to the customer
- If complaint requires a second level involvement, it is immediately forwarded to the team responsible for resolution and carries the customer along by providing updates on the progress of the resolution effort.
- Upon resolution, the customer is contacted, and the resolution is explained the customer.
- Thereafter, the complaint is closed, marked as resolved and logged for future review.

FEEDBACK PROCESS

We paid attention to various keep-in-touch activities aimed at gaining valuable insights on customers' perspectives and opinions on our products and services. This was geared towards enriching our customers' experience by the continuous improvement of our processes.

Specifically, we gathered the customer feedback via the following channels:

- One-on-one conversations with select customers
- Opinions received via email channels
- Surveys / questionnaires administration
- Daily Keep-in-Touch call exercise
- Inbound and outbound email channel

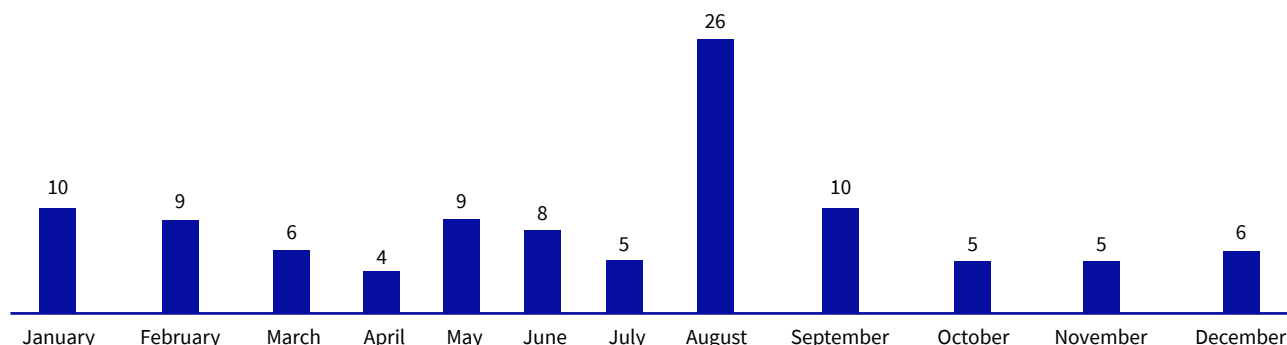
Consequent upon receipt of feedback, projects were set-up internally and championed by the management team, with relevant units and groups within the business called upon to ensure that areas needing improvement were adequately addressed.

COMPLAINT ANALYSIS

Report of Complaints received and resolved by the organization between January – December 2019

| Month | Number of Complaints received during the year | Number of complaints resolved | Number of complaints unresolved | Number of complaints unresolved within target timelines |
|-----------|---|-------------------------------|---------------------------------|---|
| January | 10 | 10 | Nil | NIL |
| February | 9 | 9 | Nil | NIL |
| March | 6 | 6 | Nil | NIL |
| April | 4 | 4 | Nil | NIL |
| May | 9 | 9 | Nil | NIL |
| June | 8 | 8 | Nil | NIL |
| July | 5 | 5 | Nil | NIL |
| August | 26 | 26 | Nil | NIL |
| September | 10 | 10 | Nil | NIL |
| October | 5 | 5 | Nil | NIL |
| November | 5 | 5 | Nil | NIL |
| December | 6 | 6 | Nil | NIL |
| Total | 103 | 103 | Nil | NIL |

Number of Complaints Received During the Period



The spikes seen in the months of January, May and August are discussed in the summary below.

As shown in the table above, we received a total of 103 complaints, and these were given the required attention for their resolution. The complaints resulting in the trend observed during the year were analyzed, with specific attention paid to the events contributing to the spikes observed in the months of January, May, and August.

In the first half of the year, particularly from the later part of January to early February and in the month of May, we experience a significant increase in the number of offline liquidation requests from customers. The complaints during this period were directly linked to technical issues experienced which delayed the processing of outflows on these liquidation requests. However, the team worked assiduously to resolve these issues, leading to early restoration of service, while our customers were closely engaged until they received value.

In the month of August, the company upgraded the website to make more user-friendly and improve self-service capabilities.

Although the upgrade had evident benefits in the long run, the immediate impact was not as favourable, as users faced a few challenges with the revise processes that resulted from the upgrade. This led to the high volume of complaints received from online users during the month and into the month of September. By mid-September however, critical user concerns had been addressed and suggestions from feedback implemented, leading to a smoother experience for our customers.

The complaints received this year (2019) have all been treated appropriately as customer satisfaction is paramount to our organization.

This year, we introduced a new straight-through payment channel to minimize payment errors and delays in account statement updates previously experience by customers. As a result, customers who fund their policies using the new straight-through channel can see their payments reflect promptly on their statement of account.

SUSTAINABILITY REPORT

THE ENVIRONMENTAL AND SOCIAL MANAGEMENT SYSTEM- OUR APPROACH.

As the foremost insurance company in Nigeria to pioneer and incorporate the environment and social facets of risk management, as an ancillary function to mainstream insurance risk underwriting, AXA Mansard remains passionate and dedicated to managing the potential Environmental & Social risks of our business and applying the appropriate standards in the review of our business operations and those of our clients, as well as in our relationship with the communities in which we operate

As the foremost insurance company in Nigeria to pioneer and incorporate the environment and social facets of risk management, as an ancillary function to mainstream insurance risk underwriting, AXA Mansard remains passionate and dedicated to managing the potential Environmental & Social risks of our business and applying the appropriate standards in the review of our business operations and those of our clients, as well as in our relationship with the communities in which we operate.

Our Environmental and Social risk management framework constitutes an integral part of our robust corporate governance, social responsibility and enterprise risk management strategies. Our obligation to uphold environmental and social sustainability considers the occupational and community health, safety and security concerns of the businesses we underwrite and advocates social responsiveness amongst our clients in relation to these risks.

We are taking a more serious look at the environmental and social impacts and risks potentially associated with our business activities as we strive to retain our standards and the delicate balance between ensuring viable competitiveness and delivering on our corporate social responsibilities. This is evident in our constant improvement of the ESMS tools and processes we use to ensure that it continues to function efficiently and effectively, we put other identified E&S risk that emerge in the course of the year into consideration as well as ensure that changes in relevant environmental standards are reflected.

The management of E&S risks is governed by its Environmental & Social Management System (ESMS) framework- which consists of a policy, a set of procedures to identify, assess and manage environmental and social risks in our clients' operations and the

assignment of administering such responsibility by the Enterprise Risk Management (ERM) unit.

In addition, through our Environmental & Social Management System processes, we evaluate our clients' current capabilities in managing identified environmental & social risks that could arise in the cause of their business operations and we offer advisory services and also assist in developing E&S framework as value-added service.

The management of E&S risks is governed by its Environmental & Social Management System (ESMS) framework-this is a policy, set of procedures to identify, assess and manage environmental and social risks in our clients' operations and the assignment of administering such responsibility to the Enterprise Risk Management (ERM) unit.

We are committed to assisting our clients develop environmental and social risk management frameworks as value-added service as this we believe is mutually beneficial to our clients and ourselves in relation to managing E&S risks as the success of our customers, clients and stakeholders guarantees future business, which strengthens our commercial sustainability.

CONTINUOUS AWARENESS

A significant contribution we are making to socioeconomic development is in creating awareness by training and building the capacity of our employees in the subject of sustainability and enlightening our customers, clients and all other stakeholders. We seek to increase our clients' understanding of how E&S issues can impact their business, thereby reducing resistance to environmental and social risk management requirements and developing strong partnership for sustainability.

OUR COMMITMENT

We will remain focused and committed on Sustainable performance. This translates into taking measures to minimize harm in the communities we operate in, we would continually communicate our progress and create more awareness and promote such drives from other players in the industry.

It is our belief that for sustainability initiative to thrive within the Nigerian Insurance industry, a firm commitment by and robust collaboration with all industry stakeholders is necessary and we are committed to this.

1.9 CORPORATE GOVERNANCE REPORT



1

AXA Mansard Insurance Plc (“the Group”) has consistently developed corporate policies and standards to encourage good and transparent corporate governance framework to avoid potential conflicts of interest between all stakeholders whilst promoting ethical business practices. This is the foundation of our history, values and culture as a Company for building and sustaining an enduring institution that guarantees profitability and professionalism whilst enhancing shareholders’ value.

As a public quoted company, the Company strives to carry out its business operations on the principles of integrity and professionalism whilst enhancing shareholders’ value through transparent conduct at all times with the adoption and application of local regulatory standards as well as international best practices in corporate governance, service delivery.

In order to ensure consistency in its practice of good corporate governance, the Company continuously reviews its practice to align with the various applicable Codes of Corporate Governance such as the SEC Code and the NAICOM Code with particular reference to compliance, disclosures and structure. Furthermore, an annual board appraisal is conducted by an Independent Consultant appointed by the Company whose report is submitted to NAICOM and presented to shareholders at the Annual General Meeting of the Company in compliance with the recommendation of the NAICOM Code of Corporate Governance.

AXA Mansard has passed the Corporate Governance Rating System (CGRS) certification established by the Nigerian Stock Exchange (NSE) in partnership with the Convention on Business Integrity (CBI). This further demonstrate the Company’s commitment toward good Corporate Governance practices.

GOVERNANCE STRUCTURE

THE BOARD

The governance of the Company resides with the Board of Directors who is accountable to shareholders for creating and delivering sustainable value through the effective management of the Company. The Board of Directors is responsible for the efficient operation of the Company and to ensure the Company fully discharges its legal, financial and regulatory responsibilities.

The Board also reviews corporate performance, monitors the implementation of corporate strategy and sets the Company’s performance objectives. The Board monitors the effectiveness of its governance practices, manages potential conflict and provides general direction to Management. These oversight functions of the Board of Directors are exercised through its various Committees. The Board has four (4) Committees to ensure the proper management and direction of the Company via interactive dialogue.

The Board membership comprises of eleven (11) members, including the Chairman, five (5) Non-Executive Directors, four (4) Executive Directors and one (1) Independent Director appointed based on the criteria laid down by NAICOM for the appointment of Independent Director(s). The Independent Director does not have any significant shareholding interest or any special business relationship with the Company. The effectiveness of the Board

derives from the appropriate balance and mix of skills and experience of Directors, both Executive and Non-Executive. The Company’s Board is made up of seasoned professionals, who have excelled in their various professions and possess the requisite integrity, skills and experience to bring to bear independent judgment on the deliberations of the Board.

RESPONSIBILITIES OF THE BOARD

The Board determines the strategic objectives of the Company in delivering long-term growth and short-term goals. In fulfilling its primary responsibility, the Board is aware of the importance of achieving a balance between conformance to governance principles and economic performance.

The powers reserved for the Board include the following:

- a) determination of Board structure, size and composition, including appointment and removal of Directors, succession planning for the Board and senior management and Board Committee membership;
- b) approval of mergers and acquisitions, branch expansion and establishment of subsidiaries; approval of remuneration policy and packages of the Board members
- c) approval of policy documents on significant issues including Enterprise-wide Risk Management, Human Resources, Corporate governance and Anti – money laundering
- d) approval of resolutions and corresponding documentation for shareholders in general meeting(s), shareholders circulars, prospectus and principal regulatory filings with the regulators.
- e) approval of major changes to the Company’s corporate structure (excluding internal reorganizations) and changes relating to the Company capital structure or its status as a public limited company
- f) approval of quarterly, half-yearly and full year financial statements (whether audited or unaudited) and any significant change in accounting policies and/or practices
- g) the determination and approval of the strategic objectives and policies of the Company to deliver long-term value;
- h) approval of the Company’s strategy, medium and short term plan and its annual operating and capital expenditure budget

ROLES OF KEY MEMBERS OF THE BOARD

The positions of the Chairman of the Board and the Chief Executive Officer are separate and held by different persons. The Chairman and the Chief Executive Officer are not members of the same extended family.

The Chairman

The Chairman has the responsibility to lead and manage the Board to ensure that it operates effectively and fully discharges all its statutory responsibilities, whilst promoting effective relations and open communication within the boardroom.

The Chairman discharges his duties with prudence, integrity and professional skills at all times.

The Chief Executive Officer

The Chief Executive Officer is charged with supervisory role over the technical operations of the Company, which involves investment management, risk management, formulation of policies, and the implementation of operational decisions. The CEO is the first line of reference for issues to be discussed at the Board, and is charged with ensuring compliance with regulations and policies of both the Board and regulatory authorities.

The Independent Director

In line with the NAICOM code of corporate governance, the Board has an Independent Director who is responsible for the protection of shareholders' rights and interests in the Company. The Independent Director does not represent any particular shareholding interest, nor hold any business interest in the Company, to ensure his objective contributions to the Company's development.

Company Secretary

The Company Secretary is a point of reference and support for all directors. It is the Company Secretary's responsibility to provide the directors with all requisite information promptly and regularly. The Board may, through the Company Secretary, obtain information from external sources, such as, consultants and other advisers, if there is a need for outside expertise, via the Company Secretary or directly.

The Company Secretary is responsible for assisting the Chairman and Chief Executive Officer in the formulation of an annual board plan, organization of board meetings, and ensuring that the minutes of board meetings clearly and properly capture the board's discussions and decisions.

DIRECTOR NOMINATION PROCESS

The Board agrees upon the criteria for the desired experience and competencies of new directors. The Board has power under the Articles of Association to appoint a director to fill a casual vacancy or as an additional director. The criteria for the desired experience and competencies of new Non-Executive Directors are agreed upon by the Board.

The balance and mix of appropriate skills and experience of Non-Executive Directors is taken into account when considering a proposed appointment. In reviewing the Board composition, the Board ensures a mix with representatives from different industry sectors.

The shareholding of an individual in the company is not considered a criterion for the nomination or appointment of a director. The appointment of directors is subject to the approval of NAICOM.

The following are considered critical in nominating a new director;

- (i) Sterling reputation, and demonstrable adherence to the highest personal moral and ethical standards
- (ii) Professionalism
- (iii) Independence, objectivity and dedication
- (iv) Impeccable corporate governance record
- (iv) Ability to add value to the Organization

INDUCTION AND CONTINUOUS TRAINING OF BOARD MEMBERS

On appointment to the Board, all directors receive a formal induction tailored to meet their individual requirements. The new directors are oriented about the company and its operations

through the Company Secretary via the provision of the company's Articles of Association, relevant statutory books and regulations and adequate information on the operations.

The directors are also given a mandate and terms of reference to aid in performance of their functions. Management further strives to acquaint the new directors with the operations of the Company via trainings/seminars to the extent desired by new directors to enable them function in their position.

The training and education of directors on issues pertaining to their oversight functions is a continuous process, in order to update their knowledge and skills and keep them informed of new developments in the insurance industry and operating environment.

CHANGES ON THE BOARD

There were changes in the composition of the Board in the course of the year. The Board at its 78th and 80th meeting accepted the resignation of Mrs. Karima Silvent and Mr Frederic Coppin, both Non-Executive Directors of the Company. The appointment of Mr. Hassan El-Shabrawishi, a Non-Executive Director and Mr. Sohail Ali, an Executive Director was approved by NAICOM on March 19, 2019 and April 25, 2019 respectively. Mrs. Rashidat Adebisi, Mr. Tope Adeniyi and Mr. John Dickson who were appointed in the first quarter of 2020 were also approved by NAICOM on February 14, 2020, February 14, 2020 and March 17, 2020 respectively.

PROFILE OF DIRECTORS

MR. OLUSOLA ADEEYO

Mr. Olusola Adeeyo is an experienced ex-banker. He capped his banking career as a member of the founding management team of IBTC in the late 1980s. He is also a reputable entrepreneur, having set up other successful businesses including Astral Waters Limited, a water production and bottling Company. Mr. Olusola Adeeyo sits on the Board of several companies and was appointed as the Chairman of the Board took effect from May 13, 2016.

MR. KUNLE AHMED

Kunle's professional career spans over twenty years. He is a graduate of both the University of Ilorin and University of Lagos and graduated with distinction from the West African Insurance Institute Banjul, The Gambia.

He joined Industrial and General Insurance Co. Limited in June 1994 where he acquired experience in the Oil and Energy insurance business. Kunle joined AXA Mansard in February 2004 as a Senior Manager in charge of the Energy team in Lagos. He was subsequently posted, same year, to Port Harcourt to start the company's Port-Harcourt operations.

Kunle was appointed Divisional Director, Institutional Business Division of AXA Mansard Insurance Plc in 2011 and was invited to the board as an Executive Director in 2012. In 2017, Kunle was appointed Chief Executive Officer.

He is an Associate of the Chartered Insurance Institute, England (CII) and an Associate of the Chartered Insurance Institute of Nigeria (CIIN). Kunle is also an alumnus of both IMD Switzerland and the Lagos Business School.

In addition to being a speaker at international fora and a columnist in National Newspapers, Kunle is also a member of the Governing Council of the Nigerian Insurance Association (NIA), a member of the Academic Board of the West African Insurance Institute (WAI) and also a member of the Board of Directors of the French Nigerian Chamber of Commerce (FNCC)

MR. TOSIN RUNSEWE

Mr. Tosin Runsewe is an alumnus of University of Ibadan having obtained a B.Sc. Honours Degree in Agricultural Economics in 1989. He holds two Masters Degrees in Business Administration from ESUT Business School, Enugu and in Financial Economics from the University of London (SOAS). He is also an alumnus of Harvard Business School having completed the Advanced Management Programme in 2009. He is a Senior Member of the Chartered Insurance Institute of Nigeria. Prior to his appointment in March 2004, he worked at Guaranty Trust Bank Plc. for 9 years and in that position, He started his career in finance in 1992 at the Erstwhile Commercial Bank (Credit Lyonnais Nigeria) Limited where he handled Trade Finance related projects. Prior to leaving AXA Mansard Insurance plc, Mr. Tosin Runsewe was the Executive Director, Client Services.

MR. YOMI ONIFADE

Mr. Yomi Onifade is an Alumnus of University of Lagos where he obtained a BSc. Honors degree in Insurance and is currently a member of the Chartered Insurance Institute, London, Chartered Insurance Institute of Nigeria and Institute of Director, Nigeria. He has also completed a Senior Executive Program at London Business School, London and a senior management program at Pan-African University Lagos. Prior to joining AXA Mansard Insurance plc., he worked in First Assurance Plc, Standard Alliance Insurance Ltd, UNIC Insurance plc. and Marigold Ventures. During his years at AXA Mansard Insurance plc, he held the position of Group head of Technical division, Group head, Corporate Business and Team lead in the Manufacturing and Construction Unit. Prior to leaving AXA, he was the Executive Director of Technical services.

MR. LESLEY NDLOVU

Mr. Lesley Ndlovu holds a Bachelor of Accounting Science from the University of South Africa. He is a member, Institute of Chartered Accountants of Zimbabwe and Chartered Financial Analyst (CFA) Institute. Prior to joining the AXA Group, he was a Senior Associate at Deloitte, Zimbabwe and an Audit Manager, at Deloitte, Bermuda. He was the Vice President – Investment, Axis Capital Bermuda and Investment Manager at AXA Singapore. Thereafter, he became the Executive Assistant, the Group Deputy CEO, AXA, France and then the CEO, AXA Africa Specialty Risks. Mr. Lesley Ndlovu was appointed onto the Board of AXA Mansard Insurance Plc. with effect from December 31, 2014.

MR. THOMAS WILKINSON

Mr. Thomas Wilkinson is an Alumna of the University of Portsmouth with B.Sc. in Sociology. He has an MBA from the Copenhagen Business School, Denmark. He has attended several training programmes including AXA Strategic Management Programme; IMD, Switzerland; Strategic Decisions Programme and Executive Coach Training, Ashridge Business School, UK; Customer Focused Marketing, London Business School. He was the Strategy Manager, Group Strategic Planning, AXA Group, Paris, France. Subsequently, he was a Director of Marketing; Director of Strategy and Proposition; Director of Strategy, Planning and New Markets in AXA Wealth, UK. He is currently the CEO of AXA Global Healthcare. Mr. Thomas Wilkinson was appointed onto the Board of AXA Mansard Insurance Plc. with effect from December 31, 2014.

MR. OHIS OHIWEREI

Mr. Ohis Ohiwerei holds a Bachelor of Science (B.Sc.) in Engineering from the University of Benin and also a Master of Business Administration degree from the same school. He attended the

Advanced Management Program at the Harvard Business School, and the Advanced Strategic Management program at the IMD Business School, Switzerland. He retired from the banking industry after 24 years, as Executive Director in Guaranty Trust Bank plc responsible for commercial banking and public sector, Lagos. Prior to that, he was Chief Financial Officer and also an Executive Director in Diamond Bank Plc. He is currently the Group Deputy Managing Director and Chief Financial Officer at Notore Chemicals Industries plc. Mr. Ohis Ohiwerei was appointed onto the Board of AXA Mansard Insurance Plc. as a Non-Executive Director with effect from August 2, 2016.

MR. HASSAN EL SHABRAWISHI

Mr. Hassan El Shabrawishi is an Alumna of The American International University in London with a B.A in Business Economics and Finance. He has an International MBA from IE Business School. Prior to joining the AXA Group, he was a Consultant at the International Finance Corporation. While at AXA, he has held the following positions: Director, Business Transformation Leader for Mediterranean and Latin America Region, Chief of Staff/ Executive Assistant to Group Deputy CEO and CEO of AXA Egypt. He is currently the CEO of AXA Africa Holding.

MR. SOHAIL ALI

Mr. Sohail Ali is a UK qualified Fellow of the Institute of Actuaries with over 15 years' experience in consultancy, sales and operations in the Life, Pensions and Investment industries sectors. He joined AXA Egypt in 2008 and was responsible at different stages for managing the P&L of the Life & Savings business, actuarial, compliance, internal audit, legal, risk management, underwriting and claims functions.

MRS. RASHIDAT ADEBISI

Mrs. Rashidat Adebisi holds a Bachelor degree in Business Accounting from the University of Lincolnshire & Humberside. She qualified as an Associate of the Chartered Certified Accountants (ACCA) before returning to Nigeria. She is a Chartered Business Administrator (CBA), a Chartered Financial Consultant (CFC) of The Institute of Financial Consultants of Canada and an associate of the Chartered Insurance Institute of London. Prior to joining AXA Mansard Insurance plc, she worked in various organizations including Churchill Insurance UK (Member of the Royal Bank of Scotland Group). She joined AXA Mansard Insurance plc in February 2005 as an Executive Officer in the FINCON Group. She became the Head of the Transaction Service Unit in 2007 and returned to FINCON as Group Head in 2008. She also served as the Chief Financial Officer FINCON and Corporate Services and the Divisional Director for the Retail Solutions Division

MR. TOPE ADENIYI

Mr. Tope Adeniyi is a graduate of the prestigious Advanced Management Programme from Lagos Business School and is an Associate of Chartered Institute of Insurance from CII London. His career spans over 16 years from the information management sector, manufacturing to financial service. He worked as the Divisional Director, Operations and Technology at AXA Mansard and led a team to build the Nigeria Insurance Industry Database (NIID) for Nigeria Insurance Association, a project to deepen insurance penetration and contributed to controlling fraud. He is currently the Chief Executive Officer of AXA Mansard Health Limited.

MR. JOHN DICKSON

Mr. John Dickson has over 25 years' insurance experience spanning across risk, actuarial, and technical fields. He is currently the Head of P&C Risk Management at AXA International New Market. Prior to this, he worked at AXA France as Head of Non-Life Risk Management as well as Head of Technical & Financial Department.

NON-EXECUTIVE DIRECTORS (NEDS) REMUNERATION

The company's policy on remuneration of Non-Executive directors is guided by the provisions of the NAICOM and SEC Codes which stipulate that the remuneration for Executive Directors' should be limited to Directors' fees and reimbursable travel and hotel

expenses. Director's fees and sitting allowance was paid to only Non-Executive Directors as recommended by the Board Governance, Remuneration, and Establishment & General Purpose Committee.

BOARD MEETINGS

The Board of Directors' meetings are held every quarter, or as the need arises, to consider the Company's financial statements for the period or to review management accounts for the quarter. At the meetings, the directors also consider the reports and minutes of Board committees, and any other reports pertaining to issues within the scope of the Board's responsibilities.

The Board met four (4) times during the period ended December 31, 2019.

| Name of Director | Composition | Meetings attended | 13-Feb-19 | 8-May-19 | 25-Jul-19 | 25-Oct-19 |
|-------------------------------|-------------|-------------------|-----------|----------|-----------|-----------|
| Mr. Olusola Adeeyo | Director | 4 | X | X | X | X |
| Mr. Kunle Ahmed | Director | 4 | X | X | X | X |
| Mr. Tosin Runsewe | Director | 4 | X | X | X | X |
| Mr. Yomi Onifade | Director | 4 | X | X | X | X |
| Mrs. Karima Silvent* | Director | 0 | - | N/A | N/A | N/A |
| Mr. Lesley Ndlovu | Director | 4 | X | X | X | X |
| Mr. Ohis Ohiwerei | Director | 4 | X | X | X | X |
| Mr. Frédéric Coppin** | Director | 3 | X | X | X | - |
| Mr. Tom Wilkinson | Director | 3 | X | X | X | - |
| Mr. Sohail Ali*** | Director | 3 | N/A | X | X | X |
| Mr. Hassan El-Shabrawishi**** | Director | 2 | N/A | N/A | X | X |

* Resigned from the Board effective from May 9, 2019.

** Resignation from the Board effective from October 25, 2019.

*** Appointed Effective April 25, 2019

**** Appointed Effective March 19, 2019

BOARD COMMITTEES

The Board carries out its responsibilities through its Committees, which have clearly defined terms of reference, setting out their roles, responsibilities, functions and scope of authority. The Board has four (4) Committees, namely:

- Statutory Audit Committee,
- Board Investment & Finance Committee,
- Board Risk Management and Technical Committee and
- Board Governance, Remuneration, Establishment & General Purpose Committee.

Through these Committees, the Board is able to more effectively deal with complex and specialized issues and to fully utilize its expertise to formulate strategies for the Company. The Committees make recommendations to the Board, which retains responsibility for final decision making.

All Committees in the exercise of their powers as delegated conform to the regulations laid down by the Board, with well-defined terms of reference contained in the charter of each Committee. The Committees render reports to the Board at the Board's quarterly meetings.

A summary of the roles, responsibilities, composition and frequency of meetings of each of the Committees are as stated hereunder:

(i) Statutory Audit Committee

Auditing is vital to ensuring that accounting norms for insurance businesses are effectively applied and maintained and to monitor the quality of internal control procedures; ensure compliance with all regulatory directives. The Committee shall be responsible for the review of the integrity of the data and information provided in the Audit and/or Financial Reports.

The Committee shall provide oversight functions with regard to both the company's financial statements and its internal control and risk management functions. The Committee shall ensure compliance with legal and other regulatory requirements, assessment of qualifications and independence of external auditor; and performance of the company's internal audit function as well as that of external auditors.

The Committee Chairman shall report formally to the Board on its proceedings after each meeting on all matters within its functions and responsibilities. The Committee shall make whatever recommendations to the Board it deems appropriate on any area within its remit where action or improvement is needed.

The Committee is made up of the following members:

| | | | |
|---|-----------------------|--------------------------------------|----------|
| 1 | Mr. Ohis Ohiwerei | Non-Executive (Independent) Director | Chairman |
| 2 | Mr. Lesley Ndlovu | Non-Executive Director | Member |
| 3 | Mr. Akingbola Akinola | Shareholder's Representative | Member |
| 4 | Mrs. Ayodeji Oloye | Shareholder's Representative | Member |

The Committee met four (4) times during the year under review:

| Name | Composition | Meetings attended | 7-Feb-19 | 26-Apr-19 | 18-Jul-19 | 17-Oct-19 |
|-----------------------|-------------------------|-------------------|----------|-----------|-----------|-----------|
| Mr. Ohis Ohiwerei | Chairman | 4 | X | X | X | X |
| Mr. Lesley Ndlovu | Member | 4 | X | X | X | X |
| Mr. Akingbola Akinola | Independent shareholder | 4 | X | X | X | X |
| Mrs. Ayodeji Oloye | Independent shareholder | 4 | X | X | X | X |

(ii) Board Investment and Finance Committee

The Committee has supervisory functions over investment and other finance-related issues such as capital & funding requirements.

The responsibilities of the Committee include the consideration and approval of all investments above management limit, the

review and approval of the investment manual on a periodic basis and, in particular the financial implications of new and major investment strategies/initiatives.

The Committee is made up of the following members:

| | | | |
|---|-------------------|--------------------------------------|----------|
| 1 | Mr. Lesley Ndlovu | Non Executive Director | Chairman |
| 2 | Mr. Tosin Runsewe | Non Executive Director | Member |
| 3 | Mr. Yomi Onifade | Executive Director (Client Services) | Member |
| 4 | Mr. Sohail Ali | Executive Director (Technical) | Member |

The Committee met four (4) times during the year under review:

| Name | Composition | Meetings attended | 12-Feb-19 | 6-May-19 | 25-Jul-19 | 24-Oct-19 |
|-------------------|-------------|-------------------|-----------|----------|-----------|-----------|
| Mr. Lesley Ndlovu | Chairman | 4 | X | X | X | X |
| Mr. Tosin Runsewe | Member | 4 | X | X | X | X |
| Mr. Yomi Onifade | Member | 3 | X | X | - | X |
| Mr. Sohail Ali*** | Member | 2 | N/A | N/A | X | X |

*** Appointed to the Committee Effective April 25, 2019

(iii) Board Risk Management and Technical Committee

The Board Risk Management and Technical Committee has supervisory functions over risk management, the risk profile, the enterprise-wide risk management framework, underwriting functions of the Company and the risk-reward strategy as determined by the Board.

The Committee is responsible for overseeing management's process for the identification of significant risks across the Company, and the adequacy of prevention, detection and reporting mechanisms. The Committee is also charged with the review of large underwritten risks in order to verify the adequacy of the reinsurance cover.

The Committee is made up of the following members:

| | | | |
|---|---------------------|--------------------------------------|----------|
| 1 | Mr. Frédéric Coppin | Non Executive Director | Chairman |
| 2 | Mr. Kunle Ahmed | Chief Executive Officer | Member |
| 3 | Mr. Tosin Runsewe | Executive Director (Client Services) | Member |
| 4 | Mr. Yomi Onifade | Executive Director (Technical) | Member |
| 5 | Mr. Sohail Ali | Executive Director (Actuary) | Member |

The Committee met four (4) times during the year under review:

| Name | Composition | Meetings attended | 12-Feb-19 | 6-May-19 | 25-Jul-19 | 24-Oct-19 |
|-----------------------|-------------|-------------------|-----------|----------|-----------|-----------|
| Mr. Frédéric Coppin** | Chairman | 3 | X | X | X | - |
| Mr. Kunle Ahmed | Member | 4 | X | X | X | X |
| Mr. Tosin Runsewe | Member | 4 | X | X | X | X |
| Mr. Yomi Onifade | Member | 4 | X | X | X | X |
| Mr. Sohail Ali*** | Member | 2 | N/A | N/A | X | X |

** Resignation from the Board effective from October 25, 2019.

*** Appointed to the Committee Effective April 25, 2019

(iv) Board Governance, Remuneration, Establishment and General Purpose Committee

The Committee is responsible for establishing the criteria for board and board committee memberships, appointments to executive management and review of candidates' qualifications, and any potential conflicts of interest. In addition, the Committee

is responsible for assessing the contribution of current directors in connection with their re-nomination and making recommendations to the Board.

The Committee ensures that a succession policy and plan exists for the positions of chairman, CEO/MD, the executive directors, and senior management.

The Committee is made up of the following members:

| | | | |
|---|---------------------|--------------------------------------|----------|
| 1 | Mrs. Karima Silvent | Non Executive Director | Chairman |
| 2 | Mr. Ohis Ohiwerei | Non Executive (Independent) Director | Member |
| 3 | Mr. Tom Wilkinson | Non Executive Director | Member |
| 4 | Mr. Lesley Ndlovu | Non Executive Director | Member |

The Committee met four (4) times during the year under review:

| Name | Composition | Meetings attended | 12-Feb-19 | 7-May-19 | 24-Jul-19 | 24-Oct-19 |
|----------------------|-------------|-------------------|-----------|----------|-----------|-----------|
| Mrs. Karima Silvent* | Chairman | 0 | - | N/A | N/A | N/A |
| Mr. Ohis Ohiwerei | Member | 4 | X | X | X | X |
| Mr. Tom Wilkinson | Member | 4 | X | X | X | X |
| Mr. Lesley Ndlovu | Member | 4 | X | X | X | X |

* Resigned from the Board effective from May 9, 2019

The Code of Corporate Governance for insurance institutions recognizes that a good corporate governance framework must be anchored on an effective and accountable Board of Directors whose performance is assessed periodically. The annual appraisal would be conducted at the end of the financial year, as well as the Company's compliance status with the provisions of NAICOM.

SHAREHOLDERS

The Company recognizes the rights of its shareholders and other stakeholders, and is driven to deliver desired value to these shareholders and stakeholders. The shareholders are provided with detailed information on the Company's activities and financial results via the annual accounts. They are also provided with the opportunity to make enquiries, obtain information, share ideas, and express their concerns and opinions on all issues. These are communicated to Management and the Board and, on a broader scale, at the Annual General Meeting of the Company.

PROTECTION OF SHAREHOLDERS' RIGHTS

The Board ensures the protection of the statutory and general rights of shareholders at all times, particularly their right to attend

and vote at general meetings. All shareholders are treated equally, regardless of volume of shareholding or social status.

COMMUNICATION POLICY

It is the responsibility of the executive management under the direction of the Board, to ensure that the Board receives adequate information on a timely basis, about the Company's businesses and operations at appropriate intervals and in an appropriate manner, to enable the Board to carry out its responsibilities.

Furthermore, the Board and management of the Company ensures that communication and dissemination of information regarding the operations and management of the company to shareholders, stakeholders and the general public is timely, accurate and continuous, to give a balanced and fair view of the Company's financial and non-financial matters. Such information, which is in plain language, readable and understandable, is available on the Company's website, www.axamansard.com.

The website also has an Investors Relations portal where the company's annual reports and other relevant information about the company is published and made accessible to its shareholders, stakeholders and the general public.

In order to reach its overall goal on information dissemination, the Company is guided by the following Principles, legislation and codes of corporate governance of the jurisdictions within which it operates. These include the Insurance Act, the NAICOM Operational Guidelines, the Companies and Allied Matters Act (CAMA) and the codes of Corporate Governance issued by NAICOM and SEC.

The principles that guide the Company's information dissemination include the following:

- **Efficiency:** The Company uses modern communication technologies in a timely manner to convey its messages to its target groups. The Company responds without unnecessary delay to information requests by the media and the public
- **Transparency:** The Company strives in its communication to be as transparent and open as possible while taking into account the concept of confidentiality between the Company and its customers, and company secretary. This contributes to maintaining a high level of accountability
- **Clarity:** The Company aims at clarity, i.e. to send uniform and clear messages on key issues
- **Cultural awareness:** The Company operates in a multicultural environment and accordingly recognizes the need to be sensitive to the cultural peculiarities of its operating environment
- **Feedback:** The Company actively and regularly seeks feedback on its image and communication activities both from the media as well as from its key target groups. This feedback is used in future activities.

INDEPENDENT ADVICE

The Board of Directors are at their own discretion and at the Company's expense required to seek Independent professional advice when required to enable a Member of the Board effectively perform certain responsibilities.

INSIDER TRADING AND PRICE SENSITIVE INFORMATION

The Company is clear in its prohibition of insider trading by its Board, management, Officers and related persons who are privy to confidential price sensitive information. Such persons are further prohibited from trading in the Company's securities where such transactions would amount to insider trading.

Directors, insiders and related parties are prohibited from disposing, selling, buying or transferring their shares in the Company for a period commencing from the date of receipt of such insider information until such a period when the information is released to the public or any other period as defined by the Company from time to time.

SECURITIES TRADING POLICY

The Company adopted and implemented a Securities Trading Policy which is applicable to all Directors and Employees. The policy has been circulated to all Directors and employees and can be found on the Company's Website, www.axamansard.com

MANAGEMENT COMMITTEES

The Company has 2 Committees which comprises of management staff.

The Management Committee (MC) is the Committee set up to identify and make recommendations on strategies that will aid the long term objectives of the Company. Whilst the Management Underwriting and Investment Committee (MUIC) was initiated to analyze the risks the Company is underwriting at any given period.

The MUIC also ensures that risk investment limits as contained in the Board Investment and Finance manual are complied with at all times. They provide inputs from the Board Committee and also ensure that recommendations of the Board Committees are effectively and efficiently implemented. Both Committees meet frequently as necessary to immediately take action and decisions within the confines of their powers.

The Secretary to the Committees is the Company Secretary.

MONITORING COMPLIANCE WITH CORPORATE GOVERNANCE

i) Chief Compliance Officer

The Chief Compliance Officer monitors compliance with money laundering requirements and the implementation of the Corporate Governance Code of the Company. The Chief Compliance Officer together with the Chief Executive Officer certifies each year to NAICOM/SEC that they are not aware of any other violation of the Corporate Governance Code, other than as disclosed during the course of the year.

ii) Whistle blowing procedures

In line with the Group's commitment to instill the best corporate governance practices, a whistle blowing procedure was established that ensures anonymity on any reported incidence(s). The Group has a dedicated e-mail address for whistle-blowing procedures.

CODE OF PROFESSIONAL CONDUCT FOR EMPLOYEES

The Group has an internal Code of Professional Conduct, which all members of staff are expected to subscribe to upon assumption of duties. Staff is also required to reaffirm their commitment to the Code annually. All members of staff are expected to strive to maintain the highest standards of ethical conduct and integrity in all aspects of their professional life as contained in the Code of Professional Conduct which prescribes the common ethical standards, culture and policies of the Group relating to employee values.

COMPLAINTS MANAGEMENT POLICY

In accordance with the rules and regulations of The Securities & Exchange Commission, the Company adopted and implemented a Complaints Management Policy which is a platform that addresses complaints arising out of issues that are covered under the Investments and Securities Act, 2007 (ISA) by the Company's shareholders.

The Complaints Management policy was designed to handle and resolve complaints from all shareholders of the Company. The policy was endorsed by the Company's senior management, who would also be responsible for its implementation and monitoring of compliance.

A copy of the Complaints Management Policy shall be made available for inspection to shareholders of the Company at the

Annual General Meeting of the Company. The policy can found on the Company's Website, www.axamansard.com.

INTERNAL MANAGEMENT STRUCTURE

The Group operates an internal management structure where all officers are accountable for duties and responsibilities attached to their respective offices and there are clearly defined and acceptable lines of authority and responsibility.

An annual appraisal of the duties assigned and dedicated to each person is done by the first quarter of the preceding year.

SHARE CAPITAL HISTORY

As at December 31, 2019, the Company's Authorized capital was ₦5,250,000,000 divided into 10,500,000,000 Ordinary shares of 50k each, while the issued capital was ₦5,250,000,000 divided into 10,500,000,000 ordinary shares of 50 kobo each. The initial share capital upon incorporation and subsequent changes therein are as follows:

| Date | Authorized increase | Cumulative | Issued (₦) Increase | Cumulative (₦) |
|-------|---------------------|----------------|---------------------|----------------|
| 1989 | - | 34,300,000 | - | 17,150,000 |
| 1998 | 6,346,000 | 40,646,000 | 3,173,000 | 20,323,000 |
| 1999 | 5,978,000 | 46,624,000 | 2,989,000 | 23,312,000 |
| 2000 | 706,000 | 47,330,000 | 353,000 | 23,665,000 |
| 2002 | 152,798,000 | 200,128,000 | 76,399,000 | 100,064,000 |
| 2004 | 799,872,000 | 1,000,000,000 | 399,936,000 | 500,000,000 |
| 2006 | 4,746,440,954 | 5,746,440,954 | 2,373,220,477 | 2,873,220,477 |
| 2006 | 3,938,744,509 | 9,685,185,463 | 1,969,372,254 | 4,842,592,731 |
| 2007 | 314,814,537 | 10,000,000,000 | 157,407,269 | 5,000,000,000 |
| *2007 | (5,000,000,000) | 5,000,000,000 | (2,500,000,000) | 2,500,000,000 |
| 2008 | 3,750,000,000 | 8,750,000,000 | 1,875,000,000 | 4,375,000,000 |
| 2009 | 1,250,000,000 | 10,000,000,000 | 625,000,000 | 5,000,000,000 |
| 2010 | - | 10,000,000,000 | - | 5,000,000,000 |
| 2011 | - | 10,000,000,000 | - | 5,000,000,000 |
| 2012 | - | 10,000,000,000 | - | 5,000,000,000 |
| 2013 | 500,000,000 | 10,500,000,000 | - | 5,000,000,000 |
| 2014 | - | 10,500,000,000 | 250,000,000 | 5,250,000,000 |
| 2015 | - | 10,500,000,000 | - | 5,250,000,000 |
| 2016 | - | 10,500,000,000 | - | 5,250,000,000 |
| 2017 | - | 10,500,000,000 | - | 5,250,000,000 |
| 2018 | - | 10,000,000,000 | - | 5,250,000,000 |
| 2019 | - | 10,500,000,000 | - | 5,250,000,000 |

The Company's issued and fully paid share capital was reconstructed by a special resolution of the Board at its meeting on the 18th of October, 2007, to achieve a reduction of 50% with the result that the issued and fully paid share capital will stand at ₦2,500,000,000 divided into 5,000,000,000 Ordinary shares at 50k each with the surplus nominal value arising from the reconstruction being transferred to the Company's capital reserve account. The reconstruction was sanctioned by the Federal High Court of Nigeria, Lagos on 31st October 2007 and registered by the Corporate Affairs Commission on the 18th of December 2007.

DISCLOSURE: SECURITIES TRADING POLICY

In compliance with Rule 17.15 Disclosure of Dealings in Issuers' Shares, Rulebook of the Exchange 2015 (Issuers Rule) AXA Mansard Insurance Plc maintains effective Security Trading Policy which guides Directors, Audit Committee members, employees and all individuals categorized as insiders as to their dealing in the Company's shares. The Policy is regularly reviewed and updated by the Board. The Company has made specific inquiries of all the directors and other insiders and is not aware of any infringement.

1.10 DIRECTORS' REPORT

1

The Directors have pleasure in presenting their Annual Report on the affairs of AXA Mansard Insurance Plc ("the Company") and its subsidiaries ("the Group"), together with the Group audited financial statements and the auditor's report for the year ended December 31, 2019.

LEGAL FORM AND PRINCIPAL ACTIVITY

The Company was incorporated on 23 June 1989 as a private limited liability company called "Heritage Assurance Limited" and issued with a composite insurance license by the National Insurance Commission in March 2004. The Company's name was changed to Guaranty Trust Assurance Limited in September 2004 following the acquisition of a majority share holding by Guaranty Trust Bank Plc, and changed again to Guaranty Trust Assurance Plc in March 2006 following the increase in number of members beyond the maximum required for a private company. In November 2009, the Company became listed on the Nigerian Stock Exchange.

The beneficial ownership of the Company changed to Societe Beaujon S.A.S (AXA S.A) in December 2014 by the acquisition of 100% of Assur Africa Holding (AAH). The Company modified its name and corporate identity to AXA Mansard Insurance Plc in July 2015.

The principal activity continues to be the provision of life and general business risk management solutions and financial services to corporate and retail customers in Nigeria.

The Company has two wholly owned and two partly owned subsidiaries: AXA Mansard Investments Limited, AXA Mansard Health Limited, AXA Mansard Pensions Limited and APD Limited which is a special purpose company.

AXA Mansard Investments Limited was incorporated as a private limited liability company on 9 January 2008 and its principal activity involves provision of portfolio management services to both individual and corporate clients. AXA Mansard Health Limited was incorporated as a private limited liability company on the 7th of August 2003 and its principal activities is to manage the provision of health care services through health care providers and for that purpose accredited with the National Health Insurance Scheme. APD Limited was incorporated on 2 September 2010 for the purpose of leasing, holding and developing the Company's commercial property located at Plot 928A/B, Bishop Aboyade Cole Street, Victoria Island, Lagos to an ultra modern office structure. AXA Mansard Pensions Limited was incorporated on 1 February 2005 as a private limited liability company. The Company's name was changed to AXA Mansard Pensions Limited in June 2015 following the acquisition of the majority share holding of the Company by AXA Mansard Insurance Plc. in January 2015. The Company's principal activity continues to be the administration and management of Pension Fund Assets in line with the provisions of the Pension Reform Act 2014 and the relevant National Pension Commission circulars.

OPERATING RESULTS

The following is a summary of the Group and Company's operating results:

| (in thousands of Nigerian Naira) | Note | Group 31-Dec-2019 | Group 31-Dec-2018 | Parent 31-Dec-2019 | Parent 31-Dec-2018 |
|--------------------------------------|------|----------------------|----------------------|-----------------------|-----------------------|
| Profit before tax | | 3,927,500 | 3,380,073 | 4,978,919 | 1,828,263 |
| Taxation | 42 | (1,019,228) | (897,791) | (139,589) | (207,047) |
| Profit after tax | | 2,908,272 | 2,482,282 | 4,839,330 | 1,621,216 |
| Non Controlling Interest | 28 | (199,598) | (278,070) | - | - |
| Transfer to contingency reserve | 27.3 | (131,368) | (523,639) | (131,368) | (523,639) |
| Dividend paid | | - | 630,000 | - | 630,000 |
| Earnings per share – Basic (in kobo) | 43 | 26 | 21 | 47 | 16 |
| Dividend per share - (in kobo) | 43 | - | 6k | - | 6k |

DIRECTORS AND THEIR INTERESTS

The Directors who held office during the year, together with their direct and indirect interests in the issued share capital of the Company as recorded in the register of Directors shareholding

and/or as notified by the Directors for the purposes of sections 275 and 276 of the Companies and Allied Matters Act and the listing requirements of the Nigerian Stock Exchange is noted below:

| | | Direct / Holdings 31-Dec-2019 | Indirect Holdings 31-Dec-2019 | Direct / Holdings 31-Dec-2018 | Indirect Holdings 31-Dec-2018 |
|-------------------------------|-------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Mr. Olusola Adeeyo | Chairman | Nil | Nil | Nil | Nil |
| Mr. Kunle Ahmed | Chief Executive Officer | 20,080,371 | Nil | 20,080,371 | Nil |
| Mr. Tosin Runsewe | Executive Director | 92,694,600 | Nil | 113,056,410 | Nil |
| Mr. Frédéric Coppin ** | Non Executive Director | Nil | Nil | Nil | Nil |
| Mr. Sohail Ali*** | Executive Director | Nil | Nil | Nil | Nil |
| Mr. Hassan El-Shabrawishi**** | Non Executive Director | Nil | Nil | Nil | Nil |
| Mrs Karima Silvent * | Non Executive Director | Nil | Nil | Nil | Nil |
| Mr Ohis Ohiwerei | Independent Director | Nil | Nil | Nil | Nil |
| Mr Lesley Ndlovu | Non Executive Director | Nil | Nil | Nil | Nil |
| Mr Tom Wilkinson | Non Executive Director | Nil | Nil | Nil | Nil |
| Mr Yomi Onifade | Executive Director | 324,833 | Nil | 324,833 | Nil |

* Resigned from the Board effective from May 9, 2019.

** Resignation from the Board effective from October 25, 2019.

*** Appointed Effective April 25, 2019

**** Appointed Effective March 19, 2019

RESIGNATION OF DIRECTORS

Mrs. Karima Silvent and Mr. Frédéric Coppin resigned from the Board of the Company during the year under review.

Mrs. Rashidat Adebisi, Mr. Tope Adeniyi and Mr. John Dickson were appointed in the first quarter of 2020.

APPOINTMENT OF DIRECTORS

Mr. Sohail Ali and Mr. Hassan El-Shabrawishi were appointed to the Board of the Company during the year under review while

DIRECTORS' REMUNERATION

The remuneration of the Company's Directors is disclosed pursuant to section 34(5) of the code of corporate governance for public companies as issued by Securities and Exchange Commission as follows:

| Remuneration | Description | Timing |
|-----------------------|--|---|
| Basic salary | Part of gross salary package for Executive Directors only. Reflects the insurance industry competitive salary package and the extent to which the Company's objectives have been met for the financial year | Paid monthly during the financial year |
| 13th month salary | 'Part of gross salary package for Executive Directors only | Paid last month of the financial year |
| Share based payments | The amount of this remuneration to Executive directors is subject to achieving specific quantifiable targets, aligned directly with shareholders' interests. | Based on vesting conditions as stipulated in the scheme documents |
| Director fees | Allowances paid to Non-Executive Directors | Paid during the year |
| Travelling allowances | Allowances paid to Non-Executive Directors that reside outside Nigeria | Paid during the year |
| Sitting allowances | Allowances paid to Non-Executive Directors only for sitting at board meetings and other business meetings | Paid during the year |

DIRECTORS' INTERESTS IN CONTRACTS

In compliance with Section 277 of the Companies and Allied Matters Act of Nigeria, none of the directors has notified the Company of any declarable interest in contracts deliberated by the Company during the year under review.

MAJOR SHAREHOLDINGS

According to the Register of Members, no shareholder other than the undermentioned held more than 5% of the issued share capital of the Company as at December 31, 2019:

| | No. of shareholding | % shareholding |
|------------------------------------|---------------------|----------------|
| Assur Africa Holdings Limited | 8,030,550,380 | 76.48% |
| **Stanbic Nominees Nigeria Limited | 922,005,936 | 8.78% |

*** Stanbic Nominees held the cumulative total of 8.78% of the Company's shares largely in trading accounts on behalf of various investors.*

ANALYSIS OF SHAREHOLDING

The analysis of the distribution of the shares of the Company as at December 31, 2019 is as follows:

| Share Range | No. of Shareholders | % Shareholders | No. of Holdings | % of Holdings |
|--------------------------------|---------------------|----------------|-----------------|---------------|
| 1 - 1,000 | 1,297 | 32.14% | 697,681 | 0.01% |
| 1001 - 5,000 | 781 | 19.35% | 2,357,803 | 0.02% |
| 5,001 - 10,000 | 389 | 9.64% | 3,329,979 | 0.03% |
| 10,001 - 50,000 | 691 | 17.12% | 18,119,710 | 0.17% |
| 50,001 - 100,000 | 220 | 5.45% | 18,084,621 | 0.17% |
| 100,001 - 500,000 | 323 | 8.00% | 81,552,390 | 0.78% |
| 500,001 - 1,000,000 | 127 | 3.15% | 103,559,166 | 0.99% |
| 1,000,001 - 8,000,000,000 | 207 | 5.13% | 2,241,748,270 | 21.35% |
| 8,000,000,001 - 10,000,000,000 | 1 | 0.02% | 8,030,550,380 | 76.48% |
| Total | 4,036 | 100% | 10,500,000,000 | 100% |

PROPERTY AND EQUIPMENT

Information relating to changes in property and equipment during the year is given in Note 18 to the financial statements.

DONATIONS AND CHARITABLE GIFTS

'In order to identify with the aspirations of the community and the environment within which the Group operates, a total sum of ₦4,952,890 (2018: ₦4,514,550) was given out as donations and charitable contributions during the year. Details of the donations and charitable contributions are as follows:

| Organizations: | 31-Dec-2019 |
|----------------------------------|-------------|
| Sickle Cell Foundation | 150,000 |
| I am female foundation | 100,000 |
| PIUTA | 2,000,000 |
| Adegoke Nursery & Primary School | 100,000 |
| ENACTUS | 500,000 |
| Special Olympics Nigeria | 1,102,890 |
| Children International School | 500,000 |
| Lagos Kidi Marathon | 500,000 |
| | 4,952,890 |

HUMAN RESOURCES

EMPLOYMENT OF DISABLED PERSONS

The Group operates a non-discriminatory policy in the consideration of applications for employment, including those received from disabled persons. The Group's policy is that the most qualified and experienced persons are recruited for appropriate job levels, irrespective of an applicant's state of origin, ethnicity, religion or physical condition. In the event of any employee becoming disabled in the course of employment, the Company is in a position to arrange appropriate training to ensure the continuous employment of such a person without subjecting him/her to any disadvantage in his/her career development.

HEALTH, SAFETY AND WELFARE OF EMPLOYEES

The Group maintains business premises designed with a view to guaranteeing the safety and healthy living conditions of its employees and customers alike. Employees are adequately insured against occupational and other hazards. In addition, the Group provides medical facilities to its employees and their immediate families at its expense. Fire prevention and fire-fighting equipment are installed in strategic locations within the Company's premises. It also operates a contributory pension plan in line with the Pension Reform Act.

EMPLOYEE INVOLVEMENT AND TRAINING

The Company encourages participation of employees in arriving at decisions in respect of matters affecting their well being. Towards this end, the Company provides opportunities for employees to deliberate on issues affecting the Company and employees' interests, with a view to making inputs to decisions thereon. The company places a high premium on the development of its manpower. Consequently, the Company sponsored its employees for various training courses both in Nigeria and abroad in the year under review. The Company also provides its employees with on-the-job training in the Company and at various AXA Mansard locations.

GENDER ANALYSIS

The number and percentage of women employed during the financial period vis-a-vis total workforce is as follows:

| | Male Number | Female Number | Male % | Female % |
|--|----------------|------------------|-----------|-------------|
| Employees | 173 | 144 | 55% | 45% |
| Gender analysis of Board and top management is as follows: | | | | |
| Board | 9 | 0 | 100% | 0% |
| Top Management | 10 | 6 | 62% | 38% |

Detailed analysis of the Board and top management is as follows:

| | Male Number | Female Number | Male % | Female % |
|-------------------------|----------------|------------------|-----------|-------------|
| Non-Executive Director | 5 | 0 | 100% | 0% |
| Chief Executive Officer | 1 | 0 | 100% | 0% |
| Executive Director | 3 | 0 | 100% | 0% |
| Senior Executive | 8 | 4 | 67% | 33% |
| Executive | 2 | 2 | 50% | 50% |

ACQUISITION OF OWN SHARES

The Company did not acquire any of its own shares during the year under review.

EVENT AFTER REPORTING DATE

Subsequent to the year end, the Company received approval from the Board and Shareholders to divest its holding in AXA Mansard Pensions. Following these approvals, the Company will commence the divestment process which will be subject to the necessary regulatory approvals.

AUDITOR

Messrs. KPMG Professional Services, having satisfied the relevant corporate governance rules on their tenure in office have indicated their willingness to continue in office as auditor to the Company. In accordance with Section 357 (2) of the Companies and Allied Matters Act of Nigeria therefore, the auditor will be re-appointed at the next annual general meeting of the Company.

BY ORDER OF THE BOARD



Mrs. Omowunmi Mabel Adewusi

Company Secretary

FRC/2013/NBA/00000000967

Plot 1412, Ahmadu Bello Way,
Victoria Island, Lagos.

13 February 2020

1.11 INTERNAL CONTROL & RISK MANAGEMENT

1

OUR GUIDING PRINCIPLES

We have incorporated an approach aimed at creating and maximizing sustainable /superior value to our stakeholders that strategically balances the risk and reward in our business.

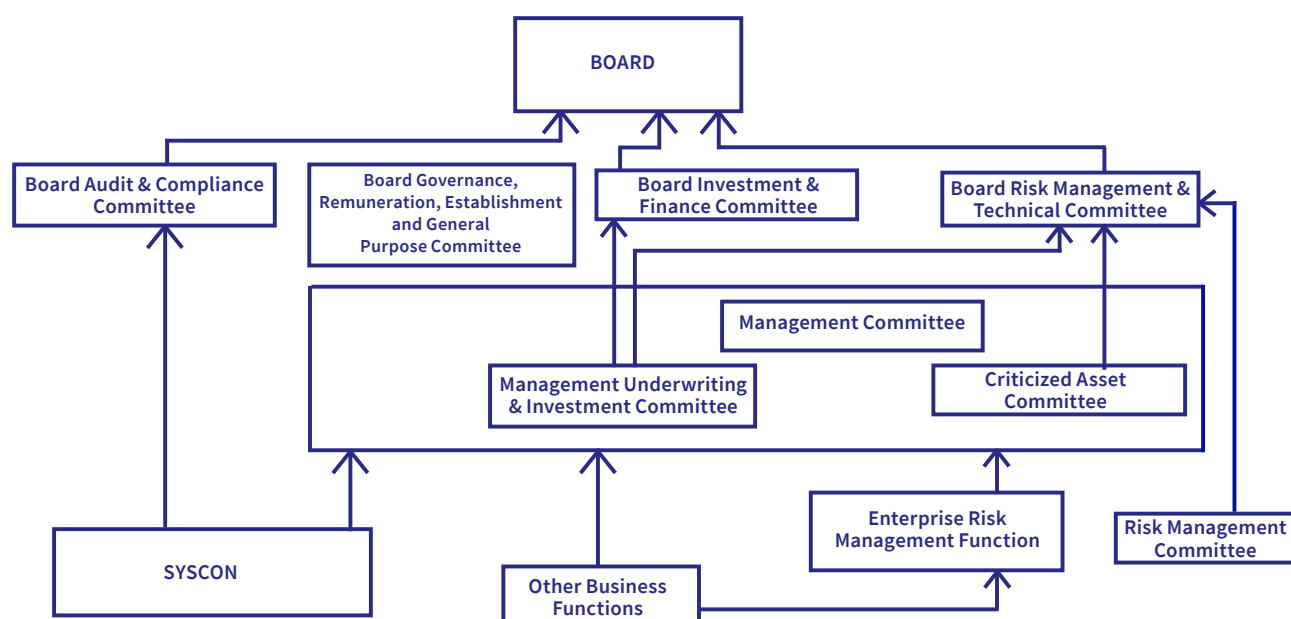
AXA Mansard's Risk philosophy is guided by the following principles:

- The Company will not take any action that will compromise its integrity. It shall identify, measure, manage, control and report as practical as possible all risks.
- The Company will at all times comply with all government regulations and uphold corporate standards in accordance with international best practice.
- The Company will institute a sustainable risk culture enterprise-wide.
- The Company will only accept risks within its risk acceptance criteria and have commensurate returns and continually review its activities to determine inherent risks level and adopt appropriate risk response to residual risk levels at all times.
- The Company continually reviews its activities to determine inherent risks level and adopt appropriate risk response at all times.
- The Company will make decisions based on resilient analysis of the implications of such risk to its strategic goals and operating environment.

RISK MANAGEMENT FRAMEWORK

Our risk management framework was fashioned to uphold a resilient risk management culture and integrate risk considerations into management and decision-making processes, through a risk governance structure across the entire enterprise.

RISK MANAGEMENT GOVERNANCE STRUCTURE



We operate and maintain the 'three lines of defense model' for the oversight and management of risk to create and promote a culture that emphasizes effective management and adherence to operating controls as illustrated below:

1ST LINE – RISK OWNERS

The Board, management and line managers: It involves broad setting of strategy, risk appetite, performance measurement, establishment and maintenance of internal control and risk management in the business. In addition, business units have the primary responsibility for managing risks and required to take responsibility for the identification, assessment, management, monitoring and reporting of risks arising within their respective businesses, thereby ensuring an informed risk and reward balance.

2ND LINE – RISK CONTROL

The Company's risk management function provides oversight and independent reporting to executive management, implements the Group's risks management policy in the business units, approve risk specific mandates and provide an independent overview of the effectiveness of risk management by the first line of defense. Other internal stakeholders in the role include our legal services, Compliance and Quality Assurance and Internal Control.

3RD LINE – RISK ASSURANCE

The last line of defense comprise of the internal audit function that provides independent and objective assurance of the effectiveness of the Group's systems of internal control established by the first and second lines of defense in management of enterprise risks across the organization.

The remit of setting the organization's risk appetite and approving the strategy for managing risk and organization's system of internal control in the overall directly lies with the Board of Directors. The implementation of this principal function is carried out via its Board Committees as enumerated below:

| COMMITTEES | FUNCTIONS |
|---|---|
| Statutory Audit Committee | <ul style="list-style-type: none"> ■ Oversight of financial reporting and accounting ■ Oversight of the external auditor ■ Oversight of regulatory compliance ■ Monitoring the internal control process ■ Oversight of risk management activities |
| Board Risk Management and Technical Committee | <ul style="list-style-type: none"> ■ Assist in the oversight of the review and approval of the company's risk management policies including risk appetite and risk strategy. ■ Review the adequacy and effectiveness of risk management and controls ■ Oversee management's process for the identification of significant risks across the company and the adequacy of prevention, detection and reporting mechanisms ■ Review of the company's compliance level with applicable laws and regulatory requirements that may impact the company's risk profile ■ Review changes in the economic and business environment, including emerging trends and other factors relevant to the company's risk profile ■ Review large underwritten risks for adequacy of reinsurance and other risk management techniques ■ Review and recommend for approval of the Board risk management procedures and controls for new products and services |
| Board Investment and Finance Committee | <ul style="list-style-type: none"> ■ Reviews and approves the company's investment policy ■ Approves investments over and above management's approval limit ■ Ensures that optimum risk return is achieved through asset and liability matching |
| Board Governance, Remuneration, Establishment and General Purpose Committee | <ul style="list-style-type: none"> ■ Establish the criteria for board and board committee memberships |
| | <ul style="list-style-type: none"> ■ Appoint executive management and review of candidates' qualifications, and any potential conflicts of interest ■ Assess the contribution of current directors in connection with their re-nomination and make recommendations to the Board |

INTEGRATION OF RISK MANAGEMENT FUNCTIONS: OUR APPROACH

The Risk Management function of the company is primarily responsible for coordinating the company's cross functional response to risks. Other functions include:

- Drive an enterprise wide process to aggregate risk exposures, produce risk reports and institute mitigation strategies;
- Utilize risk control to ensure risk guidelines and policies approved by the board are adhered to; adhered to.
- Champion the growth of risk culture and awareness ; and
- Lead an enterprise wide risk dialogue by instigating risk discussions in a variety of fora.

The Risk Management Committee (RMC) of the Company provides recommendation to the Board Risk Management and Technical Committee on risk issues for the latter to assess and possibly approve in accordance with the company's objectives of aligning risk appetite and strategy.

The Board Risk Management and Technical Committee approves the Company's risk appetite annually on the basis of robust

assessment of risks that incorporates the prudent decision making of risk and reward trade-offs. The Board is also responsible for evaluating strategic alternatives, setting related objectives, and developing mechanisms to manage related risks establishing, documenting, and enforcing all policies that involve risk. The Chief Risk Officer (a member of this Committee) is responsible for implementing these strategies.

The role of the Chief Risk Officer (CRO) includes informing the Board as well as the Management Committee about the risk profile of the Company and also communicate the views of the Board and Senior Management to the entire Company.

RISK APPETITE

The Group recognizes that its continual sustainability initiative is largely contingent upon brand protection and enhancement of stakeholder value. Our ethos therefore mandates that the Group is averse to risks that essentially erode corporate value.

The Group's risk appetite is primarily characterized by a clear risk strategy, monitoring and reporting procedure that provides the foundation to identify potential deviations from our risk tolerances

in a timely manner across the enterprise, which is underpinned by our top-down risk management approach.

The Risk Management policies and procedures instituted are strategically aimed at managing potential, inherent and residual risk categories inherent in our operations.

The Board recognizes that the practice of risk management is critical to the achievement of corporate objectives and has actively encouraged a risk culture that embraces innovation and opportunity, primed risk-taking and acceptance of risk as inherent in all our activities, whilst reducing barriers to successful implementation.

Our structured approach to managing risks is evident in the integration of the risk management function; which is charged with the responsibility of undertaking risk-based audit on all business units using outputs of the annual company-wide risk assessment to guide its annual audit program. A quarterly assessment exercise is conducted by this unit and a rated score expressed in percentage is applied to measure the level of compliance.

RISK CATEGORIZATION

The Group is exposed to a myriad of risks in the conduct of its business some of which are Insurance Risks, Financial (Market, Credit, Liquidity) Risk, Operational Risk, Reputational Risk, Emerging Risks, Environmental & Social Risk amongst others including Business continuity and Crisis management.

INSURANCE RISK

This is the main risk occurring from our underwriting. The risk in any insurance contract is the possibility that the event insured against occurs, resulting in a claim. This risk is very random and unforeseeable. The fundamental risks the Group faces under its insurance contracts are:

- **reserving risk:** underestimation/overestimation of the provision (reserves) for insurance liabilities which would lead to:
 - Deviations in Budget (expected income)
 - Undervaluation of overall premium (too competitive and then making losses on policies)/Loss of competitiveness for good risks
 - Risk Appetite limits based on misleading KPI's
- **pricing risk:** This occurs if the frequency or severity of claims and benefits are greater than estimated. Insurance events are random hence; the actual number and amount of claims and benefits will vary from year to year from the level established using statistical techniques. and amount of claims and benefits will vary from year to year from the level established using statistical.
- **Underwriting risks:** this could happen if:
 - the launch of new products or the product re-pricing/ restyling don't respect an appropriate governance and decision -making process weighing Risk,
 - Profitability, Legal, Marketing, Compliance and Regulatory aspects.
 - businesses are underwritten without the validation of the necessary levels of authorizations and without sufficient technical appreciation of the risks
 - (size, geolocation, etc.)

Insurance risks covers 2 main businesses namely: Non life business and Life business.

Underwriting risk

Underwriting risks relates to risks that premiums charged are inadequate to cover the claims the company is legally obliged to pay. Furthermore, it is essential that those premiums match to the return on the company's capital. Underwriting risk may either arise from an inaccurate assessment of the risks entailed in writing an insurance policy, or from factors wholly out of the underwriter's control.

Underwriting risks form an integral part of our business. While we recognize that it is not practicable to eliminate all risks underwritten completely, we continually strive to leverage on managing this type of risks as a mitigation strategy because we believe that the continual profitability of our underwriting competencies, is a reflection of strategies employed in risk decision making which is in conformity with our risk appetite.

Underwriting risks may arise through the following ways:

- Inadequate premium pricing vis a vis the risk insured against;
- Inappropriate reinsurance arrangements;
- Inadequate claims reserves- the number of claims that occur may be higher than expected claims.
- Moral hazard of policyholders which may result in adverse claims experience.

NON LIFE BUSINESS

These include the non-life contracts namely; Aviation, Oil & Gas (Energy), Engineering, Fire, General Accident, Motor, Marine Cargo & Hull.

a) Frequency and severity of claims

The frequency and severity of claims can be affected by several factors. The most significant are the increasing level of reimbursement for the damages suffered as a result of road accidents. The Group manages these risks through its underwriting strategy, adequate reinsurance arrangements and proactive claims handling and investigations. Underwriting limits are in place to enforce appropriate risk selection criteria. The reinsurance arrangements include treaty and excess of loss coverage, it helps to mitigate the Group's risk of total net insurance losses, increases our underwriting capacity, reduces our exposures to catastrophic risk and gives us an opportunity of benefit from the reinsurers' expertise.

b) Sources of uncertainty in the estimation of future claim payments

Claims on non-life insurance contracts are payable on a claims-occurrence basis. The Group is liable for all insured events that occurred during the term of the contract. There are several variables that affect the amount and timing of cash flows from these contracts. These mainly relate to the inherent risks of the business activities carried out by individual contract holders and the risk management procedures adopted. The reserves held for these contracts comprises a provision for Incurred but not Reported (IBNR), a provision for reported claims not yet paid and a provision for unearned premiums at the end of the reporting period.

c) Process used to decide on assumptions

Depending on the volume of data in the reserving classes, the appropriate methodologies were used. Two methods were used for the projection of claims. The Basic Chain Ladder Method (BCL) and a Loss ratio method, adjusted for assumed experience to date. In more recent years and where the claim development seems slower than in the past, the Bornheutter – Ferguson Method was used based on expected loss ratios. Claims data was grouped into triangles by accident year, half-year or quarter and payment year, half-year or quarter. The choice between quarters, half-years or years was based on the volume of data in each segment. Payment development patterns were used instead of the reporting year patterns to allow for the longer tail development that would be seen in payment/settlement delays as well as to allow for the movement of partial payments in the data.

Basic Chain Ladder method (BCL)

Development factors were calculated using the last 3 to 9 years' of data by accident period. Ultimate development factors are calculated for each of the permutations and judgment is applied in the selection of these factors. Ultimate development factors are applied to the paid data per accident period and an ultimate claim amount is calculated. The future claims (the ultimate claim amount less paid claims to date) are allocated to future payment periods in line with the development patterns calculated above. The outstanding claims reported to date are then subtracted from the total future claims to give the resulting IBNR figure per period.

For cases where there were extreme large losses that had been reported but not paid, and therefore would not have influenced the development patterns, the total case reserves were excluded from the calculation for IBNR.

I.e. IBNR = Ultimate claim amount
(excl. extreme large losses)
minus paid claims to date
(excl. extreme large losses)
minus claims outstanding
(excl. extreme large losses)

Loss Ratio method

For two of the classes, namely, Aviation and Oil & Energy, there was limited data. A BCL method was therefore inappropriate. We allowed for expected experience to date and the average assumed ultimate loss ratio in carrying out the calculation.

The IBNR is then calculated as:

Expected average ultimate annual loss ratio
Multiplied by earned premium for the past 12 months
Minus experience to date over the past 12 accident months

An estimate of the average ultimate loss ratio needed to be assumed. We based the loss ratios off of experience that has been seen to date in previous accident years.

LIFE & SAVINGS

This includes the Group Life, Annuities, Credit Life and Individual Life policies

(a) Frequency and severity of claims

For contracts where death is the insured risk, the most significant factors that could increase the overall frequency

of claims are terminal diseases or widespread changes in lifestyle, such as eating, smoking and exercise habits as well as adverse changes in the socio-political climate resulting in earlier or more claims than ideally expected. For contracts where survival is the insured risk, the most significant risk management factors are continued improvement in medical science, human behaviour and social conditions that would increase longevity.

(b) Sources of uncertainty in the estimation of future benefits payments and premium receipts

Uncertainty in the estimation of future benefit payments and premium receipts for life insurance contracts arises from the unpredictability of long-term changes in overall levels of mortality and the variability in contract-holder behavior. The Group uses appropriate and acceptable base tables of standard mortality according to the type of contract being written.

(c) Valuation methods

Our management team establishes structures, reporting lines and appropriate authorities and responsibilities in the pursuit of the company's strategic objectives. The internal audit function reports on development and performance of internal control to the Board Audit Committee on a quarterly basis which demonstrates Board oversight and independence of management.

Annuities will be reserved for using a discounted cash flow approach. Here reserves are set equal to the present value of future annuity payments plus expenses, with allowance being made for any guaranteed periods as required.

REINSURANCE AGREEMENTS

Reinsurance is allowed for in the valuation by having gross and reinsurance ceded records in the policy files. For IFRS compliance purposes all reserves were reported gross of reinsurance, with the value of the reinsurance asset calculated and reported separately.

MARKET RISK

This is the risk that the value of financial instrument in general will change due to movements in market factors. Such movements may be occasioned by market factors (volatilities) that are directly related to an individual investment and/or systemic risks.

The four (4) risk exposures to Market risks arise through the following:

- **Interest rate risk:** the potential risk that the value of fixed income assets will plummet owing to movements in market interest rates.
- **Equity price risk:** represents the potential risk of loss in our investment in stocks, occasioned by volatility in prices
- **Foreign exchange risk:** potential risk of loss of an asset value held in foreign currency due to adverse changes in currency exchange rates.
- **Property price risk:** The Company's portfolio is subject to property price risk arising from adverse changes in the valuation of properties.

CREDIT RISK

This risk arises from the default of a counterparty to fulfill its contractual obligation.

Three (3) notable areas of exposure to credit risks include:

1. **Direct Default Risk:** is the risk of exposure a company may experience due to non-payment of investment receipts or cash flow on assets at an agreed time by an obligor following a contractual agreement to do so. This type of risk could also arise from failure of registered Insurance Broker's to remit premiums to the company after the permissible thirty days (30) grace period, as mandated by NAICOM.
2. **Downgrade Risk:** risk that changes in the possibility of a future default by an obligor will adversely affect the present value of the contract with the obligor today.
3. **Settlement Risk:** risk arising from the lag between the value and settlement dates of securities' transactions.

LIQUIDITY RISK

The characteristic nature of our business requires adequate cash flow to meet our contractual obligations in the event of claim settlement. This is the risk of loss arising due to insufficient liquid assets to meet cash flow requirements or to fulfill its financial obligation once claims crystallize. Our exposure to liquidity risk comprises of:

1. **Funding (Cash-flow) Liquidity Risk:** These risks arise from investment-linked products especially in circumstances where there are liquidity constraints to meet financial obligations to customers.
2. **Market (Asset) Liquidity Risk:** risk of loss which is occasioned by the incapacity to sell assets at or near their carrying value at the time needed.

OPERATIONAL RISK

This is risk of loss resulting from inadequate or failed processes, people (human factors) and systems or from external events.

HEALTH AND SAFETY MANAGEMENT

A Health and Safety Management system has been institutionalized to provide and maintain safe and healthy working environment and conditions for all staff. This responsibility also extends to visitors, contractors and others who may potentially be affected by our activities or present within our business premises. The Health and Safety Policy framework underpins the policy statements, roles and responsibilities of HSE officer, First Aid services, Safety Marshalls/Deputies and emergency procedures, etc.

REPUTATIONAL RISK

The risk that an event will negatively influence stakeholders' perception or threaten to violate public trust in our brand. We firmly appreciate that Stakeholders are crucial to the success of our business and we are committed to continually conduct our business in an affirmative manner that facilitates building sustainable relationships with our stakeholders.

REPUTATIONAL RISK MANAGEMENT

The Group recognizes that in extreme cases, black swan events could result in significant reputational damage. It is to this end, that the Group maintains a top-down approach to managing its potential and actual corporate culture and values against untoward events that may erode its brand value. Our reputation management objectives are two-fold; to proactively manage and reactively protect and leverages on a strong internal stakeholders collaboration between Legal, Compliance and Quality Assurance, Risk Management and Brand Management & Corporate Communications.

BUSINESS CONTINUITY & CRISIS MANAGEMENT (CMBC)

The Business Continuity Framework has been designed to ensure continuous availability of processes and delivery of products and services at acceptable predefined levels in the event of a disaster or disruption to critical operations.

The Crisis Management Plan (CMP) ensures that AXA Mansard has the capacity to prepare for, anticipate, respond to and recover from crisis as a result of a serious incident that immediately prevents, or threatens the continuity of business operations and the delivery of our key products and services.

The CMBC policy reinforces the unequivocal commitment of all internal stakeholders of AXA Mansard towards CM & BC processes.

Legal risks include but not limited to exposure to fines, penalties or punitive damages resulting from supervisory actions, as well as private settlements.



Accomplish great feats



Know You Can

1.12 CERTIFICATION PURSUANT TO SECTION 60(2) OF INVESTMENT AND SECURITIES ACT NO.29 OF 2007

1

We the undersigned hereby certify the following with regards to our audited financial statements for the year ended December 31, 2019 that:

- (a) We have reviewed the financial statement;
- (b) To the best of our knowledge, the financial statement does not contain:
 - (i) Any untrue statement of a material fact, or
 - (ii) Omit to state a material fact, which would make the statements, misleading in the light of circumstances under which such statements were made;
- (c) To the best of our knowledge, the financial statements and other financial information included in the report fairly present in all material respects the financial condition and results of operation of the Company and its consolidated subsidiaries as of, and for the period presented in the report.
- (d) We:
 - (i) Are responsible for establishing and maintaining internal controls.
 - (ii) Have designed such internal controls to ensure that material information relating to the Company and its consolidated subsidiaries is made known to such officers by others within those entries particularly during the year in which the periodic reports are being prepared;
 - (iii) Have evaluated the effectiveness of the Company's internal controls as of date within 90 days prior to the report;
 - (iv) Have presented in the report our conclusions about the effectiveness of our internal controls based on our evaluation as of that date;
- (e) We have disclosed to the auditors of the Company and Audit Committee:
 - (i) All significant deficiencies in the design or operation of internal controls which would adversely affect the Company's ability to record, process, summarize and report financial data and have identified for the Company's auditors any material weakness in internal controls, and
 - (ii) Any fraud, whether or not material, that involves management or other employees who have significant roles in the Company's internal controls;
- (f) We have identified in the report whether or not there were significant changes in internal controls or other factors that could significantly affect internal controls subsequent to the date of our evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.



Mrs. Ngozi Ola-Israel

FRC/2017/ANAN/00000017349

Chief Financial Officer



Mr. Adekunle Ahmed

FRC/2017/CIIN/00000017019

Chief Executive Officer

1.13 MANAGEMENT'S DISCUSSION AND ANALYSIS

This "Management discussion and analysis" (MD&A) has been prepared as at December 31, 2019 and should be read in conjunction with the consolidated financial statements of AXA Mansard Insurance Plc and subsidiary companies.

FORWARD LOOKING STATEMENTS

The MD&A contains forward looking statements related to AXA Mansard Insurance Plc financial and other projections, expected future plans, event, financial and operating results, objectives and performance as well as underlying assumptions all of which involve risk and uncertainties. When used in this MD&A the words "believe", "anticipate", "intended" "estimate" and similar expression are used to identify forward looking statements, although not all forward-looking statements contain such words. These statements reflect management's current belief and are based on information available to AXA Mansard Insurance Plc. and are subject to certain risk, uncertainties and assumptions. As a member of the AXA

Group, consequent upon the acquisition of 100% stake in Assur Africa Holdings Limited in 2015, AXA Mansard Insurance Plc is poised to extending its corporate and retail coverage within the Nigerian insurance space and the wider Africa region.

BUSINESS STRATEGY OF THE COMPANY AND OVERALL PERFORMANCE

The Company is registered and incorporated in Nigeria and is engaged in providing insurance, investment and pension solutions to both the corporate and retail sectors of Nigeria. It also aims to establish itself as the apex insurance company in Nigeria and the West African region.

The Company's strategy is to use technology and international best practice to provide it's customers with tailored solutions, superior services and specially designed programs to assist its patrons through a network of regional and agency offices spread over Nigeria.

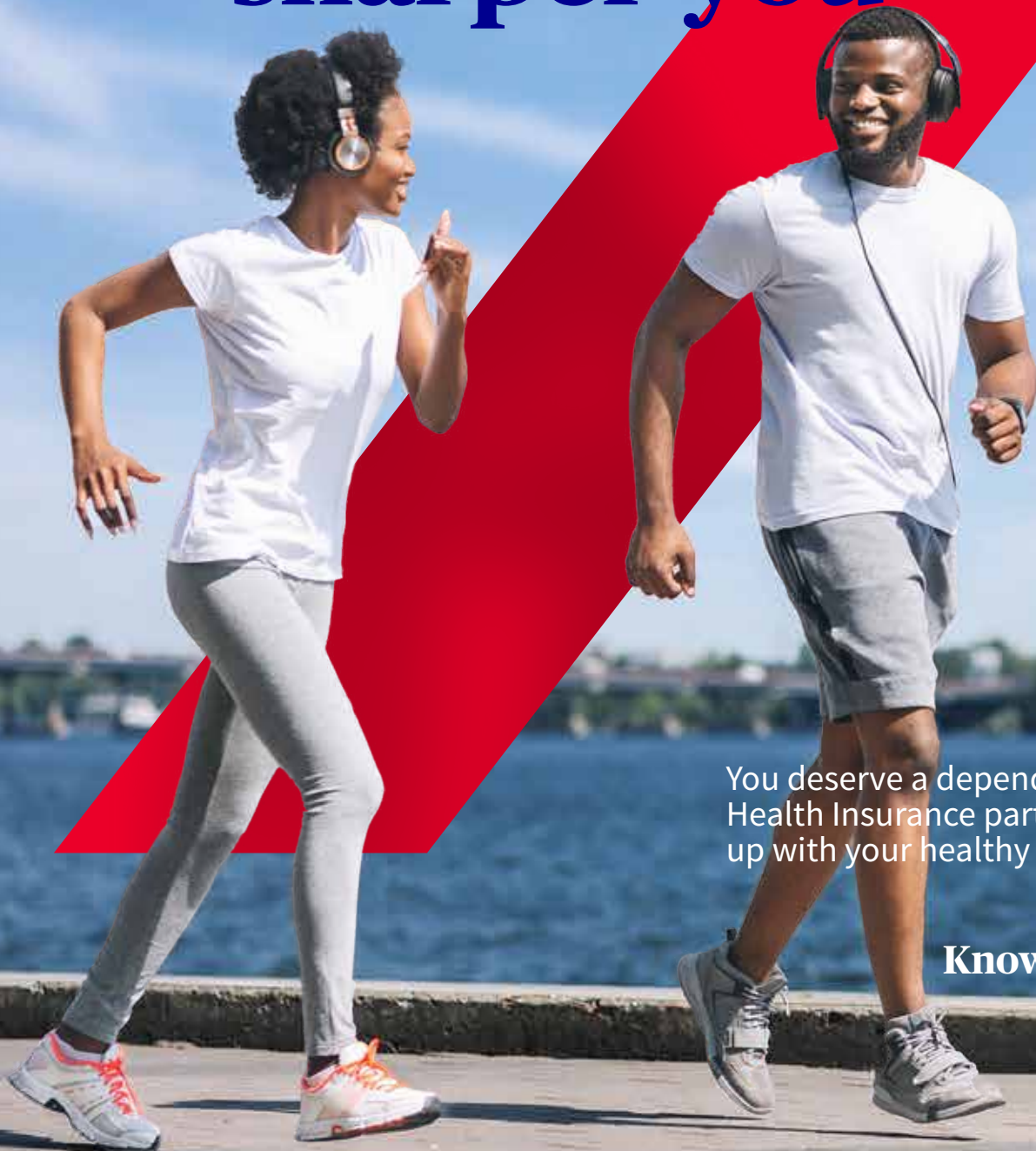
OPERATING RESULTS

| <i>(in thousands of Nigerian Naira)</i> | Group | Group | | Parent | Parent | |
|---|--------------------|--------------------|--------------|--------------------|--------------------|--------------|
| | 31-Dec-2019 | 31-Dec-2018 | % Chg | 31-Dec-2019 | 31-Dec-2018 | % Chg |
| Gross written premium | 43,620,265 | 33,923,949 | 29% | 28,014,854 | 23,026,817 | 22% |
| Net premium income | 26,290,070 | 19,700,281 | 33% | 12,687,959 | 10,416,786 | 22% |
| Total underwriting profit | 6,118,066 | 5,938,355 | 3% | 3,587,832 | 4,673,395 | -23% |
| Total investment income | 6,307,929 | 6,290,179 | - | 7,303,233 | 4,028,195 | 81% |
| Profit before tax | 3,927,500 | 3,380,073 | 16% | 4,978,919 | 1,828,263 | 172% |
| Profit after tax | 2,908,272 | 2,482,282 | 17% | 4,839,330 | 1,621,216 | 198% |
| Earnings per share - basic (kobo) | 26 | 21 | 23% | 47 | 16 | 198% |



HMO

Better health, sharper you



You deserve a dependable
Health Insurance partner to keep
up with your healthy lifestyle.

Know You Can

1.14 STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RELATION TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019

The directors accept responsibility for the preparation of the consolidated and separate financial statements that give a true and fair view of the statement of financial position of the Group and Company at the reporting date and of its comprehensive income in the manner required by the Companies and Allied Matters Act of Nigeria and the Nigerian Insurance Act. The responsibilities include ensuring that the Group:

- i. keeps proper accounting records that disclose, with reasonable accuracy, the financial position of the Group and comply with the requirements of the Companies and Allied Matters Act and the Insurance Act;
- ii. establishes adequate internal controls to safeguard its assets and to prevent and detect fraud and other irregularities; and
- iii. prepares its financial statements using suitable accounting policies supported by reasonable and prudent judgments and estimates, that are consistently applied.

The directors accept responsibility for the financial statements, which have been prepared using appropriate accounting policies supported by reasonable and prudent judgments and estimates, in compliance with,

- International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards

BOARD (IASB);

- the requirements of the Nigerian Insurance Act;
- relevant guidelines and circulars issued by the National Insurance Commission (NAICOM); and
- the requirements of the Companies and Allied Matters Act.
- Financial Reporting Council of Nigeria Act

The directors further accept responsibility for the maintenance of accounting records that may be relied upon in the preparation of financial statements, as well as adequate systems of internal financial control.

The directors have made an assessment of the Group's ability to continue as a going concern and have no reason to believe that the Group will not remain a going concern in the year ahead.

SIGNED ON BEHALF OF THE BOARD OF DIRECTORS BY:



Mr. Adekunle Ahmed

FRC/2017/CIIN/00000017019

13 February 2020



Mr. Olusola Adeeyo

FRC/2013/NIM/00000001919

13 February 2020

1.15 REPORT OF THE STATUTORY AUDIT COMMITTEE

1

TO THE MEMBERS OF AXA MANSARD INSURANCE PLC:

In compliance with the provisions of Section 359(6) of the Companies and Allied Matters Act of Nigeria, the members of the Audit Committee of AXA Mansard Insurance Plc hereby report as follows:

We have exercised our statutory functions under Section 359(6) of the Companies and Allied Matters Act of Nigeria and acknowledge the co-operation of management and staff in the conduct of these responsibilities.

We are of the opinion that the accounting and reporting policies of the Group are in compliance with legal requirements and agreed ethical practices and that the scope and planning of both the external and internal audits for the year ended December 31, 2019 were satisfactory and reinforce the Group's internal control systems.

We have deliberated with the external auditors, who have confirmed that necessary cooperation was received from Management in the course of their statutory audit and we are satisfied with Management's responses to their recommendations for improvement and with the effectiveness of the Group's system of accounting and internal control.



Mr. Ohis Ohiwerei

FRC/2017/CIBN/00000016412

Chairman, Statutory Audit Committee

13 February 2019

Members of the Statutory Audit Committee are:

| | | | |
|---|-----------------------|------------------------------|----------|
| 1 | Mr. Ohis Ohiwerei | Chairman | Chairman |
| 2 | Mr. Lesley Ndlovu | Member | Member |
| 3 | Mr. Akingbola Akinola | Shareholder's representative | Member |
| 4 | Mrs. Ayodeji Oloye | Shareholder's representative | Member |

In attendance:

Mr. Olusola Odumuyiwa

Secretary

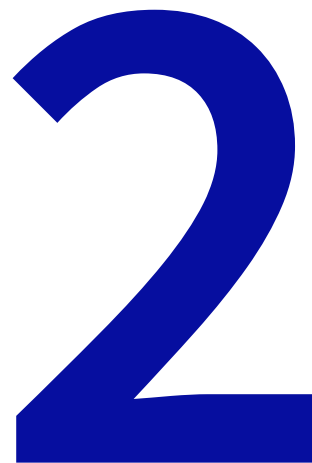


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FINANCIALS



FINANCIALS

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DCSL Corporate Services Limited

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25 March 2020

The Chairman
Board of Directors
AXA Mansard Insurance Plc.
Santa Clara Court
Plot 1412, Ahmadu Bello Way
Victoria Island
Lagos

2.1 REPORT OF THE EXTERNAL CONSULTANTS ON THE PERFORMANCE OF THE BOARD OF DIRECTORS OF AXA MANSARD INSURANCE PLC. FOR THE YEAR ENDED DECEMBER 31, 2019

DCSL Corporate Services Limited (DCSL) was engaged by AXA Mansard Insurance Plc to undertake an appraisal of its Board of Directors, for the year-ended December 31, 2019 in line with the provisions of **Section 5.07 (iv) of the National Insurance Commission (NAICOM) Code of Corporate Governance, Section 15.1 of the Securities & Exchange Commission Code of Corporate Governance (the SEC Code), Section 14.1 of the Nigerian Code of Corporate Governance (the NCCG)** and global Best Practices on Corporate Governance. The appraisal entailed a review of the Company's corporate and statutory documents, the Minutes of its Board and Committee meetings, policies and other ancillary documents made available to us. We also administered electronic surveys and conducted interviews with the Directors to ascertain the level of the Board's compliance with the provisions of the NAICOM, SEC and NCCG Codes, relevant legislation as well as global Best Practice.

In undertaking the appraisal, we considered seven key corporate governance areas as follows:

1. Board Structure and Composition
2. Strategy and Planning
3. Board Operations and Effectiveness
4. Measuring and Monitoring of Performance
5. Risk Management and Compliance
6. Corporate Citizenship; and
7. Transparency and Disclosure

With increased regulatory scrutiny and attention to the practice of good governance practices by companies to ensure compliance with laws and regulations and forestall corporate failures, effective corporate governance has become critical to the proper functioning of not only companies but the Nigerian economy as a whole. Our review of the corporate governance practices and procedures in place at AXA Mansard Insurance Plc indicates that the Board has continued in its efforts in ensuring compliance with the provisions of the NAICOM, SEC and the Nigerian Codes of Corporate Governance, relevant legislation and international best practices.

We commend the Board's commitment towards enthrone best practices and ensuring that the principles of sound corporate governance practice are embedded in all aspects of the Company's activities and operations.

We have identified some areas of improvement and made recommendations which, if implemented, will further assist in strengthening the corporate governance culture and practice in the Company and better position it towards achieving its strategic objectives in the short and long term. Details of our key findings and other recommendations are contained in our Report.

Yours faithfully,

For: DCSL Corporate Services Ltd

Bisi Adeyemi
Managing Director

**KPMG Professional Services**

KPMG Tower
Bishop Aboyade Cole Street
Victoria Island Lagos
PMB 40014, Falomo
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2.2 INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF AXA MANSARD INSURANCE PLC

REPORT ON THE AUDIT OF THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

2

OPINION

We have audited the consolidated and separate financial statements of AXA Mansard Insurance Plc ("the Company") and its subsidiaries (together, "the group"), which comprise the consolidated and separate statements of financial position as at December 31, 2019, and the consolidated and separate statements of profit or loss and other comprehensive income, consolidated and separate statements of changes in equity and consolidated and separate statements of cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information, as set out on pages 38 to 125.

In our opinion, the accompanying consolidated and separate financial statements give a true and fair view of the consolidated and separate financial position of the Company and its subsidiaries as at December 31, 2019, and of its consolidated and separate financial performance and its consolidated and separate cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs) and in the manner required by the Companies and Allied Matters Act, Cap C.20, Laws of the Federation of Nigeria, 2004, the Financial Reporting Council of Nigeria Act, 2011, the Insurance Act 2003 and relevant National Insurance Commission of Nigeria ("NAICOM") Circulars.

BASIS FOR OPINION

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the consolidated and separate Financial Statements section of our report. We are independent of the Group and Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the consolidated and separate financial statements in Nigeria and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated and separate financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

KPMG Professional Services, a Partnership established under Nigeria law, is a member of KPMG International Cooperative ("KPMG International"), a swiss entity. All rights reserved.

Registered in Nigeria No BN 986925

Partners:

Adebisi O. Lamikanra
Adewale K. Ajayi
Ayodele H. Othihiwa
Elijah O. Oladunmoye
Joseph O. Tegbe
Nneka C. Eluma
Olanike I. James
Oluwafemi O. Awotoye
Victor U. Oyenkpa

Adegoke A. Oyelami
Aijibola O. Olomola
Chibuzor N. Anyanechi
Goodluck C. Obi
Kabir O. Okunlola
Oguntayo I. Ogungbenro
Oluvide O. Olayinka
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Adekunle A. Elebute
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Ibitomi M. Adepoju
Lawrence C. Amadi
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Temitope A. Onitiri

Adetola P. Adeyemi
Ayodele A. Soyinka
Ehile A. Aibangbee
Ijeoma T. Emezie-Ezigbo
Mohammed M. Adama
Oladimeji I. Salaudeen
Olutoyin I. Ogunlowo
Tolulope A. Odukale

VALUATION OF INSURANCE CONTRACT LIABILITIES

The Company has significant life and non-life insurance contract liabilities. The valuation of insurance contract liabilities involves high estimation uncertainties and significant judgment over uncertain future outcomes.

Provisions for reported claims are based on historical experience. However, the eventual liabilities may differ from the estimated amounts. Furthermore, the estimated liability for claims that have occurred but are yet to be reported in respect of non-life insurance contracts involve economic assumptions about inputs such as inflation rate, ultimate loss ratio and discount rates; hence the eventual outcome is uncertain.

The actuarial assumptions used in the valuation of life insurance contract liabilities are judgmental, particularly with respect to mortality rates and discount rates. The level of complexity, the assumptions and judgment involved in estimating these amounts make insurance contract liabilities a matter of significance to our audit.

The Group's accounting policy on valuation of insurance contract liabilities and related disclosures are shown in notes 2.2(j) (accounting policy), note 2.3(b) (critical accounting estimates and judgments) and note 20 (insurance contract liabilities).

HOW THE MATTER WAS ADDRESSED IN OUR AUDIT

Our audit procedures included the following:

- We evaluated the design and implementation of key controls instituted by the Company which includes management review of data used for the valuation of insurance contract liabilities.
- We agreed the underlying data used in actuarial valuations of insurance contract liabilities to source documentation.
- We engaged our actuarial specialists to assess the appropriateness of the methodology used by the Company's external actuary for determining the insurance contract liabilities.
- With the assistance of our actuarial specialist, we evaluated the reasonableness of the actuarial assumptions used by the Company's external actuary including assumptions on the projected cash flows, basic chain ladder runoff period, inflation rate, mortality and discount rate.

OTHER INFORMATION

The Directors are responsible for the other information. The other information comprises the

Corporate Information, Corporate addresses, Vision, Mission and values, 2019 Corporate Social Responsibility initiatives, Complaints and feedback, Sustainability report, Corporate Governance report, Risk management, Certification Pursuant to Section 60(2) of Investment and Securities Act No 29 of 2007, Management's discussion and analysis, Directors' report, Statement of directors' responsibilities, Report of the statutory audit committee and Other national disclosures, which we obtained prior to the date of this auditor's report. Other information also includes the Chairman's statement and report from the Executives, together the "outstanding reports", which are expected to be made available to us after that date.

Our opinion on the consolidated and separate financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated and separate financial statements, our responsibility is to read the other information and in doing so, consider whether the other information is materially inconsistent with the consolidated and separate financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the Outstanding reports, if we conclude that there is a material misstatement thereon, we are required to communicate the matter to the audit committee.

RESPONSIBILITIES OF THE DIRECTORS FOR THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

The Directors are responsible for the preparation of consolidated and separate financial statements that give a true and fair view in accordance with IFRSs and in the manner required by the Companies and Allied Matters Act, Cap C.20, Laws of the Federation of Nigeria, 2004 and the Financial Reporting Council of Nigeria Act, 2011, the Insurance Act 2003 and relevant National Insurance Commission of

Nigeria ("NAICOM") Circulars, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated and separate financial statements, the directors are responsible for assessing the Group and Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group and Company or to cease operations, or have no realistic alternative but to do so.

AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated and separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group and Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group and Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated and separate financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated and separate financial statements, including the disclosures, and whether the consolidated and separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Audit committee, we determine those matters that were of most significance in the audit of the consolidated and separate financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

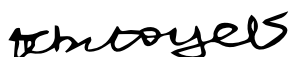
REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

Compliance with the requirements of Schedule 6 of the Companies and Allied Matters Act, Cap C.20, Laws of the Federation of Nigeria, 2004 and Section 28(2) of the Insurance Act 2003.

In our opinion, proper books of account have been kept by the Company, so far as appears from our examination of those books and the Company's statement of financial position and statement of profit or loss and other comprehensive income are in agreement with the books of account.

PENALTIES

The Company did not pay penalties in respect of contravention of the requirements of the National Insurance Commission of Nigeria's Operational Guidelines during the year.



Oluwafemi O. Awotoye, FCA

FRC/2013/ICAN/00000001182

For: KPMG Professional Services
Chartered Accountants

12 March 2020

Lagos, Nigeria



2.3 CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2019

(All amounts in thousands of Naira unless otherwise stated)

| | Notes | Group 31-Dec-19 | Group 31-Dec-18 | Parent 31-Dec-19 | Parent 31-Dec-18 |
|---|-------|--------------------|--------------------|---------------------|---------------------|
| ASSETS | | | | | |
| Cash and cash equivalents | 8 | 17,911,416 | 5,238,705 | 16,133,274 | 4,218,348 |
| Investment securities: | | | | | |
| – Fair value through profit or loss | 9.1 | 5,302,005 | 3,266,048 | 5,302,005 | 3,266,048 |
| – Available-for-sale assets | 9.2 | 27,836,825 | 22,313,670 | 22,032,646 | 17,888,088 |
| Financial assets designated at fair value | 9.3 | 4,154,695 | 3,073,457 | 4,154,695 | 3,073,457 |
| Trade receivables | 10 | 5,418,424 | 3,615,646 | 1,224,373 | 572,586 |
| Reinsurance assets | 11 | 8,974,246 | 12,549,017 | 8,895,612 | 12,504,524 |
| Deferred acquisition cost | 12 | 331,047 | 436,772 | 321,055 | 415,213 |
| Other receivables | 13 | 1,548,652 | 1,507,844 | 801,891 | 779,072 |
| Loans and receivables | 14 | 403,548 | 311,449 | 882,168 | 323,287 |
| Investment property | 15 | 15,801,949 | 17,525,962 | 1,350,000 | 3,040,000 |
| Investment in subsidiaries | 16 | - | - | 3,537,247 | 4,997,374 |
| Intangible assets | 17 | 1,580,297 | 1,588,175 | 215,450 | 190,086 |
| Property and equipment | 18 | 1,989,781 | 1,843,362 | 1,784,543 | 1,667,654 |
| Right of use | 18c | 535,863 | - | 462,082 | - |
| Statutory deposit | 19 | 500,000 | 500,000 | 500,000 | 500,000 |
| TOTAL ASSETS | | 92,288,748 | 73,770,107 | 67,597,041 | 53,435,737 |
| LIABILITIES | | | | | |
| Insurance liabilities | 20 | 25,162,941 | 22,538,993 | 17,491,746 | 16,964,677 |
| Investment contract liabilities: | | | | | |
| – At amortised cost | 21.1 | 4,275,765 | 3,691,424 | 4,275,765 | 3,691,424 |
| – Liabilities designated at fair value | 21.2 | 4,154,695 | 3,073,457 | 4,154,695 | 3,073,457 |
| Trade payables | 22 | 16,567,712 | 11,180,754 | 16,478,545 | 11,108,223 |
| Other liabilities | 23 | 3,305,822 | 2,658,787 | 1,894,835 | 1,572,156 |
| Current income tax liabilities | 24 | 935,546 | 773,819 | 203,650 | 257,967 |
| Borrowings | 25 | 6,965,804 | 3,493,234 | - | - |
| Deferred tax liability | 26 | 841,496 | 837,061 | - | - |
| TOTAL LIABILITIES | | 62,209,781 | 48,247,529 | 44,499,236 | 36,667,904 |
| EQUITY | | | | | |
| Share capital | 27.1 | 5,250,000 | 5,250,000 | 5,250,000 | 5,250,000 |
| Share premium | 27.2 | 4,443,453 | 4,443,453 | 4,443,453 | 4,443,453 |
| Contingency reserve | 27.3 | 4,270,458 | 4,139,090 | 4,270,458 | 4,139,090 |
| Other reserves | 27.4 | 2,687,483 | 2,663,582 | 2,652,077 | 2,634,904 |
| Treasury shares | 27.5 | (304,924) | (304,924) | (304,924) | (304,924) |
| Fair value reserves | 27.6 | 1,080,718 | (550,226) | 923,562 | (549,906) |
| Retained earnings | 27.7 | 7,832,957 | 5,262,379 | 5,863,179 | 1,155,216 |
| SHAREHOLDERS' FUNDS | | 25,260,145 | 20,903,354 | 23,097,805 | 16,767,833 |
| Total equity attributable to the owners of the parent | | 25,260,145 | 20,903,354 | 23,097,805 | 16,767,833 |
| Non-controlling interest in equity | 28 | 4,818,822 | 4,619,224 | - | - |
| TOTAL EQUITY | | 30,078,967 | 25,522,578 | 23,097,805 | 16,767,833 |
| TOTAL LIABILITIES AND EQUITY | | 92,288,748 | 73,770,107 | 67,597,041 | 53,435,737 |

Signed on behalf of the Board of Directors on 12 February 2020



Mrs. Ngozi Ola-Israel
FRC/2017/ANAN/00000017349
Chief Financial Officer



Mr. Adekunle Ahmed
FRC/2017/CIIN/00000017019
Chief Executive Officer



Mr. Olusola Adeeyo
FRC/2013/NIM/00000001919
Chairman

2.4 CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED DECEMBER 31, 2019

(All amounts in thousands of Naira unless otherwise stated)

| | Notes | Group 31-Dec-19 | Group 31-Dec-18 | Parent 31-Dec-19 | Parent 31-Dec-18 |
|---|-------|--------------------|--------------------|---------------------|---------------------|
| Continuing operations | | | | | |
| Gross written premium | 30 | 43,620,265 | 33,923,949 | 28,014,854 | 23,026,817 |
| Gross premium income | 30 | 41,609,412 | 32,701,781 | 27,867,055 | 23,296,043 |
| Re-insurance expenses | 30 | (15,319,342) | (13,001,500) | (15,179,096) | (12,879,257) |
| Net premium income | 30 | 26,290,070 | 19,700,281 | 12,687,959 | 10,416,786 |
| Fee and commission on insurance contracts | 31 | 1,875,748 | 1,781,955 | 1,875,748 | 1,781,955 |
| Net underwriting income | | 28,165,818 | 21,482,236 | 14,563,707 | 12,198,741 |
| <i>Claims:</i> | | | | | |
| Claims expenses (gross) | 32 | (18,614,268) | (16,468,206) | (7,887,283) | (8,748,745) |
| Claims expenses recovered from reinsurers | 32 | 1,124,047 | 4,337,629 | 1,012,179 | 4,311,699 |
| Underwriting expenses | 33 | (3,491,524) | (3,355,411) | (3,034,764) | (3,030,407) |
| Changes in individual life reserves | 20.3 | (742,809) | (234,893) | (742,809) | (234,893) |
| Changes in annuity reserves | 20.4 | (323,198) | 177,000 | (323,198) | 177,000 |
| Net underwriting expenses | | (22,047,752) | (15,543,881) | (10,975,875) | (7,525,346) |
| Total underwriting profit | | 6,118,066 | 5,938,355 | 3,587,832 | 4,673,395 |
| Investment income | 34 | 5,640,376 | 5,089,463 | 4,006,523 | 3,226,956 |
| Net gains/(losses) on financial instruments | 35 | 311,973 | 202,913 | 311,441 | 57,278 |
| Net gains/ Loss on investment in property | 15 | (404,575) | 233,074 | (390,000) | - |
| Net gains on sale of investment in subsidiary | 35 | - | - | 2,939,873 | - |
| Profit on investment contracts | 36 | 380,846 | 298,958 | 380,846 | 298,958 |
| Other income | 37 | 379,309 | 465,771 | 54,550 | 445,003 |
| Total investment income | | 6,307,929 | 6,290,179 | 7,303,233 | 4,028,195 |
| Expenses for marketing and administration | 38 | (1,901,732) | (1,835,353) | (1,692,076) | (1,533,836) |
| Employee benefit expense | 39 | (2,779,139) | (2,590,264) | (1,188,516) | (1,751,534) |
| Other operating expenses | 40 | (3,369,000) | (2,835,711) | (2,953,481) | (2,479,161) |
| (Impairment)/writeback of other assets | 14 | (45,700) | (1,098,632) | (45,700) | (1,098,632) |
| (Impairment)/writeback of premium receivables | 10.1 | 40,911 | (44,644) | 4,902 | (10,164) |
| Results of operating activities | | 4,371,335 | 3,823,930 | 5,016,194 | 1,828,263 |
| Finance cost | 41 | (443,835) | (443,857) | (37,275) | - |
| Profit before tax | | 3,927,500 | 3,380,073 | 4,978,919 | 1,828,263 |
| Income tax expense | 42 | (1,019,228) | (897,791) | (139,589) | (207,047) |
| Profit for the year | | 2,908,272 | 2,482,282 | 4,839,330 | 1,621,216 |
| Profit attributable to: | | | | | |
| Owners of the parent | | 2,708,674 | 2,204,212 | 4,839,330 | 1,621,216 |
| Non-controlling interest | 28 | 199,598 | 278,070 | - | - |
| | | 2,908,272 | 2,482,282 | 4,839,330 | 1,621,216 |
| <i>Other comprehensive income:</i> | | | | | |
| <i>Items that may be subsequently reclassified to the profit or loss account:</i> | | | | | |
| Changes in available-for-sale financial assets (net of taxes) | 27.6 | 1,630,944 | (976,357) | 1,473,468 | (818,748) |
| <i>Items that will not be subsequently reclassified to profit or loss account</i> | | | | | |
| Other comprehensive income for the year | | 1,630,944 | (976,357) | 1,473,468 | (818,748) |
| Total comprehensive income for the year | | 4,539,216 | 1,505,925 | 6,312,798 | 802,468 |
| Attributable to: | | | | | |
| Owners of the parent | | 4,339,618 | 1,227,855 | 6,312,798 | 802,468 |
| Non-controlling interests | 28 | 199,598 | 278,070 | - | - |
| Total comprehensive income for the year | | 4,539,216 | 1,505,925 | 6,312,798 | 802,468 |
| <i>Earnings per share:</i> | | | | | |
| Basic (kobo) | 43 | 26 | 21 | 47 | 16 |
| Diluted (kobo) | 43 | 26 | 21 | 46 | 15 |

2.5 CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(All amounts in thousands of Naira unless otherwise stated)

Year ended December 31, 2019
GROUP

| | Share Capital | Share premium | Contingency reserve | Capital and other statutory reserves | Share scheme reserves | Treasury shares | Fair value reserves | Retained earnings | Total | Controlling interest | Non interest | Total equity |
|--|---------------|---------------|---------------------|--------------------------------------|-----------------------|-----------------|---------------------|-------------------|------------|----------------------|--------------|--------------|
| Balance at 1 January 2019 | 5,250,000 | 4,443,453 | 4,139,090 | 2,528,678 | 134,904 | (304,924) | (550,226) | 5,262,379 | 20,903,354 | 4,619,224 | 25,522,578 | |
| <i>Total comprehensive income for the year</i> | | | | | | | | | | | | |
| Profit for the year | - | - | - | - | - | - | - | 2,708,674 | 2,708,674 | 199,598 | 2,908,272 | |
| Transfer to contingency reserves | - | - | 131,368 | - | - | - | - | (131,368) | - | - | - | |
| Transfer to statutory reserves | - | - | - | 6,728 | - | - | - | (6,728) | - | - | - | |
| Other comprehensive income | | | | | | | | | | | | |
| Changes in fair value of available-for-sale financial assets | - | - | - | - | - | - | 1,630,944 | - | 1,630,944 | - | 1,630,944 | |
| Total comprehensive income for the year | - | - | 131,368 | 6,728 | - | - | 1,630,944 | 2,570,578 | 4,339,618 | 199,598 | 4,539,216 | |
| Transactions with owners, recorded directly in equity | | | | | | | | | | | | |
| Dividends to equity holders | - | - | - | - | - | - | - | - | - | - | - | |
| Equity-settled share-based payments expense | - | - | - | - | 17,173 | - | - | - | 17,173 | - | 17,173 | |
| Additional subsidiary investment with NCI | - | - | - | - | - | - | - | - | - | - | - | |
| Total transactions with owners of equity | - | - | - | - | 17,173 | - | - | - | 17,173 | - | 17,173 | |
| Balance at December 31, 2019 | 5,250,000 | 4,443,453 | 4,270,458 | 2,535,406 | 152,077 | (304,924) | 1,080,718 | 7,832,957 | 25,260,145 | 4,818,822 | 30,078,967 | |

Year ended December 31, 2018
GROUP

| | Share Capital | Share premium | Contingency reserve | Capital and other statutory reserves | Share scheme reserves | Treasury shares | Fair value reserves | Retained earnings | Total | Controlling interest | Non controlling interest | Total equity |
|--|------------------|------------------|------------------------|---|-----------------------------|--------------------|---------------------------|----------------------|------------|-------------------------|--------------------------------|-----------------|
| Balance at 1 January 2018 | 5,250,000 | 4,443,453 | 3,615,451 | 2,530,376 | 95,103 | (304,924) | 426,131 | 4,229,226 | 20,284,816 | 3,477,776 | 23,762,592 | |
| <i>Total comprehensive income for the year</i> | | | | | | | | | | | | |
| Profit for the year | - | - | - | - | - | - | - | 2,204,212 | 2,204,212 | 278,070 | 2,482,282 | - |
| Transfer to contingency reserves | - | - | 523,639 | - | - | - | - | (523,639) | - | - | - | - |
| Transfer to statutory reserves | - | - | - | (1,698) | - | - | - | (17,420) | (19,118) | 19,118 | - | - |
| Other comprehensive income | | | | | | | | | | | | |
| Changes in fair value of available-for-sale financial assets | - | - | - | - | - | - | (976,357) | - | (976,357) | (12,950) | (989,307) | - |
| Total comprehensive income for the year | - | - | 523,639 | (1,698) | - | - | (976,357) | 1,663,153 | 1,208,737 | 284,238 | 1,492,975 | |
| Transactions with owners, recorded directly in equity | | | | | | | | | | | | |
| Dividends to equity holders | - | - | - | - | - | - | - | (630,000) | (630,000) | - | - | (630,000) |
| Equity-settled share-based payments expense | - | - | - | - | 39,801 | - | - | - | 39,801 | - | - | 39,801 |
| Additional subsidiary investment with NCI | - | - | - | - | - | - | - | - | - | 857,210 | 857,210 | |
| Total transactions with owners of equity | - | - | - | - | 39,801 | - | - | (630,000) | (590,199) | 857,210 | 267,011 | |
| Balance at 31 December 2018 | 5,250,000 | 4,443,453 | 4,139,090 | 2,528,678 | 134,904 | (304,924) | (550,226) | 5,262,379 | 20,903,354 | 4,619,224 | 25,522,578 | |

2.6 STATEMENTS OF CHANGES IN EQUITY

(All amounts in thousands of Naira unless otherwise stated)

Year ended December 31, 2019

PARENT

| | Share Capital | Share premium | Contingency reserve | Capital reserves | Share scheme reserve | Treasury shares | Fair value reserves | Retained earnings | Total |
|--|---------------|---------------|---------------------|------------------|----------------------|-----------------|---------------------|-------------------|------------|
| Balance at 1 January 2019 | 5,250,000 | 4,443,453 | 4,139,090 | 2,500,000 | 134,904 | (304,924) | (549,906) | 1,155,216 | 16,767,833 |
| <i>Total comprehensive income for the year</i> | | | | | | | | | |
| Profit for the year | - | - | - | - | - | - | - | 4,839,330 | 4,839,330 |
| Transfer to contingency reserves | - | - | 131,368 | - | - | - | - | (131,368) | - |
| Other comprehensive income | | | | | | | | | |
| Changes in fair value of available-for-sale financial assets | - | - | - | - | - | - | 1,473,468 | - | 1,473,468 |
| Total comprehensive income for the year | - | - | 131,368 | - | - | - | 1,473,468 | 4,707,962 | 6,312,798 |
| Transactions with owners, recorded directly in equity | | | | | | | | | |
| Contributions by and distributions to owners | | | | | | | | | |
| Dividends to equity holders | - | - | - | - | - | - | - | - | - |
| Equity- settled share-based expense for the year | - | - | - | - | 17,173 | - | - | - | 17,173 |
| Total transactions with owners | - | - | - | - | 17,173 | - | - | - | 17,173 |
| Balance at December 31, 2019 | 5,250,000 | 4,443,453 | 4,270,458 | 2,500,000 | 152,077 | (304,924) | 923,562 | 5,863,179 | 23,097,805 |

Year ended December 31, 2018
PARENT

| | Share Capital | Share premium | Contingency reserve | Capital reserves | Share scheme reserve | Treasury shares | Fair value reserves | Retained earnings | Total |
|---|------------------|------------------|------------------------|---------------------|----------------------------|--------------------|---------------------------|----------------------|------------|
| Balance at 1 January 2018 | 5,250,000 | 4,443,453 | 3,615,451 | 2,500,000 | 95,103 | (304,924) | 268,842 | 687,639 | 16,555,564 |
| <i>Total comprehensive income for the year</i> | | | | | | | | | |
| Profit for the year | - | - | - | - | - | - | - | 1,621,216 | 1,621,216 |
| Transfer to contingency reserves | - | - | 523,639 | - | - | - | - | (523,639) | - |
| Other comprehensive income | | | | | | | | | |
| Change in fair value of available-for-sale financial assets | - | - | - | - | - | - | (818,748) | - | (818,748) |
| Total comprehensive income for the year | - | - | 523,639 | - | - | - | (818,748) | 1,097,577 | 802,468 |
| Transactions with owners, recorded directly in equity | | | | | | | | | |
| Equity- settled share-based transactions | - | - | - | - | 39,801 | - | - | - | 39,801 |
| Dividends to equity holders | - | - | - | - | - | - | - | (630,000) | (630,000) |
| Transfer of vested portion of equity settled share based payment to retained earnings | - | - | - | - | - | - | - | - | - |
| Total transactions with owners | - | - | - | - | 39,801 | - | - | (630,000) | (590,199) |
| Balance at 31 December 2018 | 5,250,000 | 4,443,453 | 4,139,090 | 2,500,000 | 134,904 | (304,924) | (549,906) | 1,155,216 | 16,767,833 |

2.7 CASHFLOW STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2019

(All amounts in thousands of Naira unless otherwise stated)

| | Notes | Group 31-Dec-2019 | Group 31-Dec-2018 | Parent 31-Dec-2019 | Parent 31-Dec-2018 |
|--|-------------|----------------------|----------------------|-----------------------|-----------------------|
| Cash flows from operating activities | | | | | |
| Cash premium received | | 36,806,834 | 27,964,659 | 22,388,423 | 18,400,952 |
| Cash paid as reinsurance premium | | (14,534,957) | (11,885,750) | (14,394,711) | (11,763,507) |
| Fee income received | | 1,802,389 | 1,804,619 | 1,802,389 | 1,804,619 |
| Cash received on investment contract liabilities | 21.1 & 21.2 | 2,488,928 | 1,481,715 | 2,488,928 | 1,481,715 |
| Cash paid to investment contract holders | 21.1 & 21.2 | (1,475,651) | (1,564,391) | (1,475,651) | (1,564,391) |
| Claims paid | 32 | (19,067,180) | (16,412,022) | (8,574,020) | (9,396,907) |
| Cash received from reinsurers on recoveries for claims paid | 11f | 2,459,919 | 3,154,617 | 2,459,919 | 3,154,617 |
| Cash paid to/ received from coinsurers on recoveries and claims paid | 10.2a | 491,052 | 324,389 | 491,052 | 324,389 |
| Underwriting expenses paid | 33 | (3,597,249) | (3,413,223) | (3,128,922) | (3,096,271) |
| Employee benefits paid | | (2,803,332) | (2,395,418) | (1,271,140) | (1,595,529) |
| Rent received | | 984,181 | 937,800 | - | - |
| Other operating expenses paid | | (4,955,804) | (4,419,910) | (4,392,932) | (3,734,011) |
| Reinsurance premium paid in advance | 11 | - | (1,833,795) | - | (1,833,795) |
| Premium received in advance | 22 | 6,384,351 | 5,694,996 | 6,384,351 | 5,694,996 |
| Changes in working capital | | 4,983,482 | (561,714) | 2,777,686 | (2,123,123) |
| Income tax paid | 24 | (477,448) | (383,027) | (193,906) | (184,039) |
| Net cash from operating activities | | 4,506,034 | (944,741) | 2,583,780 | (2,307,162) |
| Cash flows from investing activities | | | | | |
| Purchases of property, plant and equipment | 18 | (555,723) | (615,113) | (436,108) | (556,130) |
| Dividend received | | 1,007,621 | 523,049 | 1,778,020 | 1,268,370 |
| Investment income received | 34 | 3,923,513 | 2,756,755 | 3,298,565 | 1,957,126 |
| Purchase of intangible assets | 17 | (73,480) | (33,695) | (72,955) | (28,025) |
| Proceeds from the disposal of property and equipment | 18 | 8,192 | 22,723 | 8,172 | 22,206 |
| Proceeds from the disposal of investment property | 15 | 1,300,000 | - | 1,300,000 | - |
| Proceeds from the disposal of investment in subsidiary | 35 | - | - | 4,400,000 | - |
| Purchase of fair value through profit or loss financial assets | 9.1a | (9,391,714) | (3,251,303) | (9,391,714) | (3,251,303) |
| Sale of fair value through profit or loss financial assets | 9.1a | 8,147,793 | - | 8,147,793 | - |
| Sale of available-for-sale financial assets | 9.2c | 38,068,193 | 66,942,582 | 30,819,132 | 54,612,453 |
| Purchase of available-for-sale financial assets | 9.2c | (37,538,476) | (64,078,404) | (30,075,369) | (54,555,665) |
| Increase in loans and receivables | 14d | (141,092) | (85,886) | (586,015) | (69,436) |
| Repayment of loans and receivables | 14a & 14d | 46,068 | 48,358 | 45,115 | 2,847,370 |
| Net cash used in investing activities | | 4,800,895 | 2,229,066 | 9,234,635 | 2,246,965 |
| Cash flows from financing activities | | | | | |
| Dividend paid | | - | (630,000) | - | (630,000) |
| Interest & principal repayment on borrowings | | (783,915) | (4,174,439) | - | - |
| Borrowed funds received | | 4,047,000 | 3,447,605 | - | - |
| Net cash used in financing activities | | 3,263,085 | (1,356,834) | - | (630,000) |
| Net increase/decrease in cash and cash equivalents | | 12,570,013 | (72,509) | 11,818,416 | (690,197) |
| Cash and cash equivalent at beginning of year | 8 | 5,238,705 | 5,174,283 | 4,218,348 | 4,779,865 |
| Effect of exchange rate changes on cash and cash equivalent | | 102,698 | 136,931 | 96,510 | 128,680 |
| Cash and cash equivalent at end of year | 8 | 17,911,416 | 5,238,705 | 16,133,274 | 4,218,348 |

2.8 NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019

1 GENERAL INFORMATION

REPORTING ENTITY

AXA Mansard Insurance Plc ('the Company' or 'the parent') and its subsidiaries (together 'the Group') underwrite life and non-life insurance contracts. The Group also issues a diversified portfolio of investment contracts to provide its customers with asset management solutions for their savings and retirement needs as well as provide pension administration and management services to its customers. All these products are offered to both domestic and foreign markets. The Group does business in Nigeria and employs about 317 people.

The Company is a public limited company incorporated and domiciled in Nigeria. The address of its registered office is at 'Santa Clara Court, Plot 1412, Ahmadu Bello Way Victoria Island, Lagos, Nigeria. The Company is listed on the Nigerian Stock Exchange.

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

2.1 BASIS OF PRESENTATION AND COMPLIANCE WITH IFRS

These financial statements have been prepared in accordance with the International Financial Reporting Standards (IFRS) and IFRS Interpretations Committee (IFRIC) Interpretations applicable to companies reporting under IFRS. These financial statements are also in compliance with Financial Reporting Council of Nigeria Act, Companies and Allied Matters Act of Nigeria, the Insurance Act of Nigeria and relevant National Insurance Commission (NAICOM) guidelines and circulars.

The consolidated financial statements comprises the consolidated statement of comprehensive income, the consolidated statement of financial position, the consolidated statements of changes in equity, the consolidated statement of cash flows and the notes.

(a) Basis of Measurement

These consolidated and separate financial statements have been prepared on the historical cost basis except for the following:

- non-derivative financial instruments designated at fair value through profit or loss.
- available-for-sale financial assets are measured at fair value.
- investment property is measured at fair value.
- insurance liabilities measured at present value of future cashflows.
- share based payment at fair value or an approximation of fair value allowed by the relevant standards
- investment contract liabilities at fair value.

(b) Use of estimates and judgements

The preparation of the consolidated and separate financial statements in conformity with IFRSs requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

Information about significant areas of estimation uncertainties and critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the consolidated and separate financial statements are described in note 2.3.

2.1.1 CHANGES IN ACCOUNTING POLICY AND DISCLOSURES

(a) Standards and Interpretations Effective During the Reporting Year

Amendments to the following standard became effective in the annual period starting from 1st January, 2019. The new reporting requirements as a result of the amendments and/or clarifications have been evaluated and their impact or otherwise are noted below:

IFRS 16: Leases

The Group has adopted IFRS 16, "Leases" as issued by the IASB in July 2014 with a date of transition of 1 January 2019 which resulted in changes in accounting policies. As permitted by the transitional provision of the standard, the Group has chosen the modified retrospective approach to the application of IFRS 16. This approach allows the Group not to restate comparative financial information. The major impact of the adoption of this standard is that the Group will be required to capitalize all leases (i.e. recognize a right-of-use asset and a lease liability) with the exemption of certain short-term leases and leases of low-value assets.

IFRIC 23: Uncertainty over income tax treatment

The amendment clarifies how to determine the accounting tax position when there is uncertainty over income tax treatments. The Interpretation requires an entity to:

- determine whether uncertain tax positions are assessed separately or as a group; and
- assess whether it is probable that a tax authority will accept an uncertain tax treatment used, or proposed to be used, by an entity in its income tax filings:
- If yes, the entity should determine its accounting tax position consistently with the tax treatment used or planned to be used in its income tax filings
- If no, the entity should reflect the effect of uncertainty in determining its accounting tax position.

The Group has adopted IFRIC 23 effective 1 January 2019.

IFRS 15: Revenue from contracts with customers

The standard contains a single model that applies to contracts with counter parties and two approaches to recognising revenue: at a point in time or over time. The model features a contract based five-step analysis of transactions to determine whether how much and when revenue is recognised. The Group has adopted the following new standards and amendments including any consequential amendments to other standards with initial date of application of January 1, 2018. The adoption of IFRS 15 did not impact the timing or amount of fee and commission income from contracts with counter parties and the related assets and liabilities recognised by the Group.

(b) New and Amended Standards and Interpretations Not Yet Adopted by the Group

A number of standards, interpretations and amendments are effective for annual period beginning on or after 1 January 2020 and earlier application is permitted; however, the group has not early adopted the following new or amended standards in preparing these consolidated and separate financial statements as it plans to adopt these standards at their respective effective dates:

| New or amended standards | Summary of the requirements | Possible impact on Consolidated financial statements |
|---|--|---|
| IFRS 9: Financial instruments | IFRS 9, released in July 2014, replaces the existing guidance in IAS 39 Financial instruments: Recognition and measurement. IFRS 9 includes revised guidance on the reclassification and measurement of financial instruments, a new expected credit loss model for calculating impairment on financial assets and new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from IAS 39. IFRS 9 is effective for annual reporting periods beginning on or after 1 January 2018 with early adoption permitted. | <p>The Group will adopt IFRS 9 – Financial Instruments from 1 January 2022. The estimated impact of the adoption of the standard on the Group's equity as at 1 January 2022 is based on the assessments summarised below. The actual impact of adopting the standard at 1 January 2022 are subject to change until the Group presents its first financial statement that includes the date of initial application</p> <p><i>Classification and measurement.</i></p> <p>The Group currently categorizes the majority of its financial assets as available for sale with the fair value changes recognised in other comprehensive income. Under IFRS 9, the Group has designated these investments as measured at fair value through OCI. Consequently, all fair value gains and losses will be reported in OCI, no impairment losses will be recognised in profit or loss and no gains or losses will be reclassified to profit or loss on disposal..</p> <p>Based on its assessment, the Group does not believe that the new classification requirements will have a material impact on its accounting for Trade receivables, loans, investment in debt securities and investments in equity securities that are managed on a fair value basis.</p> <p>The above intended classification may change due to the continuous assessment of the requirement of the standard and review of business practices until the first set of financial statement under IFRS 9 is issued.</p> <p><i>Impairment</i></p> <p>The Group believes that impairment losses are likely to increase for assets in the scope of IFRS 9 impairment model, although they are not expected to be highly volatile.</p> <p>The approach to impairment assessment under IFRS 9 will be determined by the final classification adopted in 2022</p> |
| Prepayment Features with Negative Compensation (Amendments to IFRS 9) | This amendment was published to address the concerns about how IFRS 9 'Financial Instruments' classifies particular prepayable financial assets. In addition, the IASB clarifies an aspect of the accounting for financial liabilities following a modification. The amendments are to be applied retrospectively for fiscal years beginning on or after 1 January 2019, i. e. one year after the first application of IFRS 9 in its current version. Early application is permitted so entities can apply the amendments together with IFRS 9 if they wish so. | The Group will adopt the amendment along with the effective date of IFRS 9 (2022) at the earliest. The impact of the adoption of this amendment on the Group is being assessed. |

| New or amended standards | Summary of the requirements | Possible impact on Consolidated financial statements |
|------------------------------|---|--|
| IFRS 17: Insurance Contracts | <p>IFRS 17 was issued in May 2017 as replacement for IFRS 4 Insurance Contracts. It requires a current measurement model where estimates are re-measured each reporting period.</p> <p>The standard allows a choice between recognising changes in discount rates either in the statement of profit or loss or directly in other comprehensive income. The choice is likely to reflect how insurers account for their financial assets under IFRS 9.</p> <p>An optional, simplified premium allocation approach is permitted for the liability for the remaining coverage for short duration contracts, which are often written by non-life insurers.</p> <p>There is a modification of the general measurement model called the 'variable fee approach' for certain contracts written by life insurers where policyholders share in the returns from underlying items. The results of insurers using this model are therefore likely to be less volatile than under the general model.</p> | The Group is assessing the potential impact of the new standard which will be effective for annual reporting periods beginning on or after 1 January 2022. |

Amendments to IFRS 4: Applying IFRS 9 financial instruments with IFRS 4 insurance contracts

In September 2016, the IASB published an amendment to IFRS 4 which addresses the concerns of insurance companies about the different effective dates of IFRS 9 Financial instruments and the forthcoming new insurance contracts standard; IFRS 17. The amendment provides two different solutions for insurance companies: a temporary exemption from IFRS 9 (i.e. the 'deferral approach') for entities that meet specific requirements (applied at the reporting entity level), and the 'overlay approach'. Both approaches are optional. Effective date is 1 January 2018 or when the entity first applies IFRS 9.

IFRS 4 (including the amendments) will be superseded by the

forthcoming new insurance contracts standard. Accordingly, both the temporary exemption and the 'overlay approach' are expected to cease to be applicable when the new insurance standards becomes effective.

The Group is eligible to apply IFRS 9 deferral approach since IFRS 9 has not been previously applied by the Group and the activities of the Group are predominantly connected with insurance. To determine if the Group's activities are predominantly connected with insurance, we have assessed the ratio of the Group's liabilities connected with insurance - including investment contracts measured at fair value through profit or loss (FVTPL) - compared with its total liability. See assessment below:

| | AS REPORTED (A) | ADMISSIBLE FOR PREDOMINANCE TEST (B) | AS REPORTED (A) | ADMISSIBLE FOR PREDOMINANCE TEST (B) |
|--|-----------------|---|-----------------|---|
| | Group | Group | Parent | Parent |
| LIABILITIES | 31-Dec-15 | 31-Dec-15 | 31-Dec-15 | 31-Dec-15 |
| Trade payables | 1,641,069 | 1,641,069 | 1,639,272 | 1,639,272 |
| Current income tax liab. | 202,654 | 202,654 | 144,206 | 144,206 |
| Insurance liabilities | 12,916,775 | 12,916,775 | 12,293,840 | 12,293,840 |
| Investment contract liabilities: | | | | |
| - At amortised cost | 2,656,066 | 2,656,066 | 2,656,066 | 2,656,066 |
| - Financial liabilities designated at fair value | 7,657,492 | 7,657,492 | 4,130,895 | 4,130,895 |
| Other liabilities: | | | | |
| - Deferred income | 970,349 | 453,696 | 453,696 | 453,696 |
| - Premium received in advance | 559,165 | 559,165 | 559,165 | 559,165 |
| - Due to investment brokers | 11,479 | - | 11,409 | - |
| - Creditors and accruals | 570,138 | - | 421,229 | - |
| - Unclaimed dividend | 65,049 | - | 65,049 | - |
| - Cash settled share based payment liability | 22,725 | - | 22,725 | - |
| Borrowings | 4,028,230 | - | - | - |
| Deferred tax liability | 286,941 | - | - | - |
| | 31,588,132 | 26,086,917 | 22,397,552 | 21,877,140 |
| Score = (B/A)% | | 82.6% | | 97.7% |

Given a score of 82.6% for the Group (Parent: 97.7%), we assessed whether the Group engages in a significant activity unconnected with insurance. Based on our assessment, we concluded that the Group does not engage in a significant activity unconnected with insurance since majority of the activities from which the Group earns income and incur expenses are insurance-related.

The Group has elected to apply the temporary exemption from IFRS 9 (deferral approach) and qualifies for the temporary exemption based on the following:

- a) Its activities are predominantly connected with insurance contracts;
- b) As at 31 December 2015, which is the reporting date that immediately precedes 1 April 2016, the carrying amount of its liabilities arising from insurance contracts was ₦26.09b

(Parent: ₦21.88b) which was 82.6% (Parent: 97.7%) of the total carrying amount of all its liabilities as at that date.

- c) The company's activities have remained the same and are predominantly connected with insurance contracts. The majority of the activities from which the Group earns income and incur expenses are insurance-related

Fair value disclosures

- a) Financial assets with contractual terms that give rise to cash flows that are solely payments of principal and interest (SPPI)

The Group financial assets with contractual terms that give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding are as follows:

| GROUP | Loan and receivables | Other financial instruments at amortised cost | Carrying amount | Fair value |
|--|----------------------|---|-----------------|------------|
| 31 Dec 2019 | | | | |
| Cash and cash equivalent | 17,911,416 | - | 17,911,416 | 17,911,416 |
| Loans and receivables | 403,548 | - | 403,548 | 403,548 |
| Trade receivables | 5,418,424 | - | 5,418,424 | 5,418,424 |
| Reinsurance assets (less prepaid reinsurance, IBNR & Reserves) | 5,156,197 | - | 5,156,197 | 5,156,197 |
| Other receivables (less prepayment) | 974,148 | - | 974,148 | 974,148 |
| Statutory deposit | - | 500,000 | 500,000 | 500,000 |
| | 29,863,733 | 500,000 | 30,363,733 | 30,363,733 |

| PARENT | Loan and receivables | Other financial instruments at amortised cost | Carrying amount | Fair value |
|--|----------------------|---|-----------------|------------|
| 31 Dec 2019 | | | | |
| Cash and cash equivalent | 16,133,274 | - | 16,133,274 | 16,133,274 |
| Loans and receivables | 4,275,765 | - | 4,275,765 | 4,275,765 |
| Trade receivables | 1,224,373 | - | 1,224,373 | 1,224,373 |
| Reinsurance assets (less prepaid reinsurance, IBNR & Reserves) | 5,142,841 | - | 5,142,841 | 5,142,841 |
| Other receivables (less prepayment) | 347,282 | - | 347,282 | 347,282 |
| Statutory deposit | - | 500,000 | 500,000 | 500,000 |
| | 27,123,535 | 500,000 | 27,623,535 | 27,623,535 |

The financial assets listed above are short term in nature and are receivable within 12 months from the end of the reporting period and as such the carrying amount of these financial assets are deemed to be a reasonable approximation of its fair value.

The credit risk rating grades of these financial assets have been disclosed in note 4.3.1 of this financial statements.

2.2 SIGNIFICANT ACCOUNTING POLICIES

The group has consistently applied the following accounting policies to all periods presented in these consolidated financial statements.

(a) Consolidation

IFRS 10 defines the principle of control and establishes control as the basis for determining which entities are consolidated in the group financial statements.

The Group controls an investee entity when it is exposed, or has rights, to variable returns from its involvement with the investee entity and has the ability to affect those returns through its power over the investee entity. The Group applies the following three elements of control as set out by the principle of control in IFRS 10 when assessing control of an investee:

- (a) power over the investee entity;
- (b) exposure, or rights, to variable returns from involvement with the investee entity; and
- (c) the ability to use power over the investee to affect the amount of the investor's returns.

(b) Consolidated Entities**(i) Subsidiaries**

Subsidiaries are all entities over which the group exercises control.

The financial statements of subsidiaries are consolidated from the date the Group acquires control, up to the date that such effective control ceases.

In the separate financial statements, investments in subsidiaries are measured at cost.

(ii) Transactions eliminated on consolidation

Inter-company transactions, balances and unrealised gains on transactions between companies within the Group are eliminated on consolidation. Unrealised losses are also eliminated in the same manner as unrealised gains, but only to the extent that there is no evidence of impairment. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Investment in subsidiaries in the separate financial statement of the parent entity is measured at cost less impairment.

(iii) Business combinations

The Group applies the acquisition method to account for Business Combinations and acquisition-related costs are expensed as incurred.

The consideration transferred in the acquisition is generally measured at fair value as are the identifiable net assets acquired.

If the business combination is achieved in stages, fair value of the acquirer's previously held equity interest in the acquiree is re-measured to fair value at the acquisition date through profit or loss.

Any contingent consideration to be transferred by the Group is recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognised in compliance with IAS 39 either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not re-measured, and its subsequent settlement is accounted for within equity.

Goodwill is initially measured as the excess of the aggregate of the consideration transferred and the fair value of non-controlling interest over the net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognised in profit or loss.

Business combination under common control

A business combination involving entities or businesses under common control is a business combination in which all of the combining entities or businesses are ultimately controlled by the same party or parties before and after the combination, and control is not transitory.

In the separate financial statements of the acquirer and the transferring entity, a business combination under

control is accounted for using the exchange amount. In the consolidated financial statements of the acquirer, a business combination under common control is accounted for using book value accounting on the basis that the investment acquired has simply been moved from one part of the Group to another. The book value of the entity transferred is used. Any difference between the consideration paid and the capital of the acquiree is recognized in equity in the consolidated financial statements of the acquirer.

(iv) Non-controlling interests

Non-controlling Interest (NCI) are measured initially at their proportionate share of the acquiree's identifiable net assets at the acquisition date.

(v) Changes in ownership interests in subsidiaries without change in control

Transactions with non-controlling interests that do not result in loss of control are accounted for as equity transactions – that is, as transactions with the owners in their capacity as owners. The difference between fair value of any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity between retained earnings and Non controlling interests. Gains or losses on disposals to non-controlling interests are also recorded in equity.

(vi) Disposal of subsidiaries

When the Group ceases to have control, any retained interest in the entity is re-measured to its fair value at the date when control is lost, with the change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss. The Group derecognises the assets and liabilities of the subsidiary, and any related non-controlling interests and other components of equity.

Business combination under common control

A business combination involving entities or businesses under common control is a business combination in which all of the combining entities or businesses are ultimately controlled by the same party or parties before and after the combination, and control is not transitory.

In the separate financial statements of the acquirer and the transferring entity, a business combination under control is accounted for using the exchange amount. In the consolidated financial statements of the acquirer, a business combination under common control is accounted for using book value accounting on the basis that the investment acquired has simply been moved from one part of the Group to another. The book value of the entity transferred is used. Any difference between the consideration paid and the capital of the acquiree

is recognized in equity in the consolidated financial statements of the acquirer.

(c) Segment Reporting

An operating segment is a component of the Group that engages in business activities from which it can earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components, whose operating results are reviewed regularly by the Executive Management Committee to make decisions about resources allocated to each segment and assess its performance, and for which discrete financial information is available.

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, which is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Management Underwriting and Investment Committee (MUIC) that makes strategic decisions.

(d) Foreign Currency Translation

(i) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the 'functional currency'). The consolidated financial statements are presented in thousands of Naira (NGN) which is the Group's presentation currency.

(ii) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

Monetary items denominated in foreign currency are translated using the closing rate as at the reporting date. Non-monetary items measured at historical cost denominated in a foreign currency are translated with the exchange rate as at the date of initial recognition; non-monetary items (e.g. investment property) in a foreign currency that are measured at fair value are translated using the closing rate as at the date when the fair value was determined.

Foreign exchange gains and losses are presented in profit or loss within 'Net losses/gains on financial instruments'.

In the case of changes in the fair value of monetary assets denominated in foreign currency and classified as available-for-sale, a distinction is made between translation differences resulting from changes in amortised cost of the security and other changes in the carrying amount of the security. Translation differences on non-monetary financial assets and liabilities such as equities measured at fair value through profit and loss are recognised in profit or loss as part of net gain/loss on financial assets. Translation differences on non-monetary financial assets such as equities classified as available for sale are included in other comprehensive income.

(iii) Group companies

The results and financial position of all the group entities (none of which has the currency of a hyper-inflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- Assets and liabilities for each statement of financial position presented are translated at the closing rate on the reporting date;
- income and expenses for each income statement are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rate on the dates of the transactions); and
- all resulting exchange differences are recognised in other comprehensive income.

(e) Financial Assets

Recognition and measurement of financial assets

The Group initially recognises loans and receivables on the date on which they are originated. Regular-way purchases and sales of financial assets are recognised on trade-date which is the date on which the Group becomes a party to the contractual provisions of the instrument.

Financial assets are initially recognised at fair value, plus transaction costs that are directly attributable to its acquisition or issue (for all financial assets not initially recognised at fair value through profit or loss). Financial assets carried at fair value through profit or loss are initially recognised at fair value, and transaction costs are expensed in profit or loss.

Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value.

Loans and receivables and held-to-maturity financial assets are carried at amortised cost using the effective interest method.

Initial recognition of pledged assets is at fair value, whilst subsequent measurement is based on the classification and measurement of the financial asset in accordance with IAS 39.

Gains and losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are included in profit or loss in the period in which they arise.

Dividend income from financial assets at fair value through profit or loss is recognised in profit or loss as part of other income when the Group's right to receive payments is established.

Changes in the fair value of monetary and non-monetary securities classified as available for sale are recognised in other comprehensive income.

When securities classified as available-for-sale are sold or impaired, the accumulated fair value adjustments recognised in other comprehensive income are included in profit or loss as net realised gains on financial assets.

Interest on available-for-sale securities calculated using the effective interest method is recognised in profit or loss. Dividends on available-for-sale equity instruments are recognised in profit or loss when the Group's right to receive payments is established. Both are included in the investment income line.

Classification of financial assets

Financial assets are classified into the following categories: held for trading, loans and receivables, held-to-maturity and available-for-sale. The classification by the Group is determined by management at initial recognition and depends on the intention for which the investments were acquired.

(i) Financial assets at fair value through profit or loss

Held for trading

A financial asset is classified into the held for trading category if acquired principally for the purpose of selling in the short term, if it forms part of a portfolio of financial assets in which there is evidence of short-term profit-taking.

Financial assets designated at fair value through profit or loss upon initial recognition

Other financial assets designated as at fair value through profit or loss at initial recognition are those that are:

- Separate assets held to match insurance and investment contracts liabilities that are linked to the changes in fair value of these assets. The designation of these assets to be at fair value through profit or loss eliminates or significantly reduces a measurement or recognition inconsistency (sometimes referred to as 'an accounting mismatch') that would otherwise arise from measuring assets or liabilities or recognising the gains and losses on them on different bases; and
- Managed and whose performance is evaluated on a fair value basis. Information about these financial assets is provided internally on a fair value basis to the Group's key management personnel. The Group's investment strategy is to invest in equity and debt securities and to evaluate them with reference to their fair values. Assets that are part of these portfolios are designated upon initial recognition at fair value through profit or loss.

(ii) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market other than:

- those that the Group intends to sell in the short term which are declassified as fair value through profit or loss and those that the group upon initial recognition designates as fair value through profit or loss.
- those that the Group upon initial recognition designates as Available for Sale

- those for which the holder may not recover substantially all of its initial loans and receivables other than because of credit risk. Loans and receivables include trade receivables, reinsurance assets and other receivables (financial assets).

Trade receivables

These are non-derivative financial assets with fixed determinable payments that are not quoted in an active market. After initial recognition, they are measured at amortised cost using the effective interest method less impairment. Discounting is omitted where the effect of discounting is immaterial. Trade receivables are made up of premium receivables and coinsurance receivables.

- Premium receivables relate to receivables from agents, brokers and insurance companies in respect of premium income.
- Coinsurance recoverables relate to only claims recoverables from reinsurers for claims settled to policy holders on behalf of reinsurers based on agreed terms.

Reinsurance assets

The Company cedes businesses to reinsurers in the normal course of business for the purpose of limiting its net loss potential through the transfer of risks. Reinsurance arrangements do not relieve the Company from its direct obligations to its policyholders. Reinsurance assets are measured at amortised costs. Reinsurance assets relate to prepaid reinsurance, reinsurers' share of IBNR claims and claims recoverables.

Other receivables

Other receivables are made up of other amounts due from parties which are not directly linked to insurance or investment contracts. These are measured at amortised costs. Discounting is omitted where the effect of discounting is immaterial.

(iii) Held-to-maturity financial assets

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Group's management has the positive intention and ability to hold to maturity, other than:

- those that the Group upon initial recognition designates as at fair value through profit or loss;
- those that the Group designates as available-for-sale; and
- those that meet the definition of loans and receivables.

Interest income on held-to-maturity investments are included in the consolidated profit or loss and are reported as interest income. In the case of an impairment, it is reported as a deduction from the carrying value of the investment and recognised in the consolidated profit or loss as 'Net gains/(losses) on financial assets'. Held-to-maturity investments are largely bonds.

(iv) Available-for-sale financial assets

Available-for-sale investments are financial assets that are intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates

or equity prices or that are not classified as loans and receivables, held-to-maturity investments or fair value through profit or loss.

Determination of fair value of financial assets

For financial instruments traded in active markets, the determination of fair values of financial assets and financial liabilities is based on the market approach (transaction price paid for an identical or a similar instrument). This includes listed equity securities and quoted debt instruments on major exchanges.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. If the above criteria are not met, the market is regarded as being inactive. For example, a market is inactive when there is a wide bid-offer spread or significant increase in the bid-offer spread or there are few recent transactions.

For all other financial instruments, fair value is determined using valuation techniques. In these techniques, fair values are estimated from observable data in respect of similar financial instruments, using models to estimate the present value of expected future cash flows or other valuation techniques, using inputs (for example, NIBOR yield curve, foreign exchange rates, volatilities and counterparty spreads) existing at the reporting date.

For more complex instruments the Group uses internally developed models which are usually based on valuation models and techniques generally recognised as standard within the industry. Valuation models are used primarily to value unlisted debt securities for which markets were or have become illiquid. Some of the inputs to these models may not be market observable and therefore estimated based on assumptions. The impact of financial instruments valuation reflecting non-market observable inputs (Level 3 valuations) is disclosed in the note to the financial statements.

Reclassification of financial assets

Financial assets other than loans and receivables are permitted to be reclassified out of the held-for-trading category only in rare circumstances arising from a single event that is unusual and highly unlikely to recur in the near-term. In addition, the Group may choose to reclassify financial assets that would meet the definition of loans and receivables out of the held-for-trading or available-for-sale categories if the Group has the intention and ability to hold these financial assets for the foreseeable future or until maturity at the date of reclassification.

Financial assets classified as held to maturity can be reclassified as available for sale assets. In making this reclassification, the entire portfolio becomes tainted and the group cannot designate any instrument as held to maturity for the next two years after a sale or reclassification. Fair values changes upon tainting of the HTM portfolio are recognised in Other Comprehensive income prospectively.

Reclassifications are made at fair value as of the reclassification date. Fair value becomes the new cost or amortised cost as applicable, and no reversals of fair value gains or losses recorded before reclassification date are subsequently made.

Effective interest rates for financial assets reclassified to loans and receivables and held-to-maturity categories are determined at the reclassification date. Further increases in estimates of cash flows adjust effective interest rates prospectively.

Impairment of financial assets

(a) Financial assets carried at amortised cost

The Group assesses at each end of the reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that have occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. Objective evidence that a financial asset or group of assets is impaired includes observable data that comes to the attention of the Group about the following events:

- Trade receivables are outstanding for more than 30 days
- Reinsurance recoverable outstanding more than 90 days
- Significant financial difficulty of the issuer or debtor;
- A breach of contract, such as a default or delinquency in payments;
- It becoming probable that the issuer or debtor will enter bankruptcy or other financial re-organisation;
- The disappearance of an active market for that financial asset because of financial difficulties; or"
- Observable data indicating that there is a measurable decrease in the estimated future cash flow from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the Group.

The Group first assesses whether objective evidence of impairment exists for financial assets that are individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss has been incurred on loans and receivables or held-to-maturity investments carried at amortised cost, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have been incurred) discounted at

the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account, and the amount of the loss is recognised in profit or loss. If a held-to-maturity investment or a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under contract. The Group may measure impairment on the basis of an instrument's fair value using an observable market price.

If in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as improved credit rating), the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in profit or loss.

The discount rate is the yield at the reporting date on government bonds that have maturity dates approximating the terms of the Group's obligations and that are denominated in the same currency in which the benefits are expected to be paid.

When the financial asset at amortised cost is uncollectible, it is written off against the related allowance for impairment. Such loans are written off after all the necessary procedures have been completed and the amount of the loss has been determined. Impairment charges relating to investment securities are classified as net gains/loss of financial assets while those on receivables are classified as operating expenses.

Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount.

(b) Assets Classified as Available for Sale

The Group assesses at each reporting date whether there is objective evidence that a financial asset or a group of financial assets is impaired. In the case of equity investments classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is an objective evidence of impairment resulting in the recognition of an impairment loss. In this respect, a period of 12 months or longer is considered to be prolonged. If any such quantitative evidence exists for available-for-sale financial assets, the asset is considered for impairment, taking qualitative evidence into account. The cumulative loss measured as: the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss is removed from equity and recognised in the consolidated profit or loss. Impairment losses recognised in the consolidated profit or loss on equity instruments are not reversed through the consolidated profit or loss.

If in a subsequent period the fair value of a debt instrument classified as available for sale increases and the increase can be objectively related to an event occurring after

the impairment loss was recognised in profit or loss, the impairment loss is reversed through the consolidated profit or loss.

Derecognition of financial assets

A financial asset is derecognised if either the entity has transferred contractual rights to receive cash flows from the asset or if the entity has retained the contractual rights to receive the cash flows from the asset but has assumed a contractual obligation to pass on the cash flows under an arrangement that meets the conditions stated below:

- the entity has no obligation to pay amounts to the eventual recipient unless it collects equivalent amounts on the original asset
- the entity is prohibited from selling or pledging the original asset other than as security to the eventual recipient
- the entity has an obligation to remit those cash flows without material delay"

A financial liability shall be derecognised when the obligation specified in the contract is either discharged, cancelled or expired.

Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the statement of financial position only when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously.

(f) Investment Property

Property held for rental yields and capital appreciation that is not occupied by the companies in the Group is classified as investment property. Investment property comprises freehold land and building.

Investment properties are measured initially at cost, including transaction costs. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met; and excludes the costs of day-to-day servicing of an investment property.

Subsequently, it is carried at fair value, adjusted if necessary, for any difference in the nature, location or condition of the specific asset. If this information is not available, the Group uses alternative valuation methods such as discounted cash flow projections or recent prices in less active markets. These valuations are reviewed annually by an independent valuation expert."

Changes in fair values are recorded in profit or loss. Property located on land that is held under a lease is classified as investment property as long as it is held for long-term rental yields and is not occupied by the companies in the consolidated Group. The initial cost of the property shall be the fair value (where available). When not available the initial cost shall be used. The property is carried at fair value after initial recognition.

Investment properties are derecognized either when they have been disposed of, or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal.

Properties could have dual purposes whereby part of the property is used for own activities. The portion of a dual use property is

classified as an investment property only if it could be sold or leased out separately under a finance lease or if the portion occupied by the owner is immaterial to the total lettable space. Currently, the group occupies less than 10% of the lettable space (264sqm out of 6,902sqm). The portion of the investment property occupied by the owner is considered immaterial to the total lettable space and to the value of the investment property.

(g) Intangible Assets

Intangible assets represents cost associated with the acquisition of software and inherent goodwill on business combination.

(i) Computer software

Software acquired by the Group is measured at cost less accumulated amortization and any accumulated impairment losses.

Costs associated with maintaining computer software programmes are recognised as an expense when incurred.

Development costs that are directly attributable to the design and testing of identifiable and unique software products controlled by the Group are recognised as intangible assets when the following criteria are met:

- It is technically feasible to complete the software product so that it will be available for use;
- Management intends to complete the software product and use or sell it;
- There is an ability to use or sell the software product;
- It can be demonstrated how the software product will generate probable future economic benefits;
- Adequate technical, financial and other resources to complete the development and to use or sell the software product are available; and
- The expenditure attributable to the software product during its development can be reliably measured.

Directly attributable costs that are capitalised as part of the software product include the software development employee costs, capitalised borrowing costs and an appropriate portion of directly attributable overheads. Internally developed software is stated at capitalized cost less accumulated amortization and any accumulated impairment losses.

Other development expenditures that do not meet these criteria are recognised as an expense when incurred. Development costs previously recognised as an expense are not recognised as an asset in a subsequent period. Subsequent expenditure on software assets is capitalised only when it increases the future economic benefits embodied in the specific assets to which it relates.

Computer software development costs recognised as assets are amortised over their useful lives, which does not exceed five years. The residual values and useful lives are reviewed at the end of each reporting period and are adjusted as appropriate.

Subsequent expenditure is capitalized only when it increases the future economic benefits embodied in the specific assets to which it relates. Amortization is calculated to write off the

cost of intangible assets less their estimated residual values using the straight line method over their useful lives, and is generally recognised in profit or loss. Amortisation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

(ii) Goodwill

Goodwill arises on the acquisition of subsidiaries and represents the excess of the consideration transferred over the Group's interest in the fair value of the net identifiable assets, liabilities and contingent liabilities of the acquiree and the fair value of the non-controlling interest in the acquiree. Subsequent to initial recognition, goodwill is measured at cost less accumulated impairment losses.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the Cash Generating Units (CGU)'s or groups of CGUs, that is expected to benefit from the synergies of the combination. Goodwill is monitored at the operating segment level.

Goodwill impairment reviews are undertaken annually or more frequently if events or changes in circumstances indicate a potential impairment. The carrying value of goodwill is compared to the recoverable amount, which is the higher of value in use and the fair value less costs to sell. Any impairment is recognised immediately as an expense and is not subsequently reversed.

(iii) License fee

The Group applies the cost model in recognising intangible assets acquired in a business combination. Licenses acquired in a business combination are recognised at fair value at the acquisition date. Subsequently, they are carried at cost less accumulated amortisation and impairment losses. Licenses acquired in a business combination are amortised on a straight line basis over a period of 25 years.

(h) Property and Equipment

Land and buildings comprise mainly outlets and offices occupied by the Group.

Land is carried at cost. All other property and equipment are stated at historical cost less accumulated depreciation and accumulated impairment charges. Historical cost includes borrowing cost and all other expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to profit or loss during the financial period in which they are incurred.

Land is not depreciated. Depreciation on property and equipment is calculated using the straight-line method to allocate the cost less the residual values over the estimated useful lives as follows.

| | |
|--|-----------|
| Building | 50 years |
| Vehicles | 5 years |
| Branding, furniture and fittings and equipment | 2-5 years |
| Computer equipment | 3 years |

Leasehold improvements are depreciated over the lower of the useful life of the asset and the lease term.

The assets residual values and useful lives are reviewed at the end of each reporting period and adjusted if appropriate.

An asset's carrying amount is written down immediately to its recoverable amount, if the asset's carrying amount is greater than its estimated recoverable amount.

Property and equipment are derecognised at the disposal date or at the date when it is permanently withdrawn from use without the ability to be disposed of. Gains and losses on disposals are determined by comparing the proceeds with the carrying amount. These are included within other income in the Statement of Comprehensive Income.

If an investment property becomes owner-occupied, it is reclassified as property, plant and equipment, and its fair value at the date of reclassification becomes its cost for subsequent accounting purposes.

If an item of property, plant and equipment becomes an investment property because its use has changed, any difference arising between the carrying amount and the fair value of this item at the date of transfer is recognised in other comprehensive income as a revaluation of property, plant and equipment. However, if a fair value gain reverses a previous impairment loss, the gain is recognised in profit or loss. Upon the disposal of such investment property any surplus previously recorded in equity is transferred to retained earnings net of associated tax; the transfer is not made through profit or loss.

(i) Statutory deposit

Statutory deposit represents 10% of the paid up capital of the Company deposited with the Central Bank of Nigeria (CBN) in pursuant to Section 10(3) of the Insurance Act, 2003. Statutory deposit is measured at cost.

(j) Insurance Contracts

The Group issues contracts that transfer insurance risk or financial risk or both. Insurance contracts are those contracts where a party (the policy holder) transfers significant insurance risk to another party (insurer) and the latter agrees to compensate the policyholder or other beneficiary if a specified uncertain future event (the insured event) adversely affects the policyholder, or other beneficiary. Such contracts may also transfer financial risk when the insurer issues financial instruments with a discretionary participation feature.

(1) Types of Insurance Contracts

The group classifies insurance contract into life and non-life insurance contracts.

(i) Non-life insurance contracts

These contracts are accident and casualty and property insurance contracts.

Accident and casualty insurance contracts protect the Group's customers against the risk of causing harm to third parties as a result of their legitimate activities. Damages covered include both contractual and non-contractual events. The typical protection offered is designed for employers who become legally liable to

pay compensation to injured employees (employers' liability) and for individual and business customers who become liable to pay compensation to a third party for bodily harm or property damage (public liability).

Property insurance contracts mainly compensate the Group's customers for damage suffered to their properties or for the value of property lost. Customers who undertake commercial activities on their premises could also receive compensation for the loss of earnings caused by the inability to use the insured properties in their business activities (business interruption cover).

Non-life insurance contracts protect the Group's customers from the consequences of events (such as death or disability) that would affect the ability of the customer or his/her dependents to maintain their current level of income. Guaranteed benefits paid on occurrence of the specified insurance event are either fixed or linked to the extent of the economic loss suffered by the policyholder. There are no maturity or surrender benefits.

(ii) Life insurance contracts

These contracts insure events associated with human life (for example, death). These are divided into the individual life, group life and Annuity contracts.

- Individual life contracts are usually long term insurance contracts and span over one year while the group life insurance contracts usually cover a period of 12 months. A liability for contractual benefits that are expected to be incurred in the future when the premiums are recognised. The liability is determined as the sum of the expected discounted value of the benefit payments and the future administration expenses that are directly related to the contract, less the expected discounted value of the theoretical premiums that would be required to meet the benefits and administration expenses based on the valuation assumptions used. The liability is based on assumptions as to mortality, persistency, maintenance expenses and investment income that are established at the time the contract is issued.

■ Annuity contracts

These contracts insure customers from consequences of events that would affect the ability of the customers to maintain their current level of income. There are no maturity or surrender benefits. The annuity contracts are fixed annuity plans. Policy holders make a lump sum payment recognised as part of premium in the period when the payment was made. Constant and regular payments are made to annuitants based on terms and conditions agreed at the inception of the contract and throughout the life of the annuitants. The annuity funds are invested in long tailed government bonds and reasonable money markets instruments to meet up with the payment of monthly/quarterly annuity payments. The annuity funds liability is actuarially determined

based on assumptions as to mortality, persistency, maintenance expenses and investment income that are established at the time the contract is issued.

(2) Recognition and measurement

(i) Non-life insurance contracts premium and claims

These contracts are accident, casualty and property insurance contracts. Accident and casualty insurance contracts protect the Group's customers against the risk of causing harm to third parties as a result of their legitimate activities. Damages covered include both contractual and non-contractual events. The typical protection offered is designed for employers who become legally liable to pay compensation to injured employees (employers' liability) and for individual and business customers who become liable to pay compensation to a third party for bodily harm or property damage (public liability). Property insurance contracts mainly compensate the Group's customers for damage suffered to their properties or for the value of property lost. Customers who undertake commercial activities on their premises could also receive compensation for the loss of earnings caused by the inability to use the insured properties in their business activities. Life insurance contracts protect the Group's customers from the consequences of events (such as death or disability) that would affect the ability of the customer or his/her dependents to maintain their current level of income. Guaranteed benefits paid on occurrence of the specified insurance event are either fixed or linked to the extent of the economic loss suffered by the insured. There are no maturity or surrender benefits.

For all these contracts, premiums are recognised as revenue (earned premiums) proportionally over the period of coverage. The portion of premium received on in-force contracts that relates to unexpired risks at the reporting date is reported as the unearned premium liability. Premiums are shown before deduction of commission."

Claims and loss adjustment expenses are charged to income as incurred based on the estimated liability for compensation owed to contract holders or third parties damaged by the contract holders. They include direct and indirect claims settlement costs and arise from events that have occurred up to the end of the reporting period even if they have not yet been reported to the Group. The Group does not discount its liabilities for unpaid claims. Liabilities for unpaid claims are estimated using the input of assessments for individual cases reported to the Group and statistical analyses for the claims incurred but not reported, and to estimate the expected ultimate cost of more complex claims that may be affected by external factors (such as court decisions).

(ii) Life insurance contracts premium and claims

Premiums are recognised as revenue when they become payable by the contract holders. Premium are shown before deduction of commission. Life insurance premium are recognised as premium in the statement

of comprehensive income. Claims and other benefits are recorded as an expense when they are incurred.

(iii) Annuity premium and claims

Annuity premiums relate to single premium payments and recognised as earned premium income in the period in which payments are received. Claims are made to annuitants in the form of monthly/quarterly payments based on the terms of the annuity contract and charged to profit or loss as incurred. Premiums are recognised as revenue when they become payable by the contract holders. Premium are shown before deduction of commission.

(iv) Salvages

Some non-life insurance contracts permit the Group to sell (usually damaged) property acquired in the process of settling a claim. The Group may also have the right to pursue third parties for payment of some or all costs of damages to its clients property (i.e. subrogation right).

Salvage recoveries are used to reduce the claim expense when the claim is settled.

(v) Subrogation

Subrogation is the right for an insurer to pursue a third party that caused an insurance loss to the insured. This is done as a means of recovering the amount of the claim paid to the insured for the loss. A receivable for subrogation is recognised in other assets when the liability is settled and the Company has the right to receive future cash flow from the third party.

(vi) Deferred policy acquisition costs (DAC)

Acquisition costs comprise all direct and indirect costs arising from the writing of both life and non-life insurance contracts. Deferred acquisition costs represent a proportion of commission which are incurred during a financial period and are deferred to the extent that they are recoverable out of future revenue margins. For the non life business, it is calculated by applying to the acquisition expenses the ratio of unearned premium to written premium; while no assets are established in respect of deferred acquisition cost for the life business.

(vii) Deferred income

Deferred income represent a proportion of commission received on reinsurance contracts which are booked during a financial year and are deferred to the extent that they are recoverable out of future revenue margins. It is calculated by applying to the reinsurance commission income the ratio of prepaid reinsurance to reinsurance cost.

(viii) Receivables and payables related to insurance contracts

Receivables and payables are recognised when due. These include amounts due to and from agents, brokers and insurance companies (as coinsurers) and reinsurance companies.

- *Receivables and payables to agents, brokers and insurance companies (as coinsurers)*

The company's receivables and payables to agents, brokers and insurance companies (as coinsurers) relate to premium and commission.

If there is objective evidence that the insurance receivable is impaired, the Group reduces the carrying amount of the insurance receivable accordingly and recognises that impairment loss in the income statement. The Group gathers the objective evidence that an insurance receivable is impaired using the same methodology adopted for financial assets held at amortised cost. The impairment loss is calculated under the same method used for these financial assets.

■ *Reinsurance and coinsurance contracts held*

Contracts entered into by the Group with reinsurers and that meet the classification requirements for insurance contracts are classified as reinsurance contracts held. Contracts that do not meet these classification requirements are classified as financial assets.

Reinsurance assets consist of short-term balances due from reinsurers, as well as longer term receivables that are dependent on the expected claims and benefits arising under the related reinsured insurance contracts. Reinsurance liabilities are primarily premiums payable for reinsurance contracts and are recognised as an expense when due. The Group has the right to set-off re-insurance payables against amount due from re-insurance and brokers in line with the agreed arrangement between both parties.

The Group assesses its reinsurance assets for impairment on a quarterly basis. If there is objective evidence that the reinsurance asset is impaired, the Group reduces the carrying amount of the reinsurance asset to its recoverable amount and recognises that impairment loss in the income statement. The Group gathers the objective evidence that a reinsurance asset is impaired using the same process adopted for financial assets held at amortised cost. The impairment loss is calculated using the number of days that the receivable has been outstanding.

(k) Investment Contracts

Investment contracts are those contracts that transfer financial risk with no significant insurance risk. Investment contracts can be classified into interest linked and unitised fund. Interest linked investment contracts are measured at amortised cost while unitised funds are measured at fair value.

Investment contracts with guaranteed returns (interest linked) and other business of a savings nature are recognised as liabilities. Interest accruing to the life assured from investment of the savings is recognised in profit and loss account in the year it is earned while interest paid and due to depositors is recognised as an expense. The net result of the deposit administration revenue account is transferred to the profit or loss of the group. Unitised

funds contracts sell units under seven portfolios with the value of each unit determined by the value of the underlying assets for each portfolio.

(l) Technical Reserves

These are computed in compliance with the provisions of Sections 20, 21, and 22 of the Insurance Act 2003 as follows:

(i) General insurance contracts

Reserves for unearned premium

In compliance with Section 20 (1) (a) of Insurance Act 2003, the reserve for unearned premium is calculated on a time apportionment basis in respect of the risks accepted during the year.

Reserves for outstanding claims

The reserve for outstanding claims is maintained at the total amount of outstanding claims incurred and reported plus claims incurred but not reported ("IBNR") as at the reporting date. The IBNR is based on the liability adequacy test.

Reserves for unexpired risk

A provision for additional unexpired risk reserve (AURR) is recognised for an underwriting year where it is envisaged that the estimated cost of claims and expenses would exceed the unearned premium reserve (UPR).

(ii) Life business

Life fund

This is made up of net liabilities on policies in force as computed by the actuaries at the time of the actuarial valuation or as at reporting period end.

Liability adequacy test

At each end of the reporting period, liability adequacy tests are performed by an Actuary to ensure the adequacy of the contract liabilities net of related DAC assets. In performing these tests, current best estimates of future contractual cash flows and claims handling and administration expenses, as well as investment income from the assets backing such liabilities, are used. Any deficiency is immediately charged to profit or loss initially by writing off DAC and by subsequently establishing a provision for losses arising from liability adequacy tests "the unexpired risk provision".

(m) Financial Liabilities

(i) Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the income statement over the period of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities are recognised as transaction cost of the loan to the extent that it is probable that some or all of the facility will be drawn down. The fee is deferred until the drawdown occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised and amortised over the period of the facility to which it relates.

Borrowings are classified as current liabilities unless the group has an unconditional right to defer settlement of the liabilities for at least 12 months after the date of the statement of financial position.

Borrowing costs are interest and other costs incurred by the Group directly attributable to the acquisition and construction of qualifying assets which are assets that necessarily take a substantial period of time to get ready for its intended use or sale.

Borrowing costs are capitalized as part of the cost of a qualifying asset only when it is probable that they will result in future economic benefits to the Group and the costs can be measured reliably. Other borrowing costs are recognised as an expense in the period in which they are incurred.

When the carrying amount or the expected ultimate cost of the qualifying asset exceeds its recoverable amount or net realizable value, the carrying amount is written down or written off. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

(ii) Trade and other payables

Trade and other payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method. The fair value of a non-interest bearing liability is its discounted repayment amount. If the due date of the liability is less than one year discounting is omitted.

(iii) Financial guarantee contracts

Financial guarantees are contracts that require the Group to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in compliance with the original or modified terms of a debt instrument.

Financial guarantee liabilities are initially recognised at their fair value, which is the premium received, and then amortised over the life of the financial guarantee. Subsequent to initial recognition, the financial guarantee liability is measured at the higher of the present value of any expected payment and the unamortised premium when a payment under the guarantee has become probable. Financial guarantees are included within other liabilities in line with the requirements of IAS 39.

(n) Provisions

Provisions are recognised when: the Group has a present legal or constructive obligation as a result of past events; it is more likely than not that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of

money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

(o) Current and Deferred Income Tax

The tax expense for the period comprises current tax (company income tax, tertiary education tax, police trust fund) and deferred tax. Tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation and establishes provisions where appropriate.

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, if the deferred income tax arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss, it is not accounted for. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the end of the reporting period and are expected to apply when the related deferred income tax asset is realisable or the deferred income tax liability is payable.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries and associates, except where the Group controls the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

The tax effects of carry-forwards of unused losses or unused tax credits are recognised as an asset when it is probable that future taxable profits will be available against which these losses can be utilised.

Deferred tax related to fair value remeasurement of available-for-sale investments, which are charged or credited directly in other comprehensive income, is also credited or charged directly to other comprehensive income and subsequently recognised in the consolidated income statement together with the deferred gain or loss.

(p) Equity and Reserves

(i) Share capital

Shares are classified as equity when there is no obligation to transfer cash or other assets. Incremental costs directly attributable to the issue of equity instruments are shown in equity as a deduction from the proceeds, net of tax.

Where any member of the Group purchases the Company's equity share capital (treasury shares), the consideration paid, including any directly attributable incremental costs (net of income taxes), is reported as a separate component of equity attributable to the Company's equity holders. Where such shares are subsequently sold, reissued or otherwise disposed of, any consideration received is included in equity attributable to the Company's equity holders, net of any directly attributable incremental transaction costs and the related income tax effects.

(ii) Share premium

Share premium represents surplus on the par value price of shares issued. The share premium is classified as an equity instrument in the statement of financial position.

(iii) Fair value reserves

Fair value reserves represents the fair value gains or losses on valuation of financial assets measured at fair value through equity.

(iv) Treasury shares

When shares recognised as equity are repurchased, the amount of the consideration paid, which includes directly attributable costs, net of tax effects, is recognised as a deduction from equity. Repurchased shares are classified as treasury shares and are presented in the treasury shares reserve. When treasury shares are sold or reissued subsequently, the amount received is recognised as an increase in equity and the resulting surplus or deficit on the transaction is presented within share premium.

(v) Contingency reserves

(a) Non-life business

In compliance with Section 21 (2) of Insurance Act 2003, the contingency reserve is credited with the greater of 3% of total premiums, or 20% of the net profits. This shall accumulate until it reaches the amount of greater of minimum paid-up capital or 50% of net premium.

(b) Life business

In compliance with Section 22 (1) (b) of Insurance Act 2003, the contingency reserve is credited with the higher of 1% of gross premiums or 10% of net profit.

(vi) Statutory reserves

In accordance with the provisions of Section 69 of the Pension Reform Act 2004, the statutory reserve is credited with an amount equivalent to 12.5% of net profit after tax or such other percentage of the net profit as the National Pension Commission may from time to time stipulate.

(vii) Capital reserves

This refers to reserves arising from business restructuring.

(viii) Retained earnings

Retained earnings comprise the undistributed profits from previous years, which have not been reclassified to the other reserves.

(ix) Dividends

Dividend on the Company's ordinary shares are recognised in equity in the period in which they are approved by the Company's shareholders. Dividend distribution to the

Company's shareholders is recognised as equity in the financial statements in the period in which the dividend is paid to the Company's shareholders.

(q) Earnings Per Share

The Group presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year excluding treasury shares held by the Company.

Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares which comprise share options granted to staff.

(r) Revenue Recognition

Revenue comprises premium, value for services rendered, net of value-added tax, after eliminating revenue within the Group. Revenue classes are recognised as follows:

(a) Premium income: for short duration life insurance contracts, premiums are recognised as revenue (earned premiums) proportionally over the period of coverage. The portion of premium received on in-force contracts that relates to unexpired risks at the reporting date is reported as the unearned premium liability. Premiums are shown before deduction of commission and are gross of any taxes or duties levied on premiums. Where insurance contracts have a single premium or a limited number of premium payments due over a significantly shorter period than the period during which benefits are provided, the excess of the premiums payable over the valuation premiums is deferred and recognised as income in line with the decrease of unexpired insurance risk of the contracts in force or, for annuities in force, in line with the decrease of the amount of future benefits expected to be paid.

(b) Rendering of services: Revenue arising from asset management and other related services offered by the Group are recognised in the accounting period in which the services are rendered. Fees consist primarily of investment management fees arising from services rendered in conjunction with the issue and management of investment contracts where the Group actively manages the consideration received from its customers to fund a return that is based on the investment profile that the customer selected on origination of the instrument.

These services comprise the activity of trading financial assets and derivatives in order to reproduce the contractual returns that the Group's customers expect to receive from their investments. Such activities generate revenue that is recognised by reference to the stage of completion of the contractual services.

In all cases, these services comprise an indeterminate number of acts over the life of the individual contracts. For practical purposes, the Group recognises these fees on a straight-line basis over the estimated life of the contract. Certain upfront payments received for asset management services ('front-end fees') are deferred and amortised in proportion to the stage of completion of the service for which they were paid.

The Group charges its customers for asset management and other related services using the following different approaches:- Front-end fees are charged to the client on inception. This approach is used particularly for single premium contracts. The consideration received is deferred as a liability and recognised over the life of the contract on a straight-line basis; and Regular fees are charged to the customer periodically (monthly, quarterly or annually) either directly or by making a deduction from invested funds. Regular charges billed in advance are recognised on a straight-line basis over the billing period; fees charged at the end of the period are accrued as a receivable that is offset against the financial liability when charged to the customer.

(c) **Dividend income:** dividend income for available-for-sale equities is recognised when the right to receive payment is established, this is the ex-dividend date for equity securities. They are reported within other income.

(d) **Net gains/(losses) on financial assets**

Net realised gains/(losses) on financial assets comprises gains less losses related to trading and available-for-sale investment, and includes all realised and unrealised fair value changes and foreign exchange differences and realised gain or loss on available-for-sale investment.

(e) **Net fair value gain on non financial assets**

Net fair value gain on non financial assets at fair value represents fair value gains on the Group's non financial instruments such as investment property.

(s) **Changes in Life Fund Estimates**

Actuarial valuation of the life fund is conducted annually to determine the net liabilities on the existing policies and the adequacy of the assets representing the insurance fund as at the date of valuation. All deficits arising therefrom are charged to profit or loss.

(t) **Investment Income**

Interest income and expenses for all interest-bearing financial instruments including financial instruments measured at fair value through profit or loss, are recognised within investment income and finance cost respectively in the income statement using the effective interest rate method. When a receivable is impaired, the Group reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at the original effective interest rate of the instrument, and continues unwinding the discount as interest income.

(u) **Operating Expenditure**

(i) **Reinsurance expenses**

Reinsurance cost represents outward premium paid to reinsurance companies less the unexpired portion as at the end of the accounting year.

(ii) **Underwriting expenses**

Underwriting expenses comprise acquisition costs and other underwriting expenses. Acquisition costs comprise all direct and indirect costs arising from the writing of insurance contracts. Examples of these costs include, but are not limited to, commission expense, supervisory levy, superintending fees

and other technical expenses. Other underwriting expenses are those incurred in servicing existing policies/contract. These expenses are charged in the accounting year in which they are incurred.

(iii) **Other operating expenses**

Other expenses are expenses other than claims expenses, employee benefit, expenses for marketing and administration and underwriting expenses. They include wages for contract staff, professional fee, depreciation expenses and other non-operating expenses. Other operating expenses are accounted for on accrual basis and recognised in profit or loss upon utilization of the service.

(iv) **Employee benefits**

(a) **Defined contribution plans**

The Group operates a defined contributory pension scheme for eligible employees. Employees and the Group contribute 7.5% and 10.5% respectively of each qualifying staff's salary in line with the provisions of the Pension Reform Act 2014. The Group pays contributions to pension fund administrators on a mandatory basis. The Group has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefits expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

(b) **Short-term benefits**

Wages, salaries, paid annual leave and sick leave, bonuses and non-monetary benefits are recognised as employee benefit expense and accrued when the associated services are rendered by the employees of the Group.

(c) **Share based payment**

(i) **Equity-settled share based payment**

The group operates an equity share-based compensation plans. The fair value of equity-settled share options is determined on the grant date and accounted for as staff costs over the vesting period of the share options, with a corresponding increase in equity. At the end of each reporting period, the group revisits its estimates of the number of options that are expected to vest based on the non market and service conditions. It recognises the impact of the revision to initial estimates, if any, in profit or loss with a corresponding adjustment to equity. On vesting of share options, amounts previously credited to the share-based payment reserve are transferred to retained earnings through an equity transfer. On exercise of equity-settled share options, proceeds received are credited to share capital and premium.

The grant date fair value of equity-settled share-based payments awards granted to employees is generally recognised as an expense, with a corresponding increase in equity, over the vesting period of the awards. The amount recognised as an expense is adjusted to reflect the number of awards for which the related services and unobservable performance conditions are expected to be met, such that the amount ultimately recognised is based on the number of awards that meet the related

service and unobservable performance conditions at the vesting date. For share-based payment awards with non vesting conditions, the grant date fair value of the share based payment is measured to reflect such conditions and there is no true-up for differences between expected and actual outcomes.

(ii) Cash-settled share based payment

The fair value of the amount payable to employees in respect of share appreciation rights, which are settled in cash, is recognised as an expense, with a corresponding increase in liabilities, over the period in which the employees become unconditionally entitled to payment. The liability is remeasured at each reporting date and at settlement date based on the fair value of the share appreciation rights. Any changes in the fair value of the liability are recognised in profit or loss.

(d) Termination benefits

Termination benefits are expensed at the earlier of when the Group can no longer withdraw the offer of those benefits and when the Group recognises costs for a restructuring if benefits are not expected to be settled wholly within the 12 months of the reporting date, then they are discounted.

(v) Leases

Policy applicable from 2019

Previously, the Group classified property leases as operating leases under IAS 17. These properties are the Company's branch offices.

(a) Determining whether an arrangement contains a lease

At inception of an arrangement, the Group determines whether the arrangement is or contains a lease. At inception or on reassessment of an arrangement that contains a lease, the Group separates payments and other consideration required by the arrangement into those for the lease and those for other elements on the basis of their relative fair values. If the Group concludes for a finance lease that it is impracticable to separate the payments reliably, then an asset and a liability are recognised at an amount equal to the fair value of the underlying asset; subsequently, the liability is reduced as payments are made and an imputed finance cost on the liability is recognised using the Group's incremental borrowing rate.

(b) Leased assets

Leases of property, plant and equipment that transfer to the Group substantially all of the risks and rewards of ownership are classified as finance leases. The leased assets are measured initially at an amount equal to the lower of their fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the assets are accounted for in accordance with the accounting policy applicable to that asset. Assets held under other leases are classified as operating leases and are not recognised in the Group's statement of financial position.

(c) Lease payments

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease. Minimum lease payments made under finance leases are apportioned between the finance expense and the reduction of the outstanding liability. The finance expense is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

The Group leases some welcome centers and branches under the operating lease arrangement. The lease payments are recognised as an expense in profit or loss over the lease term.

The Group has adopted IFRS 16 Leases from 1 January 2019. IFRS 16 introduced a single, on-balance sheet accounting model for leases. As a result, the Group, as a lessee has recognized the right-of-use assets representing its right to use the underlying assets and lease liabilities representing its obligation to make lease payments. Lessors accounting remains similar to previous accounting policies. The major lease transaction wherein the Group is a lessee relates to the lease of branches. As permitted by the standard, the Group has applied IFRS 16 using the modified retrospective approach. Accordingly, the comparative information presented for 2018 is not restated – i.e it is presented, as previously reported, under IAS 17 and related interpretations. The details of the changes in accounting policies are disclosed below.

The Group has elected to apply the practical expedient available on transition to IFRS 16 not to reassess whether a contract is or contains a lease. Accordingly, the definition of a lease in accordance with IAS 17 and IFRIC 4 will continue to apply to those leases entered or modified before 1 January 2019. Under IFRS 16, a contract is, or contains a lease if the contract conveys a right to control the use of an identified asset for a period of time in exchange for consideration. The change in definition of a lease mainly relates to the concept of control. IFRS 16 distinguishes between leases and service contracts on the basis of whether the use of an identified asset is controlled by the customer. Control is considered to exist if the customer has the right to obtain substantially all of the

economic benefits from the use of an identified asset; and the right to direct the use of that asset. The Group will apply the definition of a lease and related guidance set out in IFRS 16 to all lease contracts entered into or modified on or after 1 January 2019 (whether it is a lessor or a lessee in the lease contract). At inception or on reassessment of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease and non-lease component on the basis of their relative stand-alone prices. However, for leases of properties in which it is a lessee, the Group has elected not to separate non-lease components and will instead account for the lease and non-lease component as a single component. Leases, under which

the Group possess a contract that conveys the right to control the use of an identified asset for a period of time in exchange for consideration is disclosed in the statement of financial position and recognized as a leased asset. To assess whether a contract conveys the right to control the use of an identified asset for a period of time, the Group assesses whether, throughout the period of use, it has both of the following: (a) the right to obtain substantially all of the economic benefits from use of the identified asset, and (b) the right to direct the use of the identified asset. The Group has elected not to recognize right-of-use assets and lease liabilities for some leases of low value assets. The Group recognizes expenses associated with these leases as an expense on straight line basis over the lease term. The Group presents right-of-use assets as a separate class under 'property and equipment'. The Group presents lease liability in other liabilities in the statement of financial position.

At transition, for leases classified as operating leases under IAS 17, lease liabilities were measured at the present value of the remaining lease payments, discounted at the Group's incremental borrowing rate as at 1 January 2019. Right-of-use assets are measured at an amount equal to the lease liability, adjusted by the amount of any prepaid or accrued lease payments - the Group applied this approach to all other leases.

The Group used the following practical expedients when applying IFRS 16 to leases previously classified as operating leases under IAS 17.

- Applied the exemption not to recognize right-of-use assets and liabilities for leases with less than 12 months of lease term.
- Excluded initial direct costs from measuring the right-of-use asset at the date of initial application.
- Used hindsight when determining the lease term if the contract contains options to extend or terminate the lease.

The Group recognizes a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, and subsequently at cost less any accumulated depreciation and impairment losses, and adjusted for certain remeasurements of the lease liability. The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Generally, the Group uses its incremental borrowing rate as the discount rate. The lease liability is subsequently increased by the interest cost on the lease liability and decreased by lease payment made. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, a change in the estimate of the amount expected to be payable under a residual value guarantee, or as appropriate, changes in the

assessment of whether a purchase or extension option is reasonably certain to be exercised or a termination option is reasonably certain not to be exercised.

The Group has applied judgement to determine the lease term for some lease contracts in which it is a lessee that include renewal options. The assessment of whether the Group is reasonably certain to exercise such options impacts the lease term, which significantly affects the amount of lease liabilities and right-of-use assets recognized.

The accounting policies applicable to the Group as a lessor are not different from those under IAS 17. The Group is not required to make any adjustments on transition to IFRS 16 for lease in which it acts as a lessor. The Group recognizes assets held under a finance lease in its statement of financial position and present them as a receivable at an amount equal to the net investment in the lease. Initially, the Group will recognize a finance lease receivable at the amount equal to the net investment in the lease. Subsequently, finance income will be recognized at a constant rate on the net investment. During any 'payment free' period, this will result in the accrued finance income increasing the finance lease receivable. For finance leases, the lease payments included in the measurement of the net investment in a lease at commencement date includes variable lease payments that depend on an index or a rate; other variable payments (e.g. those linked to future performance or use of an underlying asset) are excluded from the measurement of the net investment and are instead recognized as income when they arise. The treatment adopted for variable lease payments under operating leases should be consistent with these requirements.

2.3 CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities within the financial year. Estimates and judgments are continually evaluated and based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

(a) Fair Value of Financial Assets

(i) Impairment of available-for-sale equity financial assets

The Group determines that available-for-sale equity financial assets are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgment. In making this judgment, the Group evaluates among other factors, the normal volatility in share price, the financial health of the investee, industry and sector performance, changes in technology, and operational and financing cash flow. In this respect, a decline of 20% or more is regarded as significant, and a period longer than 12 months is considered to be prolonged. If any such quantitative evidence exists for available-for-sale financial assets, the asset is considered for impairment, taking qualitative evidence into account. For the year ended December 31, 2019, if the

decline in the value of the AFS equity instruments were considered prolonged, an impairment of ₦53 million (2018: ₦21 million) would have been adjusted for in the Statement of Comprehensive Income.

(ii) Fair value of unquoted equity financial instruments

The fair value of financial instruments where no active market exists or where quoted prices are not otherwise available are determined by using the income approach. In these cases the fair values are estimated from observable data using valuation models. The models used to determine fair values are validated and periodically reviewed by qualified personnel independent of those that sourced them. All models are certified before they are used, and models are calibrated to ensure that outputs reflect actual data and comparative market prices. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

(b) Liabilities Arising from Insurance Contracts

(i) Claims arising from non-life insurance contracts

Claims on non-life insurance contracts are payable on a claims-occurrence basis. The Group is liable for all insured events that occur during the term of the contract. There are several variables that affect the amount and timing of cash flows from these contracts. These mainly relate to the inherent risks of the business activities carried out by individual contract holders and the risk management procedures adopted. The estimated cost of claims includes direct expenses to be incurred in settling claims, net of the expected subrogation value and other recoveries. The Group takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. However, given the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the original liability established. A sensitivity analysis was done to determine how the IBNR reserve amount would change if we were to consider the 75th percentile as opposed to the best estimate figures included in the reserve reviews as at December 31, 2019 and an additional gross provision of ₦110 million (2018: ₦170 million) would have been reported.

(ii) Liabilities arising from life insurance contracts

The liabilities for life insurance contracts are estimated using appropriate and acceptable base tables of standard mortality according to the type of contract being written. Management make various assumptions such as expenses inflation, valuation interest rate, mortality and further mortality improved in estimating the required reserves for life contracts. However if the group should change its basis for mortality by -5%, the group would have recognised an actuarial valuation surplus of ₦36 million (2018: ₦7.7 million) in the Statement of Comprehensive Income.

(c) Impairment for Receivables

The Group tests periodically whether premium receivables have suffered any impairment. With the no premium no cover policy, all premium transactions are paid for immediately except in the case of brokered transactions. For brokered transactions, the period is extended for 30 days if credit notes have been received from the broker. If all insurance receivables within 30 days and reinsurance receivables within 90 days were deemed as impaired, an impairment would have been recognised in the income statement.

(d) Intangibles (goodwill)

Goodwill represents the cost of acquisition less the aggregate of the fair value of the purchased entity's identifiable net assets and liabilities. Goodwill has been recognised by the group at the acquisition of AXA Mansard Pensions Limited (formerly Penman Pensions Limited) in 2015 and AXA Mansard Health Limited in 2013. Additional judgments and assumptions are as disclosed in note 17(c). Based on the impairment assessment carried out as at December 31, 2019, no charge has been recognised. See note 17 for details of the sensitivity performed for goodwill.

(e) Investment Property

The Group's Investment property -Mansard Place- is accounted for in the books of APD Limited. The property was valued using the income approach. The valuation was based on market data such as discount rates, rental risk and reversionary rates. Management estimated the market value of the leasehold interest based on the highest and best use of the property.

(f) Share Based Payments

The Group measures the cost of equity settled transactions using fair value of the equity instrument at the grant date. The estimation of the fair value requires the determination of the most appropriate model which is dependent on the terms of the grant. The estimate also requires making assumption on the most appropriate inputs for the valuation model on items such as expected life of the share option, volatility and dividend yield. The assumptions used in estimating the fair value of the share based payments have been disclosed in Note 45.

(g) Current Income Tax

General Business:

Income tax

Income tax expense comprises current tax (company income tax, tertiary education tax National Information Technology Development Agency levy and Nigeria Police Trust Fund levy) and deferred tax. It is recognised in profit or loss except to the extent that it relates to a business combination, or items recognised directly in equity or in other comprehensive income.

The Company had determined that interest and penalties relating to income taxes, including uncertain tax treatments, do not meet the definition of income taxes, and therefore are accounted for under IAS 37 Provisions, Contingent Liabilities and Contingent Assets.

(a) Current tax

Current tax comprises the expected tax payable or receivable on the taxable income or loss for the year, and any adjustment to tax payable or receivable in respect of previous years.

The amount of current tax payable or receivable is the best estimate of the tax amount expected to be paid or received that reflects uncertainty related to income taxes, if any. It is measured using tax rates enacted or substantively enacted at the reporting date and is assessed as follows:

- Company income tax is computed on taxable profits
- Tertiary education tax is computed on assessable profits
- National Information Technology Development Agency levy is computed on profit before tax

- Nigeria Police Trust Fund levy is computed on net profit (i.e. profit after deducting all expenses and taxes from revenue earned by the company during the year)

Total amount of tax payable under CITA is determined based on the higher of two components namely Company Income Tax (based on taxable income (or loss) for the year); and minimum tax. Taxes based on profit for the period are treated as income tax in line with IAS 12.

Minimum tax

In line with the Finance Act 2019, minimum tax is determined based on:

For Life business: 0.5% of gross income and;

For General business: 0.5% of gross premium

The Company offsets the tax assets arising from withholding tax (WHT) credits and current tax liabilities if, and only if, the entity has a legally enforceable right to set off the recognised amounts, and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously. The tax asset is reviewed at each reporting date and written down to the extent that it is no longer probable that future economic benefit would be realised.

(b) Deferred tax

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes

Deferred tax assets are recognised for unused tax losses, unused tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be used. Future taxable profits are determined based on the reversal of relevant taxable temporary differences.

If the amount of taxable temporary differences is insufficient to recognise a deferred tax asset in full, then future taxable profits, adjusted for reversals of existing temporary differences, are considered, based on the business plans of the Company. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised; such reductions are reversed when the probability of future taxable profits improves.

Unrecognised deferred tax assets are reassessed at each reporting date and recognised to the extent that it has become probable that future taxable profits will be available against which they can be used. Otherwise, the amount of unrecognised deferred tax assets is disclosed in the financial statements.

NON LIFE BUSINESS AND LIFE ACTUARIAL VALUATION

Non Life Business Reserving

AXA Mansard Insurance Plc ("AXA Mansard") commissioned QED Actuaries & Consultants to calculate non life business reserves as at December 31, 2019.

The eight (8) classes of business that were reviewed are Aviation, Oil and Energy, Engineering, Fire, General Accident, Marine Cargo, Marine Hull and Motor.

The reserves have been analysed gross of reinsurance. However, net IBNR reserve is calculated by multiplying the gross IBNR reserve by a factor that is calculated as the ratio of the gross incurred claims to the net incurred claims over the past three years.

Reserving Methodology

For the Engineering, Energy, Fire, Marine Hull and Aviation classes of business, claims paid data was sub-divided into large and attritional claims. This was to allow for separate reserves to be calculated for attritional and large claims as the large claims are expected to behave differently from the attritional claims in terms of reporting and settlement. The limits used are given in the table below:

| Class | Large Claim Definition (₦'000) |
|-------------|--------------------------------|
| Engineering | 100,000 |
| Marine Hull | 200,000 |
| Fire | 300,000 |

Claims of such a large nature are expected to have a very short reporting delay, and as such, no new large claims are expected to be reported.

The methodologies governing the attritional claim reserve calculations are described below:

Basic Chain Ladder Method (BCL)

Development factors were calculated using the last 1 to 10 years' data by accident period. Ultimate development factors were calculated and judgment was applied in the selection of these factors.

Ultimate development factors were then applied to the paid data per accident period and an ultimate claim amount is calculated. The future claims (the ultimate claim amount less paid claims to date) were allocated to future payment periods in line with the development patterns calculated above. The outstanding claims reported to date are then subtracted from the total future claims to give the resulting IBNR figure per accident half-year period.

$$\begin{aligned} \text{IBNR} = & \text{Ultimate claim amount (excl. extreme large losses)} \\ & \text{minus paid claims to December 31, 2019 (excl. extreme large losses)} \\ & \text{minus claims outstanding (excl. extreme large losses)} \end{aligned}$$

Assumptions Underlying the BCL

The Basic Chain Ladder Method assumes that past experience is indicative of future experience i.e. that claims recorded to date will continue to develop in a similar manner in the future. An implicit assumption is that, for an immature accident year, the claims observed thus far tell something about the claims yet to be observed. A further assumption is that it assumes consistent claim processing, a stable mix of types of claims, stable inflation and stable policy limits.

Loss Ratio Method

Due to the limited data in Energy and Aviation portfolios, using the Basic Chain Ladder method was therefore inappropriate. The Loss ratio method is often used when there is little experience (claims history) in the line of business.

We allowed for expected experience to date and the average assumed ultimate loss ratio in carrying out the calculation.

IBNR= Expected average ultimate annual loss ratio
multiplied by earned premium
minus experience to date

Assumptions Underlying the Loss Ratio Method

An estimate of the average ultimate loss ratio needed to be assumed. We based the loss ratios off of experience that has been seen to date in previous accident years.

Unearned Premium Reserve (UPR) and Deferred Acquisition Cost (DAC)

The unearned premium reserve and deferred acquisition cost were calculated using a time-apportionment basis, in particular,

the 365ths method. In the calculations, it was assumed that both the start and end date were included in the coverage period.

Sensitivity Analysis

A sensitivity analysis was done to determine how the IBNR reserve amount would change if we were to consider the 75th percentile and 90th percentile as opposed to our best estimate figures (which would represent the 50th percentile) included in reserve reviews as at December 31, 2019. The 75th percentile is a generally accepted level of prudence. Overall, there is 9% increase from the gross best estimate reserves to the gross reserves calculated at the 75th percentile and a 28% increase from the gross best estimate reserves to the gross reserves calculated on the 90th percentile. In conclusion, there is only a 25% chance that the IBNR reserves required will exceed NGN 2,151 million and only a 10% chance that the IBNR reserves required will exceed NGN 2,516 million as at December 31, 2019.

| <i>In thousands on naira</i> | Gross IBNR - Attritional Reserves | | |
|------------------------------|-----------------------------------|------------------|------------------|
| | Best Estimate | 75th Percentile | 90th Percentile |
| Aviation | 110,819 | 71,148 | 78,899 |
| Energy | 1,162,911 | 1,210,871 | 1,312,765 |
| Engineering | 30,960 | 32,257 | 33,938 |
| Fire | 137,673 | 142,809 | 149,130 |
| General Accident | 199,555 | 225,380 | 259,131 |
| Marine Cargo | 70,256 | 95,468 | 203,982 |
| Marine Hull | 48,026 | 65,260 | 139,438 |
| Motor | 281,526 | 307,986 | 338,366 |
| | 2,041,728 | 2,151,178 | 2,515,650 |

LIFE & SAVINGS RESERVING

Valuation Methods

Individual Life

Individual risk business comprises whole life assurances, credit life business, term assurances of various descriptions, including mortgage protection and annuity. For all individual risk business the gross premium method of valuation was adopted.

Reserves were calculated via a cashflow projection approach, taking into account future office premiums, expenses and benefit payments including an allowance for rider benefits and surrenders where applicable. Future cashflows were discounted back to the valuation date at the valuation rate of interest.

The reserve for the individual deposit based policies has been taken as the amount standing to the credit of the policyholders at the valuation date. Where policies have active life cover this has been valued using a cashflow projection approach as described above for other risk business.

Annuity

Annuities are reserved for using a discounted cash flow approach. Here, reserves were set equal to the present value of future annuity payments plus expenses, with allowance being made for any guaranteed periods as required.

As at December 31, 2019, the Company did not underwrite any new annuity policies but received additional annuity premium from existing customers.

The movement in the annuity portfolio is analysed below:

| | Number of annuity policies | Annual Annuity (N'000) |
|-----------------------------|----------------------------|------------------------|
| At 31 December 2018 | 406 | 293,496 |
| New entrants | - | - |
| Additional Funds | 0 | 0 |
| Deaths | (2) | (1051) |
| At December 31, 2019 | 404 | 292,445 |

Group Life

Reserves for Group Life comprise an Unexpired Premium Reserve (UPR) and a reserve for Incurred But Not Reported Claims (IBNR) to make an allowance for the delay in reporting of claims. The UPR represents the unexpired portion of the premium for each scheme, net of an expense margin reflecting the acquisition cost loadings. The adequacy of the UPR is then tested by comparing against an Additional Unexpired Risk Reserve (AURR), which is calculated using pooled industry claims data for the underlying assumptions. An AURR was held in cases where the UPR was deemed insufficient to meet claims in respect of the unexpired period.

An allowance was made for IBNR (Incurred But Not Reported) claims in Group Life to take care of the delay in reporting claims. This was based on an Ultimate Loss Ratio approach, which uses historical claims experience to estimate the pattern of future emerging claims, from which the IBNR portion is determined.

Assumptions Used

The assumptions used for the insurance contracts disclosed in this note are as follows:

Valuation Interest Rate

The proposed valuation interest rate is based on current market risk-free yields with adjustments. This is in line with the requirements of IFRS 4 (Paragraph 24). The use of a risk-free rate also implies that future investment margins (in excess of the risk-free return) will not be capitalized upon, which satisfies paragraph 27 of IFRS 4. Further, the result is a “fair value” liability calculation which aids the comparability of accounts between insurers.

We adopted net valuation interest rates of 11.42% pa for all long term business 11.90% pa for Annuity business. as at December 31, 2019, the average yield on 20 year FGN bonds was 12.4%. For the purpose of determining the valuation interest rate for individual risk business, we considered a prudence margin of 0.25% whilst for Annuity, an additional margin of 0.25% for reinvestment risks were deducted from the gross yield. These made some allowance for the volatility of the “risk free” yields as well as duration mismatch between available bonds and the liabilities. Future tax was taken into account by deducting 6% of the gross yield less the margins to arrive at net rates to adopt for valuation purposes.

Expense

Expense for Individual Life (including annuity) and individual deposit-based business were reserved explicitly at ₦5,700 per policy per annum excluding AIP, for which an expense of ₦750 was used. Credit Life Expenses were reserved for at ₦750 per policy annum. All expenses were assumed to increase with inflation at 11% pa.

Future Maintenance Expenses

The regulatory maintenance expenses are derived from the best estimate maintenance expenses plus a prudence margin for adverse deviations. Some expense lines were removed from the reported Individual Life operating expenses which were identified as being directly attributable to new business, e.g. advertising, sales promotion and merchandising. 35% of the remaining reported operating expenses was allocated to new business. We allowed for a notional expense per policy of ₦750 pa for Credit Life business. This is predominantly short term retail business from our financial institution partners which requires less policy administration compared to other Individual Life business. The remaining expenses were apportioned over the remaining Individual Life policies to estimate the 2019 maintenance expense incurred which was ₦5,700 per policy per annum.

Commission

Commission rates are set as known, and understood to be 10% of each premium for all individual products (excluding annuity).

Mortality and Future Improvements

The Mortality Table used in the valuation is the UK's Mortality of Assured Lives A6770 (1967-70) table. The exception is the annuity

business for which the UK's Pension Annuitants table, PA90 (rated -3) was used.

Withdrawals

Surrenders are permitted for the Whole Life Plan. An allowance has been made in the valuation for exits by surrender using the rates: Single premium policies-0%, Year 1 (lapse without value) - 10%, Year 2 (lapse without value) - 7.5%, Year 3 - 5%, Years 4 and above - 2.5%. The payment of the surrender value at the exit date has been allowed for within the cashflows.

The account balance has been held for investment and deposit linked policies that have lapsed by the valuation date but the funds have not been paid out. A provision has also been made for the reinstatement of life cover assuming a reinstatement rate of 20%. No allowance has been made in the valuation for the reinstatement of traditional policies that lapsed before the valuation date. An allowance has been made for future lapses at the following rates: Single premium policies: 0%, Year 1 - 10%, Year 2 - 7.5%, Year 3 - 5% whilst Year 4 and above - 2.5%.

Reinsurance Agreements

Reinsurance is allowed for in the valuation by having gross and reinsurance ceded records in the policy files. For IFRS compliance purposes all reserves were reported gross of reinsurance, with the value of the reinsurance asset calculated and reported separately.

Health Reserving

The product offerings from the Health business includes products under the Corporate, Personal and International plans. IBNR (Incurred But Not Reported) was calculated for products under each plan.

Reserving Methodology and Assumptions

For the Corporate plans, ultimate claims were projected using Basic Chain Ladder (“BCL”) and Bornhuetter Ferguson (“BF”) methods. Paid claims and outstanding claims are then deducted from the ultimate claims to determine the IBNR. For the Personal plans and International Plans, the Loss Ratio (“LR”) method is used to project the ultimate claims. Paid claims and Outstanding claims are then deducted from the ultimate claims to determine the IBNR.

Basic Chain Ladder Method

BCL method is appropriate where there is significant data as we see for the Corporate plans. The methodology assumes that past experience is indicative of future experience i.e. claims recorded to date will continue to develop in a similar manner in the future.

Bornhuetter-Ferguson Method

BF method is used to determine reserves for periods where there is high variability in loss development patterns. This is the methodology we have used to determine reserves for the most recent two (2) months of the Corporate plans. This method is based on the expected loss ratios.

Loss Ratio Method

LR method is appropriate where there is limited data available as we see in the Personal plans and International plans. An ultimate loss ratio is assumed from previous years' experience and the reserve is calculated as:

$(\text{Ultimate Loss Ratio} \times \text{Earned Premiums}) - \text{Paid Claims} - \text{Outstanding Claims}$

Sensitivity Analysis

A sensitivity analysis was done to determine how the IBNR reserve amount would change if we were to consider the 75th percentile and 90th percentile as opposed to our best estimate

figures (which would represent the 50th percentile) included in reserve reviews as at 31st December 2019. The 75th percentile is a generally accepted level of prudence.

| | Gross IBNR (R'000) | | |
|----------------------------------|--------------------|------------------|------------------|
| | Best Estimate | 75th Percentile | 90th Percentile |
| Corporate Platinum | 180,723 | 239,957 | 334,198 |
| Corporate Gold | 399,229 | 468,458 | 605,606 |
| Corporate Silver | 264,688 | 304,097 | 427,122 |
| Corporate Bronze | 811,755 | 925,476 | 1,243,804 |
| Personal Platinum | 1,482 | 3,689 | 4,708 |
| Personal Gold | 11,338 | 17,283 | 20,942 |
| Personal Silver | 7,919 | 13,521 | 15,798 |
| Personal Bronze | 4,332 | 8,882 | 10,393 |
| AXA Mansard International -AMIHP | 43,329 | 60,131 | 76,501 |
| IMED | 48,227 | 65,513 | 82,799 |
| Total | 1,773,023 | 2,107,007 | 2,821,871 |

Sensitivity Analysis

The analysis which follows is performed for reasonably possible movements in key assumptions with all other assumptions held constant, and shows the impact on gross and net liabilities, profit before tax and equity. These variables are valuation interest rate, claims handling expenses, inflation, lapses and mortality rate. Movements in these assumptions are non-linear and sensitivity information vary according to the current economic assumptions, mainly due to the impact of changes to both the intrinsic cost and time value of options and guarantees. These variables have been tested by -/+1%, -/+2%, -/+5% and -/+10%

The results of the changes in the variables have been summarised below:

The sensitivity analysis of the life business indicates that a +1% change in Valuation Interest Rate (VIR) will result in a reduction of the Life fund liability to R12,601,276,000 whilst a -1% change in VIR will result in additional Life fund liability to R12,929,836,000.

The sensitivity analysis also indicates that an increase of mortality rates by 5% will increase the Life fund liability to R12,790,554,000 whilst a reduction of mortality rate by 5% will decrease the Life fund liability to R12,717,602,000.

A movement of expenses by +10% will result in an increase the Life fund liability to R12,768,790,000 whilst a -10% change will reduce the Life fund liability to R12,738,780,000. Expense inflation moving by +2% will increase the life fund to R12,775,021,000 whilst a -2% will produce a reduced Life fund liability of R12,738,637,000.

A 5% increase in the Lapse rate will also reduce the Life fund liability to R12,753,697,000 whilst a 5% decrease in the Lapse rate will increase the Liability to R12,753,783,000.

SENSITIVITY OF LIABILITIES TO CHANGES IN LONG TERM VALUATION ASSUMPTIONS FOR THE December 31, 2019 VALUATION

| #'000 | Base | VIR +1% | VIR -1% | Expense +10% | Expense -10% | Expense Inflation +2% | Expense Inflation -2% | Lapse +5% | Lapse -5% | Mortality +5% | Mortality -5% |
|---------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-----------------------|-----------------------|-------------------|-------------------|-------------------|-------------------|
| Individual Traditional | 1,413,850 | 1,380,500 | 1,456,318 | 1,424,772 | 1,403,018 | 1,424,881 | 1,406,262 | 1,413,807 | 1,413,893 | 1,435,081 | 1,392,800 |
| PRA Regulated Annuities | 2,177,817 | 2,058,703 | 2,311,445 | 2,181,945 | 2,173,689 | 2,188,068 | 2,170,302 | 2,177,817 | 2,177,817 | 2,193,399 | 2,162,730 |
| Individual DA | 8,066,388 | 8,066,388 | 8,066,388 | 8,066,388 | 8,066,388 | 8,066,388 | 8,066,388 | 8,066,388 | 8,066,388 | 8,066,388 | 8,066,388 |
| Group Life - UPR | 613,431 | 613,431 | 613,431 | 613,431 | 613,431 | 613,431 | 613,431 | 613,431 | 613,431 | 613,431 | 613,431 |
| Group Life - AURR | - | - | - | - | - | - | - | - | - | - | - |
| Group Life - IBNR | 1,186,716 | 1,186,716 | 1,186,716 | 1,186,716 | 1,186,716 | 1,186,716 | 1,186,716 | 1,186,716 | 1,186,716 | 1,186,716 | 1,186,716 |
| Reinsurance | -704,462 | -704,462 | -704,462 | -704,462 | -704,462 | -704,462 | -704,462 | -704,462 | -704,462 | -704,462 | -704,462 |
| Net liability | 12,753,740 | 12,601,276 | 12,929,836 | 12,768,790 | 12,738,780 | 12,775,021 | 12,738,637 | 12,753,697 | 12,753,783 | 12,790,554 | 12,717,602 |
| % Change in net liability | - | -1.20% | 1.38% | 0.12% | -0.12% | 0.17% | -0.12% | 0.00% | 0.00% | 0.29% | -0.28% |
| Summary | Base | VIR +1% | VIR -1% | Expense +10% | Expense -10% | Expense Inflation +2% | Expense Inflation -2% | Lapse +5% | Lapse -5% | Mortality +5% | Mortality -5% |
| Individual | 11,658,055 | 11,505,591 | 11,834,151 | 11,673,105 | 11,643,095 | 11,679,336 | 11,642,952 | 11,658,012 | 11,658,098 | 11,694,869 | 11,621,917 |
| Group | 1,095,685 | 1,095,685 | 1,095,685 | 1,095,685 | 1,095,685 | 1,095,685 | 1,095,685 | 1,095,685 | 1,095,685 | 1,095,685 | 1,095,685 |
| Net liability | 12,753,740 | 12,601,276 | 12,929,836 | 12,768,790 | 12,738,780 | 12,775,021 | 12,738,637 | 12,753,697 | 12,753,783 | 12,790,554 | 12,717,602 |
| % change in liability | - | -0 | 0 | 0 | -0 | 0 | -0 | - | - | 0 | -0 |

SENSITIVITY OF LIABILITIES TO CHANGES IN LONG TERM VALUATION ASSUMPTIONS FOR THE December 31, 2018 VALUATION

| #'000 | Base | VIR +1% | VIR -1% | Expenses +10% | Expenses -10% | Expense inflation +2% | Expense inflation -2% | Lapses +5% | Lapses -5% | Mortality +5% | Mortality -5% |
|---------------------------|------------|------------|------------|---------------|---------------|-----------------------|-----------------------|------------|------------|---------------|---------------|
| Individual Traditional | 725,525 | 704,526 | 752,771 | 741,048 | 710,264 | 740,562 | 714,950 | 725,497 | 725,554 | 743,599 | 707,457 |
| PRA Regulated Annuities | 1,854,619 | 1,769,123 | 1,949,000 | 1,857,305 | 1,851,934 | 1,859,966 | 1,850,523 | 1,854,619 | 1,854,619 | 1,844,517 | 1,865,028 |
| Individual DA | 6,898,383 | 6,898,383 | 6,898,383 | 6,898,383 | 6,898,383 | 6,898,383 | 6,898,383 | 6,898,383 | 6,898,383 | 6,898,383 | 6,898,383 |
| Group Life - UPR | 635,357 | 635,357 | 635,357 | 635,357 | 635,357 | 635,357 | 635,357 | 635,357 | 635,357 | 635,357 | 635,357 |
| Group Life - AURR | 2,026 | 2,026 | 2,026 | 2,026 | 2,026 | 2,026 | 2,026 | 2,026 | 2,026 | 2,026 | 2,026 |
| Group Life - IBNR | 793,350 | 793,350 | 793,350 | 793,350 | 793,350 | 793,350 | 793,350 | 793,350 | 793,350 | 793,350 | 793,350 |
| Reinsurance | (692,099) | (692,099) | (692,099) | (692,099) | (692,099) | (692,099) | (692,099) | (692,099) | (692,099) | (692,099) | (692,099) |
| Net liability | 10,267,162 | 10,160,666 | 10,388,788 | 10,285,370 | 10,249,215 | 10,287,545 | 10,252,491 | 10,267,133 | 10,267,191 | 10,275,133 | 10,259,503 |
| % Change in net liability | - | -1.04% | 1.18% | 0.18% | -0.17% | 0.20% | -0.14% | 0.00% | 0.00% | 0.08% | -0.07% |
| Summary | Base | VIR +1% | VIR -1% | Expenses +10% | Expenses -10% | Expense inflation +2% | Expense inflation -2% | Lapses +5% | Lapses -5% | Mortality +5% | Mortality -5% |
| Individual | 9,528,528 | 9,422,032 | 9,650,154 | 9,546,736 | 9,510,581 | 9,548,911 | 9,513,857 | 9,528,499 | 9,528,557 | 9,536,499 | 9,520,869 |
| Group | 738,634 | 738,634 | 738,634 | 738,634 | 738,634 | 738,634 | 738,634 | 738,634 | 738,634 | 738,634 | 738,634 |
| Net liability | 10,267,162 | 10,160,666 | 10,388,788 | 10,285,370 | 10,249,215 | 10,287,545 | 10,252,491 | 10,267,133 | 10,267,191 | 10,275,133 | 10,259,503 |
| % change in liability | - | -1.04% | 1.18% | 0.18% | -0.17% | 0.20% | -0.14% | 0.00% | 0.00% | 0.08% | -0.07% |

3 FINANCIAL RISK MANAGEMENT

(a) Introduction and Overview

The Group is exposed to a range of financial risks through its financial instruments, insurance assets and insurance liabilities. The key financial risk is that in the long term its investments proceeds are not sufficient to fund the obligations arising from its insurance and investment contracts. The most important components of the financial risks are:

- Market risk
- Credit risk
- Liquidity risk

3.1 MARKET RISK

Market risk is the risk of loss in On-or Off-balance sheet positions, as a result of adverse movement in foreign exchange rate, interest rate, and equity or commodity prices. The identification, management, control, measurement and reporting of market risk are aligned towards the sub-risk categories namely:

- Price risk
- Foreign exchange risk
- Interest-rate risk

3.1.1 PRICE RISK

The Group's management of price risk is guided by the following limits:

| CLASS | STOP LOSS LIMIT | CHARATERISTICS |
|-------|-----------------|--|
| A | 25% | Very liquid, high market capitalisation, low market volatility |
| B | 23% | Very liquid, moderate market capitalisation, low market volatility |
| C | 20% | Liquid, moderate market capitalisation, low market volatility |

- Investment quality and limit analysis
- Stop loss limit analysis
- Stock to total loss limit analysis

Investment Quality and Limit Analysis

Management Underwriting & Investment Committee establishes and approves a list of eligible listed and unlisted stocks aligned with investment approval/dealer limits as approved by the Board through its Board Finance and Investment Committee.

The approved stop loss limit below shows the percentage of stock positions that can be sold given a position of events: a given percentage loss and absolute loss amounts. For example, a combination of 20% loss and N10 million loss would require the Company to sell down 25% of the position.

Stop Loss Limit Analysis

Market capitalizations, liquidity and market volatiles are criteria used to classify certain eligible stocks. These are in categories A, B and C. Stop loss limits (which depict the volume of loss the Group is willing to accept) are ascribed to each stock category. Periodic reviews and reassessments are undertaken on the performance of the stocks. The stop loss limits on categories of stocks as approved by Management Underwriting & Investment Committee are depicted below:

| Maximum losses permissible in Naira | Percentage losses | | |
|-------------------------------------|-------------------|------|------|
| | 15% | 20% | 25% |
| ₦10,000,000 | 0.0% | 25% | 50% |
| ₦15,000,000 | 25% | 50% | 75% |
| ₦20,000,000 | 50% | 75% | 100% |
| >₦25,000,000 | 100% | 100% | 100% |

The Group's Enterprise Risk Management (ERM) function monitors compliance of the Investment arm to these limits and reports to Management on a weekly basis.

A summary of the Group's Stop Loss Limit position on trading equities is as follows:

December 2019

Amounts in thousands of Naira

STOP LOSS LIMIT ANALYSIS ON GROUP'S QUOTED SECURITY PORTFOLIO

| SECTOR OF STOCK | COST PRICE | MARKET PRICE | STOCK CLASS | % GAIN/LOSS | BENCHMARK | EXCEPTION |
|--|----------------|----------------|-------------|-------------|-----------|-----------|
| Banking and other financial institutions | 67,928 | 68,754 | A | 1% | 25% | NO |
| Building materials | 17,318 | 13,147 | A | -24% | 25% | NO |
| Consumer goods | 24,352 | 22,798 | C | -6% | 20% | NO |
| Insurance | 4,191 | 6,287 | A | 50% | 25% | NO |
| Oil and gas | 18,784 | 11,600 | C | -38% | 20% | NO |
| Real estate | - | - | C | 0% | 20% | NO |
| Total | 132,573 | 122,586 | | | | |

STOP LOSS LIMIT ANALYSIS ON COMPANY'S QUOTED SECURITY

| SECTOR OF STOCK | COST PRICE | MARKET PRICE | STOCK CLASS | % GAIN/LOSS | BENCHMARK | EXCEPTION |
|--|---------------|---------------|-------------|-------------|-----------|-----------|
| Banking and other financial institutions | 7,016 | 10,501 | A | 50% | 25% | NO |
| Building materials | 17,318 | 13,147 | A | -24% | 25% | NO |
| Consumer goods | 24,352 | 22,798 | C | -6% | 20% | NO |
| Insurance | 4,191 | 6,287 | A | 50% | 25% | NO |
| Oil and gas | 18,784 | 11,600 | C | -38% | 20% | NO |
| Real estate | - | - | C | 0% | 20% | NO |
| Total | 71,661 | 64,333 | | | | |

December 2018

Amounts in thousands of Naira

STOP LOSS LIMIT ANALYSIS ON COMPANY'S QUOTED SECURITY

| SECTOR OF STOCK | COST PRICE | MARKET PRICE | STOCK CLASS | % GAIN/LOSS | BENCHMARK | EXCEPTION |
|--|----------------|----------------|-------------|-------------|-----------|-----------|
| Banking and other financial institutions | 40,265 | 64,039 | A | 59% | 25% | NO |
| Building materials | 36,818 | 37,064 | A | 1% | 25% | NO |
| Consumer goods | 16,914 | 17,857 | C | 6% | 20% | NO |
| Insurance | 4,191 | 4,191 | A | 0% | 25% | NO |
| Oil and gas | 18,784 | 21,233 | C | 13% | 20% | NO |
| Real estate | - | - | C | 0% | 20% | NO |
| Total | 116,972 | 144,385 | | | | |

STOP LOSS LIMIT ANALYSIS ON COMPANY'S QUOTED SECURITY

| SECTOR OF STOCK | COST PRICE | MARKET PRICE | STOCK CLASS | % GAIN/LOSS | BENCHMARK | EXCEPTION |
|--|----------------|----------------|-------------|-------------|-----------|-----------|
| Banking and other financial institutions | 24,021 | 30,577 | A | 27% | 25% | NO |
| Building materials | 36,818 | 37,064 | A | 1% | 25% | NO |
| Consumer goods | 16,914 | 17,857 | C | 6% | 20% | NO |
| Insurance | 4,191 | 4,191 | A | 0% | 25% | NO |
| Oil and gas | 18,784 | 21,233 | C | 13% | 20% | NO |
| Real estate | - | - | C | 0% | 20% | NO |
| Total | 100,728 | 110,923 | | | | |

The Group manages its exposure to price risk through adherence to stop loss limits and investment in eligible stocks as approved by the Board. Potential losses and exception as seen in the schedule above were within the Group's stated risk appetite.

The Group further reduces its exposure to price risk with relatively low investment in quoted equities. The position held on quoted equities by the Company and Group is less than 2% of its investment portfolio mitigating the effect of price volatilities.

Stock to Total Limit Analysis

Considering the volatility of stocks (typically quoted stocks), the Group monitors the contribution of stocks within each sector to the total stocks holding in a portfolio. The objective of the analysis is to evaluate the Company's concentration on stocks within each sector and ultimately exposure to market volatility if the price of any of the stocks should drastically plummet.

A summary of the Group's stock to total limit position on equities is as follows:

STOCK TO TOTAL LIMIT ON GROUP'S INVESTMENT EQUITY SECURITY

| SECTOR OF STOCK | DEC 2019 GROUP MARKET PRICE | DEC 2019 GROUP % of Total | DEC 2018 GROUP MARKET PRICE | DEC 2018 GROUP % of Total |
|--|-----------------------------------|---------------------------------|-----------------------------------|---------------------------------|
| | | | | |
| Banking and other financial institutions | 68,754 | 56% | 87,589 | 52% |
| Building materials | 13,147 | 11% | 37,064 | 22% |
| Consumer goods | 22,798 | 19% | 17,857 | 11% |
| Insurance | 6,287 | 5% | 4,191 | 2% |
| Oil and Gas | 11,600 | 9% | 21,233 | 13% |
| Real estate | - | 0% | - | 0% |
| Telecommunication | - | 0% | - | 0% |
| Total | 122,586 | | 167,935 | |

STOCK TO TOTAL LIMIT ON COMPANY'S INVESTMENT EQUITY SECURITY

| SECTOR OF STOCK | DEC 2019 PARENT MARKET PRICE | DEC 2019 PARENT % of Total | DEC 2018 PARENT MARKET PRICE | DEC 2018 PARENT % of Total |
|--|------------------------------------|----------------------------------|------------------------------------|----------------------------------|
| | | | | |
| Banking and other financial institutions | 10,501 | 16% | 54,127 | 40% |
| Building materials | 13,147 | 20% | 37,064 | 28% |
| Consumer goods | 22,798 | 35% | 17,857 | 13% |
| Insurance | 6,287 | 10% | 4,191 | 3% |
| Oil and Gas | 11,600 | 18% | 21,233 | 16% |
| Real estate | - | 0% | - | 0% |
| Telecommunication | - | 0% | - | 0% |
| Total | 64,333 | | 134,473 | |

December 31, 2019

PRICE RISK SENSITIVITY

Group

| | Gross amount | Increase by 13.5% | Increase by 20% | Decrease by 13.5% | Decrease by 20% |
|---|--------------|-------------------|------------------|--------------------|--------------------|
| Investment securities | | | | | |
| Financial assets fair valued through profit or loss | 5,302,005 | 715,771 | 1,060,401 | (715,771) | (1,060,401) |
| Government & corporate bonds | 12,820,184 | 1,730,725 | 2,564,037 | (1,730,725) | (2,564,037) |
| Tenored deposits with maturity above 90 days | 1,077,894 | 145,516 | 215,579 | (145,516) | (215,579) |
| Treasury bills | 4,846,197 | 654,237 | 969,239 | (654,237) | (969,239) |
| Equity securities | 182,602 | 24,651 | 36,520 | (24,651) | (36,520) |
| Investment funds | 8,909,948 | 1,202,843 | 1,781,990 | (1,202,843) | (1,781,990) |
| Financial assets designated at fair value | 4,154,695 | 560,884 | 830,939 | (560,884) | (830,939) |
| Impact on profit after tax | | 3,524,238 | 5,221,094 | (3,524,238) | (5,221,094) |

Parent

| | Gross amount | Increase by 13.5% | Increase by 20% | Decrease by 13.5% | Decrease by 20% |
|---|--------------|-------------------|------------------|--------------------|--------------------|
| Investment securities | | | | | |
| Financial assets fair valued through profit or loss | 5,302,005 | 715,771 | 1,060,401 | (715,771) | (1,060,401) |
| Government & corporate bonds | 11,498,908 | 1,552,353 | 2,299,782 | (1,552,353) | (2,299,782) |
| Tenored deposits with maturity above 90 days | 1,077,895 | 145,516 | 215,579 | (145,516) | (215,579) |
| Treasury bills | 1,546,058 | 208,718 | 309,212 | (208,718) | (309,212) |
| Equity securities | 124,349 | 16,787 | 24,870 | (16,787) | (24,870) |
| Investment funds | 7,785,436 | 1,051,034 | 1,557,087 | (1,051,034) | (1,557,087) |
| Financial assets designated at fair value | 4,154,695 | 560,884 | 830,939 | (560,884) | (830,939) |
| Impact on profit before tax | | 3,535,291 | 5,237,468 | (3,535,291) | (5,237,468) |

December 31, 2018

PRICE RISK SENSITIVITY

Group

| | Gross amount | Increase by 13.5% | Increase by 20% | Decrease by 13.5% | Decrease by 20% |
|---|--------------|---------------------|------------------|--------------------|--------------------|
| Investment securities | | | | | |
| Financial assets fair valued through profit or loss | 3,266,048.00 | 440,916 | 653,210 | (440,916) | (653,210) |
| Government & corporate bonds | 10,879,158 | 1,468,686 | 2,175,832 | (1,468,686) | (2,175,832) |
| Tenored deposits with maturity above 90 days | 515,184 | 69,550 | 103,037 | (69,550) | (103,037) |
| Treasury bills | 5,787,634 | 781,331 | 1,157,527 | (781,331) | (1,157,527) |
| Equity securities | 258,252 | 34,864 | 51,650 | (34,864) | (51,650) |
| Investment funds | 4,873,442 | 657,915 | 974,688 | (657,915) | (974,688) |
| Financial assets designated at fair value | 3,073,457 | 414,917 | 614,691 | (414,917) | (614,691) |
| Impact on profit before tax | | 3,868,179 | 5,730,635 | (3,868,179) | (5,730,635) |
| Tax charge | | - | - | - | - |
| Impact on profit after tax | | 2,707,725.04 | 4,011,445 | (2,707,725) | (4,011,445) |

Parent

| | Gross amount | Increase by 13.5% | Increase by 20% | Decrease by 13.5% | Decrease by 20% |
|---|--------------|-------------------|------------------|--------------------|--------------------|
| Investment securities | | | | | |
| Financial assets fair valued through profit or loss | 3,266,048 | 440,916 | 653,210 | (440,916) | (653,210) |
| Government & corporate bonds | 9,809,282 | 1,324,253 | 1,961,856 | (1,324,253) | (1,961,856) |
| Tenored deposits with maturity above 90 days | 459,119 | 61,981 | 91,824 | (61,981) | (91,824) |
| Treasury bills | 4,057,998 | 547,830 | 811,600 | (547,830) | (811,600) |
| Equity securities | 224,790 | 30,347 | 44,958 | (30,347) | (44,958) |
| Investment funds | 3,336,899 | 450,481 | 667,380 | (450,481) | (667,380) |
| Financial assets designated at fair value | 3,073,457 | 414,917 | 614,691 | (414,917) | (614,691) |
| Impact on profit before tax | | 2,829,809 | 4,192,309 | (2,829,809) | (4,192,309) |

4.1.2 FOREIGN EXCHANGE RISK

AXA Mansard Insurance Group is exposed to foreign exchange currency risk primarily through undertaking certain transactions denominated in foreign currency. The Group is exposed to foreign currency risk through its investment in bank balances, fixed deposits and bonds denominated in foreign currencies.

The carrying amounts of the Group's foreign currency denominated assets and liabilities at end of the year are as follows:

| Group | December 31, 2019 | | | December 31, 2018 | | |
|---|-------------------|--------|--------|-------------------|--------|--------|
| | USD | EUR | GBP | USD | EUR | GBP |
| Cash and cash equivalents | 2,691,444 | 21,828 | 72,625 | 989,586 | 63,078 | 48,306 |
| Investment securities -Available-for-sale | 1,662,437 | - | - | 1,888,360 | - | - |
| Borrowings | 6,965,804 | - | - | 3,479,693 | - | - |

| Parent | December 31, 2019 | | | December 31, 2018 | | |
|---|-------------------|--------|-----|-------------------|--------|-------|
| | USD | EUR | GBP | USD | EUR | GBP |
| Cash and cash equivalents | 2,552,413 | 21,783 | 540 | 969,280 | 61,837 | 3,162 |
| Investment securities -Available-for-sale | 1,494,948 | - | - | 1,577,534 | - | - |
| Investment securities -Held to maturity | - | - | - | - | - | - |

Foreign currency changes are monitored by the investment committee and holdings are adjusted when there is a deviation from the investment policy. The Group further manages its exposure to foreign risk exchange using sensitivity analysis to assess potential changes in the value of foreign exchange positions and impact of such changes on the Group's investment income. At the year end, the foreign currency investments held in the portfolio were on unquoted equity, bonds, treasury bills and cash and cash equivalents. APD Limited manages the Group's investment property and the rental payments are in USD per the tenancy agreement.

The following table details the effect of foreign exchange risk on the profit as at December 31, 2019:

December 31, 2019

FOREIGN EXCHANGE SENSITIVITY

Group

| | Increase by 15% | Increase by 10% | Decrease by 10% | Decrease by 15% |
|---|-----------------------|--------------------|--------------------|--------------------|
| Investment securities exposed to foreign exchange risk | Gains/(losses) | | | |
| Cash and cash equivalents | 417,885 | 278,590 | (278,590) | (417,885) |
| Investment securities | | | | |
| Available-for-sale | 249,365 | 166,244 | (166,244) | (249,365) |
| Financial liabilities exposed to foreign exchange risk | | | | |
| Borrowings | | (696,580) | 696,580 | 1,044,871 |
| | (1,044,871) | | | |
| Effect on profit before tax | (626,986) | (417,991) | 417,991 | 626,986 |
| Taxation @ 30% | (188,096) | (125,397) | 125,397 | 188,096 |
| Effect on profit after tax | (438,890) | (292,593) | 292,593 | 438,890 |
| Effect on other components of equity -OCI | 74,810 | 49,873 | (49,873) | (74,810) |

Parent

| | Increase by 15% | Increase by 10% | Decrease by 10% | Decrease by 15% |
|---|-----------------------|--------------------|--------------------|--------------------|
| Investment securities exposed to foreign exchange risk | Gains/(losses) | | | |
| Cash and cash equivalents | 386,210 | 257,474 | (257,474) | (386,210) |
| Investment securities | | | | |
| Available-for-sale | 224,242 | 149,495 | (149,495) | (224,242) |
| Effect on profit before tax | 386,210 | 257,474 | (257,474) | (386,210) |
| Taxation @ 30% | 115,863 | 77,242 | (77,242) | (115,863) |
| Effect on profit after tax | 270,347 | 180,232 | (180,232) | (270,347) |
| Effect on other components of equity -OCI | 67,273 | 44,848 | (44,848) | (67,273) |

December 31, 2018

FOREIGN EXCHANGE SENSITIVITY

Group

| | Increase by 15% | Increase by 10% | Decrease by 10% | Decrease by 15% |
|--|-----------------------|-----------------|--------------------|--------------------|
| Investments securities exposed to foreign exchange risk | Gains/(losses) | | | |
| Cash and cash equivalents | 165,145 | 110,097 | (110,097) | (165,145) |
| Investment securities | | | | |
| Available-for-sale | 283,254 | 188,836 | (188,836) | (283,254) |
| Financial liabilities exposed to foreign exchange risk | | | | |
| Borrowings | (521,954) | (347,969) | 347,969 | 521,954 |
| Effect on profit before tax | (356,809) | (237,872) | 237,872 | 356,809 |
| Taxation @ 30% | (107,043) | (71,362) | 71,362 | 107,043 |
| Effect on profit after tax | (249,766) | (166,511) | 166,511 | 249,766 |
| Effect on other components of equity -OCI | 84,976 | 56,651 | (56,651) | (84,976) |

Parent

| | Increase by 15% | Increase by 10% | Decrease by 10% | Decrease by 15% |
|--|-----------------------|-----------------|--------------------|--------------------|
| Investments securities exposed to foreign exchange risk | Gains/(losses) | | | |
| Cash and cash equivalents | 155,142 | 103,428 | (103,428) | (155,142) |
| Investment securities | | | | |
| Available-for-sale | 236,630 | 157,753 | (157,753) | (236,630) |
| Effect on profit before tax | 155,142 | 103,428 | (103,428) | (155,142) |
| Taxation @ 30% | 46,543 | 31,028 | (31,028) | (46,543) |
| Effect on profit after tax | 108,599 | 72,400 | (72,400) | (108,599) |
| Effect on other components of equity -OCI | 70,989 | 47,326 | (47,326) | (70,989) |

The method used to arrive at the possible risk of foreign exchange rate was based on statistical analysis. The statistical analysis has been based on main currencies movement for the last five years. This information is then revised and adjusted for reasonableness under the current economic circumstances.

4.1.3 INTEREST-RATE RISK

The Company is moderately exposed to interest-rate risk through its conservative investment approach with high investment in fixed income and money market instruments which have fixed interest rates rather than floating rates. Interest rate risk also exists in policies that carry investment guarantees on early surrender or at maturity, where claim values can become higher than the value of backing assets as a result of rises or falls in interest rates.

A significant portion of the Group's assets relate to its capital rather than liabilities, the value of its interest rate based assets exceeds its interest rate based liabilities. As a result, the Company's investment income will move with fixed interest rates over the medium to long-

term with short-term interest rate fluctuations creating unrealized fair value gains or losses in other comprehensive income.

The Group's major exposure to interest-rate sensitive liabilities arises from investment-linked products which accounts for a small portion of its business which are linked to the CBN Monetary Policy Rates (MPR). The fluctuations in interest rates cannot significantly impact our statement of financial position as interest-rate sensitive liabilities are quite small compared with assets.

Interest rate risk is managed principally through monitoring interest rate gaps and sensitivity analysis across all investment portfolios.

The table below, however, details the maturity profile of the interest rate sensitivity analysis of AXA Mansard Insurance Plc. as at December 31, 2019, holding all other variables constant and assuming that all interest rates are floating and move in line with prevailing interest rates. Based on historical data, 100 and 500 basis points changes are deemed to be reasonably possible and are used when reporting interest rate risk.

December 31, 2019

GROUP

| | Non interest bearing | 1-3 months | 3-6 months | > 6 months | Total |
|---|----------------------------|-------------------------|------------------|-------------------|-------------------|
| | | Interest earning assets | | | |
| Cash and cash equivalents | 7,603,647 | 10,307,769 | - | - | 17,911,416 |
| Financial assets fair valued through profit or loss | - | - | - | 5,302,005 | 5,302,005 |
| Bonds | - | 103,236 | - | 12,716,948 | 12,820,184 |
| Tenored deposits with initial maturity of 90 days and above | - | - | 944,408 | 133,485 | 1,077,894 |
| Treasury bills | - | 26,140 | 208,405 | 4,611,652 | 4,846,197 |
| Equity securities | 182,602 | - | - | - | 182,602 |
| Investment funds | - | - | - | 8,909,948 | 8,909,948 |
| Financial assets designated at fair value | - | - | - | 4,154,695 | 4,154,695 |
| Loans and receivables | 403,548 | - | - | - | 403,548 |
| Statutory deposit | - | - | - | 500,000 | 500,000 |
| | 8,189,797 | 10,437,144 | 1,152,814 | 36,328,734 | 56,108,488 |
| Interest bearing liabilities | | | | | |
| Investment contract liabilities | | | | | |
| – At amortised cost | - | 698,232 | 811,968 | 2,765,565 | 4,275,765 |
| – Liabilities designated at fair value | - | - | - | 4,154,695 | 4,154,695 |
| Borrowings | - | - | - | 6,965,804 | 6,965,804 |
| | - | 698,232 | 811,968 | 13,886,064 | 15,396,264 |
| Gap | | 9,738,912 | 340,846 | 22,442,670 | 40,712,224 |
| Cumulative gap - Sensitivity analysis | | 9,738,912 | 10,079,758 | 32,522,427 | |
| Increase by 100bp | | 97,389 | 3,408 | 224,427 | 407,122 |
| Increase by 500bp | | 486,946 | 17,042 | 1,122,133 | 2,035,611 |
| Decrease by 100bp | | (97,389) | (3,408) | (224,427) | (407,122) |
| Decrease by 500bp | | (486,946) | (17,042) | (1,122,133) | (2,035,611) |

PARENT

| | Non interest bearing | 1-3 months | 3-6 months | > 6 months | Total |
|---|-------------------------|-------------------------|------------------|-------------------|-------------------|
| | | Interest earning assets | | | |
| Cash and cash equivalents | 6,024,334 | 10,108,940 | - | - | 16,133,274 |
| Financial assets fair valued through profit or loss | - | - | - | 5,302,005 | 5,302,005 |
| Bonds | - | 102,482 | - | 11,396,426 | 11,498,908 |
| Tenored deposits with initial maturity of 90 days and above | - | - | 944,408 | 133,487 | 1,077,895 |
| Treasury bills | - | - | 121,059 | 1,424,999 | 1,546,058 |
| Equity securities | 124,349 | - | - | - | 124,349 |
| Investment funds | - | - | - | 7,785,436 | 7,785,436 |
| Financial assets designated at fair value | - | - | - | 4,154,695 | 4,154,695 |
| Loans and receivables | 882,168 | - | - | - | 882,168 |
| Statutory deposit | - | - | - | 500,000 | 500,000 |
| | 7,030,851 | 10,211,422 | 1,065,467 | 30,697,048 | 49,004,787 |
| Interest bearing liabilities | | | | | |
| Investment contract liabilities | | | | | |
| – At amortised cost | - | 698,232 | 811,968 | 2,765,565 | 4,275,765 |
| – liabilities designated at fair value | - | - | - | 4,154,695 | 4,154,695 |
| | - | 698,232 | 811,968 | 6,920,260 | 8,430,460 |
| Gap | | 9,513,190 | 253,499 | 23,776,788 | 40,574,327 |
| Cumulative gap - Sensitivity analysis | | 9,513,190 | 9,766,689 | 33,543,477 | |
| Increase by 100bp | | 95,132 | 2,535 | 237,768 | 405,743 |
| Increase by 500bp | | 475,659 | 12,675 | 1,188,839 | 2,028,716 |
| Decrease by 100bp | | (95,132) | (2,535) | (237,768) | (405,743) |
| Decrease by 500bp | | (475,659) | (12,675) | (1,188,839) | (2,028,716) |

December 31, 2018

GROUP

| | Non interest bearing | 1-3 months | 3-6 months | > 6 months | Total |
|---|----------------------|-------------------------|------------------|-------------------|-------------------|
| | | Interest earning assets | | | |
| Cash and cash equivalents | 3,709,200 | 1,529,505 | - | - | 5,238,705 |
| Financial assets fair valued through profit or loss | - | 180,548 | 162,467 | 2,923,033 | 3,266,048 |
| Bonds | - | - | 164,755 | 10,714,403 | 10,879,158 |
| Tenored deposits with initial maturity of 90 days and above | - | - | 515,184 | - | 515,184 |
| Treasury bills | - | 69,710 | 509,809 | 5,208,115 | 5,787,634 |
| Equity securities | 258,252 | - | - | - | 258,252 |
| Investment funds | - | - | - | 4,873,442 | 4,873,442 |
| Financial assets designated at fair value | 17,193 | 130,273 | 465,244 | 2,460,747 | 3,073,457 |
| Loans and receivables | 101,479 | - | - | 209,970 | 311,449 |
| Statutory deposit | - | - | - | 500,000 | 500,000 |
| Total interest earning assets | 4,086,124 | 1,910,036 | 1,817,460 | 26,889,709 | 34,703,329 |
| Interest bearing liabilities | | | | | |
| Investment contract liabilities | | | | | |
| – At amortised cost | - | 602,806 | 701,063 | 2,387,555 | 3,691,424 |
| – Liabilities designated at fair value | 17,193 | 130,273 | 465,244 | 2,460,747 | 3,073,457 |
| Borrowings | - | 121,803 | 736,398 | 2,635,033 | 3,493,234 |
| Total interest bearing liabilities | 17,193 | 854,882 | 1,902,705 | 7,483,335 | 10,258,115 |
| Gap | | 1,055,154 | (85,246) | 19,406,374 | 24,445,214 |
| Cumulative gap - Sensitivity analysis | | 1,935,951 | 2,495,296 | 22,407,232 | |
| Increase by 100bp | | 19,360 | 5,593 | 199,119 | 244,452 |
| Increase by 500bp | | 96,798 | 27,967 | 995,597 | 1,222,261 |
| Decrease by 100bp | | (19,360) | (5,593) | (199,119) | (244,452) |
| Decrease by 500bp | | (96,798) | (27,967) | (995,597) | (1,222,261) |

| PARENT | Non interest bearing | 1-3 months | 3-6 months | > 6 months | Total |
|---|----------------------|-------------------------|------------------|-------------------|-------------------|
| | | Interest earning assets | | | |
| Cash and cash equivalents | 2,710,257 | 1,508,091 | - | - | 4,218,348 |
| Financial assets fair valued through profit or loss | - | 180,548 | 208,714 | 2,876,786 | 3,266,048 |
| Bonds | - | - | 159,524 | 9,649,758 | 9,809,282 |
| Tenored deposits with initial maturity of 90 days and above | - | - | 459,119 | - | 459,119 |
| Treasury bills | - | 46,506 | 416,544 | 3,594,948 | 4,057,998 |
| Equity securities | 224,790 | - | - | - | 224,790 |
| Investment funds | - | - | - | 3,336,899 | 3,336,899 |
| Financial assets designated at fair value | 17,193 | 130,273 | 465,244 | 2,460,747 | 3,073,457 |
| Loans and receivables | 147,310 | - | - | 175,977 | 323,287 |
| Statutory deposit | - | - | - | 500,000 | 500,000 |
| Total interest earning assets | 3,099,550 | 1,865,418 | 1,709,145 | 22,595,115 | 29,269,228 |
| Interest bearing liabilities | | | | | |
| Investment contract liabilities | | | | | |
| – At amortised cost | - | 602,806 | 701,063 | 2,387,555 | 3,691,424 |
| – Liabilities designated at fair value | 17,193 | 130,273 | 465,244 | 2,460,747 | 3,073,457 |
| Total interest bearing liabilities | 17,193 | 733,079 | 1,166,307 | 4,848,302 | 6,764,881 |
| Gap | 3,082,357 | 1,132,340 | 542,838 | 17,746,812 | 22,504,347 |
| Cumulative gap - Sensitivity analysis | | 1,132,340 | 1,675,177 | 19,421,990 | |
| Increase by 100bp | | 11,323 | 5,428 | 177,468 | 272,987 |
| Increase by 500bp | | 56,617 | 27,142 | 887,341 | 1,364,934 |
| Decrease by 100bp | | (11,323) | (5,428) | (177,468) | (272,987) |
| Decrease by 500bp | | (56,617) | (27,142) | (887,341) | (1,364,934) |

4.2 NON-FINANCIAL ASSET EXPOSED TO PRICE RISK

The Group is exposed to property risk through its investment in property. AXA Mansard Insurance Group manages such risk by monitoring the contribution of property to its portfolio.

GROUP'S EXPOSURE TO PROPERTY PRICE RISK

| Instrument | Amount | % Exposure |
|----------------------------|-------------------|------------|
| Property | 15,801,949 | 24.80% |
| Interest Generating Assets | 47,918,692 | 75.20% |
| | 63,720,641 | |

COMPANY'S EXPOSURE TO PROPERTY PRICE RISK

| Instrument | Amount | % Exposure |
|----------------------------|-------------------|------------|
| Property | 1,350,000 | 3% |
| Interest Generating Assets | 41,973,937 | 97% |
| | 43,323,937 | |

2

4.3 CREDIT RISK

AXA Mansard Insurance Group is exposed to risk relating to its investment securities (bonds, treasury bills, fixed deposits and loan receivables. Its receivables comprise trade receivables from customers, reinsurers and coinsurers recoverable and other receivables.

Collateral Held and Other Credit Enhancements, and Their Financial Effect

The group does not hold collateral or any other enhancements against any of its receivables as at December 31, 2019.

Trade Receivables

The Group has placed more responsiveness on effective management of credit risk exposure that relates to trade receivables. In general, the regulator has laid great emphasis on "No Premium, No Cover" and this has positively changed the phase of credit management within the industry. The Group defines credit risk as the risk of counterparty's failure to meet its contractual obligations. Credit risk arises from insurance cover granted to parties with payment instruments or payments plan issued by stating or implying the terms of contractual agreement.

The Company has placed stringent measures to guard against credit default. Credit risk exposure operates from the level of brokered transactions with little emphasis placed on direct business. The Company's credit risk exposure to brokered business is very low as the Company requires brokers to provide payment within 30 days after which impairment trigger is identified and the receivable is assessed for impairment.

Sources of Credit Risk:

- **Direct default risk:** risk that the Group will not receive the cash flows or assets to which it is entitled because a party with which the Group has a bilateral contract defaults on one or more obligations.
- **Downgrade Risk:** risk that changes in the possibility of a future default by an obligor will adversely affect the present value of the contract with the obligor today.

- **Settlement Risk:** risk arising from the lag between the value and settlement dates of securities transactions.

Management of Credit Risk Due to Trade Receivables

The Company constantly reviews brokers' contribution to ensure that adequate attention is paid to high premium contributing brokers.

The Group credit risk is constantly reviewed and approved during the Management Underwriting & Investment Committee (MUIC) meeting. There is also a Criticized Assets Committee (CAC) which is responsible for the assessment and continued review of the Company's premium debt and direct appropriate actions in respect of delinquent ones. It also ensured that adequate provisions are taken in line with IAS 39. Other credit risk management measures include:

- Formulating credit policies with strategic business units, underwriters, brokers, covering brokers grading, reporting, assessment, legal procedures and compliance with regulatory and statutory bodies.
- Identification of credit risk drivers within the Group in order to coordinate and monitor the probability of default that could have an unfortunate impact.
- Developing and monitoring credit limits. The Group is responsible for setting credit limits through grading in order to categorize risk exposures according to the degree of financial loss and the level of priority expected from management.
- Assessment of credit risk. All first-hand assessment and review of credit exposures in excess of credit limits, prior to granting insurance cover are subject to review process and approval given during MUIC meeting.
- Continuous reviewing of compliance and processes in order to maintain credit risk exposure within acceptable parameters.

Impairment Model

Premium debtors are measured at amortized cost, less provision for impaired receivables. Under IFRS, an asset is impaired if the

carrying amount is greater than the recoverable amount. The standard favours the use of the incurred loss model in estimating the impairment of its receivables.

By the provisions of IAS 39, the impairment of the premium debtors is to be assessed at two different levels, individually or collectively. However, based on NAICOM's "No Premium No Cover" guidelines which state that "all insurance covers shall be provided on a strict

'no premium no cover' basis", only cover for which payment has been received shall be booked. However, brokers have a 30 day period to make payments from the date of the credit notes. The Company uses the aging of receivables as the major parameter in calculating impairment.

Below is the analysis of the group's maximum exposure to credit risk at the year end.

| | Notes | Group Carrying amount Dec 2019 | Group Carrying amount Dec 2018 | Parent Carrying amount Dec 2019 | Parent Carrying amount Dec 2018 |
|--|-------|---|---|--|--|
| Maximum exposure to credit risk | | | | | |
| <i>In thousands of Naira</i> | | | | | |
| Cash and cash equivalents | 8 | 17,911,416 | 5,238,705 | 16,133,274 | 4,218,348 |
| Financial assets fair valued through profit or loss | 9.1 | 5,302,005 | 3,266,048 | 5,302,005 | 3,266,048 |
| Available-for-sale (less equity security) | 9.2 | 27,654,223 | 22,055,418 | 21,908,297 | 17,663,298 |
| Financial assets designated at fair value (less equity security) | 9.3 | 4,140,271 | 3,056,264 | 4,140,271 | 3,056,264 |
| Loans and receivable | 14 | 403,548 | 311,449 | 882,168 | 323,287 |
| Trade receivable | 10 | 5,418,424 | 3,615,646 | 1,224,373 | 572,586 |
| Reinsurance assets (less prepaid reinsurance, reserves and IBNR) | 11 | 5,156,197 | 6,943,206 | 5,142,841 | 6,936,148 |
| Other receivable (less prepayment) | 13 | 974,148 | 820,817 | 347,282 | 274,078 |
| Statutory deposit | 19 | 500,000 | 500,000 | 500,000 | 500,000 |
| | | 67,460,232 | 45,807,554 | 55,580,511 | 36,810,057 |

The Group's investment policy puts limits on the Fixed Income and Money Market instruments including portfolio composition limits, issuer type limits, aggregate issuer limits and corporate sector limits.

The Group's investment portfolio is exposed to credit risk through its fixed income and money market instruments.

The Group's exposure to credit risk is low as Government sector (government bonds and treasury bills) accounted for largest part 30% (2018: 42%) of the investment as at December 31, 2019.

The Group further manages its exposure to credit risk through counterparty risk via established limits as approved by the Board. These limits are determined based on credit ratings of the counterparty amongst other factors. All fixed income investments are measured for performance on a quarterly basis and monitored by management on a monthly basis.

Exposures to credit risks is managed through counterparty risks using instituted limits as approved the MUIC. These limits are based on counter party credit ratings amongst other factors.

Disclosure of treasury bills of less than 90 days maturity

For the purpose of IFRS 7 disclosures, treasury bills classified as cash and cash equivalents in the statement of financial position has been disclosed as part of available for sale assets.

4.3.1 CREDIT QUALITY

Except for staff loans included in loans and receivables, other receivables and trade receivables, all financial assets are neither past due nor impaired. The credit quality of the assets are as analysed below:

Group
December 31, 2019

| <i>In thousands of Nigerian Naira</i> | Unrated High credit quality | A/A- | AA Very strong | B/B+ Strong financial security | BB- Substantive | BBB Doubtful | TOTAL |
|--|--------------------------------------|------------|----------------------|---|--------------------|-----------------|------------|
| Cash and cash equivalents | 8,178,582 | 950,000 | 2,354,929 | 4,317,942 | 1,865,262 | 244,702 | 17,911,416 |
| Financial assets fair valued through profit or loss | - | - | - | 5,302,005 | - | - | 5,302,005 |
| Available-for-sale assets | 358,059 | 9,356,312 | - | 16,751,057 | 1,188,795 | - | 27,654,223 |
| Financial assets designated at fair value | 505,035 | 776,991 | - | 2,356,863 | 87,549 | 413,832 | 4,140,271 |
| Loans and receivables | 403,548 | - | - | - | - | - | 403,548 |
| Trade receivable | 5,418,424 | - | - | - | - | - | 5,418,424 |
| Reinsurance assets (less prepaid reinsurance, reserves and IBNR) | 5,156,197 | - | - | - | - | - | 5,156,197 |
| Other receivable (less prepayment) | 974,148 | - | - | - | - | - | 974,148 |
| Statutory deposit | - | - | - | 500,000 | - | - | 500,000 |
| | 20,993,994 | 11,083,303 | 2,354,929 | 29,227,867 | 3,141,606 | 658,534 | 67,460,233 |

Group
December 31, 2018

| <i>In thousands of Nigerian Naira</i> | Unrated High credit quality | A/A- | AA Very strong | B/B+ Strong financial security | BB- Substantive | BBB Doubtful | TOTAL |
|--|--------------------------------------|-----------|----------------------|---|--------------------|-----------------|------------|
| Cash and cash equivalents | 132,785 | 1,497,663 | 1,900,807 | 1,258,888 | 19,280 | 429,283 | 5,238,705 |
| Financial assets fair valued through profit or loss | - | - | - | 3,266,048 | - | - | 3,266,048 |
| Available-for-sale | 3,418,624 | 1,791,829 | - | 16,318,105 | 526,691 | 169 | 22,055,418 |
| Financial assets designated at fair value | 40,019 | 57,773 | - | 2,747,890 | 111,700 | 98,883 | 3,056,264 |
| Loans and receivables | 311,449 | - | - | - | - | - | 311,449 |
| Trade receivables | 3,615,646 | - | - | - | - | - | 3,615,646 |
| Reinsurance assets (less prepaid reinsurance, reserves and IBNR) | 6,943,206 | - | - | - | - | - | 6,943,206 |
| Other receivables (less prepayment) | 820,817 | - | - | - | - | - | 820,817 |
| Statutory deposit | - | - | - | 500,000 | - | - | 500,000 |
| | 15,282,545 | 3,347,266 | 1,900,807 | 24,090,930 | 657,670 | 528,335 | 45,807,553 |

PARENT

December 31, 2019

| | Unrated | A/A- | AA | B/B+ | BB- | BBB | TOTAL |
|--|---------------------|------------|-------------|---------------------------|-------------|----------|------------|
| <i>In thousands of Nigerian Naira</i> | High credit quality | | Very strong | Strong financial security | Substantive | Doubtful | |
| Cash and cash equivalents | 6,400,440 | 950,000 | 2,354,929 | 4,317,942 | 1,865,262 | 244,702 | 16,133,274 |
| Financial assets fair valued through profit or loss | - | - | - | 5,302,005 | - | - | 5,302,005 |
| Available-for-sale | 292,910 | 9,334,010 | - | 11,279,298 | 1,002,079 | - | 21,908,297 |
| Financial assets designated at fair value | 505,035 | 776,991 | - | 2,356,863 | 87,549 | 413,832 | 4,140,271 |
| Loans and receivables | 882,168 | - | - | - | - | - | 882,168 |
| Trade receivables | 1,224,373 | - | - | - | - | - | 1,224,373 |
| Reinsurance assets (less prepaid reinsurance and IBNR) | 5,142,841 | - | - | - | - | - | 5,142,841 |
| Other receivables (less prepayment) | 347,282 | - | - | - | - | - | 347,282 |
| Statutory deposit | - | - | - | 500,000 | - | - | 500,000 |
| | 14,795,050 | 11,061,001 | 2,354,929 | 23,756,108 | 2,954,890 | 658,534 | 55,580,511 |

PARENT

December 31, 2018

| | Unrated | A/A- | AA | B/B+ | BB- | BBB | TOTAL |
|---|---------------------|-----------|-------------|---------------------------|-------------|----------|------------|
| <i>In thousands of Nigerian Naira</i> | High credit quality | | Very strong | Strong financial security | Substantive | Doubtful | |
| Cash and cash equivalents | 132,785 | 1,364,275 | 1,195,037 | 769,803 | 591 | 755,858 | 4,218,348 |
| Financial assets fair valued through profit or loss | - | - | - | 3,266,048 | - | - | 3,266,048 |
| Available-for-sale | 2,694,024 | 3,366,878 | - | 11,307,141 | 295,255 | - | 17,663,298 |
| Financial assets designated at fair value | 40,019 | 57,773 | - | 2,747,890 | 111,700 | 98,883 | 3,056,264 |
| Loans and receivables | 323,287 | - | - | - | - | - | 323,287 |
| Trade receivables | 572,586 | - | - | - | - | - | 572,586 |
| Reinsurance and co-insurance recoverable | 6,936,148 | - | - | - | - | - | 6,936,148 |
| Other receivables (less prepayment) | 274,078 | - | - | - | - | - | 274,078 |
| Statutory deposit | - | - | - | 500,000 | - | - | 500,000 |
| | 10,972,926 | 4,788,925 | 1,195,037 | 18,590,882 | 407,546 | 854,741 | 36,810,058 |

Global Corporate Rating (GCR)'s Rating Symbols and Definitions Summary

| | |
|-----|---|
| AAA | Extremely strong financial security characteristics and is the highest FSR assigned by GCR. |
| AA | Has very strong financial security characteristics, differing only slightly from those rated higher. |
| A | Has strong financial security characteristics, but is somewhat more likely to be affected by adverse business conditions than assurers with higher ratings. |
| BBB | Has good financial security characteristics, but is much more likely to be affected by adverse business conditions than assurers with higher ratings. |
| BB | Has vulnerable financial security characteristics, which might outweigh its strengths. The ability of these companies to discharge obligations is not well safeguarded in the future. |
| B | Possessing substantial risk that obligations will not be paid when due. Judged to be speculative to a high degree. |

Trade receivable and reinsurance assets (claims receivable) subject to credit risk are further assessed below:

| | Group 31 Dec 2019 | Group 31 Dec 2018 | Parent 31 Dec 2019 | Parent 31 Dec 2018 |
|---|----------------------|----------------------|-----------------------|-----------------------|
| <i>Amounts in thousands of Naira</i> | | | | |
| Gross premium receivable | 4,416,751 | 3,380,138 | 220,743 | 299,112 |
| Co-insurance receivable | 1,034,697 | 309,443 | 1,034,697 | 309,443 |
| Reinsurers' share of outstanding claims | 3,418,524 | 5,111,932 | 3,405,168 | 5,104,874 |
| Recoverables from reinsurers on claims paid | 1,737,673 | 1,831,274 | 1,737,673 | 1,831,274 |
| Total | 10,607,645 | 10,632,787 | 6,398,281 | 7,544,703 |
| Neither due nor impaired | 10,574,621 | 10,558,852 | 6,367,214 | 7,508,734 |
| Individually impaired | 33,024 | 73,935 | 31,067 | 35,969 |
| Gross total | 10,607,645 | 10,632,787 | 6,398,281 | 7,544,703 |
| Impairment allowance | (33,024) | (73,935) | (31,067) | (35,969) |
| Carrying amount | 10,574,621 | 10,558,852 | 6,367,214 | 7,508,734 |

Loans & receivables and other receivables subject to credit risk are further assessed below:

| Neither due nor impaired | Group 31 Dec 2019 | Group 31 Dec 2018 | Parent 31 Dec 2019 | Parent 31 Dec 2018 |
|--|----------------------|----------------------|-----------------------|-----------------------|
| <i>Amounts in thousands of Naira</i> | | | | |
| Other receivable (less prepayment) | 974,148 | 820,817 | 347,282 | 323,803 |
| Loans and receivable | 403,548 | 311,449 | 882,168 | 7,562,215 |
| Total | 1,377,696 | 1,132,266 | 1,229,450 | 7,886,018 |
| Total receivables neither due nor impaired | 288,696 | 242,297 | 767,316 | 6,710,247 |
| Individually impaired | 1,221,471 | 1,175,771 | 1,221,471 | 1,175,771 |
| Gross total | 1,510,167 | 1,418,068 | 1,988,787 | 7,886,018 |
| Impairment allowance | (1,221,471) | (1,175,771) | (1,221,471) | (1,175,771) |
| Carrying amount | 288,696 | 242,297 | 767,316 | 6,710,247 |
| Individually impaired | 1,221,471 | 1,175,771 | 1,221,471 | 1,175,771 |
| Over 365 days | 1,221,471 | 1,175,771 | 1,221,471 | 1,175,771 |

CREDIT QUALITY**Credit Rating**

Credit rating under the new dispensation of No Premium, No Cover policy has taken a different turn. We continually review credit notes issued by brokers and adequately follow-up to ensure prompt payments as stated.

Internally, the Company categorizes brokers and reinsurers into grade A, B, C, D and E on the basis of previous premium contribution, future prospect and recommendation. The rating determines the outstanding credit limit of the broker. The credit limit of brokers is as follows:

| CATEGORIZATION | CREDIT LIMIT | CREDIT PERIOD |
|----------------|---|---|
| Grade A | No credit limit | Exposure of 20 million for a max. of 60 days |
| Grade B | Outstanding credit limit not exceeding #50 million | Exposure of 5 million for a max. of 60 days |
| Grade C | Outstanding credit limit not exceeding #25 million | Exposure of 2.5 million for a max. of 60 days |
| Grade D | Outstanding credit limit not exceeding #0.5 million | Any exposure after 45 days |
| Grade E | Zero Credit | Cash only |

The Group's categorization of Trade and Reinsurance receivable (less prepaid reinsurance and IBNR) as at December 31, 2019 is as follows:

| | Group 31 Dec 2019 | Group 31 Dec 2018 | Parent 31 Dec 2019 | Parent 31 Dec 2018 |
|------------------------|----------------------|----------------------|-----------------------|-----------------------|
| Trade receivable | 5,418,424 | 3,615,646 | 1,224,373 | 572,586 |
| Reinsurance receivable | 5,156,197 | 6,943,206 | 5,142,841 | 6,936,148 |
| Total | 10,574,621 | 10,558,852 | 6,367,214 | 7,508,734 |

Group

December 31, 2019

| Category | A | B | C | D | TOTAL |
|----------------------------|-----------|-----------|---------|----------|------------|
| Insurance brokers | 3,194 | 6,709 | 2,816 | 228,837 | 241,556 |
| Insurance companies | 1,034,697 | - | - | - | 1,034,697 |
| Reinsurance companies | 5,156,197 | - | - | - | 5,156,197 |
| Policy holders | - | 4,175,195 | - | - | 4,175,195 |
| | 6,194,088 | 4,181,904 | 2,816 | 228,837 | 10,607,645 |
| Impairment | - | - | (3,243) | (29,781) | (33,024) |
| Collective impairment | - | - | - | - | - |
| Net carrying amount | 6,194,088 | 4,181,904 | (426) | 199,055 | 10,574,621 |

Group

December 31, 2018

| Category | A | B | C | D | TOTAL |
|----------------------------|-----------|-----------|---------|----------|------------|
| Insurance brokers | 122,211 | 114,526 | 5,836 | 66,395 | 308,968 |
| Insurance companies | 309,443 | - | - | - | 309,443 |
| Reinsurance companies | 6,943,206 | - | - | - | 6,943,206 |
| Policy holders | - | 3,071,170 | - | - | 3,071,170 |
| | 7,374,860 | 3,185,696 | 5,836 | 66,395 | 10,632,787 |
| Impairment | - | (37,966) | (1,892) | (34,077) | (73,935) |
| Collective impairment | - | - | - | - | - |
| Net carrying amount | 7,374,860 | 3,147,730 | 3,943 | 32,319 | 10,558,852 |

PARENT

December 31, 2019

| Category | A | B | C | D | TOTAL |
|----------------------------|-----------|-------|---------|----------|-----------|
| Insurance brokers | 3,194 | 6,709 | 2,816 | 208,023 | 220,743 |
| Insurance companies | 1,034,697 | - | - | - | 1,034,697 |
| Reinsurance companies | 5,142,841 | - | - | - | 5,142,841 |
| Policy holders | - | - | - | - | - |
| | 6,180,732 | 6,709 | 2,816 | 208,023 | 6,398,281 |
| Impairment | - | - | (3,243) | (27,824) | (31,067) |
| Collective impairment | - | - | - | - | - |
| Net carrying amount | 6,180,732 | 6,709 | (426) | 180,199 | 6,367,214 |

PARENT**December 31, 2018**

| Category | A | B | C | D | TOTAL |
|----------------------------|------------------|----------------|--------------|---------------|------------------|
| Insurance brokers | 112,355 | 114,526 | 5,836 | 66,395 | 299,112 |
| Insurance companies | 309,443 | - | - | - | 309,443 |
| Reinsurance companies | 6,936,148 | - | - | - | 6,936,148 |
| | 7,357,946 | 114,526 | 5,836 | 66,395 | 7,544,703 |
| Impairment | - | - | (1,892) | (34,077) | (35,969) |
| Collective impairment | - | - | - | - | - |
| Net carrying amount | 7,357,946 | 114,526 | 3,943 | 32,319 | 7,508,734 |

4.3.2 CONCENTRATION OF CREDIT RISK

The Group monitors concentration of credit risk by sector.

December 31, 2019**GROUP**

| Concentration of credit risk | Financial institutions | Real estate | Public sector | Whole-sale and retail trade | Individuals | Total |
|---|------------------------|-------------|-------------------|-----------------------------|-------------|-------------------|
| Cash and cash equivalents | 17,911,416 | - | - | - | - | 17,911,416 |
| Financial assets fair valued through profit or loss | - | - | 5,302,005 | - | - | 5,302,005 |
| Available-for-sale | 13,705,044 | - | 14,077,949 | 53,832 | - | 27,836,825 |
| Financial assets designated at fair value | 1,974,984 | - | 2,178,351 | 1,360 | - | 4,154,695 |
| Loans and receivables | 403,548 | - | - | - | - | 403,548 |
| Trade receivables | - | - | - | 5,418,424 | - | 5,418,424 |
| Reinsurance assets | - | - | - | 8,974,246 | - | 8,974,246 |
| Other receivables | - | - | - | 1,548,652 | - | 1,548,652 |
| Statutory deposit | - | - | 500,000 | - | - | 500,000 |
| Total | 33,994,992 | - | 22,058,305 | 15,996,514 | - | 72,049,811 |

PARENT

| Concentration of credit risk | Financial institutions | Real estate | Public sector | Whole-sale and retail trade | Individuals | Total |
|---|------------------------|-------------|-------------------|-----------------------------|-------------|-------------------|
| Cash and cash equivalents | 16,133,274 | - | - | - | - | 16,133,274 |
| Financial assets fair valued through profit or loss | - | - | 5,302,005 | - | - | 5,302,005 |
| Available-for-sale | 11,459,015 | - | 10,519,799 | 53,832 | - | 22,032,646 |
| Financial assets designated at fair value | 1,974,984 | - | 2,178,351 | 1,360 | - | 4,154,695 |
| Loans and receivables | 882,168 | - | - | - | - | 882,168 |
| Trade receivables | 1,224,373 | - | - | - | - | 1,224,373 |
| Reinsurance assets | - | - | - | 8,895,612 | - | 8,895,612 |
| Other receivables | - | - | - | 801,891 | - | 801,891 |
| Statutory deposit | - | - | 500,000 | - | - | 500,000 |
| Total | 31,673,814 | - | 18,500,155 | 9,752,695 | - | 59,926,664 |

GROUP

December 31, 2018

| Concentration of credit risk | Financial institutions | Real estate | Public sector | Whole-sale and retail trade | Individuals | Total |
|---|------------------------|-------------|---------------|-----------------------------|-------------|------------|
| Cash and cash equivalents | 5,238,705 | - | - | - | - | 5,238,705 |
| Financial assets fair valued through profit or loss | - | - | 3,266,048 | - | - | 3,266,048 |
| Available-for-sale | 2,197,192 | - | 19,858,226 | - | - | 22,055,418 |
| Financial assets designated at fair value | 293,418 | - | 2,762,847 | - | - | 3,056,265 |
| Loans and receivables | 311,449 | - | - | - | - | 311,449 |
| Trade receivables | 686,163 | - | - | 2,929,483 | - | 3,615,646 |
| Reinsurance assets | 3,872,036 | - | - | 3,071,170 | - | 6,943,206 |
| Other receivables | - | - | - | 820,817 | - | 820,817 |
| Statutory deposit | - | - | 500,000 | - | - | 500,000 |
| Total | 12,598,963 | - | 26,387,121 | 6,821,470 | - | 45,807,554 |

PARENT

December 31, 2018

| Concentration of credit risk | Financial institutions | Real estate | Public sector | Whole-sale and retail trade | Individuals | Total |
|---|------------------------|-------------|---------------|-----------------------------|-------------|------------|
| Cash and cash equivalents | 4,218,348 | - | - | - | - | 4,218,348 |
| Financial assets fair valued through profit or loss | - | - | 3,266,048 | - | - | 3,266,048 |
| Available-for-sale | 1,857,624 | - | 15,805,674 | - | - | 17,663,298 |
| Financial assets designated at fair value | 176,544 | - | 2,879,721 | - | - | 3,056,264 |
| Loans and receivables | 323,287 | - | - | - | - | 323,287 |
| Trade receivables | 572,586 | - | - | - | - | 572,586 |
| Reinsurance assets | 3,864,978 | - | - | 3,071,170 | - | 6,936,148 |
| Other receivables | - | - | - | 274,078 | - | 274,078 |
| Statutory deposit | - | - | 500,000 | - | - | 500,000 |
| Total | 11,013,367 | - | 22,451,443 | 3,345,248 | - | 36,810,058 |

4.3.3 OFFSETTING FINANCIAL ASSETS AND FINANCIAL LIABILITIES

The disclosures set out in the tables below include financial assets and financial liabilities that are subject to an enforceable master netting arrangement or similar agreement that covers similar financial instruments, irrespective of whether they are offset in the statement of financial position.

Similar financial assets and liabilities include trade receivables and payables.

None of these agreements met the criteria for offsetting in the statement of financial position. Reinsurance payable and receivables create for the parties to the agreement a right of set-off of recognised amounts that is enforceable only following predetermined events as stipulated within the treaty agreements. Also, under the 'IFRS 4 - Insurance contract' requirements, reinsurance assets and liabilities are disclosed gross. Receivables and payables from insurance companies and insurance brokers or agents allow for a net settlement by the counterparties when both elect to settle on a net basis. Each party to the agreement will have the option to settle all such amounts on a net basis in the event of default of the other party. An event of default includes a failure by a party to make payment when due. At the point of payment, the offsetting agreement is used to settle on a net basis with the Counterparty.

Financial assets subject to offsetting, enforceable master netting arrangements and similar agreements (not offset in the financial statements)

GROUP

December 31, 2019

| In thousands of Nigerian Naira | Gross amount of recognised financial asset | Gross amount of financial liabilities offset in the statement of financial position | Net amounts of financial assets presented in the statement of financial position | Related amounts not offset in the statement of financial position | | |
|--------------------------------|--|---|--|---|--------------------------|------------|
| | | | | Financial instruments not offset in the statement of financial position | Cash collateral received | Net amount |
| Trade receivables | 5,418,424 | - | 5,418,424 | - | - | 5,418,424 |
| Reinsurance assets | 5,156,197 | - | 5,156,197 | - | - | 5,156,197 |
| Total | 10,574,621 | - | 10,574,621 | - | - | 10,574,621 |

Financial liabilities subject to offsetting, enforceable master netting arrangements and similar agreements

| In thousands of Nigerian Naira | Gross amount of recognised financial asset | Gross amount of financial liabilities offset in the statement of financial position | Net amounts of financial assets presented in the statement of financial position | Related amounts not offset in the statement of financial position | | |
|--------------------------------|--|---|--|---|--------------------------|------------|
| | | | | Financial instruments not offset in the statement of financial position | Cash collateral received | Net amount |
| Trade payables | 11,579,928 | - | 11,579,928 | - | - | 11,579,928 |
| Reinsurance payables | 2,645,937 | - | 2,645,937 | - | - | 2,645,937 |
| Total | 14,225,865 | - | 14,225,865 | - | - | 14,225,865 |

PARENT

December 31, 2019

| In thousands of Nigerian Naira | Gross amount of recognised financial asset | Gross amount of financial liabilities offset in the statement of financial position | Net amounts of financial assets presented in the statement of financial position | Related amounts not offset in the statement of financial position | | |
|--------------------------------|--|---|--|---|--------------------------|------------|
| | | | | Financial instruments not offset in the statement of financial position | Cash collateral received | Net amount |
| Trade receivables | 1,224,373 | - | 1,224,373 | - | - | 1,224,373 |
| Reinsurance assets | 5,142,841 | - | 5,142,841 | - | - | 5,142,841 |
| Total | 6,367,214 | - | 6,367,214 | - | - | 6,367,214 |

Financial liabilities subject to offsetting, enforceable master netting arrangements and similar agreements

| In thousands of Nigerian Naira | Related amounts not offset in the statement of financial position | | | | | |
|--------------------------------------|---|---|--|---|--------------------------|------------|
| | Gross amount of recognised financial asset | Gross amount of financial liabilities offset in the statement of financial position | Net amounts of financial assets presented in the statement of financial position | Financial instruments not offset in the statement of financial position | Cash collateral received | Net amount |
| Trade payables | 11,490,761 | - | 11,490,761 | - | - | 11,490,761 |
| Reinsurance and coinsurance payables | 2,645,937 | - | 2,645,937 | - | - | 2,645,937 |
| Total | 14,136,698 | - | 14,136,698 | - | - | 14,136,698 |

GROUP

December 31, 2018

| In thousands of Nigerian Naira | Related amounts not offset in the statement of financial position | | | | | |
|--------------------------------|---|---|--|---|--------------------------|------------|
| | Gross amount of recognised financial asset | Gross amount of financial liabilities offset in the statement of financial position | Net amounts of financial assets presented in the statement of financial position | Financial instruments not offset in the statement of financial position | Cash collateral received | Net amount |
| Trade receivables | 3,615,646 | - | 3,615,646 | - | - | 3,615,646 |
| Reinsurance assets | 6,943,206 | - | 6,943,206 | - | - | 6,943,206 |
| Total | 10,558,852 | - | 10,558,852 | - | - | 10,558,852 |

Financial liabilities subject to offsetting, enforceable master netting arrangements and similar agreements

| In thousands of Nigerian Naira | Related amounts not offset in the statement of financial position | | | | | |
|--------------------------------|---|--|---|---|--------------------------|------------|
| | Gross amount of recognised financial liability | Gross amount of financial assets offset in the statement of financial position | Net amounts of financial liabilities presented in the statement of financial position | Financial instruments not offset in the statement of financial position | Cash collateral received | Net amount |
| Trade payables | 7,240,575 | - | 7,240,575 | - | - | 7,240,575 |
| Reinsurance payables | 1,861,552 | - | 1,861,552 | - | - | 1,861,552 |
| Total | 9,102,127 | - | 9,102,127 | - | - | 9,102,127 |

Parent

December 31, 2018

| | Gross amount of recognised financial asset | Gross amount of financial liabilities offset in the statement of financial position | Net amounts of financial assets presented in the statement of financial position | Related amounts not offset in the statement of financial position | | |
|---------------------------------------|--|---|--|---|--------------------------|------------|
| | | | | Financial instruments not offset in the statement of financial position | Cash collateral received | Net amount |
| <i>In thousands of Nigerian Naira</i> | | | | | | |
| Trade receivables | 572,586 | - | 572,586 | - | - | 572,586 |
| Reinsurance assets | 6,936,148 | - | 6,936,148 | - | - | 6,936,148 |
| Total | 7,508,734 | - | 7,508,734 | - | - | 7,508,734 |

Financial liabilities subject to offsetting, enforceable master netting arrangements and similar agreements

| | Gross amount of recognised financial liability | Gross amount of financial assets offset in the statement of financial position | Net amounts of financial liabilities presented in the statement of financial position | Related amounts not offset in the statement of financial position | | |
|---------------------------------------|--|--|---|---|--------------------------|------------|
| | | | | Financial instruments (including non cash collateral) | Cash collateral received | Net amount |
| <i>In thousands of Nigerian Naira</i> | | | | | | |
| Trade payables | 7,240,575 | - | 7,240,575 | - | - | 7,240,575 |
| Reinsurance payables | 1,861,552 | - | 1,861,552 | - | - | 1,861,552 |
| Total | 9,102,127 | - | 9,102,127 | - | - | 9,102,127 |

The gross amount of financial assets and financial liabilities and their net amounts disclosed in the above tables have been measured in the statement of financial position on the following bases:

| | |
|--------------------------------------|----------------|
| Trade receivables and payables | Amortised cost |
| Reinsurance receivables and payables | Amortised cost |

4.4 LIQUIDITY RISK

Liquidity risk is the risk that financial resources may not be available to meet maturing obligations at a reasonable cost. The Group mitigates this risk by monitoring liquidity and expected outflows. The Group's current liabilities arise as claims are made and/or clients request for termination of their investment-linked products. It also arises from other normal business activities across the subsidiaries within the group. The Group has no material commitments for capital expenditures and there is no need for such expenditures in the normal course of business. Claims payments are funded by current operating cash flow including investment income.

The Company's investment policy requires that a minimum of 35% of the Company's life and non-life portfolio be held in liquid money market instruments and highlighting the availability of liquid marketable securities sufficient to meet its liabilities as at when due. The money market instruments include cash, treasury bills and term deposits with an original maturity of less than 90 days.

The limits are monitored and reported on a weekly and monthly basis to ensure that exposure of the Group's investment portfolio to this risk is properly managed.

Below is a summary of undiscounted contractual cashflows of financial assets matched with financial liabilities.

December 31, 2019

GROUP

| | Carrying amount | Gross total | 1-3 months | 3-6 months | 6-12 months | 1-5 years | > 5years |
|--|-------------------|-------------------|-------------------|------------------|------------------|-------------------|------------------|
| Cash and cash equivalents | 17,911,416 | 18,117,563 | 18,117,563 | - | - | - | - |
| Financial assets fair valued through profit or loss | 5,302,005 | 5,302,005 | 279,526 | 5,022,479 | | | - |
| Available-for-sale (less equity investments) | 27,654,223 | 31,672,191 | 11,529,558 | 413,869 | 844,940 | 10,073,003 | 8,810,821 |
| Financial assets designated at fair value | 4,140,271 | 4,140,271 | 4,140,271 | - | - | - | - |
| Loans and receivables | 403,548 | 403,548 | 403,548 | - | - | - | - |
| Trade receivables | 5,418,424 | 5,418,424 | 5,418,424 | - | - | - | - |
| Reinsurance assets (less prepaid reinsurance, IBNR & Reserves) | 5,156,197 | 5,156,197 | - | - | 5,156,197 | - | - |
| Other receivables (less prepayment) | 974,148 | 974,148 | 974,148 | - | - | - | - |
| Total financial assets | 66,960,232 | 71,184,346 | 40,863,037 | 5,436,348 | 6,001,137 | 10,073,003 | 8,810,821 |
| | Carrying amount | Gross total | 1-3 months | 3-6 months | 6-12 months | 1-5 years | > 5years |
| Investment contract liabilities: | | | | | | | |
| – At amortised cost | 4,275,765 | 4,275,765 | 3,623,972 | - | 651,793 | - | - |
| – Liabilities designated at fair value | 4,154,695 | 4,154,695 | 4,154,695 | - | - | - | - |
| Borrowings | 6,965,804 | 6,965,804 | 1,211,750 | 1,811,750 | 2,023,500 | 1,918,804 | - |
| Trade payables (less premium received in advance) | 10,183,361 | 10,183,361 | 10,183,361 | - | - | - | - |
| Other liabilities (less deferred income) | 2,171,970 | 2,171,970 | 2,171,970 | - | - | - | - |
| Total financial liabilities | 27,751,595 | 27,751,595 | 21,345,747 | 1,811,750 | 2,675,293 | 1,918,804 | - |
| Net financial assets/ (liabilities) | 39,208,638 | 43,432,752 | 19,517,290 | 3,624,598 | 3,325,843 | 8,154,199 | 8,810,821 |
| Insurance contract liabilities | 25,162,941 | 25,162,941 | 5,935,970 | 3,885,028 | 2,628,632 | 5,282,111 | 7,431,200 |
| Net policyholders' assets/(liabilities) | 14,045,697 | 18,269,811 | 13,581,320 | (260,430) | 697,211 | 2,872,089 | 1,379,621 |

The Group manages its cashflows in a way to ensure that net cash outflow positions through rental inflows and advance payments on service charge

December 31, 2019

PARENT

| | Carrying amount | Gross total | 1-3 months | 3-6 months | 6-12 months | 1-5 years | > 5years |
|--|-------------------|-------------------|-------------------|------------------|------------------|--------------------|------------------|
| Cash and cash equivalents | 16,133,274 | 16,335,453 | 16,335,453 | - | - | - | - |
| Financial assets fair valued through profit or loss | 5,302,005 | 6,605,536 | 279,526 | 5,022,479 | | | 1,303,531 |
| Available-for-sale (less equity investments) | 21,908,297 | 23,985,851 | 11,439,220 | 395,955 | 839,775 | 3,014,998 | 8,295,903 |
| Financial assets designated at fair value | 4,140,271 | 4,140,271 | 4,140,271 | - | - | - | - |
| Loans and receivables | 882,168 | 350,238 | 350,238 | - | - | - | - |
| Trade receivables | 1,224,373 | 1,224,373 | 1,224,373 | - | - | - | - |
| Reinsurance assets (less prepaid reinsurance, IBNR and reserves) | 5,142,841 | 5,142,841 | - | - | 5,142,841 | - | - |
| Other receivables (less prepayment) | 347,282 | 392,955 | 392,955 | - | - | - | - |
| Total financial assets | 55,080,511 | 58,177,518 | 34,162,036 | 5,418,434 | 5,982,616 | 3,014,998 | 9,599,433 |
| <i>Insurance contract liabilities</i> | | | | | | | |
| <i>Investment contract liabilities:</i> | | | | | | | |
| – At amortised cost | 4,275,765 | 4,275,765 | 3,623,972 | - | 651,793 | - | - |
| – Liabilities designated at fair value | 4,154,695 | 4,154,695 | 4,154,695 | - | - | - | - |
| Trade payables (less premium received in advance) | 10,094,194 | 10,094,194 | 10,094,194 | - | - | - | - |
| Other liabilities (less deferred income) | 1,661,523 | 1,661,523 | 1,661,523 | - | - | - | - |
| Total financial liabilities | 20,186,177 | 20,186,177 | 19,534,384 | - | 651,793 | - | - |
| Net financial assets/ (liabilities) | 34,894,334 | 37,991,341 | 14,627,652 | 5,418,434 | 5,330,823 | 3,014,998 | 9,599,433 |
| Insurance contract liabilities | 17,491,746 | 17,491,746 | 935,970 | 1,213,833 | 2,628,632 | 5,282,111 | 7,431,200 |
| Net policyholders' assets/(liabilities) | 17,402,588 | 20,499,595 | 13,691,682 | 4,204,601 | 2,702,191 | (2,267,112) | 2,168,233 |

December 31, 2018

GROUP

| | Carrying amount | Gross total | 1-3 months | 3-6 months | 6-12 months | 1-5 years | above 5yrs |
|--|-------------------|-------------------|-------------------|------------------|------------------|------------------|------------------|
| Cash and cash equivalents | 5,238,705 | 5,238,705 | 5,238,705 | - | - | - | - |
| Financial assets fair valued through profit or loss | 3,266,048 | 3,266,047 | 1,336,307 | 626,210 | | | 1,303,531 |
| Available-for-sale (less equity investments) | 22,055,418 | 22,055,418 | 2,474,354 | 820,377 | 3,671,189 | 8,681,239 | 6,408,259 |
| Financial assets designated at fair value | 3,056,264 | 3,056,264 | 3,056,264 | - | - | - | - |
| Loans and receivables | 311,449 | 311,449 | 311,449 | - | - | - | - |
| Trade receivables | 3,615,646 | 3,615,646 | 3,615,646 | - | - | - | - |
| Reinsurance assets (less prepaid reinsurance, IBNR & Reserves) | 6,943,206 | 6,943,206 | 6,943,206 | - | - | - | - |
| Other receivables (less prepayment) | 820,817 | 820,817 | 820,817 | - | - | - | - |
| Total financial assets | 45,307,553 | 45,307,553 | 23,796,749 | 1,446,586 | 3,671,189 | 8,681,239 | 7,711,790 |
| <i>Investment contract liabilities:</i> | | | | | | | |
| – At amortised cost | 3,691,424 | 3,691,424 | 3,128,813 | - | 562,611 | - | - |
| – Liabilities designated at fair value | 3,073,457 | 3,073,457 | 3,073,457 | - | - | - | - |
| Borrowings | 3,493,234 | 3,567,103 | 18,698 | - | 636,802 | 2,911,603 | - |
| Trade payables | 5,485,758 | 5,485,758 | 5,485,758 | - | - | - | - |
| Other liabilities (less deferred income and premium received in advance) | 1,530,244 | 1,530,244 | 1,530,244 | - | - | - | - |
| Total financial liabilities | 17,274,117 | 17,347,986 | 13,236,970 | - | 1,199,413 | 2,911,603 | - |
| Net financial assets/ liabilities | 28,033,436 | 27,959,566 | 10,559,778 | 1,446,586 | 2,471,777 | 5,769,635 | 7,711,790 |
| Insurance contract liabilities | 22,538,993 | 22,538,993 | 5,408,901 | 1,788,149 | 2,628,632 | 5,282,111 | 7,431,200 |
| Net policyholders' assets/(liabilities) | 5,494,443 | 5,420,573 | 5,150,877 | (341,563) | (156,855) | 487,525 | 280,590 |

December 31, 2018

PARENT

| | Carrying amount | Gross total | 1-3 months | 3-6 months | 6-12 months | 1-5 years | above 5yrs |
|---|--------------------|-------------------|-------------------|------------------|------------------|------------------|------------------|
| Cash and cash equivalents | 4,218,348 | 4,218,348 | 4,218,348 | - | - | - | - |
| Financial assets fair valued through profit or loss | 3,266,048 | 3,266,047 | 1,336,307 | 626,210 | | | 1,303,531 |
| Available-for-sale (less equity investments) | 17,663,298 | 17,627,083 | 1,747,512 | 713,159 | 3,351,688 | 5,633,776 | 6,180,947 |
| Financial assets designated at fair value | 3,056,264 | 3,056,264 | 3,056,264 | - | - | - | - |
| Loans and receivables | 323,287 | 350,238 | 350,238 | - | - | - | - |
| Trade receivables | 572,586 | 572,586 | 572,586 | - | - | - | - |
| Reinsurance assets (less prepaid reinsurance, IBNR and reserves) | 6,936,148 | 6,936,148 | 6,936,148 | - | - | - | - |
| Other receivables (less prepayment) | 274,078 | 392,955 | 392,955 | - | - | - | - |
| Total financial assets | 36,310,057 | 36,419,671 | 18,610,359 | 1,339,369 | 3,351,688 | 5,633,777 | 7,484,478 |
| Investment contract liabilities: | | | | | | | |
| – At amortised cost | 3,691,424 | 4,254,035 | 3,691,424 | - | 562,611 | - | - |
| – Liabilities designated at fair value | 3,073,457 | 3,073,457 | 3,073,457 | - | - | - | - |
| Trade payables | 5,413,227 | 5,413,227 | 5,413,227 | - | - | - | - |
| Other liabilities (less deferred income and premium received in advance) | 1,265,485 | 1,265,485 | 1,265,485 | - | - | - | - |
| Total financial liabilities | 13,443,592 | 14,006,204 | 13,443,593 | - | 562,611 | - | - |
| Net financial assets and liabilities | 22,866,465 | 22,413,467 | 5,166,766 | 1,339,369 | 2,789,077 | 5,633,777 | 7,484,478 |
| Insurance contract liabilities | 16,964,677 | 16,964,677 | 408,901 | 1,213,833 | 2,628,632 | 5,282,111 | 7,431,200 |
| Net policyholders' assets/(liabilities) | 5,901,788 | 5,448,790 | 4,757,865 | 125,535 | 160,445 | 351,667 | 53,278 |

4.3 CAPITAL MANAGEMENT

The Group's policy is to maintain a strong capital base to maintain investor, creditor and market confidence and to sustain the future development of the business. The impact of the level of capital on shareholders' return is also recognised and the Group recognises the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position. The Group and its individually regulated operations have complied with all externally imposed capital requirements.

Management uses regulatory capital ratios to monitor its capital base. The allocation of capital between specific operations and activities is, to a large extent, driven by optimisation of the return achieved on the capital allocated. The amount of capital allocated to each operation or activity is based primarily on the regulatory

capital, but in some cases the regulatory requirements do not fully reflect the varying degree of risk associated with different activities. In such cases, the capital requirements may be flexed to reflect differing risk profiles, subject to the overall level of capital to support a particular operation or activity not falling below the minimum required for regulatory purposes. The process of allocating capital to specific operations and activities is undertaken independently of those responsible for the operation by Group Risk and Group Credit, and is subject to review by the Group Credit Committee or the Group Asset and Liability Management Committee (ALCO), as appropriate. The Group ensures it maintains the minimum required capital at all times throughout the year. The Regulatory capital for the non-life and businesses is determined as the solvency margin. The table below summarises the minimum required capital across the Group and the regulatory capital held against each of them.

| <i>In thousands</i> | Group 31 Dec-2019 | Group 31 Dec-2018 | Company 31 Dec-2019 | Company 31 Dec-2018 |
|----------------------------|------------------------------------|----------------------|--------------------------------------|------------------------|
| Regulatory capital held | 23,336,883 | 16,120,900 | 18,608,108 | 12,821,807 |
| Minimum regulatory capital | 6,550,000 | 6,550,000 | 5,000,000 | 5,000,000 |

The Group has different requirements depending on the specific operations which it engages in. The five main businesses are Insurance, Health Insurance, Pensions Fund management, Asset management (fund manager) and Property development.

The insurance business is divided into the life and non life business. The life business has a regulatory minimum capital of ₦2 billion

while the Non life business has a regulatory minimum capital base of ₦3 billion. The asset management business has a minimum capital base of ₦500 million, as a fund manager. These three businesses met and exceeded these minimum requirements as at December 31, 2019 as indicated below:

| <i>In thousands of Naira</i> | Health maintenance organisation 31 Dec-2019 | Life insurance business 31 Dec-2019 | Non life insurance business 31 Dec-2019 | Asset management business 31 Dec-2019 | Pension Funds management 31 Dec-2019 |
|------------------------------|--|--|--|--|---|
| Regulatory capital held | 1,766,468 | 5,377,882 | 13,487,137 | 1,063,186 | 1,642,210 |
| Minimum regulatory capital | 400,000 | 2,000,000 | 3,000,000 | 150,000 | 1,000,000 |

Although maximisation of the return on risk-adjusted capital is the principal basis used in determining how capital is allocated within the Group to particular operations or activities, it is not the sole basis used for decision making. Account is also taken of synergies with other operations and activities, the availability of management and other resources, and the fit of the activity with the Group's longer-term strategic objectives. The Group's policies in respect of capital management and allocation are reviewed regularly by the board of directors.

Insurance industry regulator measures the financial strength of insurance companies using the capital adequacy requirements for composite companies. This test compares insurers' capital against the risk profile. The regulator indicated that insurers should produce a minimum solvency margin of 15% which is calculated as 15% of net premium or the minimum paid up share capital

whichever is higher. The regulator has the authority to request more extensive reporting and can place restrictions on the Parent's operations if the Parent falls below this requirement if deemed necessary. Over the years, the Parent Company has consistently exceeded this minimum.

Recapitalization Plan & New Minimum Capital Requirement

Based on the NAICOM circular dated 20th May, 2019 and revised circular dated 30th December 2019, AXA Mansard Insurance being a composite insurer is required to have a minimum paid up capital of N18billion by 31 December 2020. The Company is poised to meet these new requirements through the divestment of investment assets and expects to meet them ahead of the deadline of 31 December 2020 set.

The Solvency Margin for the parent as at December 31, 2019 is as follows:

| | 31-Dec-19 | | | 31-Dec-18 | | |
|---|-------------------|-------------------|------------------|-------------------|-------------------|------------------|
| | TOTAL | ADMISSIBLE | INADMISSIBLE | TOTAL | ADMISSIBLE | INADMISSIBLE |
| ASSETS | | | | | | |
| Cash and cash equivalents | 16,133,274 | 15,265,926 | 867,349 | 4,218,348 | 3,857,886 | 360,462 |
| Investment securities: | | | | | | |
| – Fair value through profit or loss | 5,302,005 | 5,302,005 | - | 3,266,048 | 3,266,048 | - |
| – Available-for-sale assets | 22,032,646 | 22,032,646 | - | 17,888,088 | 17,888,088 | - |
| Financial assets designated at fair value | 4,154,695 | 4,154,695 | - | 3,073,457 | 3,073,457 | - |
| Trade receivables | 1,224,373 | 189,675 | 1,034,698 | 572,586 | 263,143 | 309,443 |
| Reinsurance assets | 8,895,612 | 8,895,612 | - | 12,504,524 | 12,504,524 | - |
| Deferred acquisition cost | 321,055 | 321,055 | - | 415,213 | 415,213 | - |
| Other receivables | 801,891 | - | 801,891 | 779,072 | - | 779,072 |
| Loans and receivables | 882,168 | 205,086 | 677,082 | 323,287 | 175,977 | 147,310 |
| Investment property | 1,350,000 | 703,405 | 646,595 | 3,040,000 | 1,666,667 | 1,373,333 |
| Investment in subsidiaries | 3,537,247 | 3,537,247 | - | 4,997,374 | 4,997,374 | - |
| Intangible assets | 215,450 | 215,450 | - | 190,086 | 190,086 | - |
| Property and equipment | 1,784,543 | 1,784,543 | - | 1,667,654 | 691,248 | 976,406 |
| Right of use | 462,082 | - | 462,082 | | | |
| Statutory deposit | 500,000 | 500,000 | - | 500,000 | 500,000 | - |
| TOTAL ASSETS | 67,597,041 | 63,107,344 | 4,489,697 | 53,435,737 | 49,489,711 | 3,946,026 |
| LIABILITIES | | | | | | |
| Insurance liabilities | 17,491,746 | 17,491,746 | - | 16,964,677 | 16,964,677 | - |
| Investment contract liabilities: | | | | | | |
| – At amortised cost | 4,275,765 | 4,275,765 | - | 3,691,424 | 3,691,424 | - |
| – Liabilities designated at fair value | 4,154,695 | 4,154,695 | - | 3,073,457 | 3,073,457 | - |
| Trade payables | 16,478,545 | 16,478,545 | - | 11,108,223 | 11,108,223 | - |
| Current income tax liabilities | 203,650 | 203,650 | - | 257,967 | 257,967 | - |
| Other liabilities | 1,894,835 | 1,894,835 | - | 1,572,156 | 1,572,156 | - |
| Borrowings | - | - | - | - | - | - |
| Deferred tax liability | - | - | - | - | - | - |
| TOTAL LIABILITIES | 44,499,236 | 44,499,236 | - | 36,667,904 | 36,667,904 | - |
| Excess of admissible assets over liabilities | | 18,608,108 | | | 12,821,807 | |
| The higher of 15% of Net premium income and shareholders funds | | 5,000,000 | | | 5,000,000 | |
| <i>Solvency Ratio</i> | | 372% | | | 256% | |

5 MEASUREMENT OF FINANCIAL ASSETS AND LIABILITIES

5.1.ACCOUNTING CLASSIFICATION MEASUREMENT BASIS AND FAIR VALUE

The table below set out the group's classification of each class of financial instruments and liabilities and their fair value

Group
31 Dec 2019

| <i>In thousands of Nigerian Naira</i> | Notes | Fair value through profit or loss | Designated at fair value | Loan and receivables | Available for sale | Other financial instruments at amortised cost | Carrying amount | Fair value |
|---|-------|-----------------------------------|--------------------------|----------------------|--------------------|---|-----------------|------------|
| Cash and cash equivalents | 8 | - | - | 17,911,416 | - | - | 17,911,416 | 17,911,416 |
| Investment securities: | | | | | | | | |
| - Fair value through profit or loss | 9.1 | 5,302,005 | - | - | - | - | 5,302,005 | 5,302,005 |
| - Available-for-sale assets | 9.2 | - | - | - | 27,836,825 | - | 27,836,825 | 27,836,825 |
| Financial assets designated at fair value | 9.3 | - | 4,154,695 | - | - | - | 4,154,695 | 4,154,695 |
| Trade receivables | 10 | - | - | 5,418,424 | - | - | 5,418,424 | 5,418,424 |
| Loans and receivables | 14 | - | - | 403,548 | - | - | 403,548 | 403,548 |
| Reinsurance receivables (excluding prepaid re-insurance, IBNR & Reserves) | 11 | - | - | 5,156,197 | - | - | 5,156,197 | 5,156,197 |
| Other receivables (excl. prepayment) | 13 | - | - | 974,148 | - | - | 974,148 | 974,148 |
| Statutory deposit | 19 | - | - | - | - | 500,000 | 500,000 | 500,000 |
| | | 5,302,005 | 4,154,695 | 29,863,733 | 27,836,825 | 500,000 | 67,657,258 | 67,657,258 |
| Investment contracts: | | | | | | | | |
| - Designated at fair value | 21.2 | - | 4,154,695 | - | - | - | 4,154,695 | 4,154,695 |
| - At amortised cost | 21.1 | - | - | - | - | 4,275,765 | 4,275,765 | 4,275,765 |
| Borrowing | 25 | - | - | - | - | 6,965,804 | 6,965,804 | 6,965,804 |
| Trade payables | 22 | - | - | - | - | 16,567,712 | 16,567,712 | 16,567,712 |
| Other liabilities (excluding deferred income) | 23 | - | - | - | - | 2,171,970 | 2,171,970 | 2,171,970 |
| | | - | 4,154,695 | - | - | 29,981,251 | 34,135,946 | 34,135,946 |

Parent

| | Notes | Fair value through profit or loss | Designated at fair value | Loan and receivables | Available for sale | Other financial instruments at amortised cost | Carrying amount | Fair value |
|---|-------|-----------------------------------|--------------------------|----------------------|--------------------|---|-----------------|------------|
| Cash and cash equivalents | 8 | - | - | 16,133,274 | - | - | 16,133,274 | 16,133,274 |
| Investment securities: | | | | | | | | |
| - Fair value through profit or loss | 9.1 | 5,302,005 | - | - | - | - | 5,302,005 | 5,302,005 |
| - Available for sale | 9.2 | - | - | - | 22,032,646 | - | 22,032,646 | 22,032,646 |
| Financial assets designated at fair value | 9.3 | - | 4,154,695 | - | - | - | 4,154,695 | 4,154,695 |
| Trade receivables | 10 | - | - | 1,224,373 | - | - | 1,224,373 | 1,224,373 |
| Loans and receivables | 14 | - | - | 882,168 | - | - | 882,168 | 882,168 |
| Reinsurance receivables (excluding prepaid re-insurance) | 11 | - | - | 5,142,841 | - | - | 5,142,841 | 5,142,841 |
| Other receivables (excl. prepayment) | 13 | - | - | 347,282 | - | - | 347,282 | 347,282 |
| Statutory deposit | 19 | - | - | - | - | 500,000 | 500,000 | 500,000 |
| | | 5,302,005 | 4,154,695 | 23,729,938 | 22,032,646 | 500,000 | 55,719,284 | 55,719,284 |
| Investment contracts: | | | | | | | | |
| - Designated at fair value | 21.2 | - | 4,154,695 | - | - | - | 4,154,695 | 4,154,695 |
| - At amortised cost | 21.1 | - | - | - | - | 4,275,765 | 4,275,765 | 4,275,765 |
| Trade payables | 22 | - | - | - | - | 16,478,545 | 16,478,545 | 16,478,545 |
| Other liabilities (excluding deferred income and advance premium) | 23 | - | - | - | - | 1,661,523 | 1,661,523 | 1,661,523 |
| | | - | 4,154,695 | - | - | 22,415,833 | 26,570,528 | 26,570,528 |

Group
31 Dec 2018

| | Notes | Fair value through profit or loss | Designated at fair value | Loan and receivables | Available for sale | Other financial instruments at amortised cost | Carrying amount | Fair value |
|---|-------|-----------------------------------|--------------------------|----------------------|--------------------|---|-----------------|------------|
| Cash and cash equivalents | 8 | - | - | 5,238,705 | - | - | 5,238,705 | 5,238,705 |
| Investment securities: | 9.2 | | | | | | | - |
| - Fair value through profit or loss | | 3,266,048 | - | - | - | - | 3,266,048 | 3,266,048 |
| - Available-for-sale assets | | - | - | - | 22,313,670 | - | 22,313,670 | 22,313,670 |
| Financial assets designated at fair value | 9.3 | - | 3,073,457 | - | - | - | 3,073,457 | 3,073,457 |
| Trade receivables | 10 | - | - | 3,615,646 | - | - | 3,615,646 | 3,615,646 |
| Loans and receivables | 14 | - | - | 311,449 | - | - | 311,449 | 311,449 |
| Reinsurance receivables (excluding prepaid re-insurance, IBNR & Reserves) | 11 | - | - | 6,943,206 | - | - | 6,943,206 | 6,943,206 |
| Other receivables (excl. prepayment) | 12 | - | - | 820,817 | - | - | 820,817 | 820,817 |
| Statutory deposit | 19 | - | - | - | - | 500,000 | 500,000 | 500,000 |
| | | 3,266,048 | 3,073,457 | 16,929,823 | 22,313,670 | 500,000 | 46,082,998 | 46,082,998 |
| Investment contracts: | | | | | | | | |
| - Designated at fair value | 21.2 | - | 3,073,457 | - | - | - | 3,073,457 | 3,073,457 |
| - At amortised cost | 21.1 | - | - | - | - | 3,691,424 | 3,691,424 | 3,691,424 |
| Borrowing | 25 | - | - | - | - | 3,493,234 | 3,493,234 | 3,493,234 |
| Trade payables | 22 | - | - | - | - | 11,180,754 | 11,180,754 | 11,180,754 |
| Other liabilities (excluding deferred income) | 23 | - | - | - | - | 1,530,244 | 1,530,244 | 1,530,244 |
| | | - | 3,073,457 | - | - | 19,895,656 | 22,969,113 | 22,969,113 |

Parent

| | Notes | Fair value through profit or loss | Designated at fair value | Loan and receivables | Available for sale | Other financial instruments at amortised cost | Carrying amount | Fair value |
|---|-------|-----------------------------------|--------------------------|----------------------|--------------------|---|-----------------|------------|
| Cash and cash equivalents | 8 | - | - | 4,218,348 | - | - | 4,218,348 | 4,218,348 |
| Investment securities: | | | | | | | | |
| - Fair value through profit or loss | 9.1 | 3,266,048 | - | - | - | - | 3,266,048 | 3,266,048 |
| - Available for sale | 9.2 | - | - | - | 17,663,298 | - | 17,663,298 | 17,663,298 |
| Loans and receivables | 14 | - | - | - | - | - | - | - |
| Financial assets designated at fair value | 9.3 | - | 3,056,264 | - | - | - | 3,056,264 | 3,056,264 |
| Loans and receivables | 14 | - | - | - | - | - | - | - |
| Trade receivables | 10 | - | - | 572,586 | - | - | 572,586 | 572,586 |
| Loans and receivables | 14 | - | - | 323,287 | - | - | 323,287 | 323,287 |
| Reinsurance receivables (excluding prepaid re-insurance) | 11 | - | - | 6,936,148 | - | - | 6,936,148 | 6,936,148 |
| Other receivables (excl. prepayment) | 13 | - | - | 274,078 | - | - | 274,078 | 274,078 |
| Statutory deposit | 19 | - | - | - | - | 500,000 | 500,000 | 500,000 |
| | | 3,266,048 | 3,056,264 | 12,324,447 | 17,663,298 | 500,000 | 36,810,057 | 36,810,057 |
| Investment contracts: | | | | | | | | |
| - Designated at fair value | 21.2 | - | 3,056,264 | - | - | - | 3,056,264 | 3,056,264 |
| - At amortised cost | 21.1 | - | - | - | - | 3,691,424 | 3,691,424 | 3,691,424 |
| Trade payables | 22 | - | - | - | - | 11,108,223 | 11,108,223 | 11,108,223 |
| Other liabilities (excluding deferred income and advance premium) | 23 | - | - | - | - | 1,265,485 | 1,265,485 | 1,265,485 |
| | | - | - | - | - | 16,065,132 | 19,121,396 | 19,121,396 |

5.2 FAIR VALUE HIERARCHY

The Group's accounting policy on fair value measurements is discussed under note 2.3.

The fair values of financial assets and liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments, the group determines fair values using other valuation techniques.

For financial instruments that trade infrequently, and had little price transparency, fair value is less objective, and requires varying degrees of judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risk affecting the specific instrument.

Valuation Models

The group measures fair values using the following fair value hierarchy, which reflects the significance of the inputs used in making the measurements.

(a) Financial Instruments in Level 1

The fair value of financial instruments traded in active markets is based on quoted market prices at the reporting date date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on

an arm's length basis. The quoted market price used for financial assets held by the group is the current bid price. These instruments are included in Level 1. Instruments included in Level 1 comprise primarily Nigerian Stock Exchange equity investments classified as trading securities or available for sale.

(b) Financial Instruments in Level 2

Inputs other than quoted prices included within Level 1 that are observable either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques in which all significant inputs are directly or indirectly observable from market data.

(c) Financial Instruments in Level 3

Inputs that are unobservable. This category includes all instruments for which the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments for which significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

The table below analyses financial instruments measured at fair value at the end of the reporting period, by the level in the fair value hierarchy into which the fair value measurement is categorized. The amounts are based on the values recognised in the statement of financial position.

Financial assets and liabilities measured at fair value

(All figures are in thousands of naira)

Group

31 Dec 2019

| | Level 1 | Level 2 | Level 3 | Total |
|--|------------|-----------|---------|------------|
| Available for sale | 18,866,861 | 8,946,414 | 23,550 | 27,836,825 |
| Other financial assets designated at fair value | 4,046,441 | 108,254 | - | 4,154,695 |
| Total | 22,913,302 | 9,054,668 | 23,550 | 31,991,520 |
| Liability type | | | | |
| Other financial liabilities designated at fair value | 4,046,441 | 108,254 | - | 4,154,695 |

Group

31 Dec 2018

| | Level 1 | Level 2 | Level 3 | Total |
|--|------------|-----------|---------|------------|
| Available for sale | 17,326,361 | 4,963,759 | 23,550 | 22,313,670 |
| Other financial assets designated at fair value | 2,929,270 | 144,187 | - | 3,073,457 |
| Total | 20,255,631 | 5,107,946 | 23,550 | 25,387,127 |
| Liability type | | | | |
| Other financial liabilities designated at fair value | 2,929,270 | 144,187 | - | 3,073,457 |

PARENT

31 Dec 2019

| | Level 1 | Level 2 | Level 3 | Total |
|--|------------|-----------|---------|------------|
| Available for sale | 14,187,194 | 7,821,902 | 23,550 | 22,032,646 |
| Other financial assets designated at fair value | 4,046,441 | 108,254 | - | 4,154,695 |
| Total | 18,233,635 | 7,930,156 | 23,550 | 26,187,341 |
| Other financial liabilities designated at fair value | 4,046,441 | 108,254 | - | 4,154,695 |

PARENT

31 Dec 2018

| | Level 1 | Level 2 | Level 3 | Total |
|--|------------|-----------|---------|------------|
| Available for sale | 14,437,322 | 3,427,216 | 23,550 | 17,888,088 |
| Other financial assets designated at fair value | 2,929,270 | 144,187 | - | 3,073,457 |
| Total | 17,366,592 | 3,571,403 | 23,550 | 20,961,545 |
| Other financial liabilities designated at fair value | 2,929,270 | 144,187 | - | 3,073,457 |

FINANCIAL INSTRUMENTS IN LEVEL 2

The fair values of financial instruments measured in level 2 are observable either directly (i.e. as prices) or indirectly (i.e. derived from prices). These are as shown in the table below:

| | |
|-----------------|--|
| Unquoted equity | Recent transaction price |
| Debt security | Similar securities with close maturity dates |

There was no transfer between levels during the year under review.

FINANCIAL INSTRUMENTS IN LEVEL 3

(i) Reconciliation

The following table shows a reconciliation from the beginning balances to the ending balances for fair value measurements in level 3 of the fair value hierarchy.

| Group | Dec-19 | Dec-18 |
|---|---------------|---------------|
| <i>In thousands of Nigerian Naira</i> | | |
| Balance at 1 January | 23,550 | 22,773 |
| Acquisitions | - | - |
| Changes in fair value recognised in other comprehensive income | - | 777 |
| Balance end of year | 23,550 | 23,550 |
| <i>Impact of changes in fair value of available for sale assets</i> | | |
| OCI | - | 777 |

PARENT

| <i>In thousands of Nigerian Naira</i> | Dec-19 | Dec-18 |
|---|---------------|---------------|
| Balance at 1 January | 23,550 | 22,773 |
| Acquisitions | - | - |
| Changes in fair value recognised in other comprehensive income | - | 777 |
| Balance end of year | 23,550 | 23,550 |
| <i>Impact of changes in fair value of available for sale assets</i> | | |
| OCI | - | 777 |

(ii) Information about fair value measurement using significant unobservable inputs (Level 3)

For the unquoted financial instrument measured at fair value, the group uses a valuation model. Some of the significant inputs may not be observable in the market and are derived from market prices or rates or are estimated based on assumptions. Management's judgement and estimation are usually required for selection of the appropriate valuation model to be used, determination of expected cashflows on the financial instruments being valued, determination of the probability of counterparty default and prepayments and selection of appropriate discount rates.

Fair value estimates obtained from models are adjusted for any other factors such as liquidity risk or model uncertainties, to the extent that the Group believes that a third party market participant would take them into account in pricing a transaction. Model inputs and values are calibrated against historical data and published forecasts. This calibration process is inherently subjective and it yields ranges of possible inputs and estimates of fair value, and management judgement is required to select the most appropriate point in the range.

The group's valuation methodology for valuing certain unquoted financial instruments uses a free discounted cash flow methodology. It takes into account growth in net earnings or cash flow, fixed capital investments, working capital investments and net borrowings, beta, risk free rate, market risk premium and assumed annual growth rate. These features are used to estimate expected future cashflows and discounted at a risk-adjusted rate. However, this technique is subject to inherent limitations such as estimation of the appropriate risk -adjusted discount rate, and different assumptions and inputs would yield different results.

Unobservable Market Inputs Used in Measuring the Fair Value.

Significant unobservable inputs are developed as follows:

Risk-Free Rate

The risk-free rate used in the valuation models is the yield of the most actively traded 10-yr FGN bond, as we believe this is the best reference for a risk-free instrument with a similar duration to the investment horizon of equities.

The risk-free rate used in the unquoted financial instruments valuation reports was the current yield, 16% on the most actively traded 10-yr FGN bond in the Nigerian bond market at the time.

Beta

The beta of a stock measures the sensitivity of the excess expected return on an individual share relative to that of a benchmark equities market or index. It is best derived by the regression analysis of a company's stock price returns to that of the benchmark market index. However, in cases where a company is not publicly listed, it can be derived by using a proxy from a similar company which is publicly listed, or by using the industry average. There are however cases where there are no comparable companies that are publicly listed to use as proxies. In such cases, betas are estimated or assumed based on the sensitivity of the industry to the stock market and/or the overall economy as a guide. The unquoted financial instruments valuation is peculiar in the sense that it is privately held and does not have ready and direct comparables publicly listed on the Nigerian Stock Exchange. We assumed a beta of 1.28 for the unquoted financial instrument based on our perceived sensitivity of its industry to the Nigerian economy.

Market Risk Premium

This is the premium estimated as required over the long term risk-free rate. In most cases, the unsystematic risk pertaining to countrywide factors such as socio-political risk, a country's sovereign rating etc. is usually priced into risk-free instruments such as government bonds. The unsystematic risk pertaining to the stock market or particular industry is addressed by the market risk premium, while the beta is responsible for company-specific risks. We have used a market risk premium of 6% for the valuation, as we believe most of the inherent risks in the Nigerian capital market have been largely priced in the bond yields.

Assumed Terminal Growth Rate

This is the rate that the company is assumed to continue to grow after the forecasted years in the valuation. It is usually close to the

GDP rate of the country where the company is situated. In certain cases, the assumed growth rate may exceed the current GDP as the industry may be in its growth phase.

We have reduced the terminal growth rate for the unquoted financial instruments to 4% in line with growth projections for the country. It is important to note that huge potentials remain largely untapped in the Nigerian housing industry, predicated on a large and growing population with unmet housing needs.

Financial Instruments Not Measured At Fair Value

The following table sets out the carrying amount of financial instruments not measured at fair value and the analysis per level in the fair value hierarchy into which each fair value measurement is categorised.

Group 31 Dec 2019

| | Level 1 | Level 2 | Level 3 | Total |
|--|---------|------------|---------|------------|
| Cash and cash equivalents | - | 17,911,416 | - | 17,911,416 |
| Trade receivables | - | 5,418,424 | - | 5,418,424 |
| Loan and receivables | - | 403,548 | - | 403,548 |
| Reinsurance assets (less prepaid reinsurance & RI share of IBNR) | - | 5,156,197 | - | 5,156,197 |
| Other receivables (less prepayment) | - | 974,148 | - | 974,148 |
| Statutory deposit | - | 500,000 | - | 500,000 |
| Total | - | 30,363,733 | - | 30,363,733 |
| Investment contracts at amortised cost | - | 4,275,765 | - | 4,275,765 |
| Borrowings | - | 6,965,804 | - | 6,965,804 |
| Trade payables | - | 16,567,712 | - | 16,567,712 |
| Other liabilities (excluding deferred income) | - | 2,171,970 | - | 2,171,970 |
| Total | - | 29,981,251 | - | 29,981,251 |

PARENT 31 Dec 2019

| | Level 1 | Level 2 | Level 3 | Total |
|--|---------|------------|---------|------------|
| Cash and cash equivalents | - | 16,133,274 | - | 16,133,274 |
| Trade receivables | - | 1,224,373 | - | 1,224,373 |
| Loans and receivables | - | 882,168 | - | 882,168 |
| Reinsurance assets (less prepaid reinsurance & RI share of IBNR) | - | 5,142,841 | - | 5,142,841 |
| Other receivables (less prepayment) | - | 347,282 | - | 347,282 |
| Statutory deposit | - | 500,000 | - | 500,000 |
| Total | - | 24,229,938 | - | 24,229,938 |
| Investment contracts at amortised cost | - | 4,275,765 | - | 4,275,765 |
| Trade payables | - | 16,478,545 | - | 16,478,545 |
| Other liabilities | - | 1,661,523 | - | 1,661,523 |
| Total | - | 22,415,833 | - | 22,415,833 |

Group
31 Dec 2018

| | Level 1 | Level 2 | Level 3 | Total |
|--|---------|------------|---------|------------|
| Cash and cash equivalents | - | 5,238,705 | - | 5,238,705 |
| Trade receivables | - | 3,615,646 | - | 3,615,646 |
| Loans and receivables | - | 311,449 | - | 311,449 |
| Reinsurance assets (less prepaid reinsurance & RI share of IBNR) | - | 6,943,206 | - | 6,943,206 |
| Other receivables (less prepayment) | - | 820,817 | - | 820,817 |
| Statutory deposit | - | 500,000 | - | 500,000 |
| Total | - | 17,429,823 | - | 17,429,823 |
| Liability type | | | | |
| Investment contracts at amortised cost | - | 3,691,424 | - | 3,691,424 |
| Borrowings | - | 3,493,234 | - | 3,493,234 |
| Trade payables | - | 11,180,754 | - | 11,180,754 |
| Other liabilities (excluding deferred income) | - | 1,530,244 | - | 1,530,244 |
| Total | - | 19,895,656 | - | 19,895,656 |

PARENT
31 Dec 2018

| | Level 1 | Level 2 | Level 3 | Total |
|--|---------|------------|---------|------------|
| Cash and cash equivalents | - | 4,218,348 | - | 4,218,348 |
| Trade receivables | - | 572,586 | - | 572,586 |
| Loans and receivables | - | 323,287 | - | 323,287 |
| Reinsurance assets (less prepaid reinsurance & RI share of IBNR) | - | 6,936,148 | - | 6,936,148 |
| Other receivables (less prepayment) | - | 274,078 | - | 274,078 |
| Statutory deposit | - | 500,000 | - | 500,000 |
| Total | - | 12,824,447 | - | 12,824,447 |
| Liability type | | | | |
| Investment contracts at amortised cost | - | 3,691,424 | - | 3,691,424 |
| Trade payables | - | 11,108,223 | - | 11,108,223 |
| Other liabilities | - | 1,265,485 | - | 1,265,485 |
| Total | - | 16,065,132 | - | 16,065,132 |

Determination of Fair Value

The determination of fair value for each class of financial instruments was based on the particular characteristic of the instruments. The method and assumptions applied are enumerated below:

Cash and Cash Equivalent and Borrowings

The estimated fair value of fixed interest placement with banks, bonds and borrowings is based on the discounted cash flow techniques using prevailing money market interest rates for debts and similar credit risk and remaining maturity.

Quoted Securities

The fair value for treasury bills and bonds assets is based on market prices or brokers/dealers price quotations. Where this information is not available, fair valuation is estimated using quoted market prices for securities with similar credit, maturity and yield characteristics.

Unquoted Equity Securities Available for Sale

The fair value of available-for-sale securities is based on the market approach which consider similar/ identical transactions.

Trade Receivables and Payables, Reinsurance Receivables and Other Liabilities.

The estimated fair value of receivables and payables with no stated maturity which includes no interest payables and receivables is the amount repayable or to be received on demand.

The carrying amounts of other liabilities are reasonable approximation of their fair values which are payable on demand.

Non Financial Asset Measured At Fair Value

Investment property is valued using the income approach. The rental income/prices of comparable buildings in close proximity are adjusted for differences in key attributes such as property size, beta, growth rates, discount rate, inflation rate, holding period and capitalisation rate. The adjusted rental income/prices forms the cashflows which is discounted using the relevant discount rate. A variation of -/+5% will result in ₦379 million fair value losses/gain respectively.

Office property

| Valuation technique | Fair value as at December 31, 2019 (in thousands) | Unobservable inputs | Range of unobservable inputs (probability weighted average) |
|--|---|------------------------|---|
| Discounted Income Capitalisation Cashflow approach | 14,451,949 | Price per square metre | \$575.53 per metre square (\$615) |
| | | Capitalisation rate | 6% |

Landed property

| Valuation technique | Fair value as at December 31, 2019 (in thousands) | Unobservable inputs | Range of unobservable inputs (probability weighted average) |
|---------------------------|---|---------------------|---|
| Market Valuation approach | 1,350,000 | NA | NA |

6. ASSET AND LIABILITY MANAGEMENT (ALM)

The Group is exposed to a range of financial risks through its financial assets, financial liabilities (investment contracts and borrowings), reinsurance assets and insurance liabilities. In particular, the key financial risk is that in the long-term its investment proceeds are not sufficient to fund the obligations arising from its insurance and investment contracts. The most important components of this financial risk are interest rate risk, equity price risk, foreign currency risk and credit risk.

These risks arise from open positions in interest rate, currency and equity products, all of which are exposed to general and specific market movements. The risks that the Group primarily faces due to the nature of its investments and liabilities are interest rate risk and equity price risk.

The Group manages these positions within an ALM framework that has been developed to achieve long-term investment returns in excess of its obligations under insurance and investment contracts. Within the ALM framework, the Group periodically produces reports at portfolio, legal entity and asset and liability class level that are circulated to the Group's key management personnel.

The principal technique of the Group's ALM is to match assets to the liabilities arising from insurance and investment contracts by reference to the type of benefits payable to contract holders. For each distinct class of liabilities, a separate portfolio of assets is maintained. The Group has not changed the processes used to manage its risks from previous periods.

The Group's ALM is integrated with the management of the financial risks associated with the Group's other classes of financial assets and liabilities not directly associated with insurance and investment liabilities (in particular, borrowings and investments in foreign operations). The notes below explain how financial risks are managed using the categories utilized in the Group's ALM framework. In particular, the ALM Framework requires the management of interest rate risk, equity price risk and liquidity risk at the portfolio level. Foreign currency and credit risk are managed on a group-wide basis.

The table below hypothecates the total assets of the parent into assets that represents insurance funds, shareholders' funds and other funds such as investment contracts and annuity:

December 31, 2019

In thousands of Naira

| | Non Life | Life Insurance Funds | Investment Contracts Funds | Annuity funds | Life | Total |
|--|-------------------|----------------------|----------------------------|------------------|-------------------|-------------------|
| Total | | | | | | ₦'000 |
| Insurance Contract liabilities | 11,102,754 | 4,211,175 | - | 2,177,817 | 6,388,992 | 17,491,746 |
| Investment Contract liabilities | - | - | 8,430,460 | - | 8,430,460 | 8,430,460 |
| Gross Insurance Funds | 11,102,754 | 4,211,175 | 8,430,460 | 2,177,817 | 14,819,452 | 25,922,206 |
| Less: | | | | | | |
| Reinsurance Receivables | | | | | | |
| Reinsurance premium paid in advance for next year's policies | - | - | - | - | - | - |
| Reinsurance expenses prepaid | 2,029,410 | 253,769 | - | - | 253,769 | 2,283,179 |
| Reinsurers share of Claims expense paid | 1,651,638 | 86,035 | - | - | 86,035 | 1,737,673 |
| Reinsurers share of Claims expense outstanding | 3,301,740 | 103,428 | - | - | 103,428 | 3,405,168 |
| Reinsurers share of Incurred but not reported claims & Ind life reserves | - | 1,469,592 | - | - | 1,469,592 | 1,469,592 |
| Net Insurance Funds | 4,119,966 | 2,298,352 | 8,430,460 | 2,177,817 | 12,906,629 | 17,026,594 |
| Admissible Assets | | | | | | |
| Cash and Cash Equivalents | 3,805,351 | 340,643 | 1,683,506 | 46,877 | 2,071,026 | 5,876,377 |
| Treasury bills and Government Bonds | 2,436,611 | 2,405,451 | 6,807,691 | 3,457,639 | 12,670,782 | 15,107,393 |
| Placement with Financial Institutions | 6,726,800 | 1,522,183 | 963,526 | 11 | 2,485,720 | 9,212,521 |
| Corporate Bonds & Debenture | 1,478,737 | - | 425,964 | 108,640 | 534,604 | 2,013,341 |
| Ordinary & Preference Shares | - | - | 14,424 | 55,690 | 70,113 | 70,113 |
| Agency Loan | - | - | - | - | - | - |
| Loan to Policy holders | - | - | - | - | - | - |
| Other Loans & Investments | 6,593 | 776,964 | - | 3274 | 780238 | 786,831 |
| Investment in subsidiaries, | - | - | - | - | - | - |
| Investment in Associates | - | - | - | - | - | - |
| Investment in jointly controlled entities | - | - | - | - | - | - |
| Investment Properties | - | - | - | - | - | - |
| Total Admissible Assets | 14,454,092 | 5,045,241 | 9,895,111 | 3,672,131 | 18,612,483 | 33,066,576 |
| SURPLUS(DEFICIT) IN ASSETS COVER | 10,334,127 | 2,746,889 | 1,464,651 | 1,494,314 | 5,705,855 | 16,039,981 |

The following tables reconcile the consolidated statement of financial position to the classes and portfolios used in the Group's ALM framework.

Group
31 Dec 2019

| <i>In thousands of Naira</i> | Insurance fund | | Investment Contracts | Shareholders funds | | Annuity | Others | Total |
|--|----------------|-----------|-------------------------|--------------------|-----------|-----------|------------|-------------------|
| | Non-life | Life | | Non-life | Life | | | |
| ASSETS | 10,532,152 | 1,862,826 | 1,683,506 | 1,344,183 | 663,670 | 46,888 | 1,778,192 | 17,911,416 |
| Cash and cash equivalents | - | 3,412,576 | - | - | - | 1,889,429 | - | 5,302,005 |
| Fair value through profit or loss | 4,821,525 | 1,404,084 | 3,506,952 | 9,205,809 | 1,358,514 | 1,735,814 | 5,804,128 | 27,836,825 |
| Available-for-sale | - | - | 4,154,695 | - | - | - | - | 4,154,695 |
| Financial assets designated at fair value | 787,979 | 436,394 | - | - | - | - | 4,194,051 | 5,418,424 |
| Trade receivables | 8,005,396 | 890,216 | - | - | - | - | 78,634 | 8,974,246 |
| Reinsurance assets | - | - | - | 696,906 | 104,985 | - | 746,761 | 1,548,652 |
| Other receivables | 321,055 | - | - | - | - | - | 9,992 | 331,047 |
| Deferred acquisition cost | - | - | - | 833,896 | 48,272 | - | (478,620) | 403,548 |
| Loans and receivables | - | - | - | 1,350,000 | - | - | 14,451,949 | 15,801,949 |
| Investment properties | - | - | - | 3,137,247 | 400,000 | - | - | - |
| Investment in subsidiaries | - | - | - | 193,133 | 22,318 | - | 1,364,847 | 1,580,297 |
| Intangible assets | - | - | - | 1,784,134 | 409 | - | 205,238 | 1,989,781 |
| Property and equipment | - | - | - | 402,061 | 60,021 | - | 73,781 | 535,863 |
| Right of use | - | - | - | 300,000 | 200,000 | - | - | 500,000 |
| Statutory deposit | - | - | - | - | - | - | - | - |
| Deferred tax asset | 24,468,107 | 8,006,095 | 9,345,153 | 19,247,369 | 2,858,189 | 3,672,131 | 28,228,953 | 92,288,748 |
| TOTAL ASSETS | | | | | | | | |
| LIABILITIES | 11,102,754 | 4,211,175 | - | - | - | 2,177,817 | 7,671,195 | 25,162,941 |
| Insurance liabilities | | | | | | | | |
| <i>Investment contract liabilities:</i> | | | | | | | | |
| – At amortised cost | - | - | 4,275,765 | - | - | - | - | 4,275,765 |
| – Financial liabilities designated at fair value | - | - | 4,154,695 | - | - | - | - | 4,154,695 |
| Trade payables | - | - | - | 14,262,553 | 2,215,992 | - | 89,167 | 16,567,712 |
| Other liabilities | - | - | - | 1,565,835 | 328,999 | - | 1,410,988 | 3,305,822 |
| Current income tax liabilities | - | - | - | 129,300 | 74,350 | - | 731,896 | 935,546 |
| Borrowings | - | - | - | - | - | - | 6,965,804 | 6,965,804 |
| Deferred tax liability | - | - | - | - | - | - | 841,496 | 841,496 |
| TOTAL LIABILITIES | 11,102,754 | 4,211,175 | 8,430,460 | 15,957,688 | 2,619,341 | 2,177,817 | 17,710,546 | 62,209,781 |
| SURPLUS | 13,365,353 | 3,794,920 | 914,693 | 3,289,681 | 238,848 | 1,494,314 | 10,518,407 | 30,078,967 |

Parent
31 Dec 2019

| | Insurance fund | | Investment Contracts | Shareholders funds | | Annuity | Total |
|--|----------------|-----------|-------------------------|--------------------|-----------|-----------|------------|
| <i>In thousands of Naira</i> | Non-life | life | | Non-life | life | | |
| ASSETS | | | | | | | |
| Cash and cash equivalents | 10,532,152 | 1,862,826 | 1,683,506 | 1,344,233 | 663,670 | 46,888 | 16,133,274 |
| Fair value through profit or loss | - | 3,412,576 | - | - | - | 1,889,429 | 5,302,005 |
| Available-for-sale | 4,821,525 | 1,404,084 | 3,506,952 | 9,205,757 | 1,358,514 | 1,735,814 | 22,032,646 |
| Financial assets designated at fair value | - | - | 4,154,695 | - | - | - | 4,154,695 |
| Trade receivables | 787,979 | 436,394 | - | - | - | - | 1,224,373 |
| Reinsurance assets | 8,005,396 | 890,216 | - | - | - | - | 8,895,612 |
| Other receivables | - | - | - | 696,906 | 104,985 | - | 801,891 |
| Deferred acquisition cost | 321,055 | - | - | - | - | - | 321,055 |
| Loans and receivables | - | - | - | 833,896 | 48,272 | - | 882,168 |
| Investment properties | - | - | - | 1,350,000 | - | - | 1,350,000 |
| Investment in subsidiaries | - | - | - | 3,137,247 | 400,000 | - | 3,537,247 |
| Intangible assets | - | - | - | 193,133 | 22,318 | - | 215,450 |
| Property and equipment | - | - | - | 1,784,134 | 409 | - | 1,784,543 |
| Right of use | - | - | - | 402,061 | 60,021 | - | 462,082 |
| Statutory deposit | - | - | - | 300,000 | 200,000 | - | 500,000 |
| TOTAL ASSETS | 24,468,107 | 8,006,095 | 9,345,153 | 19,247,367 | 2,858,189 | 3,672,131 | 67,597,041 |
| LIABILITIES | | | | | | | |
| Insurance liabilities | 11,102,754 | 4,211,175 | - | - | - | 2,177,817 | 17,491,746 |
| <i>Investment contract liabilities:</i> | | | | | | | |
| – At amortised cost | - | - | 4,275,765 | - | - | - | 4,275,765 |
| – Financial liabilities designated at fair value | - | - | 4,154,695 | - | - | - | 4,154,695 |
| Trade payables | - | - | - | 14,262,553 | 2,215,992 | - | 16,478,545 |
| Other liabilities | - | - | - | 1,565,836 | 328,999 | - | 1,894,835 |
| Current income tax liabilities | - | - | - | 129,300 | 74,350 | - | 203,650 |
| Deferred income tax | - | - | - | - | - | - | - |
| TOTAL LIABILITIES | 11,102,754 | 4,211,175 | 8,430,460 | 15,957,689 | 2,619,341 | 2,177,817 | 44,499,236 |
| SURPLUS | 13,365,353 | 3,794,920 | 914,693 | 3,289,678 | 238,848 | 1,494,314 | 23,097,805 |

The table below hypothecates the total assets of the parent into assets that represents insurance funds, shareholders' funds and other funds such as investment contracts:

December 31, 2018

| | Non Life | Life | | | | |
|---|----------------------|----------------------|----------------------------|------------------|-------------------|-------------------|
| | Policy-holders' Fund | Policy-holders' Fund | Investment Contracts Funds | Annuity funds | Total Life | Total |
| <i>In thousands of Naira</i> | | | | | | |
| Total | | | | | | N'000 |
| Insurance Contract liabilities | 12,258,774 | 2,851,283 | | 1,854,619 | 4,705,903 | 16,964,677 |
| Investment Contract liabilities | | | 6,764,881 | | 6,764,881 | 6,764,881 |
| Gross Insurance Funds | 12,258,774 | 2,851,283 | 6,764,881 | 1,854,619 | 11,470,784 | 23,729,558 |
| Less: | | | | | | |
| Reinsurance Receivables | | | | | | |
| 1. Reinsurance premium paid in advance for next year's policies | 1,833,795 | - | | | - | 1,833,795 |
| 2. Reinsurance expenses prepaid | 1,892,293 | 354,165 | | | 354,165 | 2,246,459 |
| 3. Reinsurers share of Claims expense paid | 1,828,521 | 2,752 | | | 2,752 | 1,831,274 |
| 4. Reinsurers share of Claims expense outstanding | 4,869,509 | 235,366 | | | 235,366 | 5,104,874 |
| 5. Reinsurers share of Incurred but not reported claims & Ind life reserves | 1,150,189 | 337,934 | | | 337,934 | 1,488,123 |
| Net Insurance Funds | 684,467 | 1,921,067 | 6,764,881 | 1,854,619 | 10,540,567 | 11,225,034 |
| Admissible Assets | - | - | - | - | - | - |
| 1. Cash and Cash equivalent | 2,162,868 | 2,268 | 24,680 | 92,645 | 119,593 | 2,282,461 |
| 2. Treasury bills and Government Bonds | 2,525,509 | 1,935,780 | 7,037,808 | 2,526,460 | 11,500,048 | 14,025,557 |
| 3. Placement with Financial Institutions | 1,416,698 | 212,930 | 321,133 | 23,865 | 557,928 | 1,974,625 |
| 4. Corporate Bonds & Debenture | 1,709,690 | - | 149,314 | 196,109 | 345,422 | 2,055,112 |
| 5. Ordinary & Preference Shares | - | - | 17,193 | 68,202 | 85,394 | 85,394 |
| 6. Agency Loan | - | - | - | - | - | - |
| 7. Loan to Policy holders | - | - | - | - | - | - |
| 8. Other Loans & Investments | 15,184 | 1,524,519 | - | 2,894 | 1,527,413 | 1,542,597 |
| 9. Investment in subsidiaries, | - | - | - | - | - | - |
| 10. Investment in Associates | - | - | - | - | - | - |
| 11. Investment in jointly controlled entities | - | - | - | - | - | - |
| 12. Investment Properties | - | - | - | - | - | - |
| Total Admissible assets | 7,829,949 | 3,675,498 | 7,550,127 | 2,910,174 | 14,135,799 | 21,965,747 |
| SURPLUS(DEFICIT) IN ASSETS COVER | 7,145,482 | 1,754,431 | 785,246 | 1,055,555 | 3,595,232 | 10,740,714 |

The following tables reconcile the consolidated statement of financial position to the classes and portfolios used in the Group's ALM framework.

Group

December 31, 2018

| | Insurance fund | | Investment Contracts | Shareholders funds | | Annuity | Others | Total |
|--|----------------|-----------|-------------------------|--------------------|-----------|-----------|------------|------------|
| | Non-life | Life | | Non-life | Life | | | |
| ASSETS | | | | | | | | |
| Cash and cash equivalents | 3,579,566 | 215,198 | 55,232 | 120,003 | 131,840 | 116,509 | 1,020,357 | 5,238,705 |
| Fair value through profit or loss | - | 2,500,725 | - | - | - | 765,323 | - | 3,266,048 |
| Available-for-sale | 4,543,375 | 283,570 | 4,442,449 | 5,205,503 | 1,384,847 | 2,028,343 | 4,425,583 | 22,313,670 |
| Financial assets designated at fair value | - | - | 3,073,457 | - | - | - | - | 3,073,457 |
| Trade receivables | 332,118 | 240,468 | - | - | - | - | 3,043,060 | 3,615,646 |
| Reinsurance assets | 11,574,307 | 930,217 | - | - | - | - | 44,493 | 12,549,017 |
| Other receivables | - | - | - | 714,792 | 64,280 | - | 728,771 | 1,507,843 |
| Deferred acquisition cost | 415,213 | - | - | - | - | - | 21,559 | 436,772 |
| Loans and receivables | - | - | - | 282,373 | 40,914 | - | (11,837) | 311,450 |
| Investment properties | - | - | - | 3,040,000 | - | - | 14,485,962 | 17,525,962 |
| Investment in subsidiaries | - | - | - | 4,597,374 | 400,000 | - | - | |
| Intangible assets | - | - | - | 152,890 | 37,196 | - | 1,398,089 | 1,588,175 |
| Property and equipment | - | - | - | 1,665,700 | 1,954 | - | 175,708 | 1,843,362 |
| Statutory deposit | - | - | - | 300,000 | 200,000 | - | - | 500,000 |
| TOTAL ASSETS | 20,444,578 | 4,170,179 | 7,571,137 | 16,078,635 | 2,261,031 | 2,910,175 | 25,331,745 | 73,770,107 |
| LIABILITIES: | | | | | | | | |
| Insurance liabilities | 12,258,773 | 2,851,285 | - | - | - | 1,854,619 | 5,574,316 | 22,538,993 |
| Investment contract liabilities | - | - | - | - | - | - | - | - |
| – At amortised cost | - | - | 3,691,424 | - | - | - | - | 3,691,424 |
| – Financial liabilities designated at fair value | - | - | 3,073,457 | - | - | - | - | 3,073,457 |
| Trade payables | - | - | - | 9,869,318 | 1,238,905 | - | 72,531 | 11,180,754 |
| Other liabilities | - | - | - | 883,684 | 688,472 | - | 1,086,631 | 2,658,787 |
| Current income tax liabilities | - | - | - | 133,300 | 124,667 | - | 515,852 | 773,819 |
| Borrowings | - | - | - | - | - | - | 3,493,234 | 3,493,234 |
| Deferred tax liability | - | - | - | - | - | - | 837,061 | 837,061 |
| TOTAL LIABILITIES | 12,258,773 | 2,851,285 | 6,764,881 | 10,886,302 | 2,052,044 | 1,854,619 | 11,579,625 | 48,247,529 |
| SURPLUS | 8,185,805 | 1,318,894 | 806,256 | 5,192,333 | 208,987 | 1,055,556 | 13,752,120 | 25,522,578 |

Parent

December 31, 2018

December 31, 2020

| | Insurance fund | | Investment Contracts | Shareholders funds | | Annuity | Total |
|--|----------------|-----------|----------------------|--------------------|-----------|-----------|------------|
| | Non-life | life | | Non-life | life | | |
| ASSETS | | | | | | | |
| Cash and cash equivalents | 3,579,566 | 215,198 | 55,232 | 120,003 | 131,840 | 116,509 | 4,218,348 |
| Fair value through profit or loss | - | 2,500,725 | - | - | - | 765,323 | 3,266,048 |
| Available-for-sale | 4,543,375 | 283,570 | 4,442,449 | 5,205,503 | 1,384,849 | 2,028,343 | 17,888,088 |
| Financial assets designated at fair value | - | - | 3,073,457 | - | - | - | 3,073,457 |
| Trade receivables | 332,118 | 240,468 | - | - | - | - | 572,586 |
| Reinsurance assets | 11,574,307 | 930,217 | - | - | - | - | 12,504,524 |
| Other receivables | - | - | - | 714,792 | 64,280 | - | 779,072 |
| Deferred acquisition cost | 415,213 | - | - | - | - | - | 415,213 |
| Loans and receivables | - | - | - | 282,373 | 40,914 | - | 323,287 |
| Investment properties | - | - | - | 3,040,000 | - | - | 3,040,000 |
| Investment in subsidiaries | - | - | - | 4,597,374 | 400,000 | - | 4,997,374 |
| Intangible assets | - | - | - | 152,890 | 37,196 | - | 190,086 |
| Property and equipment | - | - | - | 1,665,700 | 1,954 | - | 1,667,654 |
| Statutory deposit | - | - | - | 300,000 | 200,000 | - | 500,000 |
| TOTAL ASSETS | 20,444,578 | 4,170,179 | 7,571,137 | 15,778,634 | 2,061,033 | 2,910,175 | 53,435,737 |
| LIABILITIES | | | | | | | |
| Insurance liabilities | 12,258,773 | 2,851,285 | - | - | - | 1,854,619 | 16,964,677 |
| Investment contract liabilities: | - | - | - | - | - | - | - |
| – At amortised cost | - | - | 3,691,424 | - | - | - | 3,691,424 |
| – Financial liabilities designated at fair value | - | - | 3,073,457 | - | - | - | 3,073,457 |
| Trade payables | - | - | - | 9,869,318 | 1,238,905 | - | 11,108,223 |
| Other liabilities | - | - | - | 883,684 | 688,472 | - | 1,572,156 |
| Current income tax liabilities | - | - | - | 133,300 | 124,667 | - | 257,967 |
| Deferred income tax | - | - | - | - | - | - | - |
| TOTAL LIABILITIES | 12,258,773 | 2,851,285 | 6,764,881 | 10,886,302 | 2,052,044 | 1,854,619 | 36,667,904 |
| SURPLUS | 8,185,805 | 1,318,894 | 806,256 | 4,892,332 | 8,989 | 1,055,556 | 16,767,833 |

7 (A) THE SEGMENT INFORMATION PROVIDED BY THE MANAGEMENT UNDERWRITING & INVESTMENT COMMITTEE (MUIC) FOR THE REPORTING SEGMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 IS AS FOLLOWS:

December 2019

| <i>In thousands of Nigerian Naira</i> | Non life business | Life Business | Elimination between Life & non life | AXA Mansard Insurance | Investment Management | Property Development | Pension Management | Health Maintenance | Elimination adjustments | Total |
|--|-------------------|---------------|-------------------------------------|-----------------------|-----------------------|----------------------|--------------------|--------------------|-------------------------|------------|
| Cash and cash equivalents | 11,876,433 | 4,256,841 | - | 16,133,274 | 91,181 | 285,072 | 185,716 | 1,216,173 | - | 17,911,416 |
| Fair value through profit or loss | - | 5,302,005 | - | 5,302,005 | - | - | - | - | - | 5,302,005 |
| Available-for-sale assets | 14,027,230 | 8,005,416 | - | 22,032,646 | 985,896 | 493 | 1,232,804 | 3,584,986 | - | 27,836,825 |
| Financial assets designated at fair value | - | 4,154,695 | - | 4,154,695 | - | - | - | - | - | 4,154,695 |
| Trade receivables | 787,979 | 436,394 | - | 1,224,373 | - | - | - | 4,194,051 | - | 5,418,424 |
| Reinsurance assets | 8,005,397 | 890,215 | - | 8,895,612 | - | - | - | 78,634 | - | 8,974,246 |
| Deferred acquisition cost | 321,055 | - | - | 321,055 | - | - | - | 9,992 | - | 331,047 |
| Other receivables | 696,907 | 104,984 | - | 801,891 | 197,320 | 131,742 | 193,863 | 223,836 | - | 1,548,652 |
| Loans and receivables | 576,983 | 48,274 | 256,911 | 882,168 | 7,495 | - | 1,983 | 1,284,682 | (1,772,780) | 403,548 |
| Investment properties | 1,350,000 | - | - | 1,350,000 | - | 14,451,949 | - | 4,400,000 | (4,400,000) | 15,801,949 |
| Investment in subsidiaries | 3,137,247 | 400,000 | - | 3,537,247 | - | - | - | - | (3,537,247) | - |
| Intangible assets | 193,132 | 22,318 | - | 215,450 | 19,710 | 455 | 3,220 | 2,931 | 1,338,531 | 1,580,297 |
| Property, plant and equipment | 1,784,135 | 408 | - | 1,784,543 | 16,198 | 48,079 | 86,569 | 54,393 | - | 1,989,781 |
| Right of Use | 402,061 | 60,021 | - | 462,082 | 4,199 | - | 69,582 | - | - | 535,863 |
| Statutory deposit | 300,000 | 200,000 | - | 500,000 | - | - | - | - | - | 500,000 |
| TOTAL ASSETS | 43,458,559 | 23,881,571 | 256,911 | 67,597,041 | 1,321,998 | 14,917,790 | 1,773,737 | 15,049,677 | (8,371,496) | 92,288,748 |
| Insurance liabilities | 11,102,754 | 6,388,992 | - | 17,491,746 | - | - | - | 7,671,195 | - | 25,162,941 |
| <i>Investment contract liabilities:</i> | | | | | | | | | | |
| - At amortised cost | - | 4,275,765 | - | 4,275,765 | - | - | - | - | - | 4,275,765 |
| - Financial liabilities designated at fair value | - | 4,154,695 | - | 4,154,695 | - | - | - | - | - | 4,154,695 |
| Trade payables | 14,262,553 | 2,215,992 | - | 16,478,545 | - | - | - | 89,167 | - | 16,567,712 |
| Other Liabilities | 708,326 | 929,598 | 256,911 | 1,894,835 | 266,656 | 512,476 | 122,630 | 1,009,640 | (500,415) | 3,305,822 |
| Current income tax liabilities | 129,300 | 74,350 | - | 203,650 | 13,494 | 253,607 | 8,897 | 455,898 | - | 935,546 |
| Borrowings | - | - | - | - | - | 4,190,149 | - | 4,047,000 | (1,271,345) | 6,965,804 |
| Deferred income tax | - | - | - | - | (21,338) | 852,525 | - | 10,309 | - | 841,496 |
| TOTAL LIABILITIES | 26,202,933 | 18,039,392 | 256,911 | 44,499,236 | 258,812 | 5,808,757 | 131,527 | 13,283,209 | (1,771,760) | 62,209,781 |
| EQUITY | | | | | | | | | | |
| Share capital | 4,250,000 | 1,000,000 | - | 5,250,000 | 150,000 | 5,152 | 1,033,836 | 700,000 | (1,888,989) | 5,250,000 |
| Share premium | 3,643,453 | 800,000 | - | 4,443,453 | 790,000 | 1,454,974 | - | - | (2,244,974) | 4,443,453 |
| Contingency reserve | 3,591,710 | 678,748 | - | 4,270,458 | - | - | - | - | - | 4,270,458 |
| Other reserves | 1,652,077 | 1,000,000 | - | 2,652,077 | - | - | 35,059 | - | 347 | 2,687,483 |
| Treasury shares | (304,924) | - | - | (304,924) | - | - | - | - | - | (304,924) |
| Retained earnings | 4,348,053 | 1,515,126 | - | 5,863,179 | 102,134 | 3,613,605 | (133,910) | 974,362 | (2,586,413) | 7,832,957 |
| Fair value reserves | 75,257 | 848,305 | - | 923,562 | 21,052 | - | 43,998 | 92,106 | - | 1,080,718 |
| | 17,255,626 | 5,842,179 | - | 23,097,805 | 1,063,186 | 5,073,731 | 978,983 | 1,766,468 | (6,720,029) | 25,260,145 |
| Non-controlling interests in equity | - | - | - | - | - | 4,035,302 | 663,227 | - | 120,293 | 4,818,822 |
| TOTAL EQUITY | 17,255,626 | 5,842,179 | - | 23,097,805 | 1,063,186 | 9,109,033 | 1,642,210 | 1,766,468 | (6,599,736) | 30,078,967 |
| TOTAL LIABILITIES AND EQUITY | 43,458,559 | 23,881,571 | 256,911 | 67,597,041 | 1,321,998 | 14,917,790 | 1,773,737 | 15,049,677 | (8,371,496) | 92,288,748 |

December 2018

In thousands of Nigerian Naira

| | Non life business | Life Business | Elimination between Life & non life | AXA Mansard Insurance | Investment Management | Property Development | Pension Management | Health Maintenance | Elimination adjustments | Total |
|--|----------------------|---------------|---|--------------------------|--------------------------|-------------------------|-----------------------|-----------------------|----------------------------|------------|
| Cash and cash equivalents | 3,699,568 | 518,780 | - | 4,218,348 | 71,320 | 70,971 | 95,196 | 782,871 | - | 5,238,705 |
| Fair value through profit or loss | - | 3,266,048 | - | 3,266,048 | - | - | - | - | - | 3,266,048 |
| Available-for-sale assets | 9,748,878 | 8,139,210 | - | 17,888,088 | 907,779 | 714 | 1,163,300 | 2,353,789 | - | 22,313,670 |
| Financial assets designated at fair value | - | 3,073,457 | - | 3,073,457 | - | - | - | - | - | 3,073,457 |
| Trade receivables | 332,118 | 240,468 | - | 572,586 | - | - | - | 3,043,060 | - | 3,615,646 |
| Reinsurance assets | 11,574,307 | 930,217 | - | 12,504,524 | - | - | - | 44,493 | - | 12,549,017 |
| Deferred acquisition cost | 415,213 | - | - | 415,213 | - | - | - | 21,559 | - | 436,772 |
| Other receivables | 714,792 | 64,280 | - | 779,072 | 173,032 | 252,594 | 185,693 | 117,453 | - | 1,507,844 |
| Loans and receivables | 644,330 | 40,914 | (361,957) | 323,287 | 21,766 | - | 1,339 | 1,335,260 | (1,370,203) | 311,449 |
| Investment properties | 3,040,000 | - | - | 3,040,000 | - | 14,485,962 | - | - | - | 17,525,962 |
| Investment in subsidiaries | 4,597,374 | 400,000 | - | 4,997,374 | - | - | - | - | (4,997,374) | - |
| Intangible assets | 152,890 | 37,196 | - | 190,086 | 29,803 | - | 5,867 | 3,887 | 1,358,532 | 1,588,175 |
| Property, plant and equipment | 1,665,700 | 1,954 | - | 1,667,654 | 14,186 | 32,268 | 80,179 | 49,075 | - | 1,843,362 |
| Statutory deposit | 300,000 | 200,000 | - | 500,000 | - | - | - | - | - | 500,000 |
| TOTAL ASSETS | 36,885,170 | 16,912,524 | (361,957) | 53,435,737 | 1,217,886 | 14,842,509 | 1,531,574 | 7,751,447 | (5,009,045) | 73,770,107 |
| Insurance liabilities | 12,258,774 | 4,705,903 | - | 16,964,677 | - | - | - | 5,574,316 | - | 22,538,993 |
| <i>Investment contract liabilities:</i> | | | | | | | | | | |
| - At amortised cost | - | 3,691,424 | - | 3,691,424 | - | - | - | - | - | 3,691,424 |
| - Financial liabilities designated at fair value | - | 3,073,457 | - | 3,073,457 | - | - | - | - | - | 3,073,457 |
| Trade payables | 9,869,318 | 1,238,905 | - | 11,108,223 | - | - | - | 72,531 | - | 11,180,754 |
| Other Liabilities | 1,245,640 | 688,473 | (361,957) | 1,572,156 | 174,602 | 216,905 | 46,994 | 696,558 | (48,428) | 2,658,787 |
| Current income tax liabilities | 133,300 | 124,667 | - | 257,967 | 62,599 | 228,071 | 14,103 | 211,079 | - | 773,819 |
| Borrowings | - | - | - | - | - | 4,812,835 | - | - | (1,319,601) | 3,493,234 |
| Deferred income tax | - | - | - | - | (21,154) | 849,986 | - | 8,229 | - | 837,061 |
| TOTAL LIABILITIES | 23,507,032 | 13,522,829 | (361,957) | 36,667,904 | 216,047 | 6,107,797 | 61,097 | 6,562,713 | (1,368,029) | 48,247,529 |
| EQUITY | | | | | | | | | | |
| Share capital | 4,250,000 | 1,000,000 | - | 5,250,000 | 150,000 | 5,152 | 1,033,836 | 700,000 | (1,888,988) | 5,250,000 |
| Share premium | 3,643,453 | 800,000 | - | 4,443,453 | 790,000 | 1,454,974 | - | - | (2,244,974) | 4,443,453 |
| Contingency reserve | 3,591,710 | 547,380 | - | 4,139,090 | - | - | - | - | - | 4,139,090 |
| Other reserves | 1,634,904 | 1,000,000 | - | 2,634,904 | - | - | 28,678 | - | - | 2,663,582 |
| Treasury shares | (304,924) | - | - | (304,924) | - | - | - | - | - | (304,924) |
| Retained earnings | 822,400 | 332,816 | - | 1,155,216 | 42,707 | 3,405,108 | (172,422) | 502,598 | 329,173 | 5,262,379 |
| Fair value reserves | (259,405) | (290,501) | - | (549,906) | 19,132 | - | (5,588) | (13,864) | - | (550,226) |
| | 13,378,138 | 3,389,695 | - | 16,767,833 | 1,001,839 | 4,865,234 | 884,504 | 1,188,734 | (3,804,789) | 20,903,354 |
| Non-controlling interests in equity | - | - | - | - | - | 3,869,478 | 585,973 | - | 163,773 | 4,619,224 |
| TOTAL EQUITY | 13,378,138 | 3,389,695 | - | 16,767,833 | 1,001,839 | 8,734,712 | 1,470,477 | 1,188,734 | (3,641,016) | 25,522,578 |
| TOTAL LIABILITIES AND EQUITY | 36,885,170 | 16,912,524 | (361,957) | 53,435,737 | 1,217,886 | 14,842,509 | 1,531,574 | 7,751,447 | (5,009,045) | 73,770,107 |

(B) THE CONSOLIDATED FINANCIAL DATA FOR THE REPORTING SEGMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 IS AS FOLLOWS:

December 31, 2019

| | Non-Life | Life business | Insurance | Investment management | Property development | Health Maintenance | Pension management | Elimination Adjustments | Total |
|--|------------------|------------------|-------------------|-----------------------|----------------------|--------------------|--------------------|-------------------------|-------------------|
| Revenue: | | | | | | | | | |
| Derived from external customers: | | | | | | | | | |
| Gross written premium | 20,079,263 | 7,935,591 | 28,014,854 | - | - | 15,779,132 | - | (173,721) | 43,620,265 |
| Gross premium income | 19,909,539 | 7,957,516 | 27,867,055 | - | - | 13,916,079 | - | (173,721) | 41,609,412 |
| Reinsurance expenses | (12,940,167) | (2,238,929) | (15,179,096) | - | - | (140,247) | - | - | (15,319,342) |
| Net premium income | 6,969,372 | 5,718,587 | 12,687,959 | - | - | 13,775,832 | - | (173,721) | 26,290,070 |
| Fees and commission income | 1,497,174 | 378,574 | 1,875,748 | - | - | - | - | - | 1,875,748 |
| Net underwriting income | 8,466,546 | 6,097,161 | 14,563,707 | - | - | 13,775,832 | - | (173,721) | 28,165,818 |
| Claims: | | | | | | | | | |
| Claims expenses (gross) | 4,567,395 | 3,319,888 | 7,887,283 | - | - | 10,726,985 | - | - | 18,614,268 |
| Claims expenses recovered from reinsurers | (642,359) | (369,820) | (1,012,179) | - | - | (111,868) | - | - | (1,124,047) |
| Underwriting expenses | 2,179,542 | 855,222 | 3,034,764 | - | - | 456,760 | - | - | 3,491,524 |
| Changes in individual life reserves | - | 742,809 | 742,809 | - | - | - | - | - | 742,809 |
| Increase/(decrease) in annuity reserves | - | 323,198 | 323,198 | - | - | - | - | - | 323,198 |
| Net underwriting expenses | 6,104,578 | 4,871,297 | 10,975,875 | - | - | 11,071,877 | - | - | 22,047,752 |
| Total underwriting profit | 2,361,968 | 1,225,864 | 3,587,832 | - | - | 2,703,955 | - | (173,721) | 6,118,066 |
| Investment income | 2,358,150 | 1,648,373 | 4,006,523 | 755,592 | - | 578,730 | 612,408 | (1,390,690) | 4,562,563 |
| Net gains on financial instruments | (239,893) | 551,334 | 311,441 | (1,639) | (18,340) | 744 | 19,767 | - | 311,973 |
| Net gains/ Loss on investment | (390,000) | - | (390,000) | - | (14,575) | - | - | (2,939,874) | (3,344,449) |
| Net gain on sale of investment in subsidiary | 2,939,873 | - | 2,939,873 | - | - | - | - | - | 2,939,873 |
| Profits on investment contracts | - | 380,846 | 380,846 | - | - | - | - | - | 380,846 |
| Other income | 52,525 | 2,025 | 54,550 | 1,874 | 241,247 | 162,124 | 2,527 | (83,012) | 379,309 |
| Rental income | - | - | - | - | 1,126,955 | - | - | (49,142) | 1,077,813 |
| Total investment income | 4,720,655 | 2,582,578 | 7,303,233 | 755,827 | 1,335,287 | 741,598 | 634,702 | (4,462,718) | 6,307,929 |
| Expenses for marketing and administration | 943,637 | 748,439 | 1,692,076 | 77,809 | - | 96,473 | 123,741 | (88,367) | 1,901,732 |
| Employee benefit expense | 360,857 | 827,659 | 1,188,516 | 356,373 | - | 914,174 | 320,076 | - | 2,779,139 |
| Other operating expenses | 2,071,891 | 881,590 | 2,953,481 | 118,941 | 89,309 | 458,841 | 86,839 | (338,411) | 3,369,000 |
| Impairment of other assets | 45,700 | 0 | 45,700 | - | - | - | - | - | 45,700 |
| Impairment of premium receivables | (2,121) | (2,781) | (4,902) | - | - | (36,009) | - | - | (40,911) |
| Results of operating activities | 3,662,658 | 1,353,535 | 5,016,193 | 202,703 | 1,245,978 | 2,012,074 | 104,046 | (4,209,660) | 4,371,334 |
| Finance cost | (37,275) | - | (37,275) | - | (466,692) | (13,081) | (9,799) | 83,012 | (443,835) |
| Profit before tax | 3,625,383 | 1,353,535 | 4,978,918 | 202,703 | 779,286 | 1,998,992 | 94,247 | (4,126,648) | 3,927,500 |
| Income tax expenses | (99,731) | (39,858) | (139,589) | (8,277) | (404,966) | (456,584) | (9,812) | - | (1,019,228) |
| Profit for the year | 3,525,653 | 1,313,677 | 4,839,330 | 194,426 | 374,320 | 1,542,409 | 84,435 | (4,126,648) | 2,908,272 |
| Assets and liabilities | | | | | | | | | |
| Total assets | 43,458,559 | 23,881,571 | 67,597,041 | 1,321,998 | 14,917,790 | 15,049,677 | 1,773,737 | (8,114,585) | 92,288,747 |
| Total liabilities | 26,202,933 | 18,039,392 | 44,499,236 | 258,812 | 5,808,757 | 13,283,209 | 131,527 | (1,514,849) | 62,209,781 |
| Net assets/(liabilities) | 17,255,626 | 5,842,179 | 22,048,558 | 1,063,186 | 9,109,033 | 1,766,468 | 1,642,210 | (6,599,736) | 30,078,966 |

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2019

In thousands of Naira

| Segment reporting | Non-Life | Life business | Insurance | Investment management | Property development | Health Maintenance | Pension management | Elimination Adjustments | Total |
|--------------------------------------|------------|---------------|------------|-----------------------|----------------------|--------------------|--------------------|-------------------------|-------------|
| External revenue | | | | | | | | | |
| Net premium earned | 6,969,372 | 5,718,587 | 12,687,959 | - | - | 13,775,832 | - | (173,721) | 26,290,070 |
| Net interest income | 2,358,150 | 2,029,219 | 4,387,369 | 755,592 | - | 578,730 | 612,408 | (1,390,690) | 4,943,409 |
| Net fees and commission | 1,497,174 | 378,574 | 1,875,748 | - | - | - | - | - | 1,875,748 |
| Net trading income/(expense) | (239,893) | 551,334 | 311,441 | (1,639) | (18,340) | 744 | 19,767 | - | 311,973 |
| Other income | (337,476) | 2,025 | (335,451) | 1,874 | 1,353,627 | 162,124 | 2,527 | (3,072,028) | (1,887,326) |
| Inter segment revenue | - | - | (173,721) | 1,271,345 | 83,012 | 137,321 | - | (4,462,718) | (2,971,040) |
| Total segment revenue | 10,247,328 | 8,679,739 | 18,753,347 | 2,027,171 | 1,418,299 | 14,654,751 | 634,702 | (9,099,156) | 28,562,833 |
| Reportable segment profit before tax | 3,625,383 | 1,353,535 | 4,978,918 | 202,703 | 779,286 | 1,998,992 | 94,247 | (4,126,648) | 3,927,500 |
| Reportable segment assets | 43,458,559 | 23,881,571 | 67,597,041 | 1,321,998 | 14,917,790 | 15,049,677 | 1,773,737 | (8,114,585) | 92,288,747 |
| Reportable segment liabilities | 26,202,933 | 18,039,392 | 44,499,236 | 258,812 | 5,808,757 | 13,283,209 | 131,527 | (1,514,849) | 62,209,781 |

8 CASH AND CASH EQUIVALENTS

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---------------------------------------|-------------------|-------------------|--------------------|--------------------|
| Cash at bank and in hand | 7,603,647 | 3,709,200 | 6,024,334 | 2,710,257 |
| Tenored deposits (see note (a) below) | 10,307,769 | 1,529,505 | 10,108,940 | 1,508,091 |
| | 17,911,416 | 5,238,705 | 16,133,274 | 4,218,348 |

(a) Tenored deposits are made for varying periods of between one day and three months, depending on the immediate cash requirements of the Group. The carrying amounts disclosed above reasonably approximate fair value at the reporting date.

9 INVESTMENT SECURITIES

The Group's investment securities are summarized below by measurement category:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Fair value through profit or loss (see note 9.1) | 5,302,005 | 3,266,048 | 5,302,005 | 3,266,048 |
| Available-for-sale (see note 9.2) | 27,836,825 | 22,313,670 | 22,032,646 | 17,888,088 |
| Financial assets designated at fair value (see note 9.3) | 4,154,695 | 3,073,457 | 4,154,695 | 3,073,457 |
| | 37,293,525 | 28,653,175 | 31,489,346 | 24,227,593 |
| Current | 1,113,473 | 701,575 | 881,306 | 715,524 |
| Non-current | 36,180,052 | 27,951,600 | 30,608,040 | 23,512,069 |

9.1 FAIR VALUE THROUGH PROFIT OR LOSS

Fair value through profit or loss instruments represent interests in treasury bills and bonds as at year end.

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|------------------|-------------------|-------------------|--------------------|--------------------|
| Government bonds | 3,184,336 | 1,303,531 | 3,184,336 | 1,303,531 |
| Treasury bills | 2,117,669 | 1,962,517 | 2,117,669 | 1,962,517 |
| | 5,302,005 | 3,266,048 | 5,302,005 | 3,266,048 |

(a) Movement in fair value through profit or loss assets

2019

Group

| | at 1 January 2019 | Additions | Disposal | Fair value | Interest receivable | as at December 31, 2019 |
|------------------|-------------------|-----------|-------------|------------|---------------------|-------------------------|
| Government bonds | 1,303,531 | 2,103,499 | (782,590) | 435,389 | 124,507 | 3,184,336 |
| Treasury bills | 1,962,517 | 7,288,215 | (7,365,203) | 39,458 | 192,682 | 2,117,669 |
| | 3,266,048 | 9,391,714 | (8,147,793) | 474,847 | 317,189 | 5,302,005 |

Parent

| | at 1 January 2019 | Additions | Disposal | Fair value | Interest receivable | as at December 31, 2019 |
|------------------|-------------------|-----------|-------------|------------|---------------------|-------------------------|
| Government bonds | 1,303,531 | 2,103,499 | (782,590) | 435,389 | 124,507 | 3,184,336 |
| Treasury bills | 1,962,517 | 7,288,215 | (7,365,203) | 39,458 | 192,682 | 2,117,669 |
| | 3,266,048 | 9,391,714 | (8,147,793) | 474,847 | 317,189 | 5,302,005 |

2018

Group

| | at 1 January 2018 | Additions | Disposal | Fair value | Interest receivable | as at 31 December 2018 |
|------------------|-------------------|-----------|----------|------------|---------------------|---------------------------|
| Government bonds | - | 1,360,277 | - | (137,998) | 81,252 | 1,303,531 |
| Treasury bills | - | 1,891,026 | - | (2,706) | 74,197 | 1,962,517 |
| | - | 3,251,303 | - | (140,704) | 155,449 | 3,266,048 |

Parent

| | at 1 January 2018 | Additions | Disposal | Fair value | Interest receivable | as at 31 December 2018 |
|------------------|-------------------|-----------|----------|------------|---------------------|---------------------------|
| Government bonds | - | 1,360,277 | - | (137,998) | 81,252 | 1,303,531 |
| Treasury bills | - | 1,891,026 | - | (2,706) | 74,197 | 1,962,517 |
| | - | 3,251,303 | - | (140,704) | 155,449 | 3,266,048 |

9.2 AVAILABLE-FOR-SALE ASSETS

Available for sale instruments represent interests in quoted securities, treasury bills, listed funds and unlisted entities as at year end.

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Government & corporate bonds | 12,820,184 | 10,879,158 | 11,498,908 | 9,809,282 |
| Tenored deposits with maturity above 90 days | 1,077,894 | 515,184 | 1,077,895 | 459,119 |
| Treasury bills | 4,846,197 | 5,787,634 | 1,546,058 | 4,057,998 |
| Equity securities (see table (a) below) | 182,602 | 258,252 | 124,349 | 224,790 |
| Investment funds (see table (b) below) | 8,909,948 | 4,873,442 | 7,785,436 | 3,336,899 |
| | 27,836,825 | 22,313,670 | 22,032,646 | 17,888,088 |

(a) Analysis of equity securities is shown below:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|----------------------------|-------------------|-------------------|--------------------|--------------------|
| Quoted securities | 122,586 | 144,385 | 64,333 | 110,923 |
| Unquoted securities | | | | |
| Insurance Energy pool | 36,466 | 90,317 | 36,466 | 90,317 |
| Imperial Homes Limited | 23,500 | 23,500 | 23,500 | 23,500 |
| DML Nominees limited | 50 | 50 | 50 | 50 |
| | 182,602 | 258,252 | 124,349 | 224,790 |

(b) Analysis of investment funds is shown below:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| AXA Mansard Funds | 164,379 | 164,379 | 164,379 | 164,379 |
| Legacy Money Market Funds | 11,228 | 12,148 | 11,228 | 12,148 |
| Coral Growth Fund | 3,068 | 2,980 | 3,068 | 2,980 |
| AXA Mansard Money Market Fund & Income Growth Fund | 6,228,916 | 4,259,443 | 5,104,404 | 2,722,900 |
| IAML Money Market Investment | 289,736 | 250,866 | 289,736 | 250,866 |
| ARM Money Market Investment | 2,212,621 | 183,626 | 2,212,621 | 183,626 |
| | 8,909,948 | 4,873,442 | 7,785,436 | 3,336,899 |

At the reporting date, there were no available for sale assets that were overdue but not impaired. The AXA Mansard money market & income growth fund is a pool of funds invested in equity, bonds and money market.

(c) Movement in Available-for-sale assets

2019

Group

| | at 1 January 2019 | Additions | Disposal | Fair value | Interest receivable | as at December 31, 2019 |
|---|-------------------------|------------|--------------|------------|------------------------|-------------------------------|
| Government & corporate bonds | 10,879,158 | 2,593,333 | (5,160,943) | 1,547,022 | 2,961,614 | 12,820,184 |
| Tenored deposits with maturity above 90 days | 515,184 | 14,168,472 | (13,782,163) | - | 176,401 | 1,077,894 |
| Treasury bills | 5,787,634 | 10,617,817 | (12,209,247) | 194,946 | 455,047 | 4,846,197 |
| Equity | 281,802 | 13,145 | (57,837) | (54,509) | - | 182,602 |
| Investment Funds | 4,849,892 | 10,145,708 | (6,749,920) | (56,516) | 720,784 | 8,909,948 |
| | 22,313,670 | 37,538,476 | (37,960,111) | 1,630,944 | 4,313,846 | 27,836,825 |

Parent

| | at 1 January 2019 | Additions | Disposal | Fair value | Interest receivable | as at December 31, 2019 |
|---|-------------------------|------------|--------------|------------|------------------------|-------------------------------|
| Government & corporate bonds | 9,809,282 | 2,963,036 | (5,123,505) | 1,466,617 | 2,383,478 | 11,498,908 |
| Tenored deposits with maturity above 90 days | 459,119 | 13,994,916 | (13,508,482) | - | 132,342 | 1,077,895 |
| Treasury bills | 4,057,998 | 6,075,907 | (9,107,288) | 108,259 | 411,181 | 1,546,058 |
| Equity | 248,340 | 320 | (77,081) | (47,230) | - | 124,349 |
| Investment Funds | 3,313,349 | 7,041,190 | (2,915,058) | (54,178) | 400,133 | 7,785,436 |
| | 17,888,088 | 30,075,369 | (30,731,413) | 1,473,468 | 3,327,134 | 22,032,646 |

2018

Group

| | at 1 January 2018 | Additions | Disposal | Fair value | Interest receivable | as at 31 December 2018 |
|---|-------------------------|------------|--------------|------------|------------------------|------------------------------|
| Government & corporate bonds | 15,314,518 | 1,789,006 | (6,347,407) | (841,048) | 964,090 | 10,879,158 |
| Tenored deposits with maturity above 90 days | 326,733 | 12,860,178 | (12,690,204) | - | 18,477 | 515,184 |
| Treasury bills | 4,298,543 | 33,836,817 | (32,438,421) | (97,585) | 188,280 | 5,787,634 |
| Equity | 333,186 | 58,556 | (56,068) | (53,872) | - | 281,802 |
| Investment Funds | 2,418,804 | 15,533,847 | (13,184,158) | 16,149 | 65,250 | 4,849,892 |
| | 22,691,784 | 64,078,404 | (64,716,258) | (976,357) | 1,236,096 | 22,313,670 |

Parent

| | at 1 January 2018 | Additions | Disposal | Fair value | Interest receivable | as at 31 December 2018 |
|---|-------------------------|------------|--------------|------------|------------------------|------------------------------|
| Government & corporate bonds | 13,347,980 | 1,632,287 | (5,212,427) | (733,326) | 774,769 | 9,809,282 |
| Tenored deposits with maturity above 90 days | 326,733 | 12,860,178 | (12,744,345) | - | 16,554 | 459,119 |
| Treasury bills | 2,303,661 | 29,270,403 | (27,603,131) | (61,658) | 148,723 | 4,057,998 |
| Equity | 293,172 | 58,553 | (69,198) | (34,187) | - | 248,339 |
| Investment Funds | 1,406,156 | 10,734,244 | (8,892,998) | 10,424 | 55,523 | 3,313,349 |
| | 17,677,702 | 54,555,665 | (54,522,100) | (818,748) | 995,569 | 17,888,088 |

9.3 FINANCIAL ASSETS DESIGNATED AT FAIR VALUE

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Investment contracts designated at fair value (see note (i)) | 4,154,695 | 3,073,457 | 4,154,695 | 3,073,457 |
| | 4,154,695 | 3,073,457 | 4,154,695 | 3,073,457 |

(i) Investment contracts designated at fair value

Financial assets designated at fair value represent the assets of the investment contracts managed on behalf of customers and unavailable for day to day use by the Company. The assets match the financial liabilities carried at fair value as at year end.

The category of financial assets held can be analysed as follows:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--------------------------------|-------------------|-------------------|--------------------|--------------------|
| Bank balances | 108,254 | 144,187 | 108,254 | 144,187 |
| Short term deposit | 1,419,745 | 146,394 | 1,419,745 | 146,394 |
| Government treasury bills | 1,673,106 | 851,337 | 1,673,106 | 851,337 |
| Government and corporate bonds | 939,167 | 1,914,346 | 939,167 | 1,914,346 |
| Quoted equity securities | 14,424 | 17,193 | 14,424 | 17,193 |
| | 4,154,695 | 3,073,457 | 4,154,695 | 3,073,457 |

10 TRADE RECEIVABLES

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---|-------------------|-------------------|--------------------|--------------------|
| Premium receivable (see 10.1 below) | 4,383,727 | 3,306,203 | 189,676 | 263,143 |
| Coinsurance receivable (see 10.2 below) | 1,034,697 | 309,443 | 1,034,697 | 309,443 |
| | 5,418,424 | 3,615,646 | 1,224,373 | 572,586 |

All trade receivables fall due within one year.

10.1 PREMIUM RECEIVABLES

(a) Premium receivables

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Premium receivables | 4,416,751 | 3,380,138 | 220,743 | 299,112 |
| Less specific provision for impairment | (33,024) | (73,935) | (31,067) | (35,969) |
| | 4,383,727 | 3,306,203 | 189,676 | 263,143 |

Analysis of premium receivables:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---|-------------------|-------------------|--------------------|--------------------|
| Life contracts insurance receivable | 185,376 | 162,525 | 185,376 | 162,525 |
| Non-life contracts insurance receivable | 4,299 | 100,617 | 4,299 | 100,617 |
| AXA Mansard Health (HMO) receivable | 4,194,052 | 3,043,060 | - | - |
| | 4,383,727 | 3,306,202 | 189,675 | 263,142 |

Counter party categorization of insurance receivable:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Brokers and agents | 220,743 | 299,112 | 220,743 | 299,112 |
| Contract holders | 4,196,009 | 3,081,026 | - | - |
| Total insurance receivables | 4,416,752 | 3,380,138 | 220,743 | 299,112 |
| Less impairment of receivables: | | | | |
| – Brokers and agents | (31,067) | (35,969) | (31,067) | (35,969) |
| – Contract holders | (1,957) | (37,966) | - | - |
| Total impairment | (33,024) | (73,935) | (31,067) | (35,969) |
| | 4,383,727 | 3,306,203 | 189,675 | 263,143 |

There is no concentration of credit risk with respect to trade receivables, as the Group has a non-symmetrical portfolio dispersed across many industries in Nigeria.

The aging analysis of gross premium receivable as at the end of the year is as follows:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|----------------|-------------------|-------------------|--------------------|--------------------|
| 0 – 30 days | 3,031,827 | 2,776,253 | 7,626 | 95,364 |
| 31 – 90 days | 1,356,983 | 532,071 | 185,948 | 169,900 |
| 91 – 180 days | 617 | 38,319 | 269 | 5,004 |
| Above 180 days | 27,325 | 33,496 | 26,898 | 28,844 |
| Total | 4,416,752 | 3,380,138 | 220,743 | 299,112 |

The movement in impairment of insurance receivable is as follows:

(b) Impairment of premium receivable

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of the year | 73,936 | 29,292 | 35,969 | 25,805 |
| Additional impairment/(write back) during the year | (40,911) | 44,644 | (4,902) | 10,164 |
| Write off of premium receivables | - | - | - | - |
| Balance, end of year | 33,024 | 73,936 | 31,067 | 35,969 |

10.2 CO-INSURANCE RECEIVABLE

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Co-insurers' share of outstanding claims | 1,034,697 | 309,443 | 1,034,697 | 309,443 |
| | 1,034,697 | 309,443 | 1,034,697 | 309,443 |

(a) The movement in co-insurance recoverable on claims paid

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--------------------------------|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of the year | 309,443 | 189,515 | 309,443 | 189,515 |
| Additions in the year | 825,585 | 444,317 | 825,585 | 444,317 |
| Receipts during the year | (100,331) | (324,389) | (100,331) | (324,389) |
| | 1,034,697 | 309,443 | 1,034,697 | 309,443 |

11 REINSURANCE ASSETS

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---|-------------------|-------------------|--------------------|--------------------|
| Total reinsurers' share of outstanding claims (see note (a) below) | 3,418,524 | 5,111,932 | 3,405,168 | 5,104,874 |
| Reinsurance premium paid in advance for next year's policies | - | 1,833,795 | - | 1,833,795 |
| Prepaid re-insurance- Non life & health (see note (b) below) | 2,075,397 | 1,926,409 | 2,029,410 | 1,892,293 |
| Prepaid re-insurance- group life reserves (see note (c) below) | 253,769 | 305,258 | 253,769 | 305,258 |
| Reinsurance share of individual life reserves (see note (d) below) | 26,634 | 48,908 | 26,634 | 48,908 |
| Reinsurance share of Incurred But Not Reported (IBNR) claims (see note (e) below) | 1,462,249 | 1,491,441 | 1,442,958 | 1,488,122 |
| Recoverables from reinsurers on claims paid (see note (f) below) | 1,737,673 | 1,831,274 | 1,737,673 | 1,831,274 |
| | 8,974,246 | 12,549,017 | 8,895,612 | 12,504,524 |

(a) The movement in reinsurers' share of outstanding claims is as follows:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--------------------------------|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of the year | 5,111,932 | 5,048,339 | 5,104,874 | 5,043,953 |
| Movement during the year | (1,693,408) | 63,593 | (1,699,706) | 60,921 |
| | 3,418,524 | 5,111,932 | 3,405,168 | 5,104,874 |

Reinsurance share of outstanding claims can be analysed as follows:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--------------------------|-------------------|-------------------|--------------------|--------------------|
| Non-life | 3,301,740 | 4,869,509 | 3,301,740 | 4,869,509 |
| Life | 103,428 | 235,365 | 103,428 | 235,365 |
| AXA Mansard Health (HMO) | 13,356 | 7,058 | - | - |
| Balance, end of year | 3,418,524 | 5,111,932 | 3,405,168 | 5,104,874 |

(b) The movement in prepaid reinsurance - Non life & health is as follows:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of the year | 1,926,409 | 2,127,015 | 1,892,293 | 2,088,020 |
| Movement during the year (see note 30) | 148,988 | (200,606) | 137,116 | (195,727) |
| | 2,075,397 | 1,926,409 | 2,029,410 | 1,892,293 |

(c) The movement in prepaid re-insurance- group life reserves:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of the year | 305,258 | 277,783 | 305,258 | 277,783 |
| Movement during the year (see note 30) | (51,489) | 27,475 | (51,489) | 27,475 |
| | 253,769 | 305,258 | 253,769 | 305,258 |

(d) The movement in reinsurance share of individual life reserves:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of the year | 48,908 | 37,936 | 48,908 | 37,936 |
| Movement during the year (see note 30) | (22,274) | 10,972 | (22,274) | 10,972 |
| | 26,634 | 48,908 | 26,634 | 48,908 |

Reinsurance Expense for the year:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Prepaid re-insurance at the beginning of the year (see note 11(b), (c) & (d) above) | 2,280,575 | 2,442,735 | 2,246,459 | 2,403,740 |
| Reinsurance cost (see note 30) | 15,394,250 | 12,839,340 | 15,242,133 | 12,721,976 |
| Total | 17,674,825 | 15,282,075 | 17,488,592 | 15,125,716 |
| Prepaid re-insurance at the end of the year (see note 11(a), (b) & (c) above) | (2,355,800) | (2,280,575) | (2,309,813) | (2,246,459) |
| Reinsurance expense for the year (see note 30) | 15,319,024 | 13,001,500 | 15,178,779 | 12,879,257 |

(e) Reinsurance share of IBNR can be analysed as follows:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|----------------------|-------------------|-------------------|--------------------|--------------------|
| Non-life | 1,022,608 | 1,150,188 | 1,022,608 | 1,150,188 |
| Life | 420,350 | 337,934 | 420,350 | 337,934 |
| Health | 19,291 | 3,319 | - | - |
| Balance, end of year | 1,462,249 | 1,491,441 | 1,442,958 | 1,488,122 |

The movement in reinsurance IBNR:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--------------------------------|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of the year | 1,491,441 | 1,122,513 | 1,488,122 | 1,115,153 |
| Movement during the year | (29,192) | 368,928 | (45,164) | 372,969 |
| | 1,462,249 | 1,491,441 | 1,442,958 | 1,488,122 |

(f) The movement in recoverables from reinsurers on claims paid

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--------------------------------|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of the year | 1,831,274 | 1,552,397 | 1,831,274 | 1,552,397 |
| Additions in the year | 2,366,318 | 3,907,780 | 2,366,318 | 3,433,494 |
| Receipts during the year | (2,459,919) | (3,628,903) | (2,459,919) | (3,154,617) |
| | 1,737,673 | 1,831,274 | 1,737,673 | 1,831,274 |

12 DEFERRED ACQUISITION COST

This relates to the commission paid on the unexpired premium reserve

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Deferred acquisition cost- Fire | 68,161 | 148,237 | 68,161 | 148,237 |
| Deferred acquisition cost- Gen. Accident | 40,963 | 43,343 | 40,963 | 43,343 |
| Deferred acquisition cost- Motor | 73,221 | 73,413 | 73,221 | 73,413 |
| Deferred acquisition cost- Marine | 61,627 | 56,815 | 61,627 | 56,815 |
| Deferred acquisition cost- Engineering | 45,872 | 43,119 | 45,872 | 43,119 |
| Deferred acquisition cost- Oil & Gas | 24,063 | 42,459 | 24,063 | 42,459 |
| Deferred acquisition cost- Aviation | 7,148 | 7,827 | 7,148 | 7,827 |
| Deferred acquisition cost- HMO | 9,992 | 21,559 | - | - |
| Total | 331,047 | 436,772 | 321,055 | 415,213 |

The movement in deferred acquisition cost is as follows:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---------------------------------------|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of year | 436,772 | 494,584 | 415,213 | 481,077 |
| Movement in deferred acquisition cost | (105,725) | (57,812) | (94,158) | (65,864) |
| Balance, end of year | 331,047 | 436,772 | 321,055 | 415,213 |

13 OTHER RECEIVABLES

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Prepayment (see note (i) below) | 574,504 | 687,027 | 454,609 | 504,994 |
| Accrued income (see note (ii) below) | 275,932 | 308,192 | 35,373 | 105,435 |
| Other account receivables (see note (iii) below) | 813,068 | 581,777 | 426,761 | 237,795 |
| Gross | 1,663,504 | 1,576,996 | 916,743 | 848,224 |
| Less: Specific impairment of other receivables (see (a) below) | (114,852) | (69,152) | (114,852) | (69,152) |
| Net receivables | 1,548,652 | 1,507,844 | 801,891 | 779,072 |

- (i) Prepayment includes prepaid expenses such as maintenance agreements. The average amortization period for these expenses is 24 months.
- (ii) Accrued income relates to dividend income earned but not yet received as at year end.
- (iii) Other account receivables relate to amounts due from various third parties and also includes cash advanced to staff in respect of various operating expenses.

(a) The movement in provision for impairment of other receivables:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of the year | 69,152 | 69,152 | 69,152 | 69,152 |
| Charge for the year | 45,700 | - | 45,700 | - |
| Balance end of year | 114,852 | 69,152 | 114,852 | 69,152 |
| As at year end, ₦114 million (2018: N69 million) were past due and have been fully impaired. | | | | |
| Current | 1,280,501 | 1,118,978 | 613,670 | 511,561 |
| Non-current | 383,003 | 458,018 | 303,073 | 336,663 |
| | 1,663,504 | 1,576,996 | 916,743 | 848,224 |

14 LOANS AND RECEIVABLES

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---|-------------------|-------------------|--------------------|--------------------|
| Loans and advances to related party | 175,647 | 101,479 | 677,082 | 147,310 |
| Other loans | 1,106,619 | 1,106,619 | 1,106,619 | 1,106,619 |
| Staff loans and advances | 227,901 | 209,970 | 205,086 | 175,977 |
| Gross | 1,510,167 | 1,418,068 | 1,988,787 | 1,429,906 |
| Less: | | | | |
| Specific impairment of Other loans | (1,106,619) | (1,106,619) | (1,106,619) | (1,106,619) |
| Specific impairment of staff loans and advances | - | - | - | - |
| | (1,106,619) | (1,106,619) | (1,106,619) | (1,106,619) |
| Net loans and receivables | 403,548 | 311,449 | 882,168 | 323,287 |

Increase in loans and advances to related party during the year relates to inter-company transactions between the Company, AMHL, AMIL and APD which occurred close to the year end and will be settled in the short term during the normal course of business.

(a) Movement in loans and advances to related party:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|----------------------------------|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of the year | 101,479 | - | 147,310 | 3,750,465 |
| Additions during the year | 95,405 | 101,479 | 529,771 | - |
| Accrued Interest during the year | - | - | - | 315,858 |
| Converted to equity | - | - | - | (1,077,801) |
| Payments during the year | (21,237) | - | - | (2,814,681) |
| Balance end of year | 175,647 | 101,479 | 677,082 | 147,310 |

(b) Movement in Other loans:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|----------------------------------|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of the year | 1,106,619 | 3,698,715 | 1,106,619 | 3,698,715 |
| Additions during the year | - | - | - | - |
| Accrued Interest during the year | - | 447,904 | - | 447,904 |
| Converted to investment property | - | (3,040,000) | - | (3,040,000) |
| Balance end of year | 1,106,619 | 1,106,619 | 1,106,619 | 1,106,619 |

The Company was to partner with the International Finance Corporation, Africa Capital Alliance and Healthshare Health Solutions in setting up a Special Purpose Vehicle (SPV) - Santa Clara Medical Limited. The SPV was to develop a world class 150-bed acute care hospital in Lagos, Nigeria to further support the development of its health insurance business. However, the project has been put on hold due to unforeseen circumstances while management embarks on further studies in order to determine an appropriate structure of intervention within the Nigerian Healthcare delivery system.

The loan relates to the funding made available to Santa Clara Medical Limited for the purchase of the hospital land and expenses related to other pre-approval processes. The land valued at N3.04 billion initially purchased for the project was transferred to AXA Mansard Insurance Plc in settlement of the loan exposure. The land has been classified as an Investment property in the books of AXA Mansard Insurance Plc as at 31 December 2018 (see note 15).

(c) The movement in impairment of Other loans:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of the year | 1,106,619 | - | 1,106,619 | - |
| Additions/(write back) during the year | - | 1,106,619 | - | 1,106,619 |
| Balance end of year | 1,106,619 | 1,106,619 | 1,106,619 | 1,106,619 |

(d) Movement in staff loans and advances:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|----------------------------------|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of the year | 209,970 | 152,526 | 175,977 | 121,022 |
| Additions during the year | 45,687 | 85,886 | 56,244 | 69,436 |
| Accrued Interest during the year | 18,312 | 19,916 | 17,980 | 18,207 |
| Payments during the year | (46,068) | (48,358) | (45,115) | (32,688) |
| Balance end of year | 227,901 | 209,970 | 205,086 | 175,977 |

(e) The movement in impairment of staff loans and advances:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of the year | - | 7,987 | - | 7,987 |
| Additions/(write back) during the year | - | (7,987) | - | (7,987) |
| Balance end of year | - | - | - | - |
| Current | 1,510,167 | 311,449 | 1,988,787 | 323,287 |
| Non-current | - | 1,106,619 | - | 1,106,619 |

15 INVESTMENT PROPERTY

(a)

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Landed property (Parcel of Land, Located at Bela Vista Estate, Lekki - Lagos) - see note 14(b) | 1,350,000 | 3,040,000 | 1,350,000 | 3,040,000 |
| Office property (Office building located at Bishop Aboyade Cole Street, VI - Lagos) | 14,451,949 | 14,485,962 | - | - |
| Balance, end of year | 15,801,949 | 17,525,962 | 1,350,000 | 3,040,000 |
| Non-current | 15,801,949 | 17,525,962 | 1,350,000 | 3,040,000 |
| | 15,801,949 | 17,525,962 | 1,350,000 | 3,040,000 |

Investment properties comprise of landed and office properties held for the purpose of capital appreciation and rental income. Investment property is carried at fair value which was determined based on the quoted price received from a proposed buyer while office property was valued by Osas & Oseji Estate Surveyors & Valuers (FRC/2012/000000000052) and valuation performed by Aigbekaen Osas Davis (FRC No: FRC/2013/NIESV/00000001140) using the discounted income capitalisation cashflow approach.

Please include the sentence below before the movement in investment property: Investment properties comprise of landed and office properties held for the purpose of capital appreciation and rental income. Investment property is carried at fair value which was determined based on the quoted price received from a proposed buyer while office property was valued by Osas & Oseji Estate Surveyors & Valuers (FRC/2012/000000000052) and valuation performed by Aigbekaen Osas Davis (FRC No: FRC/2013/NIESV/00000001140) using the discounted income capitalisation cashflow approach.

The movement in investment property is analysed as follows:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of year | 17,525,962 | 14,072,384 | 3,040,000 | - |
| Additional during the year | - | 3,040,000 | | 3,040,000 |
| Investment property disposed during the year | (1,300,000) | - | (1,300,000) | - |
| Foreign exchange gain/(loss) | (19,438) | 180,504 | - | - |
| Change in fair value | (404,575) | 233,074 | (390,000) | - |
| Investment property at fair value | 15,801,949 | 17,525,962 | 1,350,000 | 3,040,000 |

The fair value measurement for the landed property has been categorised as a level 2 fair value while the measurement of the office property has been based categorized as level 3 fair value based on the inputs to the valuation technique used (see below). The following table shows the valuation technique used in measuring the fair value of investment property, as well as the significant unobservable inputs used.

| Investment Properties | Valuation technique | Fair value at December 31, 2019 (in thousands) | Unobservable inputs | Range of unobservable inputs (probability weighted average) | Relationship of unobservable inputs to fair value |
|-----------------------|--|--|---------------------------------|---|--|
| Landed Property | Market Valuation approach | 1,350,000 | NA | NA | NA |
| Office Property | Discounted Income Capitalisation Cashflow approach | 14,451,949 | Forecast price per square metre | \$575.53 per metre square | The higher the price per square metre, the higher the fair value |
| | | | Capitalisation rate | 6% | The higher the capitalisation rate, the lower the fair value |

16 INVESTMENT IN SUBSIDIARIES

(a) The Company's investment in subsidiaries is as stated below:

| | Parent Dec-2019 | Parent Dec-2018 |
|---------------------------------|--------------------|--------------------|
| AXA Mansard Investments Limited | 940,000 | 940,000 |
| AXA Mansard Health Limited | 712,000 | 712,000 |
| AXA Mansard Pensions Limited | 1,885,247 | 1,885,247 |
| APD Limited | - | 1,460,127 |
| | 3,537,247 | 4,997,374 |

(b) Principal subsidiary undertakings:

The Group is controlled by AXA Mansard Insurance Plc "the parent" (incorporated in Nigeria). The controlling interest of AXA Mansard Insurance Plc in the Group entities is disclosed in the table below:

| Company name | Nature of business | Country of origin | % of equity capital controlled |
|---------------------------------|---------------------------------|-------------------|--------------------------------|
| AXA Mansard Investments Limited | Asset management services | Nigeria | 100 |
| AXA Mansard Health Limited | Health Maintenance Organisation | Nigeria | 100 |
| AXA Mansard Pensions Limited | Pension Funds Administration | Nigeria | 60 |
| APD Limited | Property development | Nigeria | 55.7 |

- 1 AXA Mansard Investments Limited was incorporated in January 2008 and its principal activity involves provision of portfolio management services to both individual and corporate clients.
- 2 AXA Mansard Health Limited was incorporated as a private limited liability company on 7 of August 2003 and its principal activity is to manage the provision of health care services through health care providers and for that purpose was accredited with the National Health Insurance Scheme.
- 3 AXA Mansard Pensions Limited was incorporated on 1 February 2005 as a private limited liability company. The principal activity of the Company is administration and management of pension fund assets in line with the provisions of the Pension Reform Act 2004. AXA Mansard Insurance Plc acquired 60% equity stake in AXA Mansard Pensions Limited in January 2015. As at date of acquisition, the fair value of the total consideration transferred was ₦1.885 billion.
- 4 APD Limited was incorporated on 2 September 2010 for the purpose of holding and developing a commercial office property located at Plot 928A/B, Bishop Aboyade Cole Street, Victoria Island, Lagos to an ultra modern office structure.

The movement in investment in subsidiaries during the year as follows:

| | Parent Dec-2019 | Parent Dec-2018 |
|----------------------------|--------------------|--------------------|
| Balance, beginning of year | 4,997,374 | 3,919,573 |
| Additions, during the year | - | 1,077,801 |
| Disposal, during the year | (1,460,127) | - |
| Balance, end of year | 3,537,247 | 4,997,374 |

The interest in APD Limited is currently held indirectly through AXA Mansard Health Limited

- (c) The table below summarises the information relating to the Group's subsidiaries that have material Non-Controlling Interest (NCI) before any intra-group eliminations.

(i) **APD Limited**

| | Group Dec-2019 | Group Dec-2018 |
|---------------------------|-------------------|-------------------|
| NCI percentage | 44.3% | 44.3% |
| Cash and cash equivalents | 285,072 | 70,971 |
| Other receivables | 131,742 | 252,594 |
| Available-for-sale assets | 493 | 714 |
| Investment properties | 14,451,949 | 14,485,962 |
| Property and equipment | 48,079 | 32,268 |
| Intangible assets | 455 | - |
| Borrowings | (4,190,149) | (4,812,835) |
| Other liabilities | (1,618,608) | (1,294,962) |
| Net assets | 9,109,033 | 8,734,712 |
| Carrying amount of NCI | 4,035,302 | 3,869,478 |

| | Dec-2019 | Dec-2018 |
|---------------------------------|-----------|-----------|
| Income | 1,335,287 | 1,844,841 |
| Expenses | 1,712,670 | 2,472,001 |
| Profit before tax | (377,383) | (627,160) |
| Profit after tax | 374,320 | 518,844 |
| Profit allocated to NCI (44.3%) | 165,824 | 229,848 |

(i) **AXA Mansard Pensions Limited**

| | Group Dec-2019 | Group Dec-2018 |
|------------------------|-------------------|-------------------|
| NCI percentage | 40% | 40% |
| Cash and bank balances | 185,716 | 95,196 |
| Other receivables | 195,846 | 187,032 |
| Investment securities | 1,232,804 | 1,163,300 |
| Property and equipment | 86,569 | 80,179 |
| Intangible assets | 3,220 | 5,867 |
| Other liabilities | (122,630) | (46,994) |
| Net assets | 1,581,525 | 1,484,580 |
| Carrying amount of NCI | 663,227 | 585,973 |

| | Dec-2019 | Dec-2018 |
|-------------------------------|----------|----------|
| Income | 634,702 | 607,461 |
| Expenses | 113,845 | 114,981 |
| Profit before tax | 520,857 | 492,480 |
| Profit after tax | 84,435 | 120,554 |
| Profit allocated to NCI (40%) | 33,774 | 48,222 |

(d) Significant restrictions and impairment

Other than the equitable mortgage on the Company's investment property (office building) which was used to secure the borrowing from RMB (see note 25), the Group does not have significant restrictions on its ability to access or use its assets and settle its liabilities asides those resulting from the regulatory frameworks within which the insurance business operates.

The regulatory frameworks require all insurance companies to maintain certain levels of regulatory capital and liquid assets and comply with other ratios such as the solvency margin.

The Company's investment in subsidiaries was assessed for impairment as at December 31, 2019 with no trigger of impairment identified. Based on the result of this test, no impairment charge was recognised.

17 INTANGIBLE ASSETS

Analysis of intangible assets:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---|-------------------|-------------------|--------------------|--------------------|
| Computer software acquired (see note (a) below) | 241,765 | 229,643 | 215,450 | 190,086 |
| License fee (see note (a) below) | 400,000 | 420,000 | - | - |
| Goodwill | 938,532 | 938,532 | - | - |
| Total | 1,580,297 | 1,588,175 | 215,450 | 190,086 |

(a) Group 2019

| | Computer software | License | Goodwill | Total |
|--|-------------------|---------|----------|-----------|
| Cost: | | | | |
| Balance, beginning of year | 606,692 | 500,000 | 938,532 | 2,045,224 |
| Additions | 73,480 | - | - | 73,480 |
| Intangible assets written off | - | - | - | - |
| Balance, end of year | 680,172 | 500,000 | 938,532 | 2,118,704 |
| Amortization: | | | | |
| Balance, beginning of year | 377,049 | 80,000 | - | 457,049 |
| Amortisation charge | 61,358 | 20,000 | - | 81,358 |
| Accumulated amortization on intangible asset written off | - | - | - | - |
| Balance, end of year | 438,407 | 100,000 | - | 538,407 |
| Closing net book value | 241,765 | 400,000 | 938,532 | 1,580,297 |

2018

| | Computer software | License | Goodwill | Total |
|----------------------------|-------------------|---------|----------|-----------|
| Cost: | | | | |
| Balance, beginning of year | 572,997 | 500,000 | 938,532 | 2,011,529 |
| Additions | 33,695 | - | - | 33,695 |
| Balance, end of year | 606,692 | 500,000 | 938,532 | 2,045,224 |
| Amortization: | | | | |
| Balance, beginning of year | 302,633 | 60,000 | - | 362,633 |
| Amortisation charge | 74,416 | 20,000 | - | 94,416 |
| Balance, end of year | 377,049 | 80,000 | - | 457,049 |
| Closing net book value | 229,643 | 420,000 | 938,532 | 1,588,175 |

Parent

| | Parent Dec-2019 | Parent Dec-2018 |
|----------------------------|--------------------|--------------------|
| Cost: | | |
| Balance, beginning of year | 493,165 | 465,140 |
| Additions | 72,955 | 28,025 |
| Balance, end of year | 566,120 | 493,165 |
| Amortization: | | |
| Balance, beginning of year | 303,079 | 246,368 |
| Amortisation charge | 47,591 | 56,711 |
| Balance, end of year | 350,670 | 303,079 |
| Closing net book value | 215,450 | 190,086 |

(b) The licence fee represents the value of identifiable license at the acquisition of AXA Mansard Pensions Limited at the acquisition date in 2015 with a useful life of 25 years. The amount has been recognised at cost less accumulated amortisation. This has also been assessed for impairment and no impairment indicator was found.

(c) Analysis of Goodwill allocation to CGUs

December 31, 2019

| Entity/CGU | Goodwill | Licence | Net assets | Total carrying amount | Discount rate | Terminal growth rate | Recoverable amount | Excess of recoverable amount over carrying amount |
|--|----------|---------|------------|-----------------------------|------------------|----------------------------|-----------------------|--|
| AXA Mansard Pensions Limited | 200,000 | 400,000 | 1,642,210 | 2,242,210 | 16.00% | 10.56% | 10,023,906 | 7,781,696 |
| AXA Mansard Insurance Plc- Life business | 726,532 | - | 5,842,179 | 6,568,711 | 16.00% | 10.00% | 17,329,865 | 10,761,154 |
| AXA Mansard Health Limited | 12,000 | - | 1,766,468 | 1,778,468 | 22.57% | 8.00% | 14,609,926 | 12,831,458 |
| | 938,532 | 400,000 | 9,250,857 | 10,589,389 | | | 41,963,697 | 31,374,308 |

December 31, 2018

| Entity/CGU | Goodwill | Licence | Net assets | Total carrying amount | Discount rate | Terminal growth rate | Recoverable amount | Excess of recoverable amount over carrying amount |
|--|----------|---------|------------|-----------------------------|------------------|----------------------------|-----------------------|--|
| AXA Mansard Pensions Limited | 200,000 | 420,000 | 1,470,477 | 2,090,477 | 19.27% | 10.26% | 2,489,067 | 398,590 |
| AXA Mansard Insurance Plc- Life business | 726,532 | - | 3,389,695 | 4,116,227 | 19.27% | 10.0% | 4,911,326 | 795,099 |
| AXA Mansard Health Limited | 12,000 | - | 1,188,734 | 1,200,734 | 25.63% | 7.91% | 4,635,819 | 3,435,085 |
| | 938,532 | 420,000 | 6,048,906 | 7,407,438 | | | 12,036,212 | 4,628,774 |

(i) AXA Mansard Health Limited

On 1 May 2013, AXA Mansard Insurance Plc acquired 99.9% of the share capital of AXA Mansard Health Limited for #12 million. The principal activity of AXA Mansard Health Limited is the provision of health care services through health care providers and for that purpose is accredited with the National Health Insurance Scheme.

As a result of this acquisition, the Group has access to the local health insurance market thereby growing the Group's insurance network. The goodwill of N12m arising represents the fair value of the consideration transferred as AXA Mansard Health Limited had a zero carrying value of its net assets at acquisition date. Cash was paid as consideration and there was no contingent consideration. None of the goodwill recognised is expected to be deductible for income tax purposes.

(ii) AXA Mansard Pensions Limited

On 1 January 2015, AXA Mansard Insurance Plc acquired 60% of the share capital of AXA Mansard Pensions Limited (formerly Penman Pensions Limited). The Company's principal activity is the administration and management of Pension Fund Assets in line with the provisions of the Pension Reform Act 2014 and the relevant National Pension Commission circulars. Cash was paid as consideration and there was no contingent consideration. None of the goodwill recognised is expected to be deductible for income tax purposes.

Management reviews the performance based on type of business. Goodwill is monitored by management at the operating segment level. The recoverable amount of all CGUs is to be determined based on the value-in-use calculation. These calculations use pre-tax cash flow projections based on the financial budgets approved by management covering a ten year period. Management is of the opinion that the subsidiary will operate profitably within 3 to 5 years from the date it commences operation based on the positive outlook of the market and the industry which is still in its growth phase.

Allocation of Goodwill to cash generating units

The identified goodwill has been allocated to the different Cash Generating Units (CGUs) within the group as follows:

| Cash Generating Units | N'000 |
|--|---------|
| AXA Mansard Pensions Limited | 200,000 |
| AXA Mansard Insurance Plc- Life Business | 726,532 |
| Goodwill | 926,532 |

The goodwill recognised represents the price paid above the 60% of the fair value of the identifiable net assets of AXA Mansard Pensions Limited at the acquisition date, 1 January 2015. The acquisition of AXA Mansard Pensions Limited is strategic to the AXA Mansard Group in terms of a number of synergies including customer-base synergies, cost synergies and contributing to the Group's goal of becoming Africa's number 1 One-stop financial service provider.

AXA Mansard Pensions Limited and AXA Mansard Insurance Plc - Life business CGUs generate revenues through their life assurance and asset management businesses. The value-in-use calculations for the life assurance operations are determined using the discounted cash flow calculation. The cash flows attributable to the value of the CGUs are determined with reference to latest approved five-year cashflow forecasts. Projections beyond the plan period are extrapolated using an inflation based growth assumption.

The value-in-use calculations for the asset management operations are similarly determined based on discounted cash flow models derived from the latest approved five-year cashflow forecast. An additional two years of projections beyond the plan period are extrapolated using inflation based growth rates. The cash flows are discounted at economic profit rates applicable to each individual CGU.

Annual impairment testing of goodwill

In accordance with the requirements of IAS 36 'Impairment of Assets', goodwill is tested annually for impairment for each CGU, by comparing the carrying amount of each CGU to its recoverable amount, being the higher of that CGU's value-in-use or fair value less costs to sell. An impairment charge is recognised when the recoverable amount is less than the carrying value.

Goodwill was assessed for impairment at the reporting date and was deemed unimpaired.

Property and equipment**Group**

| | Land | Building | Motor vehicle | Computer equipment | Office equipment | Furniture and fittings | Work in progress | Total |
|---------------------------------|---------|----------|---------------|--------------------|------------------|------------------------|------------------|-----------|
| Cost | | | | | | | | |
| Balance, 1 January 2019 | 389,664 | 657,165 | 856,502 | 896,967 | 502,493 | 1,096,570 | 17,906 | 4,417,267 |
| Additions | - | - | 271,613 | 140,255 | 34,044 | 66,166 | 43,645 | 555,723 |
| Disposals | - | - | (56,139) | - | - | - | - | 555,723 |
| Balance, 31st December 2019 | 389,664 | 657,165 | 1,071,977 | 1,037,222 | 536,537 | 1,162,736 | 61,551 | 4,916,851 |
| Accumulated depreciation | | | | | | | | |
| Balance, 1 January 2019 | - | 70,423 | 599,759 | 657,506 | 390,311 | 855,906 | - | 2,573,905 |
| Charge for the period | - | 13,144 | 114,195 | 133,281 | 53,213 | 95,471 | - | 409,303 |
| Disposals | - | - | (56,138) | - | - | - | - | (56,138) |
| Balance, 31st December 2019 | - | 83,566 | 657,815 | 790,787 | 443,524 | 951,377 | - | 2,927,070 |
| Net book value | | | | | | | | |
| Balance, 1 January 2019 | 389,664 | 586,742 | 256,743 | 239,461 | 112,182 | 240,664 | 17,906 | 1,843,362 |
| At 31st December 2019 | 389,664 | 573,598 | 414,161 | 246,435 | 93,013 | 211,359 | 61,551 | 1,989,781 |

Parent

| | Land | Building | Motor vehicle | Computer equipment | Office equipment | Furniture and fittings | Work in progress | Total |
|---------------------------------|---------|----------|---------------|--------------------|------------------|------------------------|------------------|-----------|
| Cost | | | | | | | | |
| Balance, 1 January 2019 | 389,664 | 657,165 | 671,689 | 784,920 | 348,488 | 890,520 | 17,906 | 3,760,352 |
| Additions | - | 0 | 232,989 | 108,733 | 5,947 | 44,794 | 43,645 | 436,108 |
| Disposals | - | - | (56,139) | - | - | - | - | (56,139) |
| Balance, 31st December 2019 | 389,664 | 657,165 | 848,539 | 893,653 | 354,435 | 935,314 | 61,551 | 4,140,322 |
| Accumulated depreciation | | | | | | | | |
| Balance, 1 January 2019 | - | 70,423 | 475,137 | 576,589 | 275,078 | 695,472 | - | 2,092,698 |
| Charge for the period | - | 13,144 | 88,203 | 117,032 | 29,134 | 71,706 | - | 319,220 |
| Disposals | - | - | (56,138) | - | - | - | - | (56,138) |
| Balance, 31st December 2019 | - | 83,567 | 507,202 | 693,621 | 304,212 | 767,178 | - | 2,411,919 |
| Net book value | | | | | | | | |
| Balance, 1 January 2019 | 389,664 | 586,742 | 196,552 | 208,331 | 73,410 | 195,048 | 17,906 | 1,667,654 |
| At 31st December 2019 | 389,664 | 573,598 | 341,337 | 200,032 | 50,223 | 168,136 | 61,551 | 1,784,543 |

- (i) In the opinion of the directors, the market value of the Company's property and equipment is not less than the value shown in the financial statements
- (ii) There were no capitalised borrowing cost related to the acquisition of property and equipment during the year (December 2019: nil)
- (iii) All items of property and equipment are non-current
- (iv) There was no leased asset included in property and equipment (December 2019: nil)
- (v) The company had no capital commitment (December 2019: nil)
- (vi) The company had no items pledged for borrowings included in property and equipment (December 2019: nil)
- (vii) There were no impairment losses on any class of property and equipment

18 PROPERTY AND EQUIPMENT

(b) Group

| | Land | Building | Motor vehicle | Computer equipment | Office equipment | Furniture and fittings | Work in progress | Total |
|---------------------------------|---------|----------|---------------|--------------------|------------------|------------------------|------------------|-----------|
| Cost | | | | | | | | |
| Balance, 1 January 2018 | 389,664 | 477,875 | 722,541 | 677,548 | 475,414 | 951,420 | 169,548 | 3,864,010 |
| Additions | - | 179,290 | 193,435 | 221,801 | 27,079 | 145,150 | (151,642) | 615,113 |
| Disposals | - | - | (59,474) | (2,382) | - | - | - | (61,856) |
| Balance, end of year | 389,664 | 657,165 | 856,502 | 896,967 | 502,493 | 1,096,570 | 17,906 | 4,417,267 |
| Accumulated depreciation | | | | | | | | |
| Balance, 1 January 2018 | - | 58,774 | 536,768 | 538,753 | 324,279 | 732,921 | - | 2,191,495 |
| Charge for the year | - | 11,649 | 109,089 | 119,680 | 66,032 | 122,985 | - | 429,435 |
| Disposals | - | - | (46,098) | (927) | - | - | - | (47,025) |
| Balance, end of year | - | 70,423 | 599,759 | 657,506 | 390,311 | 855,906 | - | 2,573,905 |
| Net book value | | | | | | | | |
| Balance, 1 January 2018 | 389,664 | 419,101 | 185,773 | 138,795 | 151,135 | 218,499 | 169,548 | 1,672,515 |
| At 31 December 2018 | 389,664 | 586,742 | 256,743 | 239,461 | 112,182 | 240,664 | 17,906 | 1,843,362 |

Parent

| | Land | Building | Motor vehicle | Computer equipment | Office equipment | Furniture and fittings | Work in progress | Total |
|---------------------------------|---------|----------|---------------|--------------------|------------------|------------------------|------------------|-----------|
| Cost | | | | | | | | |
| Balance, 1 January 2018 | 389,664 | 477,875 | 555,979 | 591,749 | 326,633 | 752,248 | 169,548 | 3,263,696 |
| Additions | - | 179,290 | 175,184 | 193,171 | 21,855 | 138,272 | (151,642) | 556,130 |
| Disposals | - | - | (59,474) | - | - | - | - | (59,474) |
| Balance, end of year | 389,664 | 657,165 | 671,689 | 784,920 | 348,488 | 890,520 | 17,906 | 3,760,352 |
| Accumulated depreciation | | | | | | | | |
| Balance, 1 January 2018 | - | 58,774 | 441,704 | 475,958 | 238,795 | 610,505 | - | 1,825,736 |
| Charge for the year | - | 11,649 | 79,530 | 100,631 | 36,283 | 84,967 | - | 313,060 |
| Disposals | - | - | (46,098) | - | - | - | - | (46,098) |
| Balance, end of year | - | 70,423 | 475,136 | 576,589 | 275,078 | 695,472 | - | 2,092,698 |
| Net book value | | | | | | | | |
| Balance, 1 January 2018 | 389,664 | 419,101 | 114,275 | 115,791 | 87,838 | 141,743 | 169,548 | 1,437,960 |
| At 31 December 2018 | 389,664 | 586,742 | 196,553 | 208,331 | 73,410 | 195,048 | 17,906 | 1,667,654 |

18 (c) RIGHT OF USE

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|-------------------------|-------------------|-------------------|--------------------|--------------------|
| As at January 1st, 2019 | 477,868 | - | 335,956 | - |
| Additions | 220,503 | - | 216,304 | - |
| Payment during the year | | | | |
| Depreciation | (162,508) | - | (90,178) | - |
| Balance | 535,863 | - | 462,082 | - |

19 STATUTORY DEPOSIT

This represents amounts deposited with the Central Bank of Nigeria (CBN) pursuant to Section 10(3) of the Insurance Act, 2003. This amount is not available for the day-to-day use in the working capital of the Company and so it is excluded from cash and cash equivalents. Interest earned on statutory deposits are included in interest income.

20 INSURANCE LIABILITIES

| | Group Dec-2019 | Group Dec -2018 | Parent Dec-2019 | Parent Dec -2018 |
|--|-------------------|--------------------|--------------------|---------------------|
| – Outstanding claims (see note 20.1a) | 6,070,304 | 6,789,051 | 5,980,088 | 6,767,999 |
| – Claims incurred but not reported (see note 20.1b) | 5,036,746 | 4,770,910 | 3,218,061 | 3,116,887 |
| – Unearned premium (see note 20.2) | 10,359,740 | 8,348,888 | 4,597,446 | 4,449,647 |
| – Individual life reserve (see note 20.3) | 1,518,334 | 775,525 | 1,518,334 | 775,525 |
| – Annuity reserves (see note 20.4) | 2,177,817 | 1,854,619 | 2,177,817 | 1,854,619 |
| Total insurance liabilities, gross | 25,162,941 | 22,538,993 | 17,491,746 | 16,964,677 |
| Reinsurance receivables: | | | | |
| Reinsurers' share of outstanding claims | 3,418,524 | 5,111,932 | 3,405,168 | 5,104,874 |
| Prepaid re-insurance- Non life & health | 2,075,397 | 1,926,409 | 2,029,410 | 1,892,293 |
| Reinsurance share of group life reserves | 253,769 | 305,258 | 253,769 | 305,258 |
| Reinsurance share of individual life reserves | 26,634 | 48,908 | 26,634 | 48,908 |
| Reinsurance share of Incurred But Not Reported (IBNR) claims | 1,462,249 | 1,491,441 | 1,442,958 | 1,488,122 |
| Recoverables from reinsurers on claims paid | 1,737,673 | 1,831,274 | 1,737,673 | 1,831,274 |
| Total reinsurers' share of insurance liabilities | 8,974,246 | 10,715,222 | 8,895,612 | 10,670,729 |
| Net insurance liability | 16,188,695 | 11,823,771 | 8,596,134 | 6,293,948 |
| Current | 19,062,238 | 17,504,297 | 11,391,043 | 11,929,981 |
| Non-current | 6,100,703 | 5,034,696 | 6,100,703 | 5,034,696 |

For our life business, the reserves calculated as at December 31, 2019 and the comparative periods were done by:

Olurotimi O. Okpaise (FRC/2012/NAS/00000000738)

Ernst & Young Nigeria Limited

For our Non-life business, the reserves calculated as at December 31, 2019 and the comparative periods were done by:

C Van Heerdan (FRC No: FRC/2018/NAS/00000018470)

QED Actuaries & Consultants (Pty) Ltd (FRC No: FRC/2016/NAS/00000013781)

For our Health business, the reserves calculated as at December 31, 2019 and the comparative periods were done by:

Jolaolu Fakoya (FRC No: FRC/2019/002/00000020016)

AXA Mansard (FRC No: FRC/2012/0000000000228)

20.1A OUTSTANDING CLAIMS

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|------------|-------------------|-------------------|--------------------|--------------------|
| Non-Life | 5,077,011 | 6,122,972 | 5,077,011 | 6,122,972 |
| Group life | 903,077 | 645,027 | 903,077 | 645,027 |
| Health | 90,216 | 21,052 | - | - |
| | 6,070,304 | 6,789,051 | 5,980,088 | 6,767,999 |

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of year | 6,789,051 | 7,219,166 | 6,767,999 | 7,214,576 |
| Additional claims expense during the year | 18,275,346 | 15,832,164 | 7,713,021 | 8,800,587 |
| Claims paid during year | (19,067,181) | (16,412,022) | (8,574,020) | (9,396,907) |
| Foreign exchange impact of dollar denominated claims | 73,088 | 149,743 | 73,088 | 149,743 |
| Claims reclassified to other creditors- Group life endowment fund | - | - | - | - |
| Balance, end of year | 6,070,304 | 6,789,051 | 5,980,088 | 6,767,999 |

As at December 31, 2019

The aging analysis of the outstanding claims for the non life business is as follows:

| Outstanding claims per claimant | 0 - 90 days | 91 - 180 days | 181 - 360 days | 360 days + | Total |
|---------------------------------|------------------|----------------|----------------|------------------|------------------|
| 1 - 250,000 | 21,385 | 2,325 | 2,053 | 31,364 | 57,126 |
| 250,001 - 500,000 | 129,362 | 22,485 | 25,347 | 207,338 | 384,532 |
| 500,001 - 1,500,000 | 129,988 | 42,483 | 37,246 | 152,423 | 362,141 |
| 1,500,001 - 2,500,000 | 35,970 | - | 35,415 | 120,471 | 191,856 |
| 2,500,001 - 5,000,000 | - | - | 25,526 | 71,140 | 96,666 |
| 5,000,001 - Above | 1,905,963 | 252,623 | - | 1,826,103 | 3,984,690 |
| Total | 2,222,669 | 319,916 | 125,587 | 2,408,839 | 5,077,011 |

The aging analysis of the outstanding claims for the life business is as follows:

| Outstanding claims per claimant | 0 - 90 days | 91 - 180 days | 181 - 360 days | 360 days + | Total |
|---------------------------------|----------------|---------------|----------------|----------------|----------------|
| 1 - 250,000 | 36,761 | 3,831 | 2,289 | 12,746 | 55,628 |
| 250,001 - 500,000 | 372,332 | 36,115 | 54,390 | 90,391 | 553,229 |
| 500,001 - 1,500,000 | 104,919 | 27,830 | - | - | 132,748 |
| 1,500,001 - 2,500,000 | 16,808 | - | - | - | 16,808 |
| 2,500,001 - 5,000,000 | 102,768 | - | - | 41,896 | 144,664 |
| 5,000,001 - Above | - | - | - | - | - |
| Total | 633,588 | 67,776 | 56,679 | 145,033 | 903,077 |

The Company opened the year 2019 with 2,162 outstanding claims from prior year, this figure dropped to 1,603 as at December 31, 2019 thus achieving a reduction rate of 26%. Of the outstanding claims, 38% are within 90 days holding days period whilst 62% are above 90 days holding period. Most of the claims in these bands are largely outstanding due to AXA Mansard participation as co-insurer and not the lead, thus making it difficult to get relevant claims documents from the insured/brokers without going through the Lead on the accounts.

As at 31 December 2018

The aging analysis of the outstanding claims for the non life business is as follows:

| Outstanding claims per claimant | 0 - 90 days | 91 - 180 days | 181 - 360 days | 360 days + | Total |
|---------------------------------|----------------|----------------|----------------|------------------|------------------|
| 1 - 250,000 | 17,760 | 3,986 | 5,661 | 78,022 | 105,430 |
| 250,001 - 500,000 | 42,679 | 7,842 | 22,009 | 35,231 | 107,763 |
| 500,001 - 1,500,000 | 90,295 | 38,976 | 39,557 | 82,619 | 251,448 |
| 1,500,001 - 2,500,000 | 20,991 | 600 | 6,825 | 26,392 | 54,808 |
| 2,500,001 - 5,000,000 | 204,439 | 45,107 | 256,264 | 4,968,801 | 5,474,611 |
| 5,000,001 - Above | 45,973 | 13,249 | 19,031 | 50,662 | 128,915 |
| Total | 422,137 | 109,761 | 349,347 | 5,241,727 | 6,122,976 |

The aging analysis of the outstanding claims for the life business is as follows:

| Outstanding claims per claimant | 0 - 90 days | 91 - 180 days | 181 - 360 days | 360 days + | Total |
|---------------------------------|----------------|---------------|----------------|----------------|----------------|
| 1 - 250,000 | 10,236 | 787 | 1,837 | 9,040 | 21,900 |
| 250,001 - 500,000 | 17,102 | 4,316 | 3,452 | 23,660 | 48,531 |
| 500,001 - 1,500,000 | 3,137 | 3,436 | 2,740 | 16,707 | 26,020 |
| 1,500,001 - 2,500,000 | 22,656 | 3,910 | 2,080 | 11,412 | 40,058 |
| 2,500,001 - 5,000,000 | 163,409 | 17,560 | 135,057 | 51,645 | 367,670 |
| 5,000,001 - Above | 82,875 | 3,748 | 3,747 | 50,479 | 140,849 |
| Total | 299,414 | 33,757 | 148,913 | 162,943 | 645,027 |

The Company opened the year 2018 with 2,724 outstanding claims from prior year, this figure dropped to 2,162 as at 31 December 2018 thus achieving a reduction rate of 21%. Of the outstanding claims, 27% are within 90 days holding days period whilst 73% are above 90 days holding period. Most of the claims in these bands are largely outstanding due to AXA Mansard participation as co-insurer and not the lead, thus making it difficult to get relevant claims documents from the insured/brokers without going through the Lead on the accounts.

20.1B CLAIMS INCURRED BUT NOT REPORTED

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|-------------------|-------------------|-------------------|--------------------|--------------------|
| Non life business | 2,041,728 | 2,321,511 | 2,041,728 | 2,321,511 |
| Group life | 1,176,333 | 795,376 | 1,176,333 | 795,376 |
| Health | 1,818,684 | 1,654,023 | - | - |
| | 5,036,745 | 4,770,910 | 3,218,061 | 3,116,887 |

20.2 UNEARNED PREMIUM

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|-------------------|-------------------|-------------------|--------------------|--------------------|
| Non life business | 3,984,015 | 3,814,290 | 3,984,015 | 3,814,290 |
| Group life | 613,431 | 635,357 | 613,431 | 635,357 |
| Health | 5,762,294 | 3,899,241 | - | - |
| | 10,359,740 | 8,348,888 | 4,597,446 | 4,449,647 |
| Current | 7,955,188 | 5,944,336 | 2,192,894 | 2,045,095 |
| Non-current | 2,404,552 | 2,404,552 | 2,404,552 | 2,404,552 |

The movement in unearned premium during the year is as follows:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|----------------------------|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of year | 8,348,888 | 7,091,924 | 4,449,647 | 4,718,873 |
| Movement during the year | 2,010,852 | 1,256,964 | 147,799 | (269,226) |
| Balance, end of year | 10,359,740 | 8,348,888 | 4,597,446 | 4,449,647 |

20.3 Individual life reserves can be analysed as follows:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|-----------------|-------------------|-------------------|--------------------|--------------------|
| Individual life | 1,518,334 | 775,525 | 1,518,334 | 775,525 |
| | 1,518,334 | 775,525 | 1,518,334 | 775,525 |

Movement in individual life reserves:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|-------------------------------------|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of year | 775,525 | 540,632 | 775,525 | 540,632 |
| Changes in individual life reserves | 742,809 | 234,893 | 742,809 | 234,893 |
| Balance, end of year | 1,518,334 | 775,525 | 1,518,334 | 775,525 |

20.4 Annuity reserves can be analysed as follows:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---------|-------------------|-------------------|--------------------|--------------------|
| Annuity | 2,177,817 | 1,854,619 | 2,177,817 | 1,854,619 |
| | 2,177,817 | 1,854,619 | 2,177,817 | 1,854,619 |

Movement in Annuity reserves:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of year | 1,854,619 | 2,031,619 | 1,854,619 | 2,031,619 |
| Annuity premium written during the year | - | 10,345 | - | 10,345 |
| Annuity payout during the year | (292,751) | (293,567) | (292,751) | (293,567) |
| Accretion to/(release from) annuity fund | 615,949 | 106,222 | 615,949 | 106,222 |
| Balance, end of year | 2,177,817 | 1,854,619 | 2,177,817 | 1,854,619 |

The accretion to/ (release from) annuity fund resulted from the changes in interest rates and reserves but no new business during the period

21 INVESTMENT CONTRACT LIABILITIES

The movement in deposit administration during the year can be divided into interest-linked and unitized fund. The analysis of investment contract liabilities during the year are as follows:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| <i>Investment Contract Liabilities - At amortised cost:</i> | | | | |
| - Guaranteed investment (interest-linked) | 3,324,001 | 2,935,021 | 3,324,001 | 2,935,021 |
| - Bonus Life investible (interest-linked) | 951,764 | 756,403 | 951,764 | 756,403 |
| | 4,275,765 | 3,691,424 | 4,275,765 | 3,691,424 |
| <i>Investment Contract Liabilities - Liabilities designated at fair value:</i> | | | | |
| - Unitized funds | 4,154,695 | 3,073,457 | 4,154,695 | 3,073,457 |
| | 8,430,460 | 6,764,881 | 8,430,460 | 6,764,881 |

Movements in amounts payable under investment contracts liabilities during the year are as shown below. The liabilities are shown inclusive of interest accumulated to December 31, 2019. The movement in interest-linked funds during the year was as follows:

21.1 MOVEMENT IN INTEREST LINKED PRODUCTS

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|----------------------------------|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of year | 3,691,424 | 3,108,070 | 3,691,424 | 3,108,070 |
| Contributions | 951,764 | 756,403 | 951,764 | 756,403 |
| Withdrawal | (1,019,725) | (640,294) | (1,019,725) | (640,294) |
| Interest accrued during the year | 652,302 | 467,245 | 652,302 | 467,245 |
| Balance, end of year | 4,275,765 | 3,691,424 | 4,275,765 | 3,691,424 |

The ₦4.28 billion (2018: ₦3.69 billion) for Parent and Group refer to the Guaranteed investment (interest-linked) and Bonus life investible (interest linked) contracts shown in note 21. These are the financial liabilities presented at amortised cost in the Group financial statements (the fair value of the financial liabilities being equal to the amortised cost at the reporting date).

21.2 The movement in unitised funds during the year was as follows:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---------------------------------------|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of year | 3,073,457 | 3,272,242 | 3,073,457 | 3,272,242 |
| Contributions | 1,537,164 | 725,312 | 1,537,164 | 725,312 |
| Withdrawals | (455,926) | (924,097) | (455,926) | (924,097) |
| Balance, end of year | 4,154,695 | 3,073,457 | 4,154,695 | 3,073,457 |
| Current | 4,154,695 | 3,073,457 | 4,154,695 | 3,073,457 |
| Total Investment Contract Liabilities | 8,430,460 | 6,764,881 | 8,430,460 | 6,764,881 |

22 TRADE PAYABLES

Trade payables represent liabilities to customers, agents, brokers, coinsurers and re-insurers on insurance contracts at year end.

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---|-------------------|-------------------|--------------------|--------------------|
| Reinsurance payable | 2,645,937 | 1,861,552 | 2,645,937 | 1,861,552 |
| Co-insurance payable | 549,116 | 405,596 | 549,116 | 405,596 |
| Unallocated premium & refunds (see (a) below) | 2,341,847 | 2,078,627 | 2,341,847 | 2,006,096 |
| Due to agents & brokers | 4,646,461 | 1,139,983 | 4,557,294 | 1,139,983 |
| Premium received in advance | 6,384,351 | 5,694,996 | 6,384,351 | 5,694,996 |
| | 16,567,712 | 11,180,754 | 16,478,545 | 11,108,223 |

- (a) This relates to payments yet to be matched to policies and other credit balances such as unpaid refunds due to various policyholders. The total trade payables are due within one year.

23 OTHER LIABILITIES

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Deferred income (see (ii) below) | 1,133,852 | 1,128,543 | 233,312 | 306,671 |
| Due to investment brokers | 202 | 195 | - | - |
| Creditors and accruals (see (i) below) | 1,778,011 | 1,299,537 | 1,330,575 | 1,034,973 |
| Unclaimed dividend | 65,932 | 67,213 | 65,932 | 67,213 |
| Cash settled share based payment liability (see note 45 (b)) | 70,912 | 163,299 | 70,912 | 163,299 |
| Lease Liability (see 23.1 below) | 256,913 | - | 194,104 | - |
| | 3,305,822 | 2,658,787 | 1,894,835 | 1,572,156 |
| Current | 2,155,962 | 1,675,718 | 1,408,346 | 1,137,197 |
| Non-current | 1,149,860 | 983,069 | 486,490 | 434,959 |

(i) Amounts classified as Creditors includes intercompany payables, transaction taxes and stale cheques while accruals represent provisions made for expenses incurred but yet to be paid for.

(ii) Amounts classified as deferred income relates to deferred commission income and unearned rental income.

23.1 LEASE LIABILITY

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|-------------------------|-------------------|-------------------|--------------------|--------------------|
| Accrued lease liability | 209,839 | - | 156,829 | - |
| Interest Expense | 47,074 | - | 37,275 | - |
| Balance | 256,913 | - | 194,104 | - |

24 CURRENT INCOME TAX LIABILITIES

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of year | 773,819 | 444,688 | 257,967 | 234,959 |
| Current year charge | | | | |
| - Non-Life | 99,731 | 90,361 | 99,731 | 90,361 |
| - Life & Savings | 39,858 | 116,686 | 39,858 | 116,686 |
| - AXA Mansard Investments Limited | 3,392 | 60,000 | - | - |
| - AXA Mansard Health Limited | 454,504 | 210,181 | - | - |
| - AXA Mansard Pensions Limited | 8,835 | 6,859 | - | - |
| - APD Limited | 385,733 | 228,071 | - | - |
| Tax settlement with withholding tax credit notes | | | | |
| Cash Payments during the year | (830,326) | (383,027) | (193,906) | (184,039) |
| Balance, end of year | 935,546 | 773,819 | 203,650 | 257,967 |

25 BORROWINGS

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|-------------------------|-------------------|-------------------|--------------------|--------------------|
| Bank borrowings | 6,950,888 | 3,479,693 | - | - |
| Loan note | 14,916 | 13,541 | - | - |
| Total borrowings | 6,965,804 | 3,493,234 | - | - |
| Current | - | 967,472 | - | - |
| Non-current | 6,965,804 | 2,525,762 | - | - |

(a) Bank borrowings

The bank borrowings represents a USD 9,748,365 facility granted to APD limited by Rand Merchant Bank payable in 3 years commencing from 31 August 2018. Interest is payable monthly at an average rate of 90 days LIBOR less a spread of 200 basis point subject to a floor annual rate of 10%. Principal is repaid once a year. The Investment property of the Company located at plot 927/928 Bishop Aboyade Cole, Victoria Island, Lagos has been used as collateral for this facility.

Also included in bank borrowing is a facility of ₦4,047,000,000 granted to AXA Mansard Health Ltd by Rand Merchant Bank payable in one year commencing from 23rd December 2019. Interest is payable quarterly at an annual interest rate of 15%. The loan is expected to be liquidated in one year.

(b) Loan note

Loan note were granted by Karsang Ltd to APD Ltd payable in 7.5 years commencing September 2014. Interest is accrued at a rate of 10.41% and payable at maturity with the principal.

The movement in borrowing during the year is as follows:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of the year | 3,493,234 | 3,295,031 | - | - |
| Additional loans | 4,047,000 | 3,447,605 | - | - |
| Impact of foreign exchange rate changes | (234,350) | 481,180 | - | - |
| Accrued interest | 443,835 | 443,857 | - | - |
| Payments during the year | (783,915) | (4,174,439) | - | - |
| | 6,965,804 | 3,493,234 | - | - |

26 DEFERRED INCOME TAX**(a) Liabilities**

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of year | 837,061 | 656,407 | - | - |
| Charge in income statement for the year | 4,435 | 180,654 | - | - |
| Tax charge /(reversals) relating to components of other comprehensive income | - | - | - | - |
| Balance, end of year | 841,496 | 837,061 | - | - |
| <i>Deferred income tax liability/(assets) is attributable to the following:</i> | | | | |
| Property and equipment | (11,029) | 13,212 | - | - |
| Unrealised gain on foreign currency translation | - | (63,055) | - | - |
| Fair value gain on investment property | 852,525 | 878,621 | - | - |
| Unrelieved tax losses | - | - | - | - |
| Balance, end of year | 841,496 | 837,061 | - | - |

2019**Group****Movement in deferred tax liability/ (assets):**

| | Opening Balance | Income statement | Other Comprehensive Income | Closing balance |
|--|--------------------|---------------------|----------------------------------|--------------------|
| Property and equipment | 13,212 | (24,241) | - | (11,029) |
| Unrealised gain/(losses) on foreign currency translation | (54,772) | 54,772 | - | 0 |
| Fair value gains on Investment property | 878,621 | (26,096) | - | 852,525 |
| | 837,061 | 4,435 | - | 841,496 |

2018

Group

Movement in deferred tax liability/ (assets):

| | Opening Balance | Income statement | Other Comprehensive Income | Closing balance |
|--|--------------------|---------------------|----------------------------------|--------------------|
| Property and equipment | 15,558 | (2,346) | - | 13,212 |
| Unrealised gain/(losses) on foreign currency translation | (264,471) | 209,699 | - | (54,772) |
| Fair value gains on Investment property | 903,615 | (24,994) | - | 878,621 |
| Unrelieved tax losses | 1,705 | (1,705) | - | - |
| | 656,407 | 180,654 | - | 837,061 |

(b) Unrecognised deferred tax assets

Deferred tax assets relating to the Company's life business have not been recognised in respect of the following items:

| <i>In thousands of Naira</i> | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|------------------------------|-------------------|-------------------|--------------------|--------------------|
| Property and equipment | 28,267 | 28,045 | 28,267 | 28,045 |
| Tax losses | 2,859,840 | 1,852,419 | 2,859,840 | 1,852,419 |
| Balance, end of year | 2,888,107 | 1,880,464 | 2,888,107 | 1,880,464 |

Deferred tax assets relating to the Company's Non-life business have not been recognised in respect of the following items:

| <i>In thousands of Naira</i> | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|------------------------------|-------------------|-------------------|--------------------|--------------------|
| Property and equipment | 451,341 | 207,892 | 306,692 | 207,892 |
| Tax losses | 4,116,970 | 2,505,933 | 4,036,042 | 2,505,933 |
| Balance, end of year | 4,568,311 | 2,713,825 | 4,342,734 | 2,713,825 |

In line with IAS 12 on recognition of deferred tax asset, a Company may recognise deferred tax asset to the extent that taxable profit will be available in future against which the assets will crystallise. AXA Mansard Insurance Plc is however of the opinion that the deferred tax assets carried by the Company may not crystallise anytime soon, given the assessable loss position of the Company.

27 SHARE CAPITAL:**27.1 SHARE CAPITAL COMPRISES:**

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---|-------------------|-------------------|--------------------|--------------------|
| (a) Authorized: | | | | |
| 10,500,000,000 Ordinary shares of 50k each (Dec 2017: 10,500,000,000 ordinary shares) | 5,250,000 | 5,250,000 | 5,250,000 | 5,250,000 |
| (b) Issued and fully paid | | | | |
| 10,500,000,000 Ordinary shares of 50k each | 5,250,000 | 5,250,000 | 5,250,000 | 5,250,000 |

Movement in issued and fully paid shares

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|-----------------------------------|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of year | 5,250,000 | 5,250,000 | 5,250,000 | 5,250,000 |
| Additional shares during the year | - | - | - | - |
| Balance, end of year | 5,250,000 | 5,250,000 | 5,250,000 | 5,250,000 |

(i) Non-Life Business

Share capital comprises:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---|-------------------|-------------------|--------------------|--------------------|
| 8,500,000,000 Ordinary shares of 50k each | 4,250,000 | 4,250,000 | 4,250,000 | 4,250,000 |

(ii) Life Business

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---|-------------------|-------------------|--------------------|--------------------|
| 2,000,000,000 Ordinary shares of 50k each | 1,000,000 | 1,000,000 | 1,000,000 | 1,000,000 |

27.2 SHARE PREMIUM

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---------------|-------------------|-------------------|--------------------|--------------------|
| Share Premium | 4,443,453 | 4,443,453 | 4,443,453 | 4,443,453 |

Share premium comprises additional paid-in capital in excess of the par value. This reserve is not ordinarily available for distribution.

27.3 CONTINGENCY RESERVES

In compliance with Section 21 (1) of Insurance Act 2003, the contingency reserve for non-life insurance business is credited with the greater of 3% of total premiums, or 20% of the profits. This shall accumulate until it reaches an amount equal to the greater of minimum paid-up capital or 50 percent of net premium. While for life business, the contingency reserves is credited with an amount equal to 1% of gross premium or 10% of net profit (whichever is greater) and accumulated until it reaches the amount of minimum paid up capital. In 2018, the contingency reserve for non-life business reached 50% of net premiums of 2018."

The movement in this account during the year is as follows:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---------------------------------|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of the year | 4,139,090 | 3,615,451 | 4,139,090 | 3,615,451 |
| Transfer from retained earnings | 131,368 | 523,639 | 131,368 | 523,639 |
| Balance, end of year | 4,270,458 | 4,139,090 | 4,270,458 | 4,139,090 |

Analysis per business segment

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|----------------------|-------------------|-------------------|--------------------|--------------------|
| Non-life business | 3,591,032 | 3,591,032 | 3,591,032 | 3,591,032 |
| Life business | 679,426 | 548,058 | 679,426 | 548,058 |
| Balance, end of year | 4,270,458 | 4,139,090 | 4,270,458 | 4,139,090 |

(i) Non-Life Business

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---------------------------------|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of year | 3,591,032 | 3,228,032 | 3,591,032 | 3,228,032 |
| Transfer from retained earnings | - | 363,000 | - | 363,000 |
| Balance, end of year | 3,591,032 | 3,591,032 | 3,591,032 | 3,591,032 |

(ii) Life Business

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---------------------------------|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of year | 548,058 | 387,419 | 548,058 | 387,419 |
| Transfer from retained earnings | 131,368 | 160,639 | 131,368 | 160,639 |
| Balance, end of year | 679,426 | 548,058 | 679,426 | 548,058 |

27.4 OTHER RESERVES

Other reserves comprise of the following:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---|-------------------|-------------------|--------------------|--------------------|
| Capital reserves (see note (a) below) | 2,500,000 | 2,500,000 | 2,500,000 | 2,500,000 |
| Statutory reserves (see note (b) below) | 35,406 | 47,796 | - | - |
| Share-based payment reserves (see note (c) below) | 152,077 | 134,904 | 152,077 | 134,904 |
| | 2,687,483 | 2,682,700 | 2,652,077 | 2,634,904 |

(a) Capital reserve

The Company's issued and fully paid capital was reconstructed by a special resolution at its Board meeting on 18th October, 2007, to achieve a reduction of 50% with the result that the issued and fully paid capital will stand at ₦2,500,000,000 divided into 5,000,000,000 Ordinary shares at 50k each with the surplus nominal value arising from the reconstruction being transferred to the Company's capital reserve account. The reconstruction was sanctioned by the Federal High Court of Nigeria, Lagos on 31st October 2007 and registered by the Corporate Affairs Commission on 18th December 2007. The balance on the capital reserve was allocated between the non-life business and life business segments in the proportion of their share capital, as follows:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---------------------------|-------------------|-------------------|--------------------|--------------------|
| Life business segment | 1,000,000 | 1,000,000 | 1,000,000 | 1,000,000 |
| Non-life business segment | 1,500,000 | 1,500,000 | 1,500,000 | 1,500,000 |
| | 2,500,000 | 2,500,000 | 2,500,000 | 2,500,000 |

(b) Statutory reserve

In compliance with the Pensions Act (2014), AXA Mansard Pensions Limited is required to reserve 12.5% of its profit after tax. This represents the accumulation of the provision for all statutory reserves from 2011. See statement of changes in equity for movement in statutory reserve.

(c) Share-based payment reserves

Share-based payment reserves represent the impact of the share option granted to the employees of the Company under the Mansard Share Option Plan (MSOP). The movement in the account is as stated below:

The average cost of the shares purchases as at the comparative reporting date was deducted from shareholders' equity (2012: ₦34,494,244). The shares were held as treasury shares.

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--------------------------------------|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of year | 134,904 | 95,103 | 134,904 | 95,103 |
| Additions, during the year-Tranche 3 | 17,173 | 39,801 | 17,173 | 39,801 |
| Balance, end of year | 152,077 | 134,904 | 152,077 | 134,904 |

27.5 TREASURY SHARES

Treasury shares represent the 177,281,000 (2017: 177,281,000) 50 kobo ordinary shares held by the Company under the AXA Mansard Share Option Plan (MSOP). Details of the Share Option Plan are as disclosed in note 45.

Treasury shares' balances as at December 31, 2019 are as analysed below:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Balance, beginning of year | (304,924) | (304,924) | (304,924) | (304,924) |
| Value of vested portion of treasury shares | - | - | - | - |
| Balance, end of year | (304,924) | (304,924) | (304,924) | (304,924) |

27.6 FAIR VALUE RESERVES

Fair value reserves includes the net accumulated change in the fair value of available for sale asset until the investment is derecognized or impaired.

Movements in the fair value reserve:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---|-------------------|-------------------|--------------------|--------------------|
| At beginning of year | (550,226) | 426,131 | (549,906) | 268,842 |
| Changes in available-for-sale financial assets (net of taxes) | 1,630,944 | (976,357) | 1,473,468 | (818,748) |
| Balance, end of year | 1,080,718 | (550,226) | 923,562 | (549,906) |

Changes in the valuation of AFS financial assets during the year are as analysed below:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---|-------------------|-------------------|--------------------|--------------------|
| At beginning of year | (550,226) | 426,131 | (549,906) | 268,842 |
| Net unrealised changes in fair value of AFS assets | 1,661,607 | (952,025) | 1,390,718 | (891,587) |
| Realised (losses)/gains transferred to income statement | (30,663) | (24,332) | 82,750 | 72,839 |
| Balance, end of year | 1,080,718 | (550,226) | 923,562 | (549,906) |

27.7 RETAINED EARNINGS

The retained earnings represents the amount available for dividend distribution to the equity shareholders of the Company. See statement of changes in equity for movement in retained earnings.

28 NON-CONTROLLING INTERESTS IN EQUITY

| | Group Dec-2019 | Group Dec-2018 |
|---|-------------------|-------------------|
| Opening balance | 4,619,224 | 3,477,776 |
| Transfer from the profit or loss account | 199,598 | 278,070 |
| Transfer from Fair Value Reserves | - | (12,950) |
| Transfer from Statutory reserves | - | 19,118 |
| Additional subsidiary investment with NCI | - | 857,210 |
| Balance as at year end | 4,818,822 | 4,619,224 |

Non controlling interest represents 44.3% and 40% of the equity holding of the Company's subsidiaries, APD Limited and AXA Mansard Pensions Limited respectively. The Group did not pay any dividend to Non-Controlling Interest during the year (2018: nil).

APD Limited

Non controlling interest (44.3%)

| | Group Dec-2019 | Group Dec-2018 |
|--|-------------------|-------------------|
| Opening balance | 1,770,918 | 1,541,070 |
| Transfer from the profit or loss account | 165,824 | 229,848 |
| Balance as at year end | 1,936,742 | 1,770,918 |

AXA Mansard Pensions Limited

Non controlling interest (40%)

| | Group Dec-2019 | Group Dec-2018 |
|--------------------------------------|-------------------|-------------------|
| Opening balance | 683,640 | 664,552 |
| NCI interest at acquisition date | - | - |
| Transfer from profit or loss account | 33,774 | 48,222 |
| Balance as at year end | 721,676 | 683,640 |

29 CONTINGENCIES AND COMMITMENTS**(a) Litigations and claims**

The Group is presently involved in eight (8) legal proceedings (2018: seven (7)). These court cases arose in the normal course of business. In the directors' opinion, after taking appropriate legal advice from our in-house legal counsel (Mrs. Omowunmi Mabel Adewusi - FRC/2013/NBA/00000000967), the outcome of these legal claims will not give rise to any significant loss.

30 NET PREMIUM INCOME

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Gross written premium | 43,620,265 | 33,923,949 | 28,014,854 | 23,026,817 |
| Gross premium income | | | | |
| Non-life | 20,079,265 | 18,324,648 | 20,079,264 | 18,289,852 |
| Life (Group life and individual life) | 7,935,590 | 4,726,620 | 7,935,590 | 4,726,620 |
| Annuity | - | 10,345 | - | 10,345 |
| AXA Mansard Health (HMO) | 15,605,411 | 10,897,132 | - | - |
| <i>Provision for unearned premium</i> | | | | |
| Non life | (169,725) | 383,385 | (169,725) | 383,385 |
| Group life | 21,926 | (114,159) | 21,926 | (114,159) |
| AXA Mansard Health (HMO) | (1,863,054) | (1,526,190) | - | - |
| Gross premium income | 41,609,412 | 32,701,781 | 27,867,055 | 23,296,043 |
| <i>Re-insurance cost</i> | | | | |
| -Non life | 13,077,282 | 11,295,446 | 13,077,282 | 11,295,446 |
| -Life | 2,164,851 | 1,426,530 | 2,164,851 | 1,426,530 |
| -AXA Mansard Health (HMO) | 152,117 | 117,364 | - | - |
| <i>Changes in prepaid re-insurance</i> | | | | |
| -Non life | (137,116) | 195,727 | (137,116) | 195,727 |
| -Group life | 51,805 | (27,474) | 51,805 | (27,474) |
| -Individual life | 22,275 | (10,972) | 22,274 | (10,972) |
| -AXA Mansard Health (HMO) | (11,872) | 4,879 | - | - |
| Re-insurance expenses | 15,319,342 | 13,001,500 | 15,179,096 | 12,879,257 |
| Net premium income | 26,290,070 | 19,700,281 | 12,687,959 | 10,416,786 |

31 FEE AND COMMISSION INCOME ON INSURANCE CONTRACTS

Fee income represents commission received on direct business and transactions ceded to re-insurance companies during the year under review.

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|----------------------------|-------------------|-------------------|--------------------|--------------------|
| Fees and commission income | 1,875,748 | 1,781,955 | 1,875,748 | 1,781,955 |

32 CLAIMS:

Claims expenses

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Claims paid during the year (see note (a) below) | 19,067,180 | 16,412,022 | 8,574,020 | 9,396,907 |
| Movement in outstanding claims | (718,748) | (430,116) | (787,911) | (446,577) |
| Claims incurred | 18,348,432 | 15,981,906 | 7,786,109 | 8,950,330 |
| Outstanding claims- IBNR | 265,836 | 486,300 | 101,174 | (201,585) |
| Total claims and loss adjustment expense | 18,614,268 | 16,468,206 | 7,887,283 | 8,748,745 |
| Recoverable on IBNR | 29,192 | (368,928) | 45,164 | (372,968) |
| Reinsurance share of outstanding claims | 1,699,706 | (60,921) | 1,699,706 | (60,921) |
| Recovered from re-insurers | (2,852,945) | (3,907,780) | (2,757,049) | (3,877,810) |
| Total claims expenses recovered from reinsurers | (1,124,047) | (4,337,629) | (1,012,179) | (4,311,699) |
| Net claims and loss adjustment expense | 17,490,221 | 12,130,577 | 6,875,104 | 4,437,046 |

(a) Claims paid during the year can be analysed as follows:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|-----------------|-------------------|-------------------|--------------------|--------------------|
| Non life | 5,893,139 | 7,063,346 | 5,893,139 | 7,063,346 |
| Group life | 1,775,268 | 1,547,820 | 1,775,268 | 1,547,820 |
| Individual life | 580,561 | 492,175 | 580,561 | 492,175 |
| Annuity | 292,752 | 293,567 | 292,752 | 293,567 |
| HMO | 10,493,161 | 7,015,115 | - | - |
| | 19,034,881 | 16,412,023 | 8,541,720 | 9,396,908 |

(b) Movement in outstanding claims during the year are as follows:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|------------|-------------------|-------------------|--------------------|--------------------|
| Non life | (1,045,962) | (553,209) | (1,045,962) | (553,209) |
| Group life | 290,349 | 106,632 | 290,349 | 106,632 |
| HMO | 69,164 | 16,461 | - | - |
| | (686,449) | (430,116) | (755,613) | (446,577) |

33 UNDERWRITING EXPENSES:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|------------------|-------------------|-------------------|--------------------|--------------------|
| Acquisition cost | 3,223,162 | 3,086,981 | 2,766,402 | 2,761,977 |
| Maintenance cost | 268,362 | 268,430 | 268,362 | 268,430 |
| | 3,491,524 | 3,355,411 | 3,034,764 | 3,030,407 |

Analysis of acquisition cost is as shown below:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---------------------------------------|-------------------|-------------------|--------------------|--------------------|
| Acquisition cost paid during the year | 3,328,887 | 3,144,793 | 2,860,560 | 2,827,841 |
| Movement in deferred acquisition cost | (105,725) | (57,812) | (94,158) | (65,864) |
| | 3,223,162 | 3,086,981 | 2,766,402 | 2,761,977 |

Acquisition cost is further analysed into the life and non life business as stated below

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|----------|-------------------|-------------------|--------------------|--------------------|
| Non life | 1,957,468 | 2,333,419 | 1,957,468 | 2,333,419 |
| Life | 808,934 | 428,558 | 808,934 | 428,558 |
| Health | 456,760 | 325,004 | - | - |
| | 3,223,162 | 3,086,981 | 2,766,402 | 2,761,977 |

34 INVESTMENT INCOME

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Dividend income | 734,802 | 454,549 | 1,707,958 | 1,153,301 |
| Interest income on investment securities | 2,789,270 | 2,185,650 | 2,162,032 | 1,561,889 |
| Interest income on cash and cash equivalents | 134,243 | 555,845 | 136,533 | 511,766 |
| Rental income | 1,077,813 | 1,169,873 | - | - |
| Asset management fees (see note (a) below) | 904,248 | 723,546 | - | - |
| | 5,640,376 | 5,089,463 | 4,006,523 | 3,226,956 |

(a) The asset management fees represent the net of gross management fees earned by the Group after eliminating the asset management fees expenses charged by AXA Mansard Investments Limited on other members of the AXA Mansard Group.

35 NET (LOSSES)/GAINS ON FINANCIAL INSTRUMENTS

| (a) | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Gains on financial assets | 108,082 | 108,378 | 87,719 | 90,354 |
| Gain/Loss on Investment Property | - | 180,504 | - | - |
| Foreign exchange gain/loss | (270,955) | 54,456 | (251,124) | 107,349 |
| Fair value through Profit or Loss | 474,846 | (140,425) | 474,846 | (140,425) |
| | 311,973 | 22,409 | 311,441 | 57,278 |
| Fair value gain on investment property | - | - | - | - |
| | 311,973 | 22,409 | 311,441 | 57,278 |

(b) Net gains on sale of investment in subsidiary

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|-----------------------------|-------------------|-------------------|--------------------|--------------------|
| Purchase consideration | - | - | 4,400,000 | - |
| Investment in APD | - | - | (1,460,127) | - |
| Gain on Investment Property | - | - | 2,939,873 | - |

AXA Mansard Health Ltd, a fully owned subsidiary of AXA Mansard Insurance Plc purchased 55.7% of the issued and paid-up share capital of APD held by the Company (AXA Mansard Insurance Plc) for ₦4,400,000,000.00 (Four Billion, Four Hundred Million Naira). The share sale agreement was executed on the December 31, 2019, the acquisition by AXA Mansard Health was accounted for as a business combination under common control as such there is no impact on Group numbers in these financial statements.

36 PROFIT ON INVESTMENT CONTRACTS

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---|-------------------|-------------------|--------------------|--------------------|
| Interest income | 559,683 | 530,219 | 559,683 | 530,219 |
| Gains/(losses) from sale of investments | 48,752 | 47,415 | 48,752 | 47,415 |
| Total interest income | 608,435 | 577,634 | 608,435 | 577,634 |
| Expenses | | | | |
| Guaranteed interest | (192,161) | (244,776) | (192,161) | (244,776) |
| Other expenses | (35,428) | (33,900) | (35,428) | (33,900) |
| Net profit | 380,846 | 298,958 | 380,846 | 298,958 |

37 OTHER INCOME

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Profit from sale of property and equipment | 8,192 | 7,892 | 8,172 | 8,830 |
| Sundry income | 371,117 | 457,879 | 46,378 | 120,315 |
| Interest income on loan to subsidiary | - | - | - | 315,858 |
| Total | 379,309 | 465,771 | 54,550 | 445,003 |

Sundry income comprises of ₦239.6m relating to Withholding tax credits which were previously written off but recovered in the current year. The credit notes were used in offsetting part of the current tax liability from prior year, interest earned on staff loans: ₦18m (2018: ₦39m) and other income.

38 EXPENSES FOR MARKETING AND ADMINISTRATION

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---------------------------------------|-------------------|-------------------|--------------------|--------------------|
| Marketing and administrative expenses | 1,471,240 | 1,468,479 | 1,261,584 | 1,166,962 |
| Direct selling cost | 430,492 | 366,874 | 430,492 | 366,874 |
| | 1,901,732 | 1,835,353 | 1,692,076 | 1,533,836 |

39 EMPLOYEE BENEFIT EXPENSE

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Wages and salaries | 1,491,557 | 1,753,977 | 775,072 | 1,289,059 |
| Other employee costs | 878,062 | 284,682 | 141,789 | 17,220 |
| Pension costs – defined contribution plans | 76,685 | 56,260 | 57,173 | 41,691 |
| Performance-based expenses | 408,050 | 405,185 | 289,697 | 313,404 |
| Equity and Cash settled share-based payments | (75,215) | 90,160 | (75,215) | 90,160 |
| | 2,779,139 | 2,590,264 | 1,188,516 | 1,751,534 |

In accordance with Pension Reform Act 2014, the Group contributes 10.0% each of the qualifying staff's salary (Basic, transport, and housing). The contributions are recognised as employee benefits expense when they are due.

40 OTHER OPERATING EXPENSES

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Depreciation charges | 409,303 | 429,435 | 319,220 | 313,060 |
| Amortization charges | 81,358 | 94,416 | 47,591 | 56,711 |
| Depreciation on ROU | 162,508 | - | 90,178 | - |
| Professional fees | 267,391 | 183,678 | 217,176 | 120,437 |
| Directors' emolument and expenses | 68,770 | 100,318 | 38,173 | 26,118 |
| Contract services cost | 948,749 | 925,469 | 797,485 | 791,976 |
| Auditor's remuneration | 40,322 | 49,930 | 32,572 | 44,550 |
| Bank charges | 107,670 | 106,703 | 73,518 | 68,207 |
| Stamp duty charge on bank transactions | 5,369 | 6,092 | 5,368 | 6,090 |
| Insurance related expenses | 41,488 | 26,683 | 192,238 | 183,799 |
| Training expenses | 122,129 | 129,355 | 106,278 | 119,587 |
| Asset management fees expense | - | - | 184,690 | 184,301 |
| Information technology expenses | 434,878 | 401,378 | 371,188 | 314,955 |
| Maintenance expenses | 364,388 | 259,149 | 364,388 | 232,837 |
| Other expenses | 314,677 | 123,105 | 113,419 | 16,533 |
| | 3,369,000 | 2,835,711 | 2,953,481 | 2,479,161 |

41 FINANCE COST

The ₦37m finance cost in 2019 relates to capitalized lease liability while the group figures for 2019 and 2018 relate to interest expense on external Loans

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|------------------|-------------------|-------------------|--------------------|--------------------|
| Interest expense | 443,835 | 443,857 | 37,275 | - |
| | 443,835 | 443,857 | 37,275 | - |

42 INCOME TAX EXPENSE

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--------------------------------------|-------------------|-------------------|--------------------|--------------------|
| <i>Company income tax</i> | | | | |
| - Non life | 99,731 | 90,361 | 99,731 | 90,361 |
| - Life | 39,858 | 116,686 | 39,858 | 116,686 |
| - AXA Mansard Investments Limited | 3,392 | 60,000 | - | - |
| - APD Limited | 385,733 | 228,071 | - | - |
| - AXA Mansard Health Limited | 425,662 | 197,400 | - | - |
| - AXA Mansard Pensions Limited | 9,812 | 9,209 | - | - |
| <i>Education tax</i> | | | | |
| - APD Limited | 16,693 | - | - | - |
| - AXA Mansard Health Limited | 28,842 | 12,781 | - | - |
| - AXA Mansard Investments limited | 676 | 4,644 | - | - |
| | 1,010,399 | 719,152 | 139,589 | 207,047 |
| <i>Deferred tax</i> | | | | |
| - Non life | - | - | - | - |
| - Life | - | - | - | - |
| - AXA Mansard Investments limited | 4,209 | 136 | - | - |
| - APD Limited | 2,540 | 205,658 | - | - |
| - AXA Mansard Health Limited | 2,080 | (12,373) | - | - |
| - AXA Mansard Pensions Limited | - | (14,782) | - | - |
| | 8,829 | 178,639 | - | - |
| Total tax charge for the year | 1,019,228 | 897,791 | 139,589 | 207,047 |

Tax on the Group's profit before tax differ from the theoretical amount that would arise using the weighted average tax rate applicable to profit of the consolidated entities as follows:

Effective tax rate reconciliation analysis

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|--|-------------------|-------------------|--------------------|--------------------|
| Profit before income tax | 3,927,500 | 3,380,073 | 4,978,919 | 1,828,263 |
| <i>Tax calculated at domestic rate applicable in Nigeria at 30% (2017:30%)</i> | 1,178,250 | 1,275,133 | 1,493,676 | 548,479 |
| <i>Effect of:</i> | | | | |
| Tax exempt income | (2,452,707) | (1,344,903) | (2,154,102) | (1,016,661) |
| Expenses not deducted for tax purposes | 30,980 | 685,095 | - | 656,994 |
| Effect of unrecognized tax losses | 3,257,470 | 250,041 | 1,987,122 | 256,914 |
| Impact of minimum tax | 148,424 | 215,066 | 139,589 | 207,047 |
| Impact of industry tax law | (1,338,583) | (556,827) | (1,326,947) | (531,525) |
| NITDA Levy | - | 3,147 | - | - |
| Withholding tax | - | 85,800 | - | 85,800 |
| Previously recognized deferred tax liability | 148,820 | - | - | - |
| Impact of Dividend tax | 363 | 257,400 | 251 | - |
| Tertiary education tax | 46,211 | 27,839 | - | - |
| | 1,019,228 | 897,791 | 139,589 | 207,047 |

43 EARNINGS PER SHARE

(a) Earnings per share - Basic

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the year, excluding ordinary shares purchased by the Company and held as treasury shares.

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---|-------------------|-------------------|--------------------|--------------------|
| Profit attributable to equity holders | 2,708,674 | 2,204,212 | 4,839,330 | 1,621,216 |
| Weighted average number of ordinary shares in issue (thousands) (see note (a) (i) below) | 10,322,719 | 10,322,719 | 10,322,719 | 10,322,719 |
| Basic earnings per share (kobo per share) | 26 | 21 | 47 | 16 |

(i) Weighted average number of ordinary shares (basic)

| | Parent Dec-2019 | Parent Dec-2018 |
|---|--------------------|--------------------|
| Issued ordinary shares at 1 January | 10,322,719 | 10,322,719 |
| Effect of ordinary shares issued during the year | - | - |
| Weighted-average number of ordinary shares at 31 December | 10,322,719 | 10,322,719 |

(b) Earnings per share- Diluted

The calculation of diluted earnings per share has been based on the profit attributable to ordinary shareholders and the weighted-average number of ordinary shares outstanding after adjustment for the effects of all dilutive potential ordinary shares.

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---|-------------------|-------------------|--------------------|--------------------|
| Profit attributable to equity holders | 2,708,674 | 2,204,212 | 4,839,330 | 1,621,216 |
| Weighted average number of ordinary shares in issue (thousands) (see note (a) (i) below) | 10,500,000 | 10,486,501 | 10,500,000 | 10,486,501 |
| Diluted earnings per share (kobo per share) | 26 | 21 | 46 | 15 |

(i) Average number of ordinary shares (diluted)

| | Group Dec-2019 | Group Dec-2018 |
|---|-------------------|-------------------|
| Issued ordinary shares at 1 January | 10,486,501 | 10,486,501 |
| Effect of ordinary shares granted under the employee share option | - | - |
| Weighted-average number of ordinary shares at 31 December | 10,486,501 | 10,486,501 |

44 SUPPLEMENTARY INCOME STATEMENT INFORMATION:

- (a) i. Employees, other than the executive directors, whose duties were wholly or mainly discharged in Nigeria, received emoluments (excluding pension contribution and other allowances) in the following ranges:

| | Group Dec-2019 Number | Group Dec 2018 Number | Parent Dec-2019 Number | Parent Dec 2018 Number |
|--------------------------|-----------------------------|-----------------------------|------------------------------|------------------------------|
| ₦720,001 – ₦1,400,000 | - | - | - | - |
| ₦1,400,001 – ₦2,050,000 | 7 | 10 | - | - |
| ₦2,050,001 – ₦2,330,000 | 4 | 1 | - | - |
| ₦2,330,001 – ₦2,840,000 | - | - | - | - |
| ₦2,840,001 – ₦3,000,000 | - | - | - | - |
| ₦3,000,001 – ₦4,500,000 | 146 | 154 | 112 | 114 |
| ₦4,500,001 – ₦5,950,000 | 52 | 51 | 40 | 39 |
| ₦5,950,001 – ₦6,800,000 | 22 | 22 | 17 | 17 |
| ₦6,800,001 – ₦7,800,000 | 16 | 10 | 9 | 6 |
| ₦7,800,001 – ₦8,600,000 | 9 | 7 | 5 | 5 |
| ₦8,600,001 – ₦11,800,000 | 26 | 17 | 21 | 12 |
| Above ₦11,800,000 | 28 | 21 | 24 | 17 |
| | 310 | 293 | 228 | 210 |

- ii. The average number of full time persons employed by the Company during the year was as follow:

| | Group Dec-2019 Number | Group Dec 2018 Number | Parent Dec-2019 Number | Parent Dec 2018 Number |
|----------------------|-----------------------------|-----------------------------|------------------------------|------------------------------|
| Executive directors | 4 | 6 | 4 | 3 |
| Management staff | 14 | 16 | 12 | 13 |
| Non management staff | 299 | 277 | 212 | 197 |
| | 317 | 299 | 228 | 213 |

(b) Directors' remuneration:

- i. Remuneration expensed in respect of the directors was as follows:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|-----------------------------------|-------------------|-------------------|--------------------|--------------------|
| Executive compensation | 330,897 | 120,487 | 205,340 | 120,487 |
| Directors' fees | 2,107 | 1,650 | 900 | 1,650 |
| Other directors expenses | 66,664 | 24,468 | 37,273 | 24,468 |
| Defined contribution | 11,771 | 6,429 | 6,678 | 6,429 |
| Equity-settled share-based scheme | 13,738 | 7,226 | 13,738 | 7,226 |
| Cash-settled share-based scheme | (54,508) | 16,916 | (54,508) | 16,916 |
| | 370,668 | 177,177 | 209,421 | 177,177 |

ii. The directors' remuneration shown above (excluding pension contributions) includes:

| | Group Dec-2019 | Group Dec-2018 | Parent Dec-2019 | Parent Dec-2018 |
|---|-------------------|-------------------|--------------------|--------------------|
| Chairman | 7,867 | 7,867 | 7,867 | 7,867 |
| Highest paid director: | | | | |
| Executive compensation and pension contribution | 61,704 | 61,704 | 61,704 | 61,704 |
| Equity-settled share-based scheme | 13,738 | 1,089 | 13,738 | 1,089 |
| Cash-settled share-based scheme | - | 12,650 | - | 12,650 |
| | 75,442 | 75,443 | 75,442 | 75,443 |

iii. The emoluments of all other directors fell within the following range:

| | Group Dec-2019 Number | Group Dec 2018 Number | Parent Dec-2019 Number | Parent Dec 2018 Number |
|-------------------------|-----------------------------|-----------------------------|------------------------------|------------------------------|
| ₹300,001 - ₹350,000 | - | - | - | - |
| ₹500,001 - ₹1,000,000 | - | - | - | - |
| ₹1,000,001 - ₹1,500,000 | 7 | 7 | 7 | 7 |
| ₹1,500,001 and above | 4 | 4 | 4 | 4 |
| | 11 | 11 | 11 | 11 |

45 SHARE-BASED PAYMENT ARRANGEMENTS

(a) Equity-settled share based payment : Mansard Staff Share Option Plan (MSOP)

(i) The Group operates an equity settled share-based payment arrangement under which the entity receives services from employees as a consideration for equity instrument of the Company. The eventual value of the right is settled by receipt of value of shares equivalent to the full value of the options.

The Scheme is granted to senior management staff (employees from Managers to Executive Directors) and middle management staff (employees from Senior Executive Officers to Deputy Managers).

The scheme has a number of grant cycles as illustrated by the table below:

| Grant cycle | Grant cycle | Expiry date | Vesting Period | Shares per grant ('000) |
|-------------|-------------|-------------|----------------|-------------------------|
| 1 | 2013- 2015 | 2017 | 3 yrs | 237,500 |
| 2 | 2014- 2017 | 2020 | 4 yrs | 79,167 |
| 3 | 2015- 2018 | 2021 | 4 yrs | 79,167 |
| 4 | 2017- 2020 | 2023 | 4 yrs | 79,167 |

The price at which the options are granted to eligible employees, determined on the grant date, is the six-month average market price of AXA Mansard's shares prior to the grant Date.

All the cycles have a one year restriction period and 1.1/2 years exercise period

(ii) Measurement of fair values

The fair value of the Mansard Share Option Plan has been measured using the Black-Scholes model. The requirement that employees have to be in the Company's employment over the vesting period under the share option scheme has been incorporated into the fair value at grant date by applying a discount to the valuation obtained. The discount has been determined by estimating the staff attrition rate over the period.

The inputs used in the measurement of the fair values at grant dates for the third cycle and the fourth cycle of the equity-settled share option plan were as follows:

| | 4th Cycle | 3rd Cycle |
|--|-----------|-----------|
| Fair value at grant date (Naira) | 0.24 | 0.41 |
| Share price at grant date (Naira) | 1.83 | 2.82 |
| Exercise price (Naira) | 1.89 | 3.11 |
| Expected volatility (weighted average) | 50% | 56% |
| Expected dividends | 3.11% | 3.02% |
| Average attrition rate | 13% | 13% |
| Risk-free interest rate (based on government treasury bills) | 14.83% | 13.62% |

Expected volatility has been based on an evaluation of the historical volatility of the Company's share price, particularly over the historical period commensurate with expected term.

(iii) Reconciliation of outstanding share options

The number and weighted-average prices of share options under the share options plans were as follows:

| | Dec 2019 | | Dec 2018 | |
|------------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
| | No of options Numbers (000) | Weighted- average price (₦) | No of options Numbers (000) | Weighted- average price (₦) |
| Beginning of year | 177,281 | - | 177,281 | - |
| Options exercised | - | - | - | - |
| Options outstanding at end of year | 177,281 | - | 177,281 | - |

The weighted average share price for the AXA Mansard Insurance Plc's share as at December 31, 2019 was ₦1.86 (Dec 2018: ₦1.83)

(b) Cash settled share based payment- Share Appreciation Rights

(i) During the year, the Group granted Share Appreciation Rights to certain senior management staff members that entitle the employees to a cash payment. The amount of the cash payment is determined based on the increase in the share price of the Company between grant date and the time of exercise.

The rights are granted to senior management staff (employees from Deputy General Managers to Executive Directors).

The scheme has a number of grant cycles as illustrated by the table below:

| Grant cycles | Grant cycle | Expiry date | Vesting Period |
|--------------|-------------|-------------|----------------|
| 1 | 2015-2017 | 2018 | 3 yrs |
| 2 | 2016-2019 | 2020 | 4 yrs |
| 3 | 2017-2020 | 2021 | 4 yrs |
| 4 | 2018-2021 | 2022 | 4 yrs |

The price at which the rights are granted to eligible employees, determined on the grant date, is the six-month average market price of AXA Mansard's shares prior to the Grant Date.

All the cycles have a one year restriction period and a maximum of six years exercise period.

(ii) Measurement of fair values

The fair value of the Share Appreciation Rights has been measured using the Black-Scholes model. The requirement that employees have to be in the Company's employment over the vesting period under the share option scheme has been incorporated into the fair value at grant date by applying a discount to the valuation obtained. The discount has been determined by estimating the attrition rate of staff over the period.

The inputs used in the measurement of the fair values at grant dates for the first grant cycle of the Share Appreciation Rights were as follows:

| | Dec-2019 | Dec-2018 |
|--|----------|----------|
| Fair value at grant date (Naira) | 0.61 | 0.61 |
| Share price at grant date (Naira) | 1.63 | 1.63 |
| Exercise price (Naira) | 1.95 | 1.95 |
| Expected volatility (weighted average) | 49.73% | 49.73% |
| Expected dividends | 3.12% | 3.12% |
| Average attrition rate | 12% | 12% |
| Risk-free interest rate (based on government treasury bills) | 20.98% | 20.98% |

Expected volatility has been based on an evaluation of the historical volatility of the Company's share price, particularly over the historical period commensurate with expected term.

(d) The total expenses recognised in respect of the share option scheme are as follows:

| | Dec-2019 | Dec-2018 |
|--|----------|----------|
| Equity-settled share-based scheme- Staff | 3,435 | 37,939 |
| Equity-settled share-based scheme- Directors | 13,738 | 7,226 |
| Cash-settled share-based scheme -staff | (37,879) | 10,150 |
| Cash-settled share-based scheme- Directors | (54,508) | 16,916 |

46 DIVIDEND PAID

No dividend was declared and paid during the year 2019

| | Dec-2019 | Dec-2018 |
|-----------------------------|----------|----------|
| Gross dividend declared | - | 630,000 |
| Dividend on treasury shares | - | - |
| Net dividend paid | - | 630,000 |

47 RELATED PARTIES

Parent

The ultimate beneficial of the Company, which is also the ultimate parent company, is Societe Beaujon AXA which owns 76.48% (through Assur Africa Holdings) of the Company's shares. The ultimate parent company is Societe Beaujon AXA under the Latin America and Mediterranean operations. The remaining 23.52% of the shares are widely held.

Subsidiaries

Transactions between AXA Mansard Insurance Plc and the subsidiaries also meet the definition of related party transactions. Where these are eliminated on consolidation, they are not disclosed in the consolidated financial statements.

Transactions with key management personnel

The Group's key management personnel, and persons connected with them are considered to be related parties for disclosure purposes. The definition of key management includes close members of family of key personnel and any entity over which key management exercise control. The key management personnel have been identified as the executive and non-executive directors of the Group. Close members of family are those family members who may be expected to influence, or be influenced by that individual in their dealings with AXA Mansard Insurance Plc.

The volume of related party transactions, outstanding balances at year end, and related expense and income for the year are as follows:

Statement of financial position

(a) Loans and advances

(i) Loans and advances to key management personnel

| <i>In thousands of Nigerian Naira</i> | Dec-2019 | Dec 2018 |
|---------------------------------------|-----------------|-----------------|
| Loans outstandings as at 1 January | 25,858 | 59,368 |
| Loans issued during the year | 19,181 | - |
| Loans repayment during the year | (9,453) | (33,510) |
| Loan outstanding, end of year | 35,586 | 25,858 |

These are mortgage loans granted to two Directors of AXA Mansard Investments Limited. No impairment has been recognised in respect of loans given to key management personnel (2018: Nil).

(ii) Loans and advances to subsidiaries

| <i>In thousands of Nigerian Naira</i> | Dec-2019 | Dec 2018 |
|---|-----------------|-----------------|
| Loans outstanding as at 1 January | 0 | 3,576,625 |
| Net loans and advances issued during the year | - | - |
| Capitalised interest | - | 315,858 |
| Converted to equity | - | (1,077,801) |
| Loans repayment during the year | - | (2,814,681) |
| Balance, end of year | - | 0 |

No impairment has been recognised in respect of loans and advances to subsidiaries (2018: Nil).

(b) Intercompany balances

| <i>In thousands of Nigerian Naira</i> | Dec-2019 | Dec 2018 |
|---------------------------------------|-----------------|-----------------|
| Intercompany (payables)/receivables | 175,647 | (237,353) |

These balances arise from transactions between the parent Company and other subsidiaries within the Group and related entities in the normal course of business.

(c) Income statement

Intercompany transactions

| <i>In thousands of Nigerian Naira</i> | Dec-2019 | Dec 2018 |
|---|-----------------|-----------------|
| Interest income earned on intercompany loans | 83,012 | 315,858 |
| Asset management fees | (184,690) | (184,301) |
| Key management personnel | | |
| Directors' remuneration (See note (44(b) for details) | (370,668) | (177,177) |

Interest income earned on intercompany loans represents interest charged by the parent Company on loans advanced to its subsidiary; APD Limited. The asset management fees are earned by AXA Mansard Investments Limited in respect of funds managed on behalf of the Group.

48 CONTRAVENTIONS

| <i>In thousands of Nigerian Naira</i> | Group Dec-2019 | Group Dec 2018 | Parent Dec-2019 | Parent Dec 2018 |
|---|---------------------------|---------------------------|----------------------------|----------------------------|
| Penalty to National Insurance Commission (NAICOM) | - | 500 | - | 500 |

3

OTHER NATIONAL DISCLOSURE

OTHER NATIONAL DISCLOSURES

| | | |
|------|---|-----|
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3.1 APPENDIX 1 (CLAIMS PAID TRIANGULATIONS AS AT DECEMBER 31, 2019)

HALF-YEARLY TRIANGULATION

MOTOR

| Accident Period | Development | | | | | | | | | |
|-----------------|-------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| 2010_H1 | 1,128,397 | 1,224,283 | 1,237,026 | 1,264,465 | 1,282,410 | 1,282,416 | 1,282,505 | 1,282,505 | 1,283,560 | 1,283,560 |
| 2010_H2 | 1,131,865 | 1,265,504 | 1,279,530 | 1,292,193 | 1,294,273 | 1,298,208 | 1,298,208 | 1,298,208 | 1,300,607 | 1,300,607 |
| 2011_H1 | 1,075,681 | 1,146,277 | 1,174,740 | 1,176,357 | 1,217,900 | 1,221,441 | 1,221,441 | 1,221,441 | 1,221,441 | 1,221,441 |
| 2011_H2 | 1,275,807 | 1,416,250 | 1,459,518 | 1,507,075 | 1,524,878 | 1,527,461 | 1,540,857 | 1,540,857 | 1,540,857 | 1,540,857 |
| 2012_H1 | 1,576,122 | 1,721,109 | 1,801,734 | 1,845,824 | 1,846,696 | 1,853,583 | 1,853,654 | 1,853,907 | 1,855,648 | 1,859,674 |
| 2012_H2 | 1,417,110 | 1,631,444 | 1,683,902 | 1,701,658 | 1,715,296 | 1,723,550 | 1,725,281 | 1,739,041 | 1,747,773 | 1,762,857 |
| 2013_H1 | 1,374,775 | 1,471,690 | 1,516,144 | 1,516,776 | 1,518,464 | 1,518,464 | 1,522,104 | 1,523,783 | 1,523,783 | 1,523,783 |
| 2013_H2 | 1,456,085 | 1,540,466 | 1,607,057 | 1,621,068 | 1,636,491 | 1,637,014 | 1,639,216 | 1,639,216 | 1,646,796 | 1,646,796 |
| 2014_H1 | 1,448,204 | 1,559,800 | 1,598,440 | 1,613,361 | 1,622,226 | 1,644,925 | 1,664,925 | 1,665,850 | 1,665,850 | 1,691,358 |
| 2014_H2 | 1,555,563 | 1,626,608 | 1,656,001 | 1,739,878 | 1,782,901 | 1,804,124 | 1,813,313 | 1,819,306 | 1,819,306 | 1,820,357 |
| 2015_H1 | 1,488,085 | 1,568,184 | 1,611,693 | 1,685,002 | 1,724,240 | 1,728,714 | 1,751,282 | 1,759,677 | 1,759,677 | 1,759,677 |
| 2015_H2 | 1,270,097 | 1,432,053 | 1,611,590 | 1,618,560 | 1,627,424 | 1,629,635 | 1,629,635 | 1,629,635 | 1,629,635 | |
| 2016_H1 | 1,015,316 | 1,564,709 | 1,589,405 | 1,589,658 | 1,603,153 | 1,604,931 | 1,608,156 | 1,609,946 | | |
| 2016_H2 | 1,330,765 | 1,365,112 | 1,372,847 | 1,372,943 | 1,377,719 | 1,385,288 | 1,385,709 | | | |
| 2017_H1 | 1,512,449 | 1,545,811 | 1,550,072 | 1,550,090 | 1,556,877 | 1,560,125 | | | | |
| 2017_H2 | 1,410,940 | 1,476,751 | 1,478,927 | 1,484,257 | 1,485,740 | | | | | |
| 2018_H1 | 1,150,082 | 1,184,613 | 1,194,386 | 1,196,100 | | | | | | |
| 2018_H2 | 1,064,294 | 1,109,297 | 1,111,802 | | | | | | | |
| 2019_H1 | 975,101 | 983,120 | | | | | | | | |
| 2019_H2 | 634,120 | | | | | | | | | |

MOTOR(contd)

| Development | | | | | | | | | | | | |
|-----------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--|--|
| Accident Period | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | | |
| 2010_H1 | 1,283,560 | 1,283,560 | 1,283,560 | 1,283,560 | 1,283,560 | 1,283,560 | 1,283,560 | 1,283,560 | 1,283,560 | 1,283,560 | | |
| 2010_H2 | 1,300,642 | 1,300,642 | 1,300,642 | 1,300,642 | 1,300,642 | 1,300,642 | 1,300,642 | 1,300,642 | 1,300,642 | 1,300,642 | | |
| 2011_H1 | 1,221,441 | 1,221,441 | 1,221,769 | 1,221,776 | 1,223,675 | 1,223,675 | 1,223,675 | 1,223,675 | | | | |
| 2011_H2 | 1,540,857 | 1,540,857 | 1,540,863 | 1,540,863 | 1,540,863 | 1,540,863 | 1,540,863 | | | | | |
| 2012_H1 | 1,859,674 | 1,859,674 | 1,859,674 | 1,861,462 | 1,861,462 | 1,861,462 | | | | | | |
| 2012_H2 | 1,767,520 | 1,773,831 | 1,775,023 | 1,775,023 | 1,775,023 | | | | | | | |
| 2013_H1 | 1,523,783 | 1,523,783 | 1,523,783 | 1,523,783 | | | | | | | | |
| 2013_H2 | 1,646,796 | 1,653,551 | 1,658,326 | | | | | | | | | |
| 2014_H1 | 1,703,477 | 1,703,477 | | | | | | | | | | |
| 2014_H2 | 1,820,357 | | | | | | | | | | | |
| 2015_H1 | | | | | | | | | | | | |
| 2015_H2 | | | | | | | | | | | | |
| 2016_H1 | | | | | | | | | | | | |
| 2016_H2 | | | | | | | | | | | | |
| 2017_H1 | | | | | | | | | | | | |
| 2017_H2 | | | | | | | | | | | | |
| 2018_H1 | | | | | | | | | | | | |
| 2018_H2 | | | | | | | | | | | | |
| 2019_H1 | | | | | | | | | | | | |
| 2019_H2 | | | | | | | | | | | | |

FIRE

| Development | | | | | | | | | | |
|-----------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Accident Period | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| 2010_H1 | 60,053 | 163,005 | 214,372 | 224,539 | 241,497 | 241,497 | 320,327 | 320,327 | 320,749 | 320,749 |
| 2010_H2 | 25,583 | 56,960 | 117,484 | 118,141 | 118,162 | 121,458 | 130,992 | 132,336 | 132,336 | 132,336 |
| 2011_H1 | 329,755 | 480,806 | 504,968 | 517,253 | 528,151 | 529,605 | 531,003 | 540,405 | 540,581 | 540,581 |
| 2011_H2 | 157,707 | 468,946 | 505,766 | 516,678 | 517,038 | 584,545 | 584,545 | 586,900 | 586,900 | 586,900 |
| 2012_H1 | 184,968 | 288,783 | 392,340 | 429,849 | 439,733 | 444,332 | 444,332 | 444,332 | 444,332 | 444,468 |
| 2012_H2 | 157,194 | 288,068 | 288,105 | 290,997 | 290,997 | 292,086 | 293,057 | 293,057 | 293,057 | 293,057 |
| 2013_H1 | 359,630 | 499,724 | 502,748 | 508,027 | 530,085 | 530,085 | 530,085 | 530,656 | 530,656 | 530,656 |
| 2013_H2 | 202,563 | 374,981 | 424,366 | 425,988 | 426,229 | 426,385 | 428,745 | 429,844 | 435,800 | 435,844 |
| 2014_H1 | 183,855 | 215,109 | 276,727 | 281,342 | 281,342 | 285,825 | 287,586 | 288,657 | 289,588 | 290,147 |
| 2014_H2 | 212,262 | 245,871 | 257,892 | 260,310 | 277,449 | 282,129 | 284,013 | 287,410 | 288,578 | 288,594 |
| 2015_H1 | 393,127 | 418,868 | 420,466 | 549,564 | 554,552 | 561,696 | 570,941 | 586,413 | 601,046 | 601,046 |
| 2015_H2 | 61,971 | 67,446 | 166,029 | 169,246 | 192,348 | 200,867 | 222,831 | 239,705 | 239,705 | |
| 2016_H1 | 15,103 | 255,197 | 525,440 | 533,343 | 538,722 | 574,526 | 594,247 | 594,247 | | |
| 2016_H2 | 378,365 | 558,793 | 784,861 | 793,871 | 817,456 | 868,038 | 868,038 | | | |
| 2017_H1 | 104,761 | 141,039 | 153,214 | 155,185 | 167,831 | 188,972 | | | | |
| 2017_H2 | 123,504 | 551,741 | 556,076 | 559,699 | 559,802 | | | | | |
| 2018_H1 | 99,884 | 327,808 | 371,990 | 399,911 | | | | | | |
| 2018_H2 | 101,014 | 150,893 | 216,643 | | | | | | | |
| 2019_H1 | 200,474 | 261,199 | | | | | | | | |
| 2019_H2 | 25,622 | | | | | | | | | |

FIRE(contd)

| Development | | | | | | | | | | |
|-----------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Accident Period | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 |
| 2010_H1 | 320,749 | 320,749 | 320,749 | 320,749 | 320,749 | 320,749 | 320,749 | 320,749 | 320,749 | 320,749 |
| 2010_H2 | 132,336 | 132,336 | 132,336 | 132,336 | 132,336 | 132,336 | 132,336 | 132,336 | 132,336 | 132,336 |
| 2011_H1 | 540,581 | 540,613 | 540,613 | 540,613 | 540,613 | 540,613 | 540,613 | 540,613 | | |
| 2011_H2 | 586,900 | 586,900 | 586,900 | 586,900 | 586,900 | 586,900 | 586,900 | | | |
| 2012_H1 | 444,468 | 444,540 | 444,549 | 444,549 | 444,549 | 444,549 | | | | |
| 2012_H2 | 293,057 | 293,057 | 293,057 | 293,057 | 293,057 | | | | | |
| 2013_H1 | 530,656 | 530,656 | 530,694 | 530,694 | | | | | | |
| 2013_H2 | 435,879 | 435,920 | 435,920 | | | | | | | |
| 2014_H1 | 290,147 | 290,147 | | | | | | | | |
| 2014_H2 | 288,594 | | | | | | | | | |
| 2015_H1 | | | | | | | | | | |
| 2015_H2 | | | | | | | | | | |
| 2016_H1 | | | | | | | | | | |
| 2016_H2 | | | | | | | | | | |
| 2017_H1 | | | | | | | | | | |
| 2017_H2 | | | | | | | | | | |
| 2018_H1 | | | | | | | | | | |
| 2018_H2 | | | | | | | | | | |
| 2019_H1 | | | | | | | | | | |
| 2019_H2 | | | | | | | | | | |

MARINE HULL

| Accident Period | Development | | | | | | | | | |
|-----------------|-------------|---------|---------|---------|---------|---------|---------|---------|--------|--------|
| | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| 2010 | 25,434 | 27,439 | 27,439 | 27,439 | 27,439 | 27,439 | 27,439 | 27,439 | 27,439 | 27,439 |
| 2011 | 25,973 | 68,958 | 68,958 | 68,958 | 68,958 | 68,958 | 68,958 | 68,958 | 68,958 | |
| 2012 | 119,926 | 119,926 | 120,163 | 120,163 | 120,163 | 120,163 | 120,163 | 120,163 | | |
| 2013 | 4,462 | 4,462 | 20,600 | 20,600 | 20,600 | 20,600 | 20,600 | | | |
| 2014 | 43,719 | 51,781 | 51,781 | 51,781 | 51,781 | 51,781 | | | | |
| 2015 | 360,151 | 528,523 | 528,523 | 529,703 | 529,703 | | | | | |
| 2016 | 29,342 | 37,806 | 37,806 | 37,806 | | | | | | |
| 2017 | 223,088 | 293,267 | 293,267 | | | | | | | |
| 2018 | 104,076 | 104,076 | | | | | | | | |
| 2019 | 782 | | | | | | | | | |
| | | | | | | | | | | |

GENERAL ACCIDENT

| Accident Period | Development | | | | | | | | | |
|-----------------|-------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| 2010_H1 | 151,910 | 257,713 | 281,039 | 286,833 | 300,030 | 304,408 | 305,645 | 309,152 | 310,892 | 318,748 |
| 2010_H2 | 111,906 | 196,778 | 251,635 | 265,268 | 269,055 | 279,347 | 280,809 | 284,120 | 284,943 | 284,971 |
| 2011_H1 | 126,961 | 177,912 | 197,087 | 207,821 | 220,426 | 227,191 | 233,994 | 234,490 | 234,773 | 248,875 |
| 2011_H2 | 119,136 | 190,005 | 250,043 | 272,502 | 311,576 | 316,184 | 337,640 | 340,437 | 350,642 | 351,369 |
| 2012_H1 | 167,064 | 318,556 | 349,214 | 378,404 | 388,231 | 388,545 | 390,776 | 395,242 | 395,242 | 396,693 |
| 2012_H2 | 139,002 | 336,691 | 397,013 | 435,070 | 442,660 | 453,518 | 454,833 | 454,859 | 455,211 | 457,905 |
| 2013_H1 | 183,511 | 261,412 | 279,716 | 287,965 | 290,380 | 295,455 | 298,677 | 299,137 | 318,490 | 323,235 |
| 2013_H2 | 163,992 | 244,951 | 265,261 | 265,516 | 271,743 | 272,051 | 283,352 | 287,344 | 287,485 | 288,521 |
| 2014_H1 | 119,767 | 153,141 | 171,726 | 187,543 | 193,689 | 195,115 | 195,439 | 195,752 | 196,618 | 196,618 |
| 2014_H2 | 205,932 | 317,127 | 331,620 | 368,895 | 373,194 | 373,529 | 373,688 | 374,017 | 379,220 | 379,246 |
| 2015_H1 | 182,791 | 403,147 | 419,877 | 428,207 | 430,920 | 431,536 | 431,997 | 433,249 | 433,306 | 434,329 |
| 2015_H2 | 315,746 | 342,465 | 368,080 | 386,901 | 389,875 | 399,285 | 400,718 | 400,802 | 401,062 | |
| 2016_H1 | 266,674 | 381,360 | 414,683 | 419,493 | 423,789 | 424,266 | 425,090 | 425,090 | | |
| 2016_H2 | 282,071 | 384,348 | 396,657 | 409,829 | 411,479 | 411,740 | 411,746 | | | |
| 2017_H1 | 198,474 | 270,942 | 296,013 | 302,918 | 304,404 | 304,643 | | | | |
| 2017_H2 | 209,886 | 268,394 | 286,388 | 323,380 | 327,286 | | | | | |
| 2018_H1 | 177,891 | 242,121 | 257,515 | 259,381 | | | | | | |
| 2018_H2 | 194,084 | 221,474 | 222,197 | | | | | | | |
| 2019_H1 | 90,445 | 177,143 | | | | | | | | |
| 2019_H2 | 65,740 | | | | | | | | | |

GENERAL ACCIDENT (contd)

| Accident Period | Development | | | | | | | | | |
|-----------------|-------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 |
| 2010_H1 | 318,890 | 318,890 | 318,890 | 318,890 | 318,890 | 318,890 | 318,890 | 320,056 | 326,313 | 326,313 |
| 2010_H2 | 285,769 | 286,383 | 287,082 | 287,082 | 287,082 | 287,486 | 287,486 | 287,486 | 287,486 | |
| 2011_H1 | 252,032 | 257,021 | 257,612 | 257,612 | 258,086 | 258,086 | 258,086 | 258,086 | | |
| 2011_H2 | 351,369 | 351,369 | 351,523 | 351,778 | 351,778 | 351,778 | 351,778 | | | |
| 2012_H1 | 396,693 | 398,044 | 399,200 | 399,200 | 399,200 | 399,200 | | | | |
| 2012_H2 | 458,234 | 458,790 | 458,853 | 458,853 | 458,853 | | | | | |
| 2013_H1 | 323,328 | 323,328 | 323,328 | 323,328 | | | | | | |
| 2013_H2 | 289,809 | 289,809 | 289,809 | | | | | | | |
| 2014_H1 | 196,618 | 196,618 | | | | | | | | |
| 2014_H2 | 379,246 | | | | | | | | | |
| 2015_H1 | | | | | | | | | | |
| 2015_H2 | | | | | | | | | | |
| 2016_H1 | | | | | | | | | | |
| 2016_H2 | | | | | | | | | | |
| 2017_H1 | | | | | | | | | | |
| 2017_H2 | | | | | | | | | | |
| 2018_H1 | | | | | | | | | | |
| 2018_H2 | | | | | | | | | | |
| 2019_H1 | | | | | | | | | | |
| 2019_H2 | | | | | | | | | | |

ENGINEERING

| Accident Period | Development | | | | | | | | | |
|-----------------|-------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| 2010_H1 | 22,207 | 24,345 | 128,299 | 135,361 | 136,474 | 140,627 | 140,627 | 140,627 | 140,627 | 140,627 |
| 2010_H2 | 121,596 | 182,788 | 190,272 | 190,565 | 192,468 | 192,468 | 192,468 | 192,468 | 192,468 | 192,468 |
| 2011_H1 | 39,721 | 72,471 | 74,792 | 76,583 | 77,514 | 77,560 | 77,560 | 77,560 | 77,747 | 78,232 |
| 2011_H2 | 105,947 | 239,949 | 258,246 | 269,388 | 269,388 | 269,388 | 269,388 | 269,388 | 269,388 | 269,388 |
| 2012_H1 | 34,082 | 44,323 | 50,562 | 53,576 | 53,645 | 53,645 | 53,674 | 53,674 | 53,674 | 53,674 |
| 2012_H2 | 75,513 | 131,462 | 137,392 | 137,415 | 137,415 | 142,115 | 142,308 | 142,308 | 142,308 | 142,308 |
| 2013_H1 | 41,546 | 66,462 | 126,308 | 136,169 | 136,169 | 136,169 | 136,169 | 136,387 | 136,387 | 136,387 |
| 2013_H2 | 96,974 | 121,083 | 122,518 | 122,518 | 122,518 | 122,518 | 122,518 | 122,518 | 122,518 | 122,518 |
| 2014_H1 | 40,878 | 55,542 | 56,734 | 57,850 | 62,058 | 62,066 | 64,644 | 64,644 | 64,644 | 64,644 |
| 2014_H2 | 115,855 | 224,256 | 246,865 | 260,222 | 260,222 | 260,222 | 260,222 | 260,222 | 260,222 | 260,222 |
| 2015_H1 | 68,913 | 109,625 | 165,447 | 165,447 | 171,337 | 181,501 | 181,501 | 183,110 | 183,110 | 183,110 |
| 2015_H2 | 12,750 | 19,582 | 30,214 | 30,214 | 30,214 | 30,214 | 30,214 | 30,214 | 30,214 | |
| 2016_H1 | 79,171 | 108,456 | 133,898 | 142,630 | 142,630 | 142,630 | 142,630 | 142,630 | | |
| 2016_H2 | 29,302 | 59,312 | 63,887 | 63,887 | 75,235 | 99,703 | 100,693 | | | |
| 2017_H1 | 48,018 | 78,685 | 85,125 | 85,125 | 85,125 | 85,125 | | | | |
| 2017_H2 | 66,767 | 78,781 | 101,173 | 104,356 | 104,420 | | | | | |
| 2018_H1 | 89,902 | 124,540 | 124,716 | 124,729 | | | | | | |
| 2018_H2 | 13,945 | 81,920 | 81,920 | | | | | | | |
| 2019_H1 | 66,664 | 138,112 | | | | | | | | |
| 2019_H2 | 5,248 | | | | | | | | | |

ENGINEERING

| Accident Period | Development | | | | | | | | | |
|-----------------|-------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 |
| 2010_H1 | 141,643 | 141,653 | 141,653 | 141,653 | 141,653 | 141,653 | 141,653 | 141,653 | 141,653 | 141,653 |
| 2010_H2 | 192,468 | 192,468 | 192,468 | 192,468 | 192,468 | 192,468 | 192,468 | 192,468 | 192,468 | |
| 2011_H1 | 78,232 | 78,232 | 78,232 | 78,232 | 78,232 | 78,232 | 78,232 | 78,232 | | |
| 2011_H2 | 269,388 | 269,388 | 269,388 | 269,388 | 269,388 | 269,388 | 269,388 | | | |
| 2012_H1 | 53,674 | 53,674 | 53,674 | 53,674 | 53,674 | 53,674 | | | | |
| 2012_H2 | 142,308 | 142,308 | 142,308 | 142,308 | 142,308 | | | | | |
| 2013_H1 | 136,387 | 136,387 | 136,387 | 136,387 | | | | | | |
| 2013_H2 | 122,565 | 122,778 | 122,778 | | | | | | | |
| 2014_H1 | 64,644 | 64,644 | | | | | | | | |
| 2014_H2 | 260,222 | | | | | | | | | |
| 2015_H1 | | | | | | | | | | |
| 2015_H2 | | | | | | | | | | |
| 2016_H1 | | | | | | | | | | |
| 2016_H2 | | | | | | | | | | |
| 2017_H1 | | | | | | | | | | |
| 2017_H2 | | | | | | | | | | |
| 2018_H1 | | | | | | | | | | |
| 2018_H2 | | | | | | | | | | |
| 2019_H1 | | | | | | | | | | |
| 2019_H2 | | | | | | | | | | |

MARINE CARGO

| Accident Period | Development | | | | | | | | | |
|-----------------|-------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| 2010_H1 | 191,745 | 194,623 | 199,522 | 199,964 | 203,504 | 206,495 | 206,495 | 209,263 | 209,263 | 210,437 |
| 2010_H2 | 27,928 | 71,187 | 83,086 | 83,086 | 83,086 | 83,256 | 83,256 | 83,499 | 83,499 | 83,499 |
| 2011_H1 | 68,434 | 84,769 | 84,769 | 84,769 | 84,873 | 89,268 | 116,299 | 116,299 | 118,100 | 118,100 |
| 2011_H2 | 95,642 | 159,980 | 199,339 | 200,459 | 200,459 | 200,459 | 200,459 | 200,459 | 200,459 | 200,459 |
| 2012_H1 | 177,995 | 179,412 | 197,915 | 197,925 | 197,925 | 197,925 | 197,925 | 197,925 | 197,925 | 197,925 |
| 2012_H2 | 179,071 | 193,224 | 195,080 | 202,403 | 203,310 | 203,310 | 203,310 | 203,310 | 203,310 | 203,310 |
| 2013_H1 | 32,717 | 33,254 | 33,254 | 33,254 | 37,179 | 37,179 | 37,179 | 37,179 | 37,179 | 37,179 |
| 2013_H2 | 48,769 | 49,867 | 125,777 | 125,777 | 125,923 | 130,550 | 130,550 | 130,550 | 130,550 | 130,550 |
| 2014_H1 | 42,441 | 50,461 | 50,461 | 50,865 | 65,246 | 65,246 | 65,246 | 65,246 | 65,246 | 65,246 |
| 2014_H2 | 23,932 | 30,766 | 32,130 | 66,220 | 71,701 | 71,701 | 71,701 | 71,701 | 71,701 | 71,701 |
| 2015_H1 | 22,257 | 27,215 | 30,129 | 30,129 | 34,292 | 34,292 | 34,292 | 34,292 | 34,292 | 34,292 |
| 2015_H2 | 8,835 | 11,590 | 19,089 | 19,089 | 19,089 | 19,395 | 19,395 | 19,395 | 19,395 | |
| 2016_H1 | 3,605 | 4,699 | 4,699 | 4,699 | 4,699 | 4,699 | 4,699 | 4,699 | | |
| 2016_H2 | 3,823 | 4,731 | 5,271 | 5,280 | 5,280 | 5,280 | 5,280 | | | |
| 2017_H1 | 49,861 | 94,476 | 94,571 | 94,571 | 94,571 | 94,571 | | | | |
| 2017_H2 | 16,945 | 17,516 | 17,516 | 17,516 | 17,516 | | | | | |
| 2018_H1 | 3,808 | 25,257 | 29,673 | 29,715 | | | | | | |
| 2018_H2 | 16,927 | 23,334 | 176,088 | | | | | | | |
| 2019_H1 | 8,264 | 8,382 | | | | | | | | |
| 2019_H2 | - | | | | | | | | | |

MARINE CARGO (contd)

| Development | | | | | | | | | | | |
|-----------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--|
| Accident Period | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | |
| 2010_H1 | 210,437 | 210,437 | 210,437 | 210,437 | 210,437 | 210,437 | 210,437 | 210,437 | 210,437 | 210,437 | |
| 2010_H2 | 83,499 | 83,499 | 83,499 | 83,499 | 83,499 | 83,499 | 83,499 | 83,499 | 83,499 | 83,499 | |
| 2011_H1 | 118,100 | 118,100 | 118,100 | 118,100 | 118,100 | 118,100 | 118,100 | 118,100 | | | |
| 2011_H2 | 200,459 | 200,459 | 200,459 | 200,459 | 200,459 | 200,459 | 200,459 | | | | |
| 2012_H1 | 197,925 | 197,925 | 199,666 | 199,666 | 199,666 | 199,666 | | | | | |
| 2012_H2 | 203,310 | 203,310 | 203,310 | 203,310 | 203,310 | | | | | | |
| 2013_H1 | 37,179 | 45,904 | 45,904 | 45,904 | | | | | | | |
| 2013_H2 | 130,550 | 130,550 | 130,550 | | | | | | | | |
| 2014_H1 | 65,246 | 65,246 | | | | | | | | | |
| 2014_H2 | 71,701 | | | | | | | | | | |
| 2015_H1 | | | | | | | | | | | |
| 2015_H2 | | | | | | | | | | | |
| 2016_H1 | | | | | | | | | | | |
| 2016_H2 | | | | | | | | | | | |
| 2017_H1 | | | | | | | | | | | |
| 2017_H2 | | | | | | | | | | | |
| 2018_H1 | | | | | | | | | | | |
| 2018_H2 | | | | | | | | | | | |
| 2019_H1 | | | | | | | | | | | |
| 2019_H2 | | | | | | | | | | | |

3.2 APPENDIX 2 (SUMMARISED REVENUE ACCOUNTS (NON-LIFE BUSINESS))

| | FIRE | GENERAL ACCIDENT | MOTOR | MARINE | ENGINEERING | OIL & ENERGY | AVIATION | Dec. 2019 | Dec. 2018 |
|---|--------------------|---------------------|------------------|----------------|------------------|------------------|----------------|-------------------|-------------------|
| | N'000 | N'000 | N'000 | N'000 | N'000 | N'000 | N'000 | N'000 | N'000 |
| REVENUE | | | | | | | | | |
| Gross written premium | 2,753,217 | 1,855,225 | 2,948,839 | 839,663 | 866,301 | 9,914,007 | 858,175 | 20,035,427 | 18,243,082 |
| Add Reinsurance Inward Premium | 21,569 | 2,544 | 3,276 | 3,182 | 6,307 | 5,042 | 1,917 | 43,837 | 46,770 |
| | 2,774,786 | 1,857,769 | 2,952,115 | 842,845 | 872,608 | 9,919,049 | 860,092 | 20,079,264 | 18,289,852 |
| Less Unexpired Risks Provision | 362,082 | (285) | (11,900) | 125,214 | (25,683) | (611,755) | (7,398) | (169,725) | 383,384 |
| Gross Premium Earned | 3,136,868 | 1,857,484 | 2,940,215 | 968,059 | 846,925 | 9,307,294 | 852,694 | 19,909,539 | 18,673,236 |
| Less Reinsurance Cost | | | | | | | | | |
| Local Facultative Premium | (1,410,203) | (402,476) | (209,955) | (225,984) | (322,988) | (7,778,460) | (642,124) | (10,992,190) | (9,254,282) |
| Prepaid Reinsurance | (369,752) | (30,182) | 53,544 | (112,293) | 2,565 | 595,670 | (2,437) | 137,115 | (195,726) |
| Reinsurance Treaty Premium | (565,181) | (34,164) | (100,959) | (224,521) | (266,407) | (788,833) | (105,028) | (2,085,093) | (2,041,166) |
| Net Premium | (2,345,136) | (466,822) | (257,370) | (562,798) | (586,830) | (7,971,623) | (749,588) | (12,940,167) | (11,491,174) |
| Net Earned Premium | 791,732 | 1,390,662 | 2,682,845 | 405,261 | 260,095 | 1,335,671 | 103,106 | 6,969,372 | 7,182,062 |
| Add Commission Received | | | | | | | | | |
| Direct Business Commission | 53,501 | - | - | - | (572) | 355,502 | 26,215 | 434,646 | 196,117 |
| Local Facultative Comm | 271,636 | 55,356 | 3,382 | 5,220 | 40,493 | 74,551 | 56,394 | 507,032 | 916,449 |
| Reinsurance Treaty Comm | 147,055 | - | - | 63,912 | 80,985 | 190,563 | - | 482,515 | 396,633 |
| Deferred Comm. Income | 75,504 | 7,710 | (6,394) | 12,892 | 2,576 | (16,035) | (3,272) | 72,981 | (22,663) |
| Investment income | 60,595 | 106,433 | 205,329 | 31,016 | 19,906 | 102,224 | 7,891 | 533,395 | 424,239 |
| | 608,291 | 169,499 | 202,317 | 113,039 | 143,388 | 706,805 | 87,229 | 2,030,569 | 1,910,774 |
| Total Income | 1,400,023 | 1,560,161 | 2,885,162 | 518,300 | 403,483 | 2,042,476 | 190,334 | 8,999,941 | 9,092,836 |
| Expenses | | | | | | | | | |
| Claims Paid | 673,459 | 446,271 | 1,804,424 | 270,168 | 245,309 | 2,392,883 | 60,625 | 5,893,139 | 7,063,346 |
| Outstanding Claims | (2,985,770) | (150,781) | (4,257) | 13,500 | (243,858) | 2,347,569 | (22,363) | (1,045,961) | (553,209) |
| IBNR OS | (398,662) | (50,443) | 24,385 | 37,540 | (110,901) | 129,596 | 88,701 | (279,783) | 650,489 |
| Gross Claims | (2,710,972) | 245,048 | 1,824,552 | 321,208 | (109,450) | 4,870,047 | 126,963 | 4,567,395 | 7,160,626 |
| Treaty Claims Recovered | 320,497 | 91,906 | 25,872 | 59,824 | 84,892 | 173,620 | - | 756,611 | 428,215 |
| Facultative Claims Recovered | 22,295 | 37,443 | 63,173 | 106,802 | 52,835 | 1,295,200 | 3,338 | 1,581,086 | 2,954,753 |
| Co-insurers Claims Recovered | 8 | - | - | - | - | - | - | 8 | 115,812 |
| Ri Claim Recoverable | (3,038,690) | (64,061) | (1,492) | 13,813 | (295,555) | 1,812,771 | 5,445 | (1,567,769) | (60,502) |
| IBNR Recoverable | (209,137) | (10,832) | 17,769 | 21,459 | (61,937) | 108,395 | 6,703 | (127,580) | 558,618 |
| Total Claims Recovered/Recoverable | (2,905,026) | 54,456 | 105,322 | 201,898 | (219,765) | 3,389,986 | 15,486 | 642,356 | 3,996,895 |
| Net claims Incurred | 194,054 | 190,592 | 1,719,230 | 119,310 | 110,315 | 1,480,061 | 111,476 | 3,925,039 | 3,163,730 |
| Underwriting Expenses (commission expenses) | 487,137 | 280,006 | 207,378 | 108,757 | 166,853 | 204,494 | 71,352 | 1,525,977 | 2,030,155 |
| Deferred Acquisition Cost (Comm) | 80,076 | 2,380 | 192 | (4,812) | (2,753) | 18,396 | 679 | 94,158 | 65,865 |
| Other acquisition Cost | 142,518 | 17,718 | 94,776 | 54,922 | 12 | 27,078 | 310 | 337,334 | 237,396 |
| Maintenance Costs | 22,861 | 33,992 | 46,213 | 4,416 | 7,951 | 94,004 | 12,636 | 222,073 | 230,823 |
| Total underwriting expenses | 732,592 | 334,096 | 348,559 | 163,283 | 172,063 | 343,972 | 84,977 | 2,179,542 | 2,564,239 |
| Underwriting Profit | 473,377 | 1,035,473 | 817,373 | 235,707 | 121,105 | 218,443 | (6,119) | 2,895,360 | 3,364,867 |

3.3 APPENDIX 3 (SUMMARISED REVENUE ACCOUNTS (LIFE))

| | GROUP LIFE | INDIVIDUAL LIFE | ANNUITY | December 2019 | December 2018 |
|--|------------------|------------------|------------------|------------------|------------------|
| | N'000 | N'000 | N'000 | TOTAL N'000 | TOTAL N'000 |
| REVENUE | | | | | |
| Gross written premium | 5,913,811 | 2,021,779 | - | 7,935,590 | 4,736,965 |
| Less Unexpired Risks Provision | 21,926 | - | - | 21,926 | (114,159) |
| | 5,935,737 | 2,021,779 | - | 7,957,516 | 4,622,806 |
| Less Reinsurance Premium | | | | | |
| Local Facultative Premium | (1,590,524) | (125,789) | - | (1,716,313) | (877,219) |
| Ri share of Insurance Liabilities | (51,805) | (22,273) | - | (74,078) | 38,446 |
| Reinsurance Treaty Premium | (371,433) | (77,106) | - | (448,538) | (547,954) |
| Net Premium | 3,921,976 | 1,796,611 | - | 5,718,587 | 3,236,080 |
| Add commission received | | | | | |
| Direct business commission | 14,467 | 649 | - | 15,116 | 6,716 |
| Local Facultative | 222,679 | 11,271 | - | 233,949 | 125,615 |
| Reinsurance treaty | 108,637 | 20,872 | - | 129,509 | 163,516 |
| Investment Income | 630,963 | 289,037 | 396,411 | 1,316,411 | 877,114 |
| | 976,746 | 321,828 | 396,411 | 1,694,985 | 1,172,961 |
| Total income | 4,898,722 | 2,118,439 | 396,411 | 7,413,572 | 4,409,041 |
| Expenses | | | | | |
| Claims paid | 1,775,268 | 401,285 | 292,751 | 2,469,305 | 2,270,245 |
| Surrenders | 32,300 | 179,276 | - | 211,576 | 63,316 |
| Outstanding Claims | 258,049 | - | - | 258,049 | 106,632 |
| IBNR OS | 380,958 | - | - | 380,958 | (852,074) |
| Gross claims incurred | 2,446,575 | 580,561 | 292,751 | 3,319,888 | 1,588,119 |
| Reinsurance claims recovered | (28,621) | - | - | (28,621) | (50,526) |
| Co insurance claims recovered | (282,459) | (108,263) | - | (390,722) | (328,506) |
| RI Claims Recoverable | 131,938 | - | - | 131,938 | (121,423) |
| RI Share of IBNR | (82,416) | - | - | (82,416) | 185,649 |
| Net claims incurred | 2,185,017 | 472,299 | 292,751 | 2,950,067 | 1,273,313 |
| Acquisition expenses (commission expenses) | 486,622 | 216,692 | - | 703,314 | 393,433 |
| Other acquisition costs | 32,583 | 73,036 | - | 105,619 | 35,062 |
| Maintenance cost | 22,330 | 23,959 | - | 46,289 | 37,607 |
| Transfer to life fund | - | 742,809 | 323,198 | 1,066,007 | 57,894 |
| Total expenses | 2,726,552 | 1,528,795 | 615,949 | 4,871,296 | 1,797,310 |
| Underwriting profit | 2,172,169 | 589,645 | (219,538) | 2,542,276 | 2,611,731 |

3.4 APPENDIX 4 (ANNUITY DISCLOSURES) STATEMENT OF ASSETS AND LIABILITIES

| ASSETS | | N'000 | | N'000 |
|---------------------|-------------------------|---------------|----------------|-----------------|
| Cash balances | Counterparty | | | Carrying amount |
| | GTBank Plc | Bank balance | | 46,877 |
| Short term deposits | Counterparties | Interest rate | Maturity date | Carrying amount |
| | Money Market Fund | | | 3,286 |
| | | | | 3,286 |
| Treasury bills | Issuer | Maturity date | Amortised cost | Fair value |
| | CENTRAL BANK OF NIGERIA | 1/30/2020 | 31,825 | 36,615 |
| | | | 31,825 | 36,615 |
| Equity | Issuer | Purchase Cost | Market Value | |
| | ZENITHBA NL Equity | 7,582 | 5,580 | |
| | UBA NL Equity | 12,983 | 10,335 | |
| | UACN NL Equity | 1,851 | 860 | |
| | TOTAL NL Equity | 3,602 | 2,218 | |
| | STANBICIBTC NL EQUITY | 704 | 2,050 | |
| | STANBIC NL Equity | 1,439 | 4,100 | |
| | GUARANTY NL Equity | 3,429 | 4,455 | |
| | FLOURMIL NL Equity | 11,149 | 6,895 | |
| | DANGSUGA NL Equity | 2,847 | 6,049 | |
| | DANGCEM NL Equity | 17,318 | 13,147 | |
| | | 62,903 | 55,690 | |

| Bonds | Description | Coupon rate | Maturity date | Amortised cost | Fair value |
|-------------------------|---|-------------|---------------|----------------|------------|
| | 13.50% NGN LAGOS STATE SG 27-11-2020 | 13.50% | 27/11/2020 | - | 21,338 |
| | 13.25% NGN STANBIC IBTC BANK CORB 30-09-2024 | 13.25% | 30/09/2024 | - | 67,013 |
| | 14.25% NGN FIRST CITY MONUMENT BANK PLC CORB 07-11-2021 | 14.25% | 07/11/2021 | - | 54,187 |
| | 14.20% NGN FEDERAL GOVERNMENT OF NIGERIA FGN 14-03-2024 | 14.20% | 14/03/2024 | 22,822 | 26,035 |
| | 15.54% NGN CENTRAL BANK OF NIGERIA FGN 13-02-2020 | 15.54% | 13/02/2020 | 34,756 | 31,657 |
| | 12.4000% NGN FEDERAL GOVERNMENT OF NIGERIA FGN 18-03-2036 | 12.40% | 18/03/2036 | - | 58,327 |
| | 14.20% NGN FEDERAL GOVERNMENT OF NIGERIA FGN 14-03-2024 | 14.20% | 14/03/2024 | 44,520 | 47,336 |
| | 12.1493% NGN CENTRAL BANK OF NIGERIA FGN 18-07-2034 | 12.15% | 18/07/2034 | 580,613 | 636,326 |
| | 10.00% NGN FEDERAL GOVERNMENT OF NIGERIA FGN 23-07-2030 | 10.00% | 23/07/2030 | 46,998 | 51,972 |
| | 12.4000% NGN FEDERAL GOVERNMENT OF NIGERIA FGN 18-03-2036 | 12.40% | 18/03/2036 | 8,465 | 9,650 |
| | 12.4000% NGN FEDERAL GOVERNMENT OF NIGERIA FGN 18-03-2036 | 12.40% | 18/03/2036 | 26,250 | 32,165 |
| | 14.75% NGN LAFARGE AFRICA BOND 09-06-2021 | 14.75% | 09/06/2021 | - | 108,640 |
| | 12.4000% NGN FEDERAL GOVERNMENT OF NIGERIA FGN 18-03-2036 | 12.40% | 18/03/2036 | 17,500 | 22,087 |
| | 12.4000% NGN FEDERAL GOVERNMENT OF NIGERIA FGN 18-03-2036 | 12.40% | 18/03/2036 | 76,450 | 107,218 |
| | 16.249900% NGN FEDERAL GOVERNMENT OF NIGERIA FGN 18-04-2037 | 16.25% | 18/04/2037 | 305,818 | 402,900 |
| | 12.4000% NGN FEDERAL GOVERNMENT OF NIGERIA FGN 18-03-2036 | 12.40% | 18/03/2036 | 48,646 | 55,753 |
| | 12.1493% NGN CENTRAL BANK OF NIGERIA FGN 18-07-2034 | 12.15% | 18/07/2034 | 92,050 | 108,774 |
| | 12.1493% NGN CENTRAL BANK OF NIGERIA FGN 18-07-2034 | 12.15% | 18/07/2034 | 92,050 | 108,774 |
| | 12.4000% NGN FEDERAL GOVERNMENT OF NIGERIA FGN 18-03-2036 | 12.40% | 18/03/2036 | 19,210 | 22,087 |
| | 16.249900% NGN FEDERAL GOVERNMENT OF NIGERIA FGN 18-04-2037 | 16.25% | 18/04/2037 | 120,100 | 134,300 |
| | 12.1493% NGN CENTRAL BANK OF NIGERIA FGN 18-07-2034 | 12.15% | 18/07/2034 | 91,000 | 108,774 |
| | 12.4000% NGN FEDERAL GOVERNMENT OF NIGERIA FGN 18-03-2036 | 12.40% | 18/03/2036 | 88,850 | 107,218 |
| | 12.4000% NGN FEDERAL GOVERNMENT OF NIGERIA FGN 18-03-2036 | 12.40% | 18/03/2036 | 2,476 | 3,217 |
| | 14.50% NGN FEDERAL GOVERNMENT OF NIGERIA BOND 15-07-2021 | 14.50% | 15/07/2021 | 28,488 | 32,957 |
| | 14.80% NGN FEDERAL GOVERNMENT OF NIGERIA FGN 26-04-2049 | 14.80% | 26/04/2049 | - | 234,192 |
| | 14.80% NGN FEDERAL GOVERNMENT OF NIGERIA FGN 26-04-2049 | 14.80% | 26/04/2049 | - | 585,480 |
| | 14.80% NGN FEDERAL GOVERNMENT OF NIGERIA FGN 26-04-2049 | 14.80% | 26/04/2049 | 204,147 | 234,192 |
| | 14.80% NGN FEDERAL GOVERNMENT OF NIGERIA FGN 26-04-2049 | 14.80% | 26/04/2049 | 103,580 | 117,096 |
| | | | | 2,054,787 | 3,529,665 |
| TOTAL ASSETS | | | | | 3,672,131 |
| LIABILITIES | | | | | |
| Annuity Reserves | | | | | 2,177,817 |

3.5 APPENDIX 5A (FIVE YEAR FINANCIAL SUMMARY - GROUP)

(All amounts in thousands of Naira unless otherwise stated)

| | Dec-19 | Dec-18 | Dec-17 | Dec-16 | Dec-15 |
|---|-------------------|-------------------|-------------------|-------------------|-------------------|
| STATEMENT OF FINANCIAL POSITION | N'000 | N'000 | N'000 | N'000 | N'000 |
| ASSETS | | | | | |
| Cash and cash equivalents | 17,911,416 | 5,238,705 | 5,333,318 | 3,523,136 | 6,461,385 |
| <i>Investment securities</i> | | | | | |
| – At fair value through profit or loss | 5,302,005 | 3,266,048 | - | - | - |
| – Available-for-sale | 27,836,825 | 22,313,670 | 22,691,784 | 17,539,369 | 16,333,844 |
| – Held-to-maturity | - | - | - | - | - |
| Financial assets designated at fair value | 4,154,695 | 3,073,457 | 3,272,242 | 3,325,455 | 7,657,492 |
| Pledged assets | - | - | - | - | - |
| Trade receivables | 5,418,424 | 3,615,646 | 1,961,018 | 854,923 | 686,163 |
| Reinsurance assets | 8,974,246 | 12,549,017 | 10,165,983 | 9,184,177 | 5,055,844 |
| Other receivables | 1,548,652 | 1,507,844 | 909,097 | 840,036 | 883,382 |
| Deferred acquisition cost | 331,047 | 436,772 | 494,584 | 593,862 | 578,744 |
| Loans and receivables | 403,548 | 311,449 | 3,843,254 | 3,177,293 | 183,484 |
| Investment property | 15,801,949 | 17,525,962 | 14,072,384 | 12,017,000 | 9,205,350 |
| Intangible assets | 1,580,297 | 1,588,175 | 1,648,896 | 1,688,903 | 1,728,515 |
| Property and equipment | 1,989,781 | 1,843,362 | 1,672,516 | 1,714,019 | 1,932,823 |
| Right of use | 535,863 | | | | |
| Statutory deposit | 500,000 | 500,000 | 500,000 | 500,000 | 500,000 |
| TOTAL ASSETS | 92,288,748 | 73,770,107 | 66,565,076 | 54,958,173 | 51,207,026 |
| LIABILITIES | | | | | |
| Insurance liabilities | 25,162,941 | 22,538,993 | 21,167,952 | 14,433,322 | 12,916,775 |
| <i>Investment contract liabilities:</i> | | | | | |
| – At amortised cost | 4,275,765 | 3,691,424 | 3,108,070 | 2,734,268 | 2,656,066 |
| Financial liabilities designated at fair value | 4,154,695 | 3,073,457 | 3,272,242 | 2,916,273 | 7,657,492 |
| Borrowing | 6,965,804 | 3,493,234 | 3,295,031 | 4,225,811 | 4,028,230 |
| Trade payables | 16,567,712 | 11,180,754 | 8,524,336 | 7,423,560 | 2,200,234 |
| Other payables | 3,305,822 | 2,658,787 | 2,333,758 | 2,215,341 | 1,639,740 |
| Current income tax liabilities | 935,546 | 773,819 | 444,688 | 256,067 | 202,654 |
| Deferred income tax | 841,496 | 837,061 | 656,407 | 567,529 | 286,941 |
| TOTAL LIABILITIES | 62,209,781 | 48,247,529 | 42,802,484 | 34,772,171 | 31,588,132 |
| EQUITY | | | | | |
| Paid up share capital | 5,250,000 | 5,250,000 | 5,250,000 | 5,250,000 | 5,250,000 |
| Share premium | 4,443,453 | 4,443,453 | 4,443,453 | 4,443,453 | 4,443,453 |
| Contingency reserve | 4,270,458 | 4,139,090 | 3,615,451 | 3,173,900 | 2,722,013 |
| Other reserves | 2,687,483 | 2,663,582 | 2,625,479 | 2,612,567 | 2,547,607 |
| Treasury shares | (304,924) | (304,924) | (304,924) | (304,924) | (304,924) |
| Retained earnings | 7,832,957 | 5,262,379 | 4,229,226 | 3,221,949 | 1,820,069 |
| Fair value reserves | 1,080,718 | (550,226) | 426,131 | (986,947) | 935,054 |
| SHAREHOLDERS' FUNDS | 25,260,145 | 20,903,354 | 20,284,816 | 17,409,998 | 17,413,272 |
| Total equity attributable to the owners of the parent | 25,260,145 | 20,903,354 | 20,284,816 | 17,409,998 | 17,413,272 |
| Non-controlling interests in equity | 4,818,822 | 4,619,224 | 3,477,776 | 2,776,004 | 2,205,622 |
| TOTAL EQUITY | 30,078,967 | 25,522,578 | 23,762,592 | 20,186,002 | 19,618,894 |
| TOTAL LIABILITIES AND EQUITY | 92,288,748 | 73,770,107 | 66,565,076 | 54,958,173 | 51,207,026 |

STATEMENT OF COMPREHENSIVE INCOME

| | Dec-19 N'000 | Dec-18 N'000 | Dec-17 N'000 | Dec-16 N'000 | Dec-15 N'000 |
|------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Gross premium written | 43,620,265 | 33,923,949 | 26,824,830 | 20,713,129 | 16,574,614 |
| Gross premium earned | 41,609,412 | 32,701,781 | 26,198,134 | 20,676,584 | 16,891,241 |
| Profit before taxation | 3,927,500 | 3,380,073 | 3,232,099 | 3,125,627 | 2,023,653 |
| Taxation | (1,019,228) | (897,791) | (556,991) | (490,631) | (361,472) |
| Profit after taxation | 2,908,272 | 2,482,282 | 2,675,108 | 2,634,996 | 1,662,181 |
| Transfer to contingency reserve | 131,368 | 523,639 | 441,551 | 451,887 | 377,508 |
| Earnings per share- Basic (kobo) | 26.24 | 21.35 | 19.16 | 20.00 | 11.81 |
| Earnings per share- Diluted (kobo) | 25.80 | 21.02 | 18.86 | 19.69 | 11.72 |

3.6 APPENDIX 5B (FIVE YEAR FINANCIAL SUMMARY - PARENT)

(All amounts in thousands of Naira unless otherwise stated)

| Parent | Dec-19 N' 000 | Dec-18 N' 000 | Dec-16 N' 000 | Dec-15 N' 000 | Dec-14 N' 000 |
|---|-------------------|-------------------|-------------------|-------------------|-------------------|
| ASSETS | | | | | |
| Cash and cash equivalents | 16,133,274 | 4,218,348 | 4,779,865 | 2,878,081 | 5,648,247 |
| Financial assets | | | | | |
| – At fair value through profit or loss | 5,302,005 | 3,266,048 | - | - | - |
| – Available-for-sale | 22,032,646 | 17,888,088 | 17,677,702 | 14,234,470 | 13,973,364 |
| – Financial assets designated at fair value | 4,154,695 | 3,073,457 | 3,272,242 | 3,194,131 | 4,130,895 |
| – Held-to-maturity | - | - | - | - | - |
| Loans and receivables | 882,168 | 323,287 | 7,562,215 | 5,098,392 | 1,520,068 |
| Pledged assets | - | - | - | - | - |
| Trade receivables | 1,224,373 | 572,586 | 251,383 | 315,806 | 315,359 |
| Reinsurance assets | 8,895,612 | 12,504,524 | 10,115,242 | 9,134,825 | 5,033,551 |
| Other receivables | 801,891 | 779,072 | 649,146 | 555,287 | 493,179 |
| Deferred acquisition cost | 321,055 | 415,213 | 481,077 | 574,413 | 570,875 |
| Investment in subsidiaries | 3,537,247 | 4,997,374 | 3,919,573 | 3,919,573 | 3,919,573 |
| Deferred tax asset | - | - | - | - | - |
| Intangible assets | 215,450 | 190,086 | 218,772 | 229,332 | 239,493 |
| Property and equipment | 1,784,543 | 1,667,654 | 1,437,960 | 1,442,216 | 1,575,469 |
| Statutory deposit | 500,000 | 500,000 | 500,000 | 500,000 | 500,000 |
| TOTAL ASSETS | 65,784,959 | 50,395,737 | 50,865,177 | 42,076,526 | 37,920,073 |
| LIABILITIES | | | | | |
| Insurance liabilities | 17,491,746 | 16,964,677 | 17,824,172 | 13,033,944 | 12,293,840 |
| <i>Investment contract liabilities:</i> | | | | | |
| – At amortised cost | 4,275,765 | 3,691,424 | 3,108,070 | 2,734,268 | 2,656,066 |
| Financial liabilities designated at fair value | 4,154,695 | 3,073,457 | 3,272,242 | 2,916,719 | 4,130,895 |
| Borrowing | - | - | - | - | - |
| Trade payables | 16,478,545 | 11,108,223 | 8,511,603 | 7,406,965 | 2,198,437 |
| Other liabilities | 1,894,835 | 1,572,156 | 1,358,567 | 1,017,461 | 974,108 |
| Current income tax liabilities | 203,650 | 257,967 | 234,959 | 202,157 | 144,206 |
| Deferred income tax | - | - | - | 183,220 | 125,362 |
| TOTAL LIABILITIES | 44,499,236 | 36,667,904 | 34,309,613 | 27,494,734 | 22,522,914 |
| EQUITY | | | | | |
| Paid up share capital | 5,250,000 | 5,250,000 | 5,250,000 | 5,250,000 | 5,250,000 |
| Share premium | 4,443,453 | 4,443,453 | 4,443,453 | 4,443,453 | 4,443,453 |
| Contingency reserve | 4,270,458 | 4,139,090 | 3,615,451 | 3,173,900 | 2,722,013 |
| Other reserves | 2,652,077 | 2,634,904 | 2,595,103 | 2,593,900 | 2,532,978 |
| Treasury shares | (304,924) | (304,924) | (304,924) | (304,924) | (304,924) |
| Retained earnings | 5,863,179 | 1,155,216 | 687,639 | 283,393 | (98,290) |
| Fair value reserves | 923,562 | (549,906) | 268,842 | (857,930) | 851,929 |
| SHAREHOLDERS' FUNDS | 23,097,805 | 16,767,833 | 16,555,564 | 14,581,792 | 15,397,159 |
| Total equity attributable to the owners of the parent | 23,097,805 | 16,767,833 | 16,555,564 | 14,581,792 | 15,397,159 |
| TOTAL EQUITY | 23,097,805 | 16,767,833 | 16,555,564 | 14,581,792 | 15,397,159 |
| TOTAL LIABILITIES AND EQUITY | 67,597,041 | 53,435,737 | 50,865,177 | 42,076,526 | 37,920,073 |

STATEMENT OF COMPREHENSIVE INCOME

| | Dec-19 N' 000 | Dec-18 N' 000 | Dec-16 N' 000 | Dec-15 N' 000 | Dec-14 N' 000 |
|---------------------------------|------------------|------------------|------------------|------------------|------------------|
| Gross premium written | 28,014,854 | 23,026,817 | 20,602,218 | 17,330,219 | 15,009,324 |
| Gross premium earned | 27,867,055 | 23,296,043 | 21,248,558 | 17,872,878 | 15,616,615 |
| Profit before taxation | 4,978,919 | 1,828,263 | 1,446,155 | 1,263,787 | 689,232 |
| Taxation | (139,589) | (207,047) | (78,334) | (223,408) | (223,134) |
| Profit after taxation | 4,839,330 | 1,621,216 | 1,367,821 | 1,040,379 | 466,098 |
| Transfer to contingency reserve | 131,368 | 523,639 | 1,289,487 | 816,971 | 377,508 |
| Earnings per share (kobo) | 47 | 16 | 13 | 10 | 5 |

3.7 APPENDIX 6 (STATEMENT OF VALUE ADDED)

(All amounts in thousands of Naira)

| | Group | | | | Parent | | | |
|--|--------------|------|--------------|------|--------------|------|--------------|------|
| | Dec 2019 | % | Dec 2018 | % | Dec 2019 | % | Dec 2018 | % |
| Gross premium income | 43,620,265 | | 33,923,949 | | 28,014,854 | | 23,026,817 | |
| Re-insurance, claims and commission & others | (42,358,313) | | (32,641,589) | | (28,783,841) | | (22,475,444) | |
| | 1,261,952 | | 1,282,360 | | (768,987) | | 551,373 | |
| Investment and other income | 5,928,620 | | 5,824,408 | | 7,303,233 | | 4,028,195 | |
| Value added | 7,190,572 | | 7,106,768 | | 6,534,246 | | 4,579,568 | |
| Applied to pay: | | | | | | | | |
| Employee benefits | 2,779,139 | 39% | 2,590,264 | 36% | 1,188,516 | 18% | 1,751,534 | 38% |
| Government as tax | 1,019,228 | 14% | 897,791 | 13% | 139,589 | 2% | 207,047 | 5% |
| Shareholder as dividend | - | 0% | 630,000 | 9% | - | 0% | 630,000 | 14% |
| <i>Retained in the business</i> | | | | | | | | |
| Contingency reserve | 131,368 | 2% | 523,639 | 7% | 131,368 | 2% | 523,639 | 11% |
| Depreciation and amortisation | 490,661 | 7% | 523,851 | 7% | 366,811 | 6% | 369,771 | 8% |
| Retained profit for the year | 2,570,578 | 36% | 1,663,153 | 23% | 4,707,962 | 72% | 1,097,577 | 24% |
| Non-controlling interest | 199,598 | 3% | 278,070 | 4% | - | 0% | - | 0% |
| Value added | 7,190,572 | 100% | 7,106,768 | 100% | 6,534,246 | 100% | 4,579,568 | 100% |

3.8 UNCLAIMED DIVIDEND LISTING AS AT DECEMBER 31, 2019

| | | | | | |
|----|----------------------------------|-----|---|-----|--|
| 1 | A.M.S HOLDINGS LTD | 53 | ADEBISI JOHN, ADETUNJI | 103 | ADELANWA KUBURAT, AYOKA |
| 2 | ABAH SUNDAY, DANIEL | 54 | ADEBISI KAYODE, EMMANUEL | 104 | ADELE ABIODUN, IDRIS |
| 3 | ABASI HELPME, SORBO | 55 | ADEBOGUN WINIFRED, AYOMIPOSI C | 105 | ADELEKE ADEBAYO, ADETUNJI |
| 4 | ABATAN MATTHEW, OLUWOLE | 56 | ADEBOLU ISMAIL, OLUFEMI | 106 | ADELEKE FLORENCE, OLUWAYEMISI |
| 5 | ABAYOMI KOFOWOROLA ABIDEMI | 57 | ADEBOWALE KAYODE, MICHAEL | 107 | ADELEKE MARTINA, SUNMBO |
| 6 | ABDULAZEEZ AISHA, AYOKA | 58 | ADEBOYE EMMANUEL, ADEWALE | 108 | ADELEKE OLUGBENGA, MOSES |
| 7 | ABDULAZEEZ AYOMIDE, ABDUSSALAAM | 59 | ADEBOYE OLUWOLE, MOSES | 109 | ADELEKE OLUWASEGUN, EBENEZER |
| 8 | ABDULLAZEEZ MAONELI, MOHAMMED | 60 | ADEBOYERU BOLUWAJI, VALENTINE | 110 | ADELEYE ESTHER, OLUWAGBOTEMI |
| 9 | ABDULMUMINI IBRAHIM, BELLO | 61 | ADEBUSUYI TOLUPOLE, ABIOLA | 111 | ADELOPO ABDULRAMON, ABIODUN |
| 10 | ABDULRASHEED BASHIR, | 62 | ADEBUTU OLALEKAN, JAMES | 112 | ADELOTAN HAKEEM, OLUROTIMI |
| 11 | ABE MAKANJUOLA, FISAYO | 63 | ADEDAYO SAMUEL, SUNDAY | 113 | ADELUSI TAIWO, |
| 12 | ABEOKUTA TUYE, EBIKESEYE | 64 | ADEDEJI ADETUTU, AYOADE | 114 | ADEMILUYI ADEKUNLE, OLUWASEUN |
| 13 | ABIDOYE LATEEF, BOLAJI | 65 | ADEDEJI ADEWOLE, JOSEPH | 115 | ADEMILUYI ADEYEMI, |
| 14 | ABIDOYE MAJEED, TUNJI | 66 | ADEDIGBA OLABISI, | 116 | ADENEYE ADEWALE, |
| 15 | ABIDOYE MICHAEL, AKINTOLA | 67 | ADEDIRAN ADENIYI, ADESOJI | 117 | ADENIFUJA KAFAYAT.A.OLANREWAJU, |
| 16 | ABIDOYE TAOFIK, OWOLABI | 68 | ADEDIRAN OLUBUNMI, OMOLARA | 118 | ADENIJI IYINOLUWA, OLOHIJE ESTHER |
| 17 | ABIODUN ADEDOYIN, | 69 | ADEDOYIN ADEMOLA, EMMANUEL | 119 | ADENIJI STEPHEN, AYOKUNLE |
| 18 | ABIODUN ROTIMI, TAIWO | 70 | ADEDOYIN MATTHEW, ADEREMI | 120 | ADENIKA AKINBOWALE, SAMUEL |
| 19 | ABIODUN TOMILOLA, LANKE | 71 | ADEDOYIN SAMUEL, ADELUMOLA | 121 | ADENIRAN BABATUNWA, |
| 20 | ABODERIN GBOYEGA, | 72 | ADEDOYIN-ADEYINKA OLUMOROTI ABIODUN | 122 | ADENIRAN GBOLAGADE, JACOB |
| 21 | ABODERIN GBOYEGA, | 73 | ADEDUGBE YETUNDE, ABIMBOLA | 123 | ADENIRAN OLUWATOYIN, SARAH |
| 22 | ABOLADE AYODAPO, BODE | 74 | ADEEKO SUNDAY, ADELEKE | 124 | ADENIREGUN ABIOLA, ATINUKE |
| 23 | ABOLAJI OLUFEMI, OLAJIDE | 75 | ADEFEHINTI DAVID, IBITOYE (ALLEGED DECEASED PHC299L/2017) | 125 | ADENIYI ABDUL, MUFUTAU |
| 24 | ABOLAJI YEMI, EMMANUEL | 76 | ADEFEHINTI OLUWAKEMI, AJOKE | 126 | ADENIYI ISIRAT, MOJISOLA |
| 25 | ABOLARIN OLUGBENGA, | 77 | ADEFOWOKAN TIMOTHY, OLATUNDE | 127 | ADENIYI LANRE, |
| 26 | ABOLO TONY, | 78 | ADEFOWOKAN TIMOTHY, OLATUNDE | 128 | ADENODI ISRAEL, OLU |
| 27 | ABOLUWOYE AKINWANDE, EBENEZER | 79 | ADEFUNMILAYO TOPE, DAMILOLA | 129 | ADENOLA BAMIDELE, ABAYOMI |
| 28 | ABORODE OLADEJI, STEPHEN | 80 | ADEGBAMIYE JOHNSON, ADEKUNLE | 130 | ADENRELE RAHEEMOT, YETUNDE OMOTOLA (ALLEGED DECEASED PHC NO. 2469L/2014) |
| 29 | ABRAHAM KEHINDE, P | 81 | ADEGBITE ISAAC, ADEREMI | 131 | ADENUGA ADESEGUN, MARTINS |
| 30 | ABRAHAM TAIWO, P | 82 | ADEGBITE OLUWASEYI, ADENIKE | 132 | ADENUGA MIKE, AND EBUN |
| 31 | ABUBAKAR SULEIMAN, | 83 | ADEGBOYE ADEOLU, O | 133 | ADENUGA PRECIOUS, ADEDAMOLA |
| 32 | ABUI DAUDA, | 84 | ADEGBOYEGA SAMUEL, | 134 | ADEOGBA ADEDAYO, A. & OLUWATOYIN O.(MR&MRS) |
| 33 | ACHAKOBE GENEVIEVE, ALICE ANDREE | 85 | ADEGBULUGBE BOSE, COMFORT | 135 | ADEOLA GBENGA, |
| 34 | ADAGUN MUAHBAT, OPENIMONI | 86 | ADEGOKE SAMSON, OLUTAYO | 136 | ADEOLA OLUSHOLA, |
| 35 | ADALEMO SIKIRU, SEGUN | 87 | ADEGUNWA SAMUEL, OLAJIDE | 137 | ADEOLU ADEOSUN, |
| 36 | ADAMU ALIU, | 88 | ADEHUWA JOY, BOSE | 138 | ADEOSUN ADEBUKOLA, OLUWATOSIN |
| 37 | ADARAMEWA KAMORUDEEN, OLUYUYI | 89 | ADEJARE ADESANMI, ADEDAMOLA | 139 | ADEOSUN ADEKUNLE, SEGUN |
| 38 | ADARE AYOKUNLE, BERNARD | 90 | ADEJIMI AKINBOADE, | 140 | ADEOSUN ADEOLU, EBENEZER |
| 39 | ADEAGBO RUFUS, ADEWALE AKANNI | 91 | ADEJUMO GOODNESS, AYANFEOLUWA | 141 | ADEOTI COMFORT, OLUWAKEMI |
| 40 | ADEBAMBO OLUWABUKOLA, ALICE | 92 | ADEJUWON ISAAC, ADEYOJU | 142 | ADEOYE ABIMBOLA, ADEPEJU |
| 41 | ADEBAMOWO OLUWANYA, | 93 | ADEKANMBI ADEMOLA, CHRIS | 143 | ADEOYE OLUGBENGA, ADEYEMI |
| 42 | ADEBANJO ADEBUNMI, | 94 | ADEKANMBI ADERONKE, | 144 | ADEPETUN ADEMIDE, ANJOLAOLUWA |
| 43 | ADEBARI OLADIPUPO, ABDULKABIR | 95 | ADEKOLA ADEBAYO, | 145 | ADEPOJU OLUTOYIN, SAMUEL |
| 44 | ADEBAYO AYODEJI, BABAFEMI | 96 | ADEKOLA AHMAD, ADEKUNLE | 146 | ADEREWA TINUKEMI, |
| 45 | ADEBAYO IBIKUNLE, | 97 | ADEKOLA DANIEL, OREOLUWA | 147 | ADERIBIGBE WASIAT, |
| 46 | ADEBAYO OLABODE, TUNDE | 98 | ADEKOYA ADEBOBOLA, YAKUBU | 148 | ADERINOKUN OLUTAYO, [DECEASED] |
| 47 | ADEBAYO OLUSESAN, STEPHEN | 99 | ADEKOYA BABATUNDE, ABIODUN | 149 | ADESANYA SHAMSIDIN, OSARETIN |
| 48 | ADEBAYO OLUWADARE, CLEMENT | 100 | ADEKOYA OLUSEGUN, MICHAEL | 150 | ADESHINA IMRAN, TAJUDEEN |
| 49 | ADEBAYO RAMONI, AKANO | 101 | ADELAGUN AYOOLUWA, DANIEL | 151 | ADESHINA KAYODE, ABIODUN |
| 50 | ADEBAYO RASHIDA, AJOKE | 102 | ADELAGUN OLUWAFIMIDARA, NATHAN.O | 152 | ADESHIPE KOLAWOLE, OLUFEMI |
| 51 | ADEBAYO TOMIWA, OLUWANIYI | | | 153 | ADESINA JOHNSON, GBADEBO |
| 52 | ADEBISI ADENIYI, ARAUNSI | | | | |

| | | | | | |
|-----|---|-----|--------------------------------------|-----|-------------------------------------|
| 154 | ADESINA OLALEKAN, OLADEPO | 211 | AGBATA CHARLES, | 268 | AJEIGBE OLUSEGUN, SAMUEL |
| 155 | ADESINA-IBRAHIM ODUAYO, MARY | 212 | AGBE JAMES, TERNA | 269 | AJEYOMI OLUWAFEMI, M. |
| 156 | ADESIYAN ADEDAYO, OLUDARE | 213 | AGBEBIYI ADEYINKA, | 270 | AJIBADE ADEBAYO, AIDEN |
| 157 | ADESIYAN AMOS, OLUFEMI | 214 | AGBOJO CLOTILDA, ONYEOGHANI | 271 | AJIBADE ADEMIDE, ALEXANDER |
| 158 | ADESUNBO RAMON, ADEWALE | 215 | AGBOOLA FELIX, OLAKUNLE | 272 | AJIBADE OLUWASEGUN, |
| 159 | ADETAYO MICHEAL, AYODELE | 216 | AGBOOLA OLADIPO, BABATUNDE | 273 | AJIBI OLUFEMI, & NDIDI |
| 160 | ADETILOYE KOYEJO, OLUYINKA | 217 | AGHARESE IGIEBOR, | 274 | AJIBULU ADESEYE, |
| 161 | ADETOLA FRANCIS OLUWOLE | 218 | AGHEDO DESMOND, ESEOSA | 275 | AJIBULU ADESEYE, AKINSANMI |
| 162 | ADETONA ADEMUYIWA, OLADIPUPO | 219 | AGINA IKECHUKWU, VICTOR | 276 | AJIRIOGHENE MILLER, OKE |
| 163 | ADETUNJI ADEKUNLE, EMMANUEL | 220 | AGONI SYLVESTER, O. | 277 | AJUMOBI GRACE, OMONIYI |
| 164 | ADETUNJI AYoola, CAROLINE | 221 | AGORO AFOLABI, | 278 | AJUMOBI JOSEPH, OLUYEMI { EST.} |
| 165 | ADETUNJI VICTORIA, | 222 | AGOSU ADEWALE, MAUTIN | 279 | AKANDE JOSEPH, KAYODE |
| 166 | ADEUSI ADETUTU, | 223 | AGU CYRIACUS, UCHENNA | 280 | AKANDE MUKTAR, OPEYEMI |
| 167 | ADEUYI SMART, GBENGA | 224 | AGUBATA ECHEZONA, I. | 281 | AKANDE OMOLABAKE, |
| 168 | ADEWALE ADEGOKE, ADEKUNTE | 225 | AGUBE VICTORY, OBOKPARO | 282 | AKANDE SOLOMON, SUNDAY |
| 169 | ADEWALE OLUFUNTO, | 226 | AGUNBIADE LATEEF, KOLAWOLE | 283 | AKANNI OLUWADUROTIMI, WILSON |
| 170 | ADEWOLE AHMED, ADEKUNLE | 227 | AGWUNOBI ANWULI, ISIOMA | 284 | AKANNI OLUWANITEMI, AMOS |
| 171 | ADEWOLE HAMEED, ADEBOLA | 228 | AGWUNOBI NNAMDI, & ANWULI | 285 | AKANNI ZUBAIR, OLANIYI SULAIMON |
| 172 | ADEWOYE SOPHIA, | 229 | AGWUNOBI NNAMDI, CHIJOKE | 286 | AKHIGBE CHARLES, |
| 173 | ADEWUMI ADEOLA, OLUWASEUN | 230 | AHMED ZUBAIR, | 287 | AKHILOMEN PAUL, OSAREME |
| 174 | ADEWUMI ATINUKE, OLUKEMI | 231 | AHTSEMA VENTURES, LTD | 288 | AKI DAVID, EFEOGHENE |
| 175 | ADEWUMI MICHAEL, ADEMOLA | 232 | AHUCHE CHIDINMA, CHRISTIANA | 289 | AKI JESSICA, EWOMAZIMO |
| 176 | ADEWUNMI RICHARD, GBADEBO | 233 | AIBONI ELOHOR, | 290 | AKIBU SULEIMAN, KAYODE |
| 177 | ADEWUNNU KAZEEM, ODUBOLA | 234 | AIDOMOJIE AGATHA, UNOMA | 291 | AKINADE EZEKIEL, A. |
| 178 | ADEWUSI MICHAEL, OLUSEGUN | 235 | AILENDE PROVIDENCE, O. | 292 | AKINADE TAOFEK, ADEMUYIWA |
| 179 | ADEWUSI YOMI, AREMU | 236 | AILERU HALIMOT, OLUBUNMI | 293 | AKINBANDE OLUFUNMIOLA, BAMIDELE |
| 180 | ADEYEMI ADESEGUN, ADEYOMI | 237 | AILERU SALIMOTU, AMOPE | 294 | AKINBO OLADIMEJI, AYINLA |
| 181 | ADEYEMI JOHNSON, GBOYEGA | 238 | AINA OLUSHOLA, REUBEN | 295 | AKINBO OLANREWAJU, & OLUWAYEMISI |
| 182 | ADEYEMI JOSIAH, ADEKUNLE | 239 | AIREWELE OYANMIN, GABRIEL | 296 | AKINBO OLAYIWOLA, ADIO |
| 183 | ADEYEMI KAYODE, | 240 | AISHIDA OLADELE, SIJUOLA | 297 | AKINBOYE KAYODE, BABATUNDE |
| 184 | ADEYEMI MOFOLUWASO, | 241 | AIYEBBUSI AYOMIDE, AMANDA | 298 | AKINBOYO FOLUKE, TUMININU |
| 185 | ADEYEMI OLUSEYI, DANIEL | 242 | AIYEBBUSI ENIOLA, DEBORAH | 299 | AKINBOYO FUNMIOLA, |
| 186 | ADEYEMI OLUTOSIN, JOSEPH | 243 | AIYEOLA AFOLABI, AKINKUNMI | 300 | AKINBOYO IBUKUNOLUWA, CHRISTINE |
| 187 | ADEYEMI STANLEY, | 244 | AJALA ESTHER, NIHINLOLA | 301 | AKINBOYO IFEOLUWADOTUN, PETER |
| 188 | ADEYEMO OPEOLUWA, OLUFISAYO | 245 | AJALA OLADELE, LAWRENCE | 302 | AKINDELE SALAMI, BABATUNDE |
| 189 | ADEYEMO OYINADE, MOROLAYO | 246 | AJALA SAMUEL, OLUSEGUN | 303 | AKINDIPE IDOWU, OMONIYI |
| 190 | ADEYEMO TITI, LATIFAT | 247 | AJANI TAJUDEEN, BAYONLE TEMILOLA | 304 | AKINDIPE KEHINDE, OMOWUNMI |
| 191 | ADEYI OLUBUSOLA, JUMOKE | 248 | AJANI WAHAB, ABIDOYE | 305 | AKINDOLA MARY, GBEMISOLA |
| 192 | ADEYINKA GANIYU ADEBAYO | 249 | AJANYA UTENWOJO, | 306 | AKINDURO ERIC, AKINNIFESI |
| 193 | ADIGUN OMOWUMI, T. | 250 | AJAO ADEFUNSHO, ADEYI | 307 | AKINDURO LISA, |
| 194 | ADIGUN SAKIRU, ADELEKE | 251 | AJAO MOSUDI, AYINDE | 308 | AKINFOLARIN CHRISTIANA, |
| 195 | ADINDE ROBINSON, ANAYOCHUKU | 252 | AJAYI ADEBOLA, OLATOKUNBO | 309 | AKINGBESOTE ABIMBOLA, |
| 196 | ADINDU BERNICE, OGECHI | 253 | AJAYI ADEDAYO, DAVID | 310 | AKINGBESOTE OLUWAMAYOWA, O. |
| 197 | ADIO ODUNOLA, E. | 254 | AJAYI ADEKUNLE, OBAFEMI | 311 | AKINLABI DOTUN, |
| 198 | ADIO OLAOLUWA, SIMEON | 255 | AJAYI AJIBOLA, OLUFUNSO | 312 | AKINLOLU AKINDURO, |
| 199 | AD-MAT INVESTMENT CO LTD | 256 | AJAYI AMAKA, LOVINA | 313 | AKINLUYI FIKAYO, |
| 200 | ADU AYODELE, | 257 | AJAYI HALLELUYAH, OGOOLUWA | 314 | AKINLUYI MAKINDE, |
| 201 | AFEN-ASHIA BUKEYIM, KEVIN | 258 | AJAYI JAMES, OLAWALE | 315 | AKINLUYI TOYOLE, |
| 202 | AFFIAH GLADYS, EMEM | 259 | AJAYI OLADUNNI, OLAPEJU | 316 | AKINNIRANYE AKINJOMIDE, OLASUNKANMI |
| 203 | AFINJU TAIWO, ANUOLUWA | 260 | AJAYI OLAKUNLE, JAYEOLA | 317 | AKINNIRANYE AKINWUMI, OYEYEMI |
| 204 | AFOLABI FUNMILAYO, ATINUKE | 261 | AJAYI OLUWAFEMI, EMMANUEL | 318 | AKINOLA ADEBAYO, ADETUNJI |
| 205 | AFOLABI IBRAHIM, ABIMBOLA | 262 | AJAYI OLUFEMI, ADEKUNLE | 319 | AKINOLA BISI, |
| 206 | AFOLABI YAKUBU, OLAYIWOLA (ALLEGED DECEASED PHC260L/2018) | 263 | AJAYI OLUKAYODE, FEYI | 320 | AKINOLA FUNMILAYO, CATHERINE |
| 207 | AFOLARIN GANI, KOLA | 264 | AJAYI OLUWAFEMI, PHILIP | 321 | AKINOLA OLADUNMIYE, |
| 208 | AFONJA AYoola, TAIWO | 265 | AJAYI OLUWAFEMI, PHILIP PAUL OSINEYE | | |
| 209 | AGBABIKA HABIBULAI, AKINOLA | 266 | AJAYI RAMOTA, TOWOBOLA | | |
| 210 | AGBAJE BABATUNDE, AINA | 267 | AJEIGBE JOHN, BABATUNDE | | |

| | | | | | |
|-----|-------------------------------------|-----|---------------------------------------|-----|--|
| 322 | AKINPELU ABOSEDE, HANNA OLUWASEUN | 375 | ALANGRANGE SECURITIES LTD (APF A) | 431 | ANIMASHAUN ADESHOLA, SAMSON |
| 323 | AKINPELU OKE, BABAJIDE | 376 | ALARIMA P, OLUWAPEMISIRE | 432 | ANIMASHAUN KAFILAT, FOLAKE |
| 324 | AKINRIMISI MORENIKE, | 377 | ALASA BAWA, | 433 | ANIMASHAUN KAZEEM, GBENGA |
| 325 | AKINSANYA FOLASHADE, OMOLAYO | 378 | ALAYANDE OLU, FOLARIN | 434 | ANIMASHAUN TOLA, & IFEOLUWA |
| 326 | AKINSANYA REBECCA, TOYIN | 379 | ALEBIOSU SAHEED, ADEWALE | 435 | ANIMASHAUN TOLA, OLANREWAJU |
| 327 | AKINSIKU SALIU, AJISAFE | 380 | ALEJO KAZEEM OLUSEYI | 436 | ANIMASHAUN, AL-FURQAN, FOLORUNSHO |
| 328 | AKINTE TEMITOPE, HECTOR | 381 | ALETE VICTOR, OKACHI | 437 | ANIMASHAUN, NADIA OLAOLUWA, |
| 329 | AKINTOLA SOLOMON, BABATUNDE | 382 | ALFRED TABITI, | 438 | ANI-OTOIBHI IHINOSEN, AUSTEN |
| 330 | AKINTUNDE MARY, ADEOLA | 383 | ALI-DAGABANA HADIZA, | 439 | ANISON SESSI, IKECHUKWU |
| 331 | AKINWALE ADEMOLA, | 384 | ALIMI NURUDEEN, ADISA | 440 | ANIZOR CHIJOKE, FRANCIS |
| 332 | AKINWALE OLUWADAARA, INIOLUWA DAVID | 385 | ALIONWU GEORGE, E. | 441 | ANOSIE IFEANYICHUKWU, DANIEL |
| 333 | AKINWANDE OLUWAKEMI, ARINOLA | 386 | ALIU IBRAHIM, ABIODUN | 442 | ANOZIE DOMINIC, |
| 334 | AKINWANDE OLUWASEYI, SAKIRUDEEN | 387 | ALIYU K., TURAKI | 443 | ANTHONY UBA, NWABUEZE |
| 335 | AKINYELUWA ADESOLA, ADERONKE | 388 | ALLEY VENTURES LTD | 444 | ANUMBA TOBIAS, IKECHUKWU |
| 336 | AKINYEMI ASHRAF, ADEMOLA ALH | 389 | ALLI AKINOLA, SIKIRU | 445 | ANUSI CHINWENDU, DANIEL |
| 337 | AKINYEMI GABRIEL, ADESHOKAN | 390 | ALLI DOLAPO, MARIAM | 446 | ANWAN GODWIN, WILLIE |
| 338 | AKINYERA OLUWASANMI, AKINTOYINBO | 391 | ALLI FATIMOH, IYABO | 447 | ANYANWU CHIOMA, CHRISTIANA |
| 339 | AKINYINKA AKINWALE, | 392 | ALLI OLAYINKA, ABDUL- AZEEZ | 448 | ANYANWU FORTUNE, CHIGOZIE |
| 340 | AKINYOSOYE, AYOYINKA, ALEX | 393 | ALLI OLAYINKA, ASIMIYU | 449 | ANYIAM SAMUEL, NNAMDI |
| 341 | AKIODE AFOLABI OLUWUYIWA | 394 | ALLI WURAOLA, AMINAT | 450 | ANYIAM-OSIGWE PEACE, MARIE OGECHI |
| 342 | AKITOYE ADESEGUN, | 395 | ALOA GRACE, TITILAYO | 451 | ANYIKA ROSEMARY, NGOZI |
| 343 | AKOMOLAFE KOMSON, OLAJIDE | 396 | ALONGE MAY, E | 452 | APABIRI OLUWAPEMI, BEATRICE |
| 344 | AKOMOLEHIN FRANCIS, OLUGBENGA | 397 | ALONGE SAKA, ISHOLA | 453 | APARA OMOLAYO, BOLARINWA |
| 345 | AKPAIBOR BRUNO, | 398 | ALUKO BOLUWATIFE, | 454 | APEL CAPITAL, & TRUST LTD - NOMINEES 2 |
| 346 | AKPAN NYONG, | 399 | ALUKO OLUWAFEMI, JOHN | 455 | APU OKEOGHENE, ANIEFIOK |
| 347 | AKPAN PETER, IWOK | 400 | ALUSHA IORKYAR, AONDOWASE | 456 | ARAH NNAMDI, CHUKWUDUBEM |
| 348 | AKPAN PRAISE, ITORO | 401 | ALUSHA IORKYAR, TERSOO | 457 | ARASE KINGSLEY, EDENABOYEN |
| 349 | AKPELI EBIKE-OLAA, | 402 | ALUSHA MBAWUESE, | 458 | ARCHIBONG MARIA-PIA OBO |
| 350 | AKPELI EBIKETON, | 403 | ALUSHA MYOM, | 459 | AREMU OLAWUMI, MARY |
| 351 | AKPELI NINA, | 404 | ALUSHA VERASHE, | 460 | AREOLA OLUWAFUNSO, EMMANUEL |
| 352 | AKPELI SOLOMON, | 405 | ALUSHA ZERDOON, | 461 | ARIBIYI KEHINDE, |
| 353 | AKPETI PEREWARE, STEPHEN | 406 | AMADI ADEPEJU, SARAH | 462 | ARIGBO WISDOM, CHIBUZOR |
| 354 | AKUBELEM EMMANUEL, CHIDUBEM | 407 | AMAEFULE BENEDICT, ONYEMAUCHE | 463 | ARIKAIBE NNAMDI, HERBERT |
| 355 | AKUBUE BENEDICTH, NGANWUCHU | 408 | AMAKU MICHAEL, ANENE | 464 | ARIORI OLUWAYEMISI, GANIAT |
| 356 | AKWARA HENRY, | 409 | AMAMBA JANET, EMGBAM | 465 | ARIZECHI MICHAEL, |
| 357 | AKWUKWAEGBU MARK, UDOHMB | 410 | AMAO ADEDOYINSOLA, ABIODUN | 466 | ARM NOM: OKIGBO C.ADAOBI&TOBECHUKWU NKEM |
| 358 | ALABEDE GANIAT, ADEDOYIN | 411 | AMAYESHOLA GUY, TORITSEJU | 467 | AROBIEKE OLUWOLE, O. |
| 359 | ALABI ABIGAIL, BOLAJOKO | 412 | AMAYESHOLA ITSEORITSETUMARA, SAMUELLE | 468 | AROGBO MOFIYINFOLUWA, B. |
| 360 | ALABI AJOKI, ZAINAB OLAMIDE | 413 | AMAYO LOVETH, | 469 | AROGUNDADE FESTUS, OLUFEMI |
| 361 | ALABI BENEDICT, OLUWADUNMININU | 414 | AMEOBI OLUWADAMILOLA, | 470 | AROGUNDADE OLAMIDE, ALBERT |
| 362 | ALABI CHRISTABELLE, OLUWADARASIMI | 415 | AMINU OLASUNKANMI, SMAILA | 471 | AROLE OLUWATOBILOBA, TAOFIKAT |
| 363 | ALABI DAMILARE, | 416 | AMOB I OGOCHUKWU, CELESTINA | 472 | AROWOSEGBE OLUWABAMIGBE, |
| 364 | ALABI DAVID, OLUWAFOLAHANMI A | 417 | AMOO ABOLUSODUN, MUNIRU | 473 | AROYEHUN OLAKUNLE, |
| 365 | ALABI EMMANUEL, OMOLAYO A | 418 | AMOSU EBUNOLUWA, TRINITY | 474 | ASAKE ODUNAYO, OLUFEMI |
| 366 | ALABI JOHN, | 419 | AMOSU IBUKUNOLUWA, ZION | 475 | ASANMO OLADELE, KAYODE |
| 367 | ALABI MODUPE OLAIDE | 420 | AMOSU MARTINA, | 476 | ASALU OLUWASEUN, ABIOLA |
| 368 | ALABI OLAKUNLE, WAHAB | 421 | AMOSU OLUWABUSAYO, SHILOH | 477 | ASEIMO REX, EBIKENA |
| 369 | ALABI SEUN, OLUKEMI | 422 | ANAGBOGU MICHAEL, MATTHEW | 478 | ASHAJU BABATOPE, JULIUS |
| 370 | ALAGA KOLAWOLE, MUFTAU | 423 | ANDE BABABUSOLA, | 479 | ASHAMA AJITUEWUN, ENASHINERE |
| 371 | ALAKA-COKER KOLAPO, | 424 | ANDE BABABUSOLA, | 480 | ASHIRU AYOOLA, MOSHOOD |
| 372 | ALAKE OLUWATOSIN, OLAJUMOKE | 425 | ANDE BABABUSOLA, ABAYOMI | 481 | ASIBOR ROBERT, ENAHOLO |
| 373 | ALAKE-PRATT KEHINDE, TITILOLA | 426 | ANENE ONYENWE, EMMANUEL S | 482 | ASIOTU BENJAMIN, UJIRO |
| 374 | ALAMUTU AYODEJI, | 427 | ANENE PATRICK, NNAMDI | 483 | ASIYANBI OLUFEMI, OLADELE |
| | | 428 | ANGA KENNETH, | 484 | ASOGWA JOHN, OKWUDILI |
| | | 429 | ANI PRECIOUS, OGOCHUKWU | | |
| | | 430 | ANIGIORO AMOS, OLADAPO | | |

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| 485 | ASUQUO DANIEL, UDOM | 542 | BAIYEWU OLUFEYIKEMI, OLAMIDE | 597 | BOLADE CHRISTOPHER, OLADELE |
| 486 | ATINUKE ONASHILE, | 543 | BAKARE ADEBISI, OLUWAYEMISI | 598 | BOLAJI EYITAYO, SAMUEL |
| 487 | ATLASS PORTFOLIO LTD | 544 | BAKUT BENEDICT, YASHIM | 599 | BOLARINWA ABIOLA, ABOSEDE |
| 488 | ATOYEBI ENO, IDARA | 545 | BAKUT FIDELIS, SULE | 600 | BOLARINWA ATINUKE, HABIBAT |
| 489 | ATTAH ENEYE, DANIEL | 546 | BAKUT GABRIEL, KARAM | 601 | BOLARINWA JACOB, AYODEJI |
| 490 | AUTA APPEH, | 547 | BALOGUN ADEBAYO, HAMMED | 602 | BOLARINWA JACOB, AYODEJI |
| 491 | AWANG MARKUS, JOHN | 548 | BALOGUN ADENIKE, TAIBAT | 603 | BOLOKOR IRENE |
| 492 | AWEDA ADESHINA, HAKEEM | 549 | BALOGUN AHMID, OKANLA | 604 | BOLUMOLE OLAYINKA, OWOLABI |
| 493 | AWOBAYO BENJAMIN, OLUPITAN | 550 | BALOGUN KUDIRAT, ABIODUN | 605 | BOSAH UCHE, CORDELIA |
| 494 | AWOFISAYO DAVID, OLUGBEMIGA | 551 | BALOGUN MABEL, OLUWASANMI | 606 | BRADFORD BINGLEY INVESTMENT LTD |
| 495 | AWOH NORNAH | 552 | BALOGUN MOSHOOD, ISHOLA | 607 | BRAIMAH BABATUNDE, ADEBAYO ZAK |
| 496 | AWOJOBI JAMES OLANREWAJU | 553 | BALOGUN MOTADENI, ABIMBOLA | 608 | BRIGUE UVIE |
| 497 | AWOKOYA OREOLUWA, OMOWUNMI | 554 | BALOGUN NURUDEEN, | 609 | BRITS NOMINEES LTD (RC 301989) |
| 498 | AWOKOYA TEMITAYO, OLUWAROTIMI | 555 | BALOGUN OLAKUNLE, | 610 | BROKER ASSOCIATES LIMITED - |
| 499 | AWOKOYA TEMITAYO, OLUWAROTIMI | 556 | BALOGUN OLUWATOYIN, | 611 | BUGHAR LUCKY, M |
| 500 | AWOLUMATE SAMUEL, EHINMIDUN | 557 | BALOGUN SARATA, IYABO | 612 | BUHARI MICHAEL, YACOB |
| 501 | AWONAIKE RACHAEL, MOSEBOLATAN | 558 | BAMGBALA OLAYEMI, | 613 | BUKOLA OLOLADE, OLASILE |
| 502 | AWOTUNDE OLUWAFEMI, ATANDA | 559 | BAMGBOSE STEPHEN, ISHOLA | 614 | BUSAINE DISTRIBUTION ENTERPRISES - |
| 503 | AWOYEMI OLUBODE, | 560 | BAMGBOYE GBOYEGA, AJANI | 615 | BUSARI SILEOLA, JOSEPHINE |
| 504 | AWOYINKA BOLAKALE, TITILAYO | 561 | BAMIDURO ADETAYO, OLANREWAJU | 616 | BYRON ABIMBOLA, |
| 505 | AYANDEJI ABASS, DAVID | 562 | BAMIGBOYE OLUWADARE, OLAYIWOLA | 617 | CAPSTONE INSURANCE BROKERS LTD |
| 506 | AYANKAYODE OBALALARO, | 563 | BAMISAYE GABRIEL, KAYODE | 618 | CAULCRICK JOSEPH, OLUSEGUN |
| 507 | AYAYEIBO ERIC, EBIKAPADE | 564 | BAMISAYE MARGARET, OLAJUMOKE | 619 | CHIBOKA NNAMDI, |
| 508 | AYEKOMILOGBON OLUWAYOMI, | 565 | BAMISILE ADE, OJO | 620 | CHIEDU FRANCISCA, KANAYO |
| 509 | AYENI OLUREMI, BOLANLE | 566 | BANJOKO ABIMBOLA, MARTINS | 621 | CHIEKEZI ANGELA, ONYINYE |
| 510 | AYO DURODOLA, | 567 | BANJOKO ADEREMI, | 622 | CHIGBO IKENNA, T. |
| 511 | AYO KASUMU, KEHINDE | 568 | BANKOLE JOSEPH, OLUMAYOWA | 623 | CHIKELU UGOADA, IFEYINWA |
| 512 | AYODEJI NURUDEEN, | 569 | BANKOLE TAIBAT, OLAITAN | 624 | CHIKELUBA AGWUNA, THOMAS |
| 513 | AYODELE AYODEJI, OLUFEMI | 570 | BANWO ADERONKE, | 625 | CHIKEZIE CHINYERE, MORIN |
| 514 | AYODELE EREDOLA, OLUBUNMI | 571 | BANWO IBUKUN, | 626 | CHINYE HELEN, |
| 515 | AYODELE OLUSHOLA, OMOTAYO | 572 | BASHIRU RASAK, MATTHEW | 627 | CHRIS OKAFOR, NGOZI |
| 516 | AYO-VAUGHAN DANIEL, | 573 | BASSEY MFON, | 628 | CHUKS MARY-ANN, |
| 517 | AZAGE JOSEPH, MICHEAL | 574 | BATUBO OWANARI, | 629 | CHUKWU EUCHARIA, NWAKAEGO |
| 518 | AZEEZ ABOLANLE, AYINKE | 575 | BATULA ALHAJI, BOONYAMIN ADISA | 630 | CHUKWU JULIET, NNENNA |
| 519 | AZEEZ AL-AMEEN, ISHOLA | 576 | BAYAGBONA SUSAN, OSARUGUE | 631 | CHUKWU OBINNA, LUCIAN |
| 520 | AZEEZ AMIDU, BABATUNDE | | EKOIGIAWUE | 632 | CHUKWUDE MARIA, NWANNEKA |
| 521 | AZEEZ AMINAT, OLUREMI | 577 | BEERSHEBA VENTURES | 633 | CHUKWUDILE OLABISI, O ADAEEZ |
| 522 | AZEEZ JELILI, | 578 | BEKUNMI AKINSOLA, | 634 | CHUKWUEBUKA PROMISE, UGOCHUKWU |
| 523 | AZEEZ JIMOH, OGUNBANWO | 579 | BELLO BABATUNDE, JAMIU | 635 | CHUKWUEMEKA ALBERT, CHINYEREMEZE |
| 524 | AZEEZ MURHITADOL, OLAKUNLE | 580 | BELLO HASSAN, ADESOLA | 636 | CHUKWUJINDU IKENNA, |
| 525 | AZEEZ RASAKI, KOLAWOLE | 581 | BELLO KAYODE, ADEKUNLE | 637 | CLEMENT ADEBAYO, NATHANIEL |
| 526 | AZEEZ RIDWAN, OKIKIOLA | 582 | BELLO MUILI, MORAKINYO | 638 | COKER MICHIAH, OLUDAYO |
| 527 | AZONOBIBI OBINNA, PAULINUS | 583 | BELLO OLATUNJI, | 639 | CRAIG AKIN, |
| 528 | AZUBUIKE KAMSI, JESSICA | 584 | BELLO RAFIU, ADISA | 640 | CREDITVILLE NIGERIA LIMITED |
| 529 | AZUMA KATE, | 585 | BELLO SIKIRU, ABAYOMI | 641 | CROWN WEALTH ASSET MANAGEMENT LTD - |
| 530 | BABA KABIRU, IBRAHIM | 586 | BENJAMIN-ADE ENIOLA, JOSEPH | 642 | CWF INVESTMENTS LIMITED |
| 531 | BABAJI SHARIF, ABDULLAHI | 587 | BENJAMIN-ADE ENIOLA, JOSEPH | 643 | D.O.L INVESTMENT LIMITED - |
| 532 | BABALOLA ESTHER, OLUWATOYIN | 588 | BETTER DAYS SCHOOL | 644 | D.O.L INVESTMENT LIMITED |
| 533 | BABALOLA OLAMIDE, AKANBI | 589 | BEYIOKU SURAJDEEN, OLALEKAN | 645 | DADA AYODEJI, OLUGBENGA |
| 534 | BABARANTI AYANDAYO, RASHEED | 590 | BIMLAG PRIESTLY TRAINING FOUNDATION | 646 | DADA MOYOSORE, MAYOMIKUN |
| 535 | BABARINDE OLUSHOLA, ALADE | 591 | BIODUN &, TOLULOPE ODUSI | 647 | DAFE NKIRU, PAT CHIEF MRS |
| 536 | BABATUNDE ESTHER, AINA | 592 | BISHI ONIBIYO, ESTHER | 648 | DAHUNSI ABIODUN, BOLARINWA OMOTAYO |
| 537 | BABATUNDE SAHEED-OLADIMEJI, | 593 | BLAIZE ROTIMI, FAROUK | 649 | DAIRO OPEYEMI, AYOTUNDE |
| 538 | BABINGTON -ASHAYE, FUNMI | 594 | BLAMOH STEPHEN, ADEWALE | | |
| 539 | BADARU OLUMIDE, | 595 | BLUECORAL ASSETS LIMITED | | |
| 540 | BADMUS ABDULRAHMON, ABIODUN | 596 | BODUNRIN OLABISI, FOLASHADE | | |
| 541 | BAIYEWU AYO, OLA OLAYINKA | | | | |

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| 650 | DAN EAGLE VENTURES | 706 | EGBELE GLORIA, ENOGIELA | 758 | EMON STEVE-MARIO, |
| 651 | DANIEL MAJEKODUNMI, | 707 | EGBINOLA OLUREMILEKUN, | 759 | EMUCHAY CHINYERE, PRECIOUS |
| 652 | DANIEL MARGARET, OLUFUNKE | | AYOTUNDE | 760 | ENE EDWIN, JAMES |
| 653 | DANIEL OLUFUNKE, ELIZABETH | 708 | EGBOCHUKU EDITH NJIDEKA | 761 | ENE ORIFIE, |
| 654 | DANIELS VICTORY, AGAMWONYI | 709 | EGBOWOROMO BENJAMIN, | 762 | ENEANYA HENRY, IZUCHUKWU |
| 655 | DANJUMA KAMORUDEEN, AJAO | | EYITOKUNBO | 763 | ENOBHARE AUGUSTINE, |
| 656 | DARA ABIDEMI, OWADAPO | 710 | EGBROKO SIMEON, OROMUNO | | OSAYOMWANBO |
| 657 | DARAMOLA ABAYOMI, SUNDAY | 711 | EGBU VICTOR, | 764 | ENTERPRISE TRUST INSURANCE |
| 658 | DARAMOLA BABATUNDE, | 712 | EGBUCHIE AMAKA, MAUREEN | | BROKERS LTD |
| 659 | DAVID SIMI, OLANIKE | 713 | EGBUNIKE UZOMA, & PATRICIA | 765 | ENWEZOR ROSE, NDIBULUM |
| 660 | DAVIES KOLAWOLE, CHRISTOPHER | | MR&MRS | | EGBUNIKE MRS |
| 661 | D-BEST ACHIEVERS SHAREHOLDERS | 714 | EGERUE ONYEMA, | 766 | ENYAMUKE UFUOMA, |
| | ASS | 715 | EGHO PETER, ISI | 767 | EPHRAIM ANIEFIOK, DANIEL |
| 662 | DEDICATED SHAREHOLDERS ASS OF | 716 | EGWU FELICIA, | 768 | EQUITY UNION LIMITED |
| | NIG | 717 | EGWUATU EDEBEATU, ROWLAND | 769 | EREGIE ELFREDA, |
| 663 | DEINDE CHINENYE, MIRIAN | 718 | EGWUATU GLORY, CHINNEDU | 770 | EREKOSIMA MPAKA, |
| 664 | DEJI-FALEYE EMILOLUFE, SHAUN | 719 | EGWUATU NGOZI, MARYROSE | 771 | ERINFOLAMI BOSERECALB, |
| 665 | DELANO OREOLUWA, | 720 | EHILAWA KINGSLEY, | | IJAODOLATIOLUWA |
| 666 | DEMUREN OLUTAYO ADEBANJO | 721 | EIMUNJEZE JOSEPH, ODIANOLEN | 772 | ERINFOLAMI OLOLADEBALOGUN, |
| 667 | DENNIS RAYMOND, | 722 | EJIOFOR EDMUND, GRACE [MR & MRS] | | GAFAR |
| 668 | DICKSON REUBEN, | 723 | EJIOGU AUGUSTINE, & NKECHI G (MR | 773 | ERINFOLAMI SALEMSON, |
| 669 | DIDAM POLYCARP | | & MRS) | | ADEMOLATEMILOLUWA |
| 670 | DIKEOGU RICHARD, UKACHUKWU | 724 | EKE CHIBUZOR, EMMANUEL | 774 | ERINLE KEHINDE, OLUGBEMILEKE |
| 671 | DIM PRINCE, CHINEDU | 725 | EKE OLA, CHIOMA | 775 | ERNEST JOHN&CO LTD - |
| 672 | DIM UCHECHUKWU, ANDERSON | 726 | EKE ROSELINE, NGOZI | 776 | ERUVBETINE OBOR, ENAEME |
| 673 | DIMOWO GABRIEL, | 727 | EKEGHE OGBONNAYA, NDUKA | 777 | ESAN THEOPHILUS, KOLAWOLE |
| 674 | DISU SHERIFAT, ADETOLA | 728 | EKEGHE OGBONNAYA, NDUKA AND | 778 | ESEAGWU EZEKIEL, CHIJOKE |
| 675 | DISU SURAJU, OLA | | EUNICE O | 779 | ESEDO RAPHAEL, |
| 676 | DIVERSEEDGE ENTERPRISES | 729 | EKEOBA CATHERINE, | 780 | ESEYIN PHILIP, ADEWALE |
| 677 | DODO DINSHIYA, DAMIAN | 730 | EKE-OKORO ISAAC, | 781 | ESEZOBOR OHIS, |
| 678 | DOMINION HEIGHTS SCHOOLS | 731 | EKO YELLOW PAGE VEN | 782 | ESTATE OF ALUKO-OLOKUN ISAAC, |
| 679 | DOSUMU MUYIDEEN, OLASUNKANMI | 732 | EKPEKI OMOWHARE, WILLIAM | 783 | ETEKCHAY EDITH, IFEANYICHUKWU |
| 680 | DUDU JOSEPH, OMAGBEMI | 733 | EKPENYONG INIABASI, SAMUEL | 784 | ETELA OWANATE, ASHFORD |
| 681 | DUPEX STATRITE VENTURES NIG. LTD. | 734 | EKPO LARRY, | 785 | ETOPPAUL ITIOLA, NIHINLOLAMIWA |
| 682 | DUROJAIYE ANTHONIA, OLAIDE | 735 | EKPO MICHAEL, EFFIOK | 786 | ETU NKOYO, OKON |
| 683 | DUROJAIYE OLUKEMI, OLABISI | 736 | EKPO STEPHEN, ELIZABETH | 787 | EVRO JOHNSON, EFE |
| 684 | DUROSIMI MOKIAM, TOLANI(ALHAJA) | 737 | EKWENU ALOYSIUS, CHUKWUMA | 788 | EWEBIYI OMOWUNMI, |
| 685 | EBEYIMBA IYAMBA, EKPO | 738 | ELAH OWOICHO, MICHAEL | 789 | EWURUM IKENNA, CHUKWUNENYE |
| 686 | EBENEZER EDNA, NIG LTD, - | 739 | ELEKEDE BABATUNDE, SULAY ENIOLA | 790 | EVANUKU PETER, ONOBRHIE JOHN |
| 687 | EBIEKPI ETIENE, PEARL | 740 | ELEZUA IKENNA, | 791 | EYENOWO NTAKIME, EZEKIEL |
| 688 | ECAD PROPERTIES LTD | 741 | ELIJAH JOSEPH, BONIFACE | 792 | EZE KENNETH, AZUBUIKE |
| 689 | ECHEFU EBERECHUKWU, FRANCIS | | IFEANYICHUKWU | 793 | EZEAGU CHIJOKE, VALENTINE |
| 690 | EDACHE MORGAN, ABOJE | 742 | ELNICK ENG CONSTRUCTION LTD | | (ALLEGED DECEASED. PHC NO. |
| 691 | EDACHE MORGAN, ABOJE | 743 | ELUDOYIN AKINOLA, | | 248L/2009) |
| 692 | EDAH JACKSON, ERINIEOERE | 744 | ELUSHADE IBIYINKA, OLUBUNMI | 794 | EZECHUKWU AUGUSTINE, NNAEMEKA |
| 693 | EDEH BENJAMIN, IKECHUKWU | 745 | ELYONS ASSET MANAGEMENT LIMITED | 795 | EZECHUKWU UGOCHUKWU, RAPHAEL |
| 694 | EDU OMAMOFE, EYINMISAN | 746 | EMAH PETER, BASSEY | 796 | EZEIBEKWE KENNETH, ELOCHUKWU |
| 695 | EDUN OLUGBEMI, OLUKAYODE | 747 | EMENUWA &, IJEOMA JAJA-WACHUKU | 797 | EZEIFE NKEIRU, |
| 696 | EDUN OLUYEMISI TITIOLOPE | 748 | EMENYI ABANG, EDET | 798 | EZEIGBO STELLA, ADAMA |
| 697 | EFAM MONDAY, EWERF | 749 | EMEZINA CHELSY, EKWUTOSI | 799 | EZENDIOKWERE BENJAMIN, |
| 698 | EFE MILLER, | 750 | EMI CAPITAL RESOURCES LTD- | 800 | EZENGIGE CHINEDU, JOSEPH |
| 699 | EFEGUOM ORIERO, | | DEPOSIT A/C | 801 | EZENWEANI ANGELA, NKECHI |
| 700 | EFEM ARIEL, DAMIETE | 751 | EMIOLA AUGUSTINE, JAIYEOLA | 802 | EZEUGUINE ANTHONY, EMEKA |
| 701 | EFEMENAH FESTUS, UMUKORO | 752 | EMIOWELE KELVIN, | 803 | EZIGBO CHIKE, KENNEDY |
| 702 | EFUNKOYA ADEKUNLE, | 753 | EMMANUEL ADELEKE, SOLOMON | 804 | EZILEANYI INNOCENT, CHIWETALU |
| 703 | EFUNTADE OLUWAFEMI, | 754 | EMMANUEL OCHEME, | 805 | EZUTAH LEKWA, NNENNAYA IGBO |
| 704 | EGBAI ALFRED, | 755 | EMMANUEL TIMOTHY, AYAN | 806 | FABSON EYITOPE, ELIZABETH |
| 705 | EGBAI ALFRED, ONOCHIE | 756 | EMMANUEL UCHECHUKWU, G | 807 | FADEHAN OMOLARA, OMOLAYO |
| | | 757 | EMOEKPERE VICTORIA, JOY | 808 | FADEYI NURUDEEN, TUNDE |

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| 809 | FADUNMOYE OYE, | 864 | GBADEBO-SODIMU FOLASADE, CHRISTIANA | 917 | IBOK FAITH, OKON |
| 810 | FAFUNWA-ONIKOYI IDIAT, OLABISI | 865 | GBADERO MICHAEL, KAYODE | 918 | IBRAHIM ABUBAKAR, GAYA |
| 811 | FAGBAYI RILWAN, OLARIBIGBE TEMITOPE | 866 | GBEGBAJE ELIZABETH, MEJEBI | 919 | IBRAHIM IBRAHIM, BUKAR |
| 812 | FAGBEMI MODUPE, EFUNGBEMI | 867 | GBOLABO AKINTUNDE, OLUSOLA | 920 | IBRAHIM LUKMON, ADISA |
| 813 | FAIRCOP INVESTMENT LIMITED | 868 | GEOFFERY ALOZIE, | 921 | IBRAHIM MUHIZ, ABIODUN |
| 814 | FAKIYESI AYOKANMI, OLUWASEUN | 869 | GEORGE FAUSAT, MOSUNMOLA | 922 | IBRAHIM RABI, ATU |
| 815 | FAKIYESI OLUSIJI | 870 | GIDADO OWOLABI, QUADRI | 923 | IDACHABA ACHENYO, |
| 816 | FALASINNU JOSEPH, EKUNDAYO | 871 | GIWA ISMAILA, OLALEKAN | 924 | IDAHOR BETTY, ENOTIENWONWAN |
| 817 | FALETI AYOMIDE, ADESANYA | 872 | GIWA LATEEF, ABIODUN | 925 | IDAHOSA ELLIS, ORHUE |
| 818 | FALETI AYOMIPOS, ADEPEJU | 873 | GIWA LATEEF, ABIODUN | 926 | IDEH PATIENCE, JEDET |
| 819 | FAMAKINWA TAYO, ZACHARIAH | 874 | GLOBAL ASSET MGT. LTD-TRADED-STOCK-A/C | 927 | IDIAHOSA FOXY, IGIQGBE |
| 820 | FAMUYON YUNUSA, AGBOOLA | 875 | GLOBAL MAXWEALTH LIMITED | 928 | IDISE FRIDAY, |
| 821 | FANIMOKUN MOGBONJUBOLA, | 876 | GOBTECH INVESTMENT LTD | 929 | IDISE MICHAEL, IGHOFEWO |
| 822 | FANIMOKUN OLAITAN, | 877 | GOLDEN LINKS VENTURES | 930 | IDO BENITA IDO |
| 823 | FARAMADE OYENIYI, | 878 | GOLDEN VICTORY PUBLISHERS LTD | 931 | IDOWU JACOB, OLAYIWOLA |
| 824 | FAROTIMI FISAYO, ESTHER | 879 | GOLDENITZ HELMUT, AND ANTONIA | 932 | IDOWU LADIPO, |
| 825 | FAROUN JOSHUA, OLUWASEGUN | 880 | GOLDUST INVESTMENT LIMITED | 933 | IDOWU MORAYO, OLABISI (MRS) |
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| 827 | FASANYA ABAYOMI, IFANIYI | 882 | GOSHENITE BUSINESS, CONCEPT | 935 | IDOWU-KUOLA AYODELE, OLUBUNMI |
| 828 | FASOTO GABRIEL, FOLUSO | 883 | GOYIT DAVID, LUKA | 936 | IDRIS MUSA, ISA |
| 829 | FASUBA ABOSEDE, VICTORIA | 884 | GRACE & MERCY CAPITAL LTD | 937 | IFEANAEME FRANCIS, |
| 830 | FASUNHAN BUKOLA, MARGARET | 885 | GRACE CAPITAL LIMITED | 938 | IFEANYI OKEY, FESTUS |
| 831 | FATEH UDOO, MAVIS | 886 | GRACE CAPITAL LTD | 939 | IFIDON IRIA, |
| 832 | FATOBI HENRY, FOLORUNSO | 887 | GRANDVIEW INVESTMENTS LIMITED | 940 | IGADO JOHN, OCHECHE |
| 833 | FATOBI IFEOLUWA, | 888 | HABEEB SHAKIRU, ALOWONLE O | 941 | IGBASANMI BUKOLA, AKINRINBIDO |
| 834 | FATOLA JOSEPH, OLUFUNMILADE | 889 | HABIBA BARYAT, BATURE | 942 | IGBASANMI DEBORAH, MOPENRE |
| 835 | FATONA ADEYINKA, AUGUSTINE | 890 | HABILA GIZETIYA, MABEL | 943 | IGBASANMI JOHN, OLATOMIDE |
| 836 | FATONA KARAMOT, FOLASHADE | 891 | HAILSHAM LOLO, | 944 | IGBASANMI JOHN, OLATOMIDE |
| 837 | FAVOUR OLUWATOSIN, CHARLES JOSEPH | 892 | HAMILTON ANJOLAOLUWA, JOHN-BOSCO | 945 | IGBIN YINKA, GBEMISOLA |
| 838 | FAWALE ADENIYI, | 893 | HAMILTON OLADAYO, NICHOLAS | 946 | IGBRUDE ESTHER, TSANG |
| 839 | FAYESE STEPHEN, OLATUNJI | 894 | HAMILTON RACHAEL, OLUFUNKE | 947 | IGE GABRIEL, OLORUNSOGO |
| 840 | FEMI ABIMBOLA, | 895 | HAMMAN-OBELS GHENEYOMA, KESIENA | 948 | IGHODALO MARK, OSAWENHENZE |
| 841 | FIRST CROWN, CONSULTING | 896 | HAMZA RIDHWAN, BOLADALE | 949 | IGHOREMUSE JOHNSON, OBORERHIRI |
| 842 | FIRST TRUSTES A/C OLATINWO FISAYO | 897 | HARIGOLD VENTURES LIMITED - | 950 | IGIEHON BRIDGET, OSARIEME |
| 843 | FLAGSHIP ASSET MANAGERS LTD - | 898 | HASSAN HAKEEM, ADEBAYO | 951 | IHEANACHO OGECHI, JULIET |
| 844 | FOLAMI & ASSOCIATES | 899 | HASSAN MORENIKE, | 952 | IHEANACHO STEPHEN, CHINONSO |
| 845 | FOLORUNSO OLUWAFOLAKEMI, | 900 | HASSAN MORENIKE, MOSEBOLATAN | 953 | IHEANACHOR KINGSLEY, CHINEME |
| 846 | FOMBA SUCCESS ENTERPRISES | 901 | HASSAN OLAMILEKAN, LUKMAN | 954 | IHEGBU CHIDIEBERE, MACLAWRENCE |
| 847 | FORTUNE 2015 LIMITED - | 902 | HASSAN OLAYEMI, & OLARONKE MR & MRS | 955 | IHEGWORO KATE, NNENA |
| 848 | FOWOWE MICHAEL, OLASUPO ABIOLA | 903 | HASSAN UMAR, ALHAJI | 956 | IHENACHO CHIOMA, BDIGDET NGOZI BLESSING |
| 849 | FRACTIONAL A/C (RECONSTRUCTION) - | 904 | HAUWA TITI, MUSA | 957 | IJABADENIYI OLUWATOSIN, |
| 850 | FRANCIS OLAMIDE, LOLA ABOSEDE | 905 | HEADMAN INIE, FELIX | 958 | IKANADE-AGBA ISOMOFA, NAOMI |
| 851 | FREGENE VICTOR, ORITSEWEYINMI | 906 | HELMS LIMITED | 959 | IKANADE-AGBA OSHIOKE, NATHANIEL |
| 852 | GABRIEL ISREAL, UGBEDE | 907 | HERITAGE LINKS LIMITED - | 960 | IKEDIASHI EZINWA, RITA |
| 853 | GANIU SEFIAT, ABOLORE | 908 | HESKY SOLAR SERVICES | 961 | IKENZE EBUNOLUWA, CHINELO |
| 854 | GANIYU KAZEEM, KUNLE | 909 | IBANGA BARRY, UBONG | 962 | IKHELOWA MOHAMMED, OMOLHUDU |
| 855 | GANZALLO VICTOR, | 910 | IBE LEO, | 963 | IKIROMA TONYE, H. |
| 856 | GARA MOSES, KOLO | 911 | IBEZIM AKACHUKWU, | 964 | IKOKU ALVAN, ENYINNAYA |
| 857 | GARA NABIL, DAVID | 912 | IBIDAPO MATTEW, OLANIRAN | 965 | IKPEKAOGU CHIEMELA, NINETTA |
| 858 | GARBA KOKHAT, AARON | 913 | IBIKUNLE ITUNNU, | 966 | IKPONG SEBASTIAN, UKO |
| 859 | GARBA SORONDINKI, NURADDEN | 914 | IBIKUNLE OYERINDE, SIMEON | 967 | IKUBOLAJE GBENGA, AMOS |
| 860 | GARUBA SOBUR, ABIODUN | 915 | IBIROGBA KOLAWOLE, | 968 | ILEOGBEN CHARLES, IMEVBOR |
| 861 | GBADAMOSI AHMMED, AKANDE | 916 | IBITOYE FLORENCE, OLUWATOYIN | 969 | ILESANMI EZEKIEL, BABALOLA |
| 862 | GBADEBO MICHAEL, OLASEHINDE | | | 970 | ILODUBA NONSO, GERALD |
| 863 | GBADEBO OLATOKUNBO, | | | 971 | ILONO THADDEUS, NDUDI |
| | | | | 972 | IMADOJEMU PERKINS, OLUMESE |
| | | | | 973 | IMADU ESSANG, |

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| 974 | IMANZENOBÉ ANTHONY, | 1030 | JINJIRI MAHMUD, Y. | 1084 | KOSENÍ MOLA, PRINCE OLUMAFIN |
| 975 | IMOHI IBRAHIM, (MR) | 1031 | JIVRAJANI SHAILESH, | 1085 | KOSISO NONSO, OKPALLA |
| 976 | INEGBEDION THADDEUS, EGBIREGBONLEN | 1032 | JOANA IGBEDION, | 1086 | KOTUN AZEEZAT, MOYOSOLA |
| 977 | INEH FREDRICK, | 1033 | JODA OLUWAKEMI, AFOLAKE | 1087 | KREUGER GLOBAL, RESOURCES LTD |
| 978 | INVESTMENTS COMBINATIONS LTD | 1034 | JOHN AKINOLA, FEMI | 1088 | KUDAIŠI AFOLABI, IBRAHIM |
| 979 | INYANG VICTOR, | 1035 | JOHN CHIMAOBI, ANTHONY | 1089 | KUDAIŠI MOBOLAJI, SULAIMON |
| 980 | I-ONE E-PORTFOLIO A/C - 006 | 1036 | JOHN MFOMABASI, FAVOUR | 1090 | KUDAIŠI MOJISOLA, HABEBAT |
| 981 | I-ONE E-PORTFOLIO A/C - 015 | 1037 | JOHN ZIRA, Q | 1091 | KUFORÍJI OLUBI DORCAS BOLAJOKO AYODELE |
| 982 | I-ONE E-PORTFOLIO A/C - 064 | 1038 | JOHNSON ADEOLA, | 1092 | KULEPA AKEEM, ADEWALE |
| 983 | I-ONE E-PORTFOLIO AC - 134 | 1039 | JOHNSON OGORCHUKWU, OBI | 1093 | KUPOLUYI SALEWA, VICTORIA |
| 984 | IRAQYAH BENJAMIN, | 1040 | JOHNSON OLUWAFEMI, | 1094 | KUPONIYI OLUMIDE, OLATOKUNBO |
| 985 | IRORO WALTER, OROBOSA | 1041 | JOHNSON OLUWASEUN, | 1095 | KUYE ADEBOWALE, EZEKIEL |
| 986 | ISAAC FIBERESIMARI, EDWARD | 1042 | JOHNSON YEWANDE, | 1096 | LADEJOBI ADENRELE BABATUNDE |
| 987 | ISAIÁH EMEKA, PHILIP | 1043 | JOKTAN MATHEW, KONGORO | 1097 | LAIYENBI KARIMO, MOPELOLA O |
| 988 | ISAIÁH PRINCE, JOSHUA | 1044 | JONAH SILAS, | 1098 | LAIYENBI KASSIM, ADEWALE |
| 989 | ISAIÁH ROSELINE, NGOZI | 1045 | JOODA AYINDE, SURAJU | 1099 | LALA SAMUEL, ADEDIMEJI |
| 990 | ISIAKA AZEEZ, OLAMILEKAN | 1046 | JOSEPH ABIMIKU, AGUM | 1100 | LAMKHADE KAMAL, BHIVSEN |
| 991 | ISIMAH HILLARY, | 1047 | JOSEPH IFEOLUWA, SAMUEL | 1101 | LANIYAN JOS, |
| 992 | ISODJE EMONEFE, | 1048 | JOSEPH OLORUNWA, SAMUEL | 1102 | LARAIYETAN OLUSEGUN, HENRY |
| 993 | ISOKARIARI TEINYE, VINCENT | 1049 | JOSEPH PRIVELAR, TOCHUKWU | 1103 | LASAKI OLUWASEYI, |
| 994 | ISSA ABIODUN, AHMED | 1050 | JULI-CHES INVESTMENT LIMITED - | 1104 | LASOJU ABIKE, MARY |
| 995 | IWAJOMO OLUSEGUN, OMOTAYO | 1051 | JULISAM ENTERPRISES | 1105 | LASOJU AGNES, MODUPE |
| 996 | IWEGBUE IGNATIUS, EFAMEFUNE | 1052 | JUMBO TAMUNOIBI, THEOPHILUS EBENEZER | 1106 | LASOJU OLAKUNLE, OLADIPO |
| 997 | IWENEKHAI GODSTIME, OSIMHETHA | 1053 | JUNAID OLUWAKAYODE, SEGUN | 1107 | LATEEF RIDWAN, ADEGOKE |
| 998 | IWU ELIZABETH, ADA | 1054 | JUSTIN CHRISTIAN, AND NWANNEKA | 1108 | LATINWO ADEMOLA, |
| 999 | IWU GABRIEL, CHINEYE | 1055 | JUWE HELEN, INEH | 1109 | LAWAL ADEDOYIN, ADETOUN |
| 1000 | IWUEKE BEN, CHIBUZO | 1056 | KADIRI ABAYOMI, SHEWU | 1110 | LAWAL ADEWALE, OLAJIDE |
| 1001 | IYAMU IRENE, | 1057 | KALU CHUKWUNONSO, | 1111 | LAWAL ADEYEMI, OLUGBENGA |
| 1002 | IZEVBKHAÍ ERAGBAÍ, | 1058 | KALU JAMES, UWAGWU EZERA | 1112 | LAWAL AKANNI, MUKAILA |
| 1003 | IZUAKOR KINGSLEY, NNAMDI | 1059 | KALU NNANNA, ONWUCHEKWA | 1113 | LAWAL BABATUNDE, ISIAKA |
| 1004 | IZUNOBI LUCY, | 1060 | KAMORUDEEN AZEEZAT, ABISOLA AJOKÉ | 1114 | LAWAL BADIRAT, OLUKEMI |
| 1005 | J.A. DINA INVESTMENTS LIMITED | 1061 | KAMSON KEHINDE, | 1115 | LAWAL FAROUK, OLAMIDE |
| 1006 | JACOB TUNDE, OSHIBOWALE | 1062 | KAREEM SULAIMON, OLATUNJI | 1116 | LAWAL MOHAMMAD, MASANAWA |
| 1007 | JAGUN OLANIKE, ADETOKUNBO | 1063 | KARIBI BRIGGS, PRISCA | 1117 | LAWAL MUBARAK, OPEYEMI MAYOWA |
| 1008 | JAGUNNA MONSURAT., T | 1064 | KARUNWI OYINKANSOLA, | 1118 | LAWAL MUFUTAU, ASHERU |
| 1009 | JAIYEOLA OSARETIN, EARNESTINA | 1065 | KARUNWI O.O. (ITF KARUNWI ADELUOLA) | 1119 | LAWAL OLANIYI, KAZEEM |
| 1010 | JAÍI BABATUNDE, RAHMAN | 1066 | KASSIM ABDUL, KADIR | 1120 | LAWAL OLAYEMI, BASIRAT |
| 1011 | JAÍI SANUSI, | 1067 | KAYODE ADEDOYIN, | 1121 | LAWAL OLAYINKA, AKINNIRAN |
| 1012 | JATAU ISA, | 1068 | KAYODE SUNDAY, GBADEGESIN | 1122 | LAWAL OLUWAKAYODE OLUWAFEMI |
| 1013 | JEGEDE OLANIYI, AYODEJI | 1069 | KAZEEM RUKAYAT, OYINKANSOLA | 1123 | LAWAL OLUWASEUN, ADESINA |
| 1014 | JEGEDE OLORUNFEMI, IFEANYI | 1070 | KAZEEM-ABIMBOLA SHERIFAT, OLANREWAJU | 1124 | LAWANI BABAÍDE, AYOBAMI |
| 1015 | JEJELOYE OLUBUKOLA, | 1071 | KAZIE OGBONNAYA, MMAJU | 1125 | LAWOYIN LOKALE, ABAYOMI |
| 1016 | JEKAMI OPEOLUWA, OLUFEMI | 1072 | KEFFI STREET MGT LTD CLIENT ACCT | 1126 | LAWSON DAKRO, LAWSON |
| 1017 | JEMILOHUN PETER, OLAYINKA | 1073 | KEHINDE RICHARD GBOLADE BOSEDE | 1127 | LAWUYI JONATHAN BABATUNDE, |
| 1018 | JEREMIAH SOLOMON, EFIONAYI | 1074 | KENTEBE JOSEPHINE, BIERIDE | 1128 | LAYODE NATHAN, ADETUNJI |
| 1019 | JIBRO VICTOR, ABRAK | 1075 | KESHINRO CHARLES, OLUFEMI | 1129 | LAYONU ADEDAMOLA, OLADAPO |
| 1020 | JIBRO VICTOR, ABRAK | 1076 | KINGSLEY ALOAYE, OGIRRI | 1130 | LAYONU OLADUNMOMI, OYENIKE |
| 1021 | JIBURU EZINNE, MMASINACHI | 1077 | KINOSHI OLUWASEYI, KAYODE | 1131 | LEKKAR ASSETS AND RESOURCES LIMITED |
| 1022 | JIDE LAWANI, | 1078 | KOFI-SENAYA ALERO, | 1132 | LEMON BARIKUMA, KADILOBARI |
| 1023 | JIMOH OLUWATOSIN, HAFIZ | 1079 | KOLA-TAIWO MOFINYINFOLUWA, OLUWAKAMIYE | 1133 | LEWIS OLUWANINSOLA, MARTINA |
| 1024 | JIMOH RASHEEDAT, ADUNNI | 1080 | KOLA-TAIWO MOLABO, OLUBUSAYO | 1134 | LIGALI OLUSHOLA, TAJUDEEN |
| 1025 | JIMOH RISIKAT, ADEBUKOLA | 1081 | KOMOLAFE ABIMBOLA, ADETOKUNBO | 1135 | LIJOFI RACHEAL, DAMILOLA |
| 1026 | JIMOH-KUKU ISMAIL, OLANIRAN | 1082 | KOMOLAFE MICHAEL, SEGUN | 1136 | LIMESHARE INVESTMENT LTD |
| 1027 | JINADU ABIODUN, (WEB PORTAL) | 1083 | KOMOLAFE OLUSEGUN, M | 1137 | LIYIDE AJIBOLA, |
| 1028 | JINADU LAMIDI, OLANIRAN | | | 1138 | MABOREJE FIYINFOLUWA, ADORA |
| 1029 | JINADU SAMUSIDEEN, SEGUN MOBOLAJI | | | 1139 | MACAULAY KAREEM, ABIODUN |

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| 1140 | MADAGUA ANTHONY, ABODUNRIN | 1193 | MORAKINYO OLALEKAN, AKINGBOYE | 1249 | NWACHUKWU GODWIN, |
| 1141 | MADU GREG, OBINNA | 1194 | MOSES OLUKUNLE, KOLAWOLE | 1250 | NWAGBOM CONSTANTINA, |
| 1142 | MADUBUEZE CASMIR, SUNDAY | 1195 | MOSHOD ISIAKA, TUNDE | | ONYEKACHI |
| 1143 | MADUEKWE ONYEKACHI, VIRGINIA | 1196 | MOT OLAYIWOLA, TOBUN | 1251 | NWAKA WILSON, AFAMEFUNA |
| 1144 | MADUFORO GOLDEN, CLEMENT | 1197 | MOTOLATOB NIG. LIMITED | 1252 | NWALOZIE PETER, IKECHUKWU |
| 1145 | MAGAJI MOHAMMED, HAUWA | 1198 | MPAMAUGO EDITH, NWANWEREUCHE | 1253 | NWANGWU UGOCHUKWU, SAMUEL |
| 1146 | MAJAAGUN IYABO, MUIBAT | 1199 | MPAMAUGO SAMUEL, CHINENYE | 1254 | NWANKWO BENETH, |
| 1147 | MAJEKODUNMI DANIEL, OLUFUNMILAYO | 1200 | MRAKPOR ETUVIERE, OTONTE | 1255 | NWANKWO OGBONNAYA, |
| 1148 | MAJEKODUNMI OLABISI, MOROLAYO | 1201 | MSHELIA ASURA, MUAZU | 1256 | NWAOCHI ANTHONY, IFEANYI |
| 1149 | MAKANJUOLA OLADAYO, ABDUL YEKINI | 1202 | MUDASHIRU USMAN, AKANBI | 1257 | NWAOHA CHINONYEREM, |
| 1150 | MAKE ME BEAUTY PLACE LTD | 1203 | MUIBI ADETOKUNBO, MUSTAPHA | 1258 | NWEJE ESTHER, EZINNE |
| 1151 | MAKINDE FOLASHADE, ADETORERA | 1204 | MUOH FLORENCE, ELIZABETH | 1259 | NWEKE JUDE, OBIORA |
| 1152 | MAKINDE TIMOTHY, FOLORUNSO | 1205 | MURRAY-BRUCE ANDREW, NATHANIEL | 1260 | NWEKE VICTOR, NNAMDI |
| 1153 | MAKU OLUSEYE, OLUGBEMIGA | 1206 | MURRAY-BRUCE LOUISE, ANTOINETTE | 1261 | NWEZE GODSPOWER, IKECHUKWU |
| 1154 | MALOMO FLORENCE, IDOWU FOLASHADE | 1207 | MURRAY-BRUCE MICHELLE, LINDA | 1262 | NWIGWE PASCHAL, CHUKWUNYERE |
| 1155 | MAMORA OLANLESI, | 1208 | MUSA GANIYU | 1263 | NWOBI EMMANUEL, UGOCHUKWU |
| 1156 | MARTINS CHIDY, LASBREY | 1209 | MUSA ILIYASU, ISAH | 1264 | NWOBOSHI ABISOLA, ASANI |
| 1157 | MARTINS HAKEEM, ABIOLA | 1210 | MUSA MOHAMMED, BISHIR | 1265 | NWOGBO CHIJIJOKE, IFEANYI |
| 1158 | MATTHEW COKER, | 1211 | MUSA MOMOH, SANI | 1266 | NWOGU PRECIOUS, ONYEDIKACHI |
| 1159 | MATTHEW DANJUMA, TSADO | 1212 | MUSA MOMOH, SANI | 1267 | NWOKE KAMSIYUCHUKWU |
| 1160 | MATTHEW SOKOWONCIN, JOSEPH | 1213 | MUSA-ELAKAMA OLUWAFUNMIKE, MONSURAT | 1268 | NWOKO EDWIN, ONUWA CHIKWEKWE |
| 1161 | MATULUKO REBECCA, OPEYEMI | 1214 | MUSTAPHA ADEWUNMI, | 1269 | NWOKO JOY, AJUMA |
| 1162 | MBAH GABRIEL, UCHECHUKWU | 1215 | MUSTAPHA SAMSIDEEN, OLAMIDE | 1270 | NWOKOLO GOODNESS, |
| 1163 | MBAHOTU BARTHOLOME, | 1216 | MUSTAPHA ZAINAB, AJOKI | 1271 | NWOSU ABATAM, C. |
| 1164 | MBAM UCHENNA, FABIAN | 1217 | NANSHAP ESTHER, | 1272 | NWOSU CHIKA, VICTORIA |
| 1165 | MBANUGO BEN, NWABUNIKE | 1218 | NANSHAP STEPHEN, RICHARD | 1273 | NWOSU CHRISTIAN, |
| 1166 | MBANUGO, ADAOBI, NKIRUKA | 1219 | NASIR SAHEED, BABATUNDE | 1274 | NWOSU FESTUS, EYIUCHE |
| 1167 | MBASOH WALTER, MMADUABUCHUKWU | 1220 | NATHAN EJIKE, JOSIAH EJERE | 1275 | NWOSU MERCY, NWOMIKO |
| 1168 | MEADOWS JIDEOLUWA, BABAJIDE | 1221 | NDAJI GODFREY, IHEANYI CHUKWU | 1276 | NWOSU OKEOMA, EMEKA |
| 1169 | MEDOR PATIENCE, OBIAGHELI | 1222 | NDIDI EMMANUEL, CHIEME | 1277 | NWOTAM JENNIFER, CHINENYE |
| 1170 | MEGBOPE TOLULOPE, | 1223 | NDUKA CHUKWUDI, | 1278 | NZEKWE IFEYINWA, FLORENCE |
| 1171 | MELODI OLAMITIMBO, GABRIEL | 1224 | NDUKWE GODWIN, CHIBUEZE | 1279 | NZERIBE GERALDINE, UCHECHUKWU |
| 1172 | MEMBERE-OTAJI TONYE, LLOYD | 1225 | NEM INSURANCE PLC | 1280 | OBA NWAKAEGO, AGATHA |
| 1173 | MENSAH SIMON, PETER | 1226 | NEW WINE INVESTMENT LIMITED | 1281 | OBADIARU SHEM, OSAWEMWENZE |
| 1174 | MGBACHI LIVINUS, CHIBUZO | 1227 | NEXT POINT LIMITED | 1282 | OBAFEMI OLAWALE, |
| 1175 | MGBEAHURU PETER, ENYEREIBE EMMA | 1228 | NEXTPPOINT LIMITED - | 1283 | OBARINDE ISAAC, OBATOSHO |
| 1176 | MGBEMENA IKE, EMMA ROBINSON | 1229 | NGENE IJEOMA, CHARITY | 1284 | OBASA OLATUNDE, STEPHEN |
| 1177 | MITE TO MIGHT LIMITED BY GUARANTEE | 1230 | NGENE IKECHUKWU, CHRISTOPHER | 1285 | OBASEKI EDOSA, BENJAMIN |
| 1178 | MODIBBO ABDULRAHMAN, YUSUF | 1231 | NGEREM DANIEL, | 1286 | OBASI GIBSON, OKEZIE |
| 1179 | MODIBBO AHMAD, YUSUF | 1232 | NIG SOCIETY OF CHEMICAL ENGINEERS | 1287 | OBATAYO JOHN, OLUWAFEMI |
| 1180 | MODIBBO AISHA, YUSUF | 1233 | NJOKANMA CHIGBAMUME, KENECHUKWU | 1288 | OBBA JUDITH, |
| 1181 | MODIBBO AMINA, YUSUF | 1234 | NJOKU CHRISTIAN, CHINONYEREM | 1289 | OBI CHITOM, CLARE |
| 1182 | MOGHALU KINGSLEY, BOSAH CHIEDU | 1235 | NJOKU GABRIEL, | 1290 | OBI CHUKWUEMEKA, SHADRACK |
| 1183 | MOHAMMED HAFIZ, USMAN | 1236 | NNADOZIE CHIDI, AFAMEFUNA | 1291 | OBI IFEYINWA, JOSEPHINE |
| 1184 | MOHAMMED KABIR, ALIYU | 1237 | NNAEBUE ANTONIA, | 1292 | OBI MICHAEL, |
| 1185 | MOHAMMED OLANREWAJU, YUSUF | 1238 | NNAEBUE CHIBUZOR, | 1293 | OBI PAUL, CHUKWUMA |
| 1186 | MOLADE DAN, OLUWAFEMI CHOSEN | 1239 | NNAMDI CHARLES, OKORO | 1294 | OBI RAPHAEL CHINEDU |
| 1187 | MOMODU OSIRIAME, | 1240 | NNANTA JESSICA, C. | 1295 | OBIDEYI EFUNYEMI, OLATUNDE |
| 1188 | MONDAY CHINENYE, KELECHI | 1241 | NNANTA MOSES, IHEANACHO | 1296 | OBIDIEGWU OGECHUKWU, FRANCISCA |
| 1189 | MONEKE GABRIEL, OKOYE | 1242 | NORNAH-AWOH UYEH-IJEH, | 1297 | OBIDIKE KEN-PAUL, |
| 1190 | MONINA MATHIAS, AKPOVETA | 1243 | NOSIRU FEMI, MOSHOOD | 1298 | OBIKA IK, HENRY |
| 1191 | MONYE ANTHONY, BIACHI | 1244 | NUEL DELLY IND. & SER. LTD. | 1299 | OBIGBOLU ANTHONY, OBIAGWUNCHA |
| 1192 | MOORE ABDUL, SALAMI | 1245 | NUMEK ENGINEERING LTD | 1300 | OBIORAH EMMANUEL, T |
| | | 1246 | NURUDEEN OLUSEGUN, OYELEYE | 1301 | OBOBOR RAPHAEL, |
| | | 1247 | NWABUGHOGU BRIGHT, | 1302 | OBOH KINGSLEY, OREDIA |
| | | 1248 | NWABUIKWU SUNDAY, JOSEPH | 1303 | OBOLI PAUL, CHIDU |
| | | | | 1304 | OBOT OTOBONG, MFON |

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| 1305 | OBUNINTA HELEN, | 1359 | ODUWOLE OLADAYO, | 1416 | OGUNWUSI ADETUNJI, |
| 1306 | OBUREBU CHRISTIANA, OYIZA | 1360 | ODUYOYE OLUMUYIWA, ADEBISI | 1417 | OGWUCHE SUNDAY, ALEX RAPHAEL |
| 1307 | ODEBIYI ANTHONY, ADENIYI | 1361 | OFFORNEJELU PATRICK, AMAELO | 1418 | OGWURUMBA AUGUSTINE, |
| 1308 | ODEJAYI ADEOLU, IBITAYO | 1362 | OFIA IFEANYICHUKWU, JUDE | 1419 | OHADOMERE OSINACHI, EMMANUEL |
| 1309 | ODEKOLA KAZEEM, ATANDA | 1363 | OFOMATA VINCENT, ONWURAH | 1420 | OHADOMERE OSINACHI, EMMANUEL |
| 1310 | ODEKUNLE ANUOLUWAPO, CORNELIUS | 1364 | OFOR GIDEON, UCHENNA OKORIE | 1421 | OHAERI KENNETH, UCHE |
| 1311 | ODEKUNLE JESUJUWON, OLUWASEGUN | 1365 | OGBARA NURUDEEN, | 1422 | OHAERI ODINAKA, STANLEY |
| 1312 | ODEKUNLE SERIFATU, IYABODE | 1366 | OGBECHIE NNEKA, CHUKWUWETE | 1423 | OHAEKWU CHRISTIAN, ELELIA |
| 1313 | ODEKUNLE TUNDE, SAIDI | 1367 | OGBECHIE ONYEMA, OBELEKE | 1424 | OHIAERI ADANNA, IVY |
| 1314 | ODELANA AFOLAKE/CO-LINK INVT MGT.CO. LTD | 1368 | OGBEMUDIA ALFRED, OGHOGHO | 1425 | OHO INVESTMENTS LIMITED |
| 1315 | ODESANYA MONSURU, OLAJIDE | 1369 | OGBETA EBARUMEN, MARY | 1426 | OHWOVORIOLE AKPIFO, ONOME |
| 1316 | ODESANYA ELIZABETH TITILAYO | 1370 | OGBODO IFEANYICHUKWU, MBA | 1427 | OHWOVORIOLE DOHWODESE, OGHENERUME |
| 1317 | ODESEYE TAOFECK, OLUFEMI | 1371 | OGBOLE LINDA, | 1428 | OJABANJO ADELEKE, & ALERO |
| 1318 | ODETORO ROFIKAT, ADEBUKONLA(NEE AINA) | 1372 | OGBU EMMANUEL, | 1429 | OJEH ISIOMA, AUGUSTINA |
| 1319 | ODEYEMI ABIMBOLA, TOLULOPE | 1373 | OGBUCHI ENYINNA, | 1430 | OJELABI ISAAC, OLASUNKANMI |
| 1320 | ODEYEMI OMOTAYO, OLADOSU | 1374 | OGBUOZOB TOCHUKWU, STEPHEN | 1431 | OJELABI OLUSEGUN, DAVID |
| 1321 | ODIA EROMOSELE, BENEDICT (DR) | 1375 | OGEDGE ESEOGHENE, FIONA | 1432 | OJEWUMI KEHINDE, & MARVEL |
| 1322 | ODIGIE OSBORNE, OSEREME | 1376 | OGIAGA OSIREGBEME, | 1433 | OJIEKHU DU ANDY, IMOBHIO |
| 1323 | ODIGIE STANLEY, | 1377 | OGINNI TAIWO, OLAKUNLE | 1434 | OJIELO CHIZOBA, HENRY |
| 1324 | ODOGUN OLUBUNMI, V | 1378 | OGOGO JONATHAN, CHINEDU | 1435 | OJO ADEMOLA, ABIODUN |
| 1325 | ODOHO ANTHONY, OKEY | 1379 | OGU PASCHAL, NWABUEZE | 1436 | OJO OLUWAJIMISOLA, ISABELLE |
| 1326 | ODORO JOY, FRANCIS | 1380 | OGU PHILOMENA, UDODIRI | 1437 | OJO TEMITOPE, SARAH |
| 1327 | ODUBAYO ADEKUNLE, O. | 1381 | OGUEJIOFOR IKECHUKWU, IKEMEFUNA | 1438 | OJOBO ADELAJA, KAMORU |
| 1328 | ODUFOWOKAN ABIDEMI, ADEBUKOLA | 1382 | OGUH CHUKWU, EMEKA | 1439 | OJOH CHRISTIAN, NWAOFEH |
| 1329 | ODUFUWA ISAIAH, SUNKANMI | 1383 | OGUIKE-OLERU FABIAN, NNAMDI | 1440 | OJOSIPE ADEDAYO, RAZAK |
| 1330 | ODUGA HAKEEM, ARIYO | 1384 | OGUJIUBA OKECHUKWU, MICHAEL | 1441 | OJUKOTOLA RAHAMON, OLUWOLE |
| 1331 | ODUKALE ABIMBOLA, ADEBOYE | 1385 | OGUNBANJO ADETAYO OLUSESAN | 1442 | OJUKWU OBINNA, |
| 1332 | ODUNAIYA ADEBOLU, TAIWO | 1386 | OGUNDAIRO MOBOLAJI, ABIDEMI | 1443 | OJUOLAPE AFEEZ, OLUWATOYIN |
| 1333 | ODUNAIYA OMOYOSOLA, | 1387 | OGUNDEJI MOSES, AYODELE | 1444 | OJURAYO KHAFAYAT, OLUREMI |
| 1334 | ODUNAYO OMOTAYO, ADEBAYO | 1388 | OGUNDIPE ABIODUN, JOHNSON | 1445 | OKAFOR EMMANUEL, NKWACHUKWU |
| 1335 | ODUNAYO TEMITOPE, TITILOPE | 1389 | OGUNDIPE OYEDOYIN, | 1446 | OKAFOR EMMANUEL, NKWACHUKWU MR & MRS |
| 1336 | ODUNLAMI IDOWU, | 1390 | OGUNDIYAN OLATUNJI, OLUWATOSIN | 1447 | OKAFOR OKECHUKWU, ISAIAH |
| 1337 | ODUNMBAKU CHARLES, OLUJIDE | 1391 | OGUNDOKUN OLUWAFUNMILAYO, | 1448 | OKAFOR OKECHUKWU, ISAIAH |
| 1338 | ODUNSI EMMANUEL, ADETOKUNBO | 1392 | OGUNFEYITIMI OLAOLUWA, | 1449 | OKAFOR OKWUCHUKWU, KENNETH |
| 1339 | ODUNSI TOLULOPE, JOSHUA | 1393 | OGUNGBE OLUFEMI, | 1450 | OKAFOR OYEHA, PAUL |
| 1340 | ODUNTAN ADEOLA, OLUWOLE | 1394 | OGUNJI OLUFISAYO, OLUWOLE | 1451 | OKAFOR RUTH, ESOHE |
| 1341 | ODUNTAN AZEEZAT, ADESEWA (MISS) | 1395 | OGUNLANA MUSIBAU, OLULAJA | 1452 | OKAKA MIKE, MBANEFO CHIEDU |
| 1342 | ODUNTAN MUIBI-ISHOLA, | 1396 | OGUNLEYE OLANREWAJU, OLUKAYODE | 1453 | OKANLAWON ABIODUN OLUFEMI |
| 1343 | ODUNTAN OMOTAYO, MORENIKE | 1397 | OGUNLEYE OLORUNFEMI, | 1454 | OKARO NNEKA, UZOAMAKA |
| 1344 | ODUNUGA MOFOLUSO, OMOLARA | 1398 | OGUNLEYE RANTIMI, BABAPELUMI | 1455 | OKE EZEKIEL, OLUKUNLE |
| 1345 | ODUNUGA SAMIAT, ADEBANKE | 1399 | OGUNLEYE TEJUMADE, | 1456 | OKEBIODUN OLAOLUWA, EZEKIEL |
| 1346 | ODUOLA ADEMOLA, ABIDEMI | 1400 | OGUNMUYIWA A, DAVID | 1457 | OKECHUKWU ARINZE, BENEDICT |
| 1347 | ODUOLA SAMSON, OLUWASEGUN | 1401 | OGUNNAIKE BABATUNDE, ADEBANJO | 1458 | OKECHUKWU IFEANYI, CHRISTIAN |
| 1348 | ODURONBI PEACE, ESTHER | 1402 | OGUNNOWO JULIUS, OLAIWOLA | 1459 | OKEGBOLA SULAIMON, OKEDOKUN |
| 1349 | ODUSANYA ADEOLA, ELIZABETH | 1403 | OGUNNOWO OLUYEMISI, WEMIMO | 1460 | OKEKE BASIL, ONYEACHONAM |
| 1350 | ODUSANYA OPE, ANIKE | 1404 | OGUNNOWO SUNDAY, OLUWATOPE | 1461 | OKEKE CHINENYE, ADAKU |
| 1351 | ODUSANYA OYINDAMOLA, ANUOLUWA | 1405 | OGUNNUBI BOLANLE, EMMANUEL | 1462 | OKEKE CHINWE, CHIKAODILI |
| 1352 | ODUSINA OLUWASEGUN, IBUKUNOLUWA | 1406 | OGUNOYE PRISCILLA, OLUWATOBI | 1463 | OKEKE CHISOM, ODIDIKA |
| 1353 | ODUSOLA GANIYU, ALADE | 1407 | OGUNOYE PRISCILLA, OLUWATOBI | 1464 | OKEKE DEBORAH, CHIDINMA |
| 1354 | ODUSOTE ADETOLA, | 1408 | OGUNSAMI AYODELE, ADEWALE | 1465 | OKEKE EMMANUEL, EBUKA |
| 1355 | ODUSOTE OLATUNBOSUN, ANIKE | 1409 | OGUNSANWO OLUWIDE, DADA | 1466 | OKEKE EMMANUELA, CHINAZO |
| 1356 | ODUSOTE OLUWOLE, ADEDOTUN | 1410 | OGUNSEYE DAMILOLA, TEMITOPE | 1467 | OKEKE FRANCES, UBANAGU |
| 1357 | ODUTAYO ADEMAYOWA, OMOTOLA | 1411 | OGUNTOYE OLUWATOPE, LAWRENCE | 1468 | OKEKE IKECHUKWU, ERNEST |
| 1358 | ODUWOLE BAYO, | 1412 | OGUNTUNWASE BAMIDELE, ABIODUN | 1469 | OKEKE IKECHUKWU, OBIAJULU |
| | | 1413 | OGUNTUYI OLUSEGUN, BAMIDELE | 1470 | OKEKE ISAAC, CHUKWUEBUKA |
| | | 1414 | OGUNWALE BUKUNMI, BENJAMIN | 1471 | OKEKE JUDE, MADUABUCHI |
| | | 1415 | OGUNWUSI ADEDAPO, KOLAWOLE | 1472 | OKEKE NJERITA, OGADIMMA |

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| 1473 | OKEKE SABINA, NKEIRUKA | 1531 | OKUNROUNMU OLAJIDE, | 1582 | OLATEJU OLAYEMI, MUTIAT |
| 1474 | OKEKE SAMUEL, CHUKWUEMEKA | 1532 | OKUNS GLOBAL INVEST.CORP.LTD | 1583 | OLATUNDE JOHN, ABIODUN |
| 1475 | OKEKE ULOAKU, | 1533 | OKUSADA OLUFEMI, OLUMIDE | 1584 | OLATUNJI BOLANLE, SEGUN |
| 1476 | OKEKE-OJIUDU CHIEMEZIE, | 1534 | OKWUOFU GABRIEL, AZUBIKE | 1585 | OLATUNJI MATTHEW, OLAJIDE |
| 1477 | OKELEYE ADENIKE, ELIZABETH | 1535 | OLA EDWARD, OLAITAN | 1586 | OLATUNJI TITILAYO, OLUWASEUN |
| 1478 | OKENWA EBUKA, SAMUEL | 1536 | OLABANJI MICHEAL, ARIYO | 1587 | OLAWALE OLADAPO, ISAAC |
| 1479 | OKEOWO BABAJIDE, GEORGE | 1537 | OLABODE OLUSOLA, | 1588 | OLAWALE OLASUPO, IDOWU |
| 1480 | OKEOWO DANIEL, OWOYALE | 1538 | OLADAPO DIXON, TUNDE | 1589 | OLAWALE TOLUPOPE, ESTHER |
| 1481 | OKEOWO MUFUTAU, | 1539 | OLADEJO BABATUNDE, & TITILOPE | 1590 | OLAWOYE ADESHIBOKAN, IYABO |
| 1482 | OKEREKE AUGUSTINE, | 1540 | OLADEJO DUROSINMI, LUKMAN | 1591 | OLAWOYE GRACE, OBAFUNKE |
| 1483 | OKEREMI ADEBISI, OLUKAYODE | 1541 | OLADEPO AKINTAYO, | 1592 | OLAWOYIN OLUWAGBEMIGA, OLATUNDE |
| 1484 | OKEREMI ADEBISI, OLUKAYODE | 1542 | OLADIMEJI AKINOLA, | 1593 | OLAWUYI OLATAYO, J. |
| 1485 | OKEREMI DAVID, KEHINDE | 1543 | OLADIMEJI LAIDE, GANIYAT | 1594 | OLAYEMI EBENEZER, ADEWUNMI |
| 1486 | OKEREMI ENOCH, TAIWO | 1544 | OLADIMEJI LAWAL, ADEBESHIN | 1595 | OLAYEYE RAOLAT, TOLANI |
| 1487 | OKEREMI FAITH, IDOWU | 1545 | OLADIPO OLATOYE, ADISA | 1596 | OLAYINKA &, ABIMBOLA OLAJIDE |
| 1488 | OKI ISIAKA, AYODELE | 1546 | OLADIPO OLAYEMI, | 1597 | OLAYINKA KEHINDE, SABUR |
| 1489 | OKOCHA ANTHONY, | 1547 | OLADIPO OLUSEYI, EKUNDAYO | 1598 | OLAYIWOLA ADEMOLA, KAZEEM |
| 1490 | OKOH CHUKWUDI, JOSEPH | 1548 | OLADIPUPO ABIOLA, EMMANUEL | 1599 | OLAYIWOLA TEMITOPE, HAFSAT |
| 1491 | OKOH EDWIN, OKECHUKWU | 1549 | OLADIPUPO KING, ADEFEMI | 1600 | OLINMAH GRACE, CHIBUZOR |
| 1492 | OKOI EMMANUEL, OBLA | 1550 | OLADJI BABATUNDE, ALABI | 1601 | OLISEDU MONICA, NONYELUM |
| 1493 | OKOLI IFEANYI, CHARLES | | OLADEHINDE | 1602 | OLOFA RILWAN, ADEYEMI |
| 1494 | OKOLI JOVITA, FRANK EMEKA | 1551 | OLADOKUN SUNDAY, ISAAC | 1603 | OLOIDI OLUWAPELUMI, AYODEJI |
| 1495 | OKON TIMOTHY EFFIONG | 1552 | OLADOKUN BREAKTHROUGH, OLUWAJOMILOJU | 1604 | OLOKOR MARTHA, ANAMALECHI |
| 1496 | OKONKWO ANNE, UCHE | 1553 | OLADOKUN HEPHZIBAH, OMONIBUNKUN | 1605 | OLOKOR OROGHENE, SAMUEL GODSOWN |
| 1497 | OKONKWO MARGARET, CHINWE | 1554 | OLADOKUN OLUWAFEMI, ADEWALE | 1606 | OLOLO PETER, UKUORITSEMOFE |
| 1498 | OKO-OBOH HOPE, | 1555 | OLADOSU ISLAMIYAT, ADETUTU | 1607 | OLOLO PETER, UKUORITSEMOFE |
| 1499 | OKORIE CHIAMAKA, PRECIOUS | 1556 | OLADOSU OLAYINKA, OLUWATOSIN | 1608 | OLOLOLA RUFAL, |
| 1500 | OKORIE LAZARUS, UZODINMA | 1557 | OLAFASOBU SAMUEL, JIMOH | 1609 | OLOMOLAIYE EBENEZER, OBAMAYOWA |
| 1501 | OKORIE LAZARUS, UZODINMA | 1558 | OLAFISOYE-ORAGBADE OLUWATOBI, SMITH | 1610 | OLONODE OLAYINKA, JOHN |
| 1502 | OKORIE ONYEBUCHI, ERIC | 1559 | OLAFISOYE-ORAGBADE OLUWATOSIN, DAVID | 1611 | OLORUNDAHUNSI SUNDAY, |
| 1503 | OKORO GODWIN, C. | 1560 | OLAFISOYE-ORAGBADE TOLUPOPE, JOHN A. | 1612 | OLORUNFUNMI YINUSA, ADEKUNLE |
| 1504 | OKOROAFOR IGNATIUS, EJILUGWU | 1561 | OLAGOROYE OKE-IGBALAYE, | 1613 | OLORUNMOLA BIDEMI, UZEZI |
| 1505 | OKOROIGWE ESTHER, ONYEKACHI | 1562 | OLAGUNJU ADERONKE, LOIS | 1614 | OLORUNTOBA ADESOYE, ADEOLU |
| 1506 | OKORONKWO STEPHEN, MBA | 1563 | OLAJIDE EDWARD, ADENIRAN | 1615 | OLORUNTOLA AINA, ELIZABETH |
| 1507 | OKOSUN ADESUA, OSEZELE DANIELLE | 1564 | OLAJIDE LASISI, OYEBANJI | 1616 | OWOJARE BANJO, |
| 1508 | OKOTIE YESIN, ETE | 1565 | OLAJIDE MICHAEL, OLUKAYODE | 1617 | OWOOCKERE ENIOLA, ABOSEDE |
| 1509 | OKOYE CHUKWUNENYE, KANAYO | 1566 | OLA-LAWAL OLANREWaju, NAZIRUDEEN | 1618 | OLOYE WASIU, ADEKUNLE |
| 1510 | OKOYE LAWRENCE, SUNDAY | 1567 | OLALEKAN OLUBUNMI, OLURONKE | 1619 | OLOYEDE BENSON, OLALERE |
| 1511 | OKOYE SOMADINA, DANIEL | 1568 | OLALEKAN SUNDAY, OLUYEMI | 1620 | OLUBANJO ADENOLA, SAMUEL |
| 1512 | OKPAGU NONSO, SAMSON | 1569 | OLALEYE ADEYEMI, ELIJAH | 1621 | OLUBOBADE ADEOLA, OLAMIDE |
| 1513 | OKPALA TOCHUKWU, CHUKWUKA | 1570 | OLALEYE KOLAPO, | 1622 | OLUBODUN JOEL, |
| 1514 | OKPALA VALENTINE, UCHE | 1571 | OLALEYE OLUWADARASINMI, ESTHER | 1623 | OLUFEMI EBUNOLUWA, |
| 1515 | OKPALO CHRISTIAN, NNAEMEKA | 1572 | OLANIYAN MOSES, OLUDELE | 1624 | OLUGBEMI OLUBUNMI, ADEREMI |
| 1516 | OKPARA ONYEKWERE, | 1573 | OLANREWaju OLUWATOYIN, OMOLADE | 1625 | OLUGBOSUN ARIYO, AYO |
| 1517 | OKPARA PETER, IFEANYI | 1574 | OLAONIKEPUN SAHEED, ADELANI | 1626 | OLUGUNWA OLAJIDE OGUNSANLU |
| 1518 | OKPERE IFEANYI, CHUKWU | 1575 | OLAOPA OLADAPO, OLUSEUN | 1627 | OLUKOGA TEMITOPE, DORCAS |
| 1519 | OKPERE KIZITO, USIFO AYODELE | 1576 | OLAOSIBIKAN OLA-OLUWA, AJIBOLA | 1628 | OLUMESE EDWARD, |
| 1520 | OKPEWO EFE, FELIX | 1577 | OLAOSIBIKAN OLA-OLUWA, AJIBOLA | 1629 | OLU-OTUNIYI OMOLOLA, |
| 1521 | OKPUBIGHO MERCY, | 1578 | OLAPADE OLAOPA, EMIOLA OLUWABUNMI | 1630 | OLUPONA ODUNAYO, IBIRONKE |
| 1522 | OKUDO THERESA, UCENNA | 1579 | OLAPO OLADEJI, KOLAWOLE | 1631 | OLUREMI CHARLES, OLUGBENGA |
| 1523 | OKUGO IKECHUKWU, | 1580 | OLAREWaju DAMILOLA, OLAWANDE | 1632 | OLUSANYA OLUMIDE, ADEYIGA |
| 1524 | OKUNADE OLALEKAN, OLAMIDE | 1581 | OLASEGE BABATUNDE, HAMZAT | 1633 | OLUSANYA OLUREMI, OLUKUNLE |
| 1525 | OKUNIYI OLUWAMAYOWA, ADEDEJI | | | 1634 | OLUSEYI &, MARTINA AMOSU |
| 1526 | OKUNLAYA MAROOF, AREMU ROTIMI | | | 1635 | OLUSHINA TAIWO, E. |
| 1527 | OKUNOLA EMMANUEL, OLANREWaju | | | 1636 | OLUSOJI OSUNSEDO, |
| 1528 | OKUNOLA ISAIAH, ADEBAYO | | | 1637 | OLUWABIYI ADEOLA, OLUFOLAKE |
| 1529 | OKUNOWO OLAMIDE, OLABISI | | | | |
| 1530 | OKUNROBO MARY, ABIEYUWA | | | | |

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| 1638 | OLUWADAIRI OLUFUNMILAYO, OMOLOLA | 1689 | ONAYEMI OLUSEGUN, OLUFOLARANMI | 1739 | OPE CHRISTANAH, EMI-OLA |
| 1639 | OLUWADAISI ADENIYI, MUYIWA | 1690 | ONI IFEOMA, | 1740 | OPEGBUYI OKANLAWON, TAJUDEEN |
| 1640 | OLUWADARE EMMANUEL, OLADIMEJI | 1691 | ONI OLANREWAJU, DEBORAH | 1741 | OPEKE FUNKE, |
| 1641 | OLUWADARE ENOCH, KOLADE | 1692 | ONI OLATUNBOSUN OLUFEMI | 1742 | OPEODU ADEBOLA, AFEEZ |
| 1642 | OLUWAFEMI MONISOLA, IDOWU | 1693 | ONI OLUWAYOMI, KOLAWOLE | 1743 | OPEODU OMOTOKE, TAWAKALIT |
| 1643 | OLUWAGBEMI OLUBUSAYO, MICHAEL | 1694 | ONIGBANJO ADEBAYO, | 1744 | OPUTA NKENAMCHI, BENEDICT |
| 1644 | OLUWAJOMILOJU DANIEL, ODUNMBAKU | 1695 | ONIWINDE ABIOLA, M | 1745 | ORAGWU ALUBA, I. & PETER O. |
| 1645 | OLUWATOSIN OLUWAPELUMI, ADESOLA | 1696 | ONIWINDE ADEBOYE, TAIWO (ALLEGED DECEASED) | 1746 | ORBIH OLERE, OLIVIA |
| 1646 | OLUYEDE OLUGBENGA, | 1697 | ONIWINDE ADEBOYE, TAIWO (ALLEGED DECEASED) | 1747 | OREFUWA BABATUNDE, ADEMOLA |
| 1647 | OLUYEMI OLUFUNKE, | 1698 | ONIWINDE OLUYINKA, | 1748 | OREFUWA OLUWAGBENGA, GABRIEL |
| 1648 | OLUYEMI OLUFUNMILAYO, TEJUMOLUWA | 1699 | ONODEKU BENEDICTA, ONORIODE | 1749 | OREFUWA OLUWATOBI, S |
| 1649 | OLUYEMI OLUWOLE, OLUFEMI | 1700 | ONOGOMUNO JULIET, OGNAL MISS | 1750 | OREFUWA TEMITOPE, M |
| 1650 | OLUYORI SEGUN, | 1701 | ONOJAFE PROVIDENCE, OGHENEFEJIRO | 1751 | ORELES MORONKE, OLUPERO |
| 1651 | OMAGU ISA, EMMANUEL | 1702 | ONOKPITE GODSPOWER, OGHENEVBOGAGA | 1752 | ORENIYI IFEOLUWA, DEBORAH |
| 1652 | OMERAH ROSELINE, OLAYEMI | 1703 | ONOKWAI HELEN, | 1753 | ORENIYI TEMITOPE, LEKE |
| 1653 | OMIEMA-BRIGGS DEBORAH, OPAKIRITE | 1704 | ONONAIYE OLUMIDE, | 1754 | ORIADE ABIODUN, JOB |
| 1654 | OMILABU MORENIKE, ABIOLA | 1705 | ONONIWU EMMANUEL CHRISTOPHER, N | 1755 | ORITSETIMEYIN LOGISTICS COMPANY LTD |
| 1655 | OMIN ELIEZER, ETA | 1706 | ONONOGBU NGOZI, PATIENCE | 1756 | ORITSETIMEYIN LOGISTICS LIMITED |
| 1656 | OMIPIDAN JONAH, OMOTAYO | 1707 | ONUIGBO CHIDINMA-HENRY, | 1757 | ORITSEWEYINMI VENTURES LIMITED |
| 1657 | OMOGHENE-MILLER DIVINE, | 1708 | ONUORAH SAMUEL, IFEANYI | 1758 | ORJI CHUKWUDI, |
| 1658 | OMOGOLOR OGORCHUKWU, ANTHONY | 1709 | ONWADIKE CHIBUIKE, AGHAJIAKU | 1759 | ORJI MADUABUCHI, UGWUALASI |
| 1659 | OMOH CLEMENT, | 1710 | ONWE IFEANYICHUKWU, | 1760 | ORJI OGOCHUKWU, NNAMDI |
| 1660 | OMOIGIAFU NOSA, LUCKY | 1711 | ONWORDI DUNZO, MOSES ANTHONY | 1761 | ORJINTA UDOCHI, HYACINTH |
| 1661 | OMOJOLA VINCENT, BABALOLA | 1712 | ONWUAMA CHIGOZIE, EMMANUEL | 1762 | ORMANE UYOR, LILY |
| 1662 | OMOLAKIN LEO, K. | 1713 | ONWUEGBULE SYLVESTER, IBEAWUCHI | 1763 | OROGUN CAROLINE OMUBOBA OROGUN |
| 1663 | OMOLE ABRAHAM, OLAMILEKAN | 1714 | ONWUEGBUSI OKECHUKWU, SAMUEL | 1764 | ORORHO DAVID, ERUEMESIRI |
| 1664 | OMOLE OREKA, | 1715 | ONWUKA LAZARUS, NNADOZIE | 1765 | ORORHO OGHENERUKEVWE, PATIENCE |
| 1665 | OMOLERE AKINWUMI, BAMIDELE | 1716 | ONWUKA LAZARUS, NNADOZIE | 1766 | OSABUOHEN KINGSLEY, OSARODION |
| 1666 | OMOLU MARVIS, OSSAI | 1717 | ONWUZOLUM KENNETH, KENECHUKWU | 1767 | OSADARE PHILIP, EKUNDAYO |
| 1667 | OMOMOWO BOLADE, OJUROYE | 1718 | ONYEBIGWA IKECHUKWU, WILLIAMS | 1768 | OSADEBAMWEN EMOKARO, |
| 1668 | OMOMOYESAN IDOWU, OLUWADAMILARE | 1719 | ONYEBIGWA OGORCHUKWU, FRED JNR | 1769 | OSADIPE JOSEPH, BODUNDE |
| 1669 | OMONI ABOSEDE, ENIOLA | 1720 | ONYEBUENYI KINGSLEY, CHUKWUEMEKA | 1770 | OSAGEDE OKWUDILI, JULIUS |
| 1670 | OMONI OLUSOLA, ROTIMI | 1721 | ONYEGWARA DAMIAN, IKENNA | 1771 | OSAGIE UYI, |
| 1671 | OMONIWA ABIMBOLA, | 1722 | ONYEKWELU CHINYELU, IJEOMA | 1772 | OSAMEDE OSAYOMORE, AIGHOBAHI |
| 1672 | OMONIYI KIKKEYEMI, ELIZABET | 1723 | ONYEKWERE CHIAMAKA, OGOCHUKWU | 1773 | OSANAKPO ELIZABETH, UFELI |
| 1673 | OMOREGIE GREG, | 1724 | ONYEMAH FELIX, AZUKA | 1774 | OSEGHLE JOSEPH, |
| 1674 | OMOREGIE NOSAKHARE, SHADRACK | 1725 | ONYEMAIKE OKEY, J. | 1775 | OSEGHE ERIC, |
| 1675 | OMOSEVWERHA EJIRO, | 1726 | ONYEMAIZU NGOZI, NNEAMAKA | 1776 | OSEIZA OGAZI, OLUGBENGA |
| 1676 | OMOSUNLADE ABDULAI, | 1727 | ONYEMMA JESSICA, NWAKAEGO | 1777 | OSEKWE VIVIAN, IFELUNWA |
| 1677 | OMOTOSHO ABIODUN, OKITIKAN | 1728 | ONYEMMA KOSISOCHUKWU, MORGAN | 1778 | OSETOBA OLUSOLA, AYODELE |
| 1678 | OMOTOSO GABRIEL, OLUFUNDE | 1729 | ONYIA ISRAEL, CHUKWUKA | 1779 | OSHADARE OLUSHEYI, ADEOLA |
| 1679 | OMOWALE LAMIDI, ADEDAYO | 1730 | ONYIA UCHENNA, CHINYERE | 1780 | OSHIN ADEBAYO, DAMILARE |
| 1680 | OMOYELE OLUWAMUYIWA, | 1731 | ONYIKE LIVINUS, ONYEBUCHI | 1781 | OSHIN ADESEGUN, |
| 1681 | OMOYOSOE EMMANUEL, DIRAN | 1732 | OPADARE OLUWASEUN, BENSON | 1782 | OSHIN MOBOLANLE, IGBARAGBON |
| 1682 | OMOZE CHRISTOPHER, | 1733 | OPAOGUN OMOBOLANLE, IDOWU | 1783 | OSHIOKE BENEDICT, |
| 1683 | ONAFUWA (PASTOR), SOLOMON A. OLUGBENGA | 1734 | OPARA CLEMENT, ANAELE CHUKWUDI | 1784 | OSHO MICHAEL, BAMITALE |
| 1684 | ONAGA NNAMDI, GIOVANNI | 1735 | OPARA CLEMENT, ANAELE CHUKWUDI | 1785 | OSHOBU ADEBOWALE, OLADAPO |
| 1685 | ONAH THOMAS, AWUGO | 1736 | OPARA IHEANYICHUKWU, KELECHUKWU | 1786 | OSHO-SMITH NJAKA, NWANNEKA |
| 1686 | ONAJIDE OLASUPO, SAMUEL | 1737 | OPASANYA OLUBUNMI, LAWUNMI | 1787 | OSIFESO ADEWUNMI, BABATUNDE |
| 1687 | ONAMIK HOLDINGS LTD | 1738 | OPATA DAMIAN, UGWUTIKIRI | 1788 | OSIKALU LUCIA, FUNMILAYO |
| 1688 | ONANUGA OLADIPUPO, AKEEM | | | 1789 | OSILEYEOLUGBENGA AFOLABI, |
| | | | | 1790 | OSILI KOSISOCHUKWU, E |
| | | | | 1791 | OSINUBI STEPHEN, ADEDOYIN |
| | | | | 1792 | OSIPITAN ADEBOLA, BABAJIDE |
| | | | | 1793 | OSIYEMI OLUWASEUN, |
| | | | | 1794 | OSO OLADUPO, CHARLES |

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| 1795 | OSOBU MICHAEL, ADEDAYO | 1851 | OYEBODE BOLA, | 1905 | PUO ASSETS LIMITED |
| 1796 | OSOBUKOLA FOLORUNSO, OMONIYI | 1852 | OYEDAPO ADESOJI, MOSES | 1906 | QUADRI LUKMAN, AMOO |
| 1797 | OSOROH JEFFERY, OYOVWE | 1853 | OYEDEJI AKINDELE, OLAWUMI | 1907 | QUADRI SULAIMON, |
| 1798 | OSOROH VIOLET, ONORIODE | 1854 | OYEDEJI KALE, | 1908 | QUANTUM SECURITIES-DEPOSIT, A/C |
| 1799 | OSOTA OBAFUNMILAYO, OLABOYE | 1855 | OYEDEJI RASHEED, ADEBOYE | 1909 | RAHEEM KAMORU, DADUNOLA |
| 1800 | OSSAI ADAKU, | 1856 | OYEDEJI TUNDE, ABRAHAM | 1910 | RAIMI RAMONI, ADEMOLA |
| 1801 | OSUNDIRAN TOLUWANIMI, | 1857 | OYEDELE ABDULAZEEZ, ADEMOLA | 1911 | RAJI ADEEBOWALE, IBRAHIM |
| 1802 | OSUNDOLIRE IFELANWA, OLADAPO | 1858 | OYEDELE ABDULAZEEZ, ADEMOLA TAIWO | 1912 | RAJI OLADAPO, TAOUFIQUE |
| 1803 | OSUNSANYA OLUDOTUN, TIMOTHY AKANNI | 1859 | OYEDELE OLUWASEGUN, IREDELE | 1913 | RAMARKRISHNAN RAMKUMAR, |
| 1804 | OSUNSEDO OLUISOJI, | 1860 | OYEDOKUN DAMILOLA, OREOLUWA | 1914 | RAMESH SUMAN, |
| 1805 | OTASANYA OLUFUNSO, LAWRENCE | 1861 | OYEGUNLE OLANIYI, OLALERE | 1915 | RAMONI MUDASIRU, OLAWALE |
| 1806 | OTEBIYI OLADEJI, | 1862 | OYEKUNLE OLANREWAJU, OLUWAROTIMI | 1916 | RASAQ OLALEKAN, MUMUNI |
| 1807 | OTEGBADE DAVID, OLAMIDE | 1863 | OYEKUNLE OYEDELE, EMMANUEL | 1917 | REGENT SCEPTER INTERNATIONAL LIMITED |
| 1808 | OTENAIKE OLUWASEUN, DARE | 1864 | OYELADE MOSES, IBIKUNLE | 1918 | RESOLUTION COMMUNICATIONS LTD |
| 1809 | OTEPOLA TOLULOPE, DAMILOLA | 1865 | OYELAKIN OMOSHALEWA, SHERIFAT | 1919 | RHIOGBERE GLORIA, |
| 1810 | OTITE GOODLUCK, FAVOUR MR | 1866 | OYELAYO EYITAYO, OYEYEMI | 1920 | RHOMAT PROPERTIES NIGLIMITED |
| 1811 | OTOBO MELVIN, CHOJI ABIYE | 1867 | OYELEYE JAMES, AYODEJI | 1921 | RICHARD-EDET VIVIAN, CHINYERE |
| 1812 | OTOBOEZE SAMUEL, CHIGOZIE | 1868 | OYENIYIN ALIYU, OPE | 1922 | RSL INTERNATIONAL, LTD |
| 1813 | OTOROLEHI-OKEZIE VICTORIA, | 1869 | OYENIRAN KOLA, | 1923 | RSL VENTURES CAPITAL LIMITED |
| 1814 | OTOROWO DOUYE, MR | 1870 | OYENIYI OLUWATOBI, OLAOLU | 1924 | RUFAL RILWAN, KAYODE MR |
| 1815 | OTOWORO VENISSA, | 1871 | OYENUGA FOLASADE, MARY | 1925 | SAAIO VENTURES |
| 1816 | OTOWORO W, VANESSA | 1872 | OYEPEJU ADEREMI, ABRAHAM | 1926 | SAANEE PATRICIA, NWAM |
| 1817 | OTOWORO WINNIEFRED, | 1873 | OYERINDE OYEWALE, | 1927 | SABA ABIOLA, MARIAM |
| 1818 | OTSEME GODWIN, OGBU | 1874 | OYESANMI BOLA, | 1928 | SADIQ BABATUNDE, OLAOYE |
| 1819 | OTTIH ADAEZE, MAUREEN | 1875 | OYETOLA OLUSHOLA, DEBOLA | 1929 | SAKA LUKUMON, OMOTAYO |
| 1820 | OTU ENANG, EYO | 1876 | OYETUNDE OLUWAFEMI, TIMOTHY | 1930 | SAKA RASHIDAT, OMOBOLANLE |
| 1821 | OTUBANJO OLUWASEGUN, VICTOR | 1877 | OYETUNDE SURAJU, | 1931 | SALAKO ABIGAIL, OLUFUNMILAYO |
| 1822 | OTUDEKO MOYOSORE, O | 1878 | OYETUNJI AYOOLA, AKANBI | 1932 | SALAKO ADEDEJI, SULAIMAN |
| 1823 | OTUWA ISRAEL, NDUBUISI | 1879 | OYEWALE SAHEED, | 1933 | SALAKO ANTHONIA, OLUWATOYIN |
| 1824 | OUT CHRISTOPHER, OSHOMA | 1880 | OYEWOMAHMOOD, BUSAYO | 1934 | SALAKO VICTORIA, OLBUNMI |
| 1825 | OVBIAGELE VINCENT, OBAGHE | 1881 | OYEWOMOTAYO, OYELEYE | 1935 | SALAM ABASS, |
| 1826 | OVIE-OMAJUWA OGHENEBRUME, OLUWATOBILOLA | 1882 | OYEWOLE ISAAH, OLUWATOSIN | 1936 | SALAMI ADETOKUNBOH |
| 1827 | OVIOSUN ENAHORO, | 1883 | OYEWUMI ADEYEMI, AZEEZ | 1937 | SALAMI AKEEM, OLANREWAJU |
| 1828 | OVWIGHOWHARA OKIEMUTE, VERA | 1884 | OYINLADE OLALEKAN, ABRAHAM | 1938 | SALAMI BIOLA, TITIOPE |
| 1829 | OWI MARIA, INIBIYE | 1885 | OYINLOYE MUYIWA, EMMANUEL | 1939 | SALAMI IYABO, WASILAT |
| 1830 | OWODEYI LATEEF, | 1886 | OYINLOYE MUYIWA, EMMANUEL | 1940 | SALAMI KHAIRAT, OLUWATOFUNMI TOYIN |
| 1831 | OWOEYE ABIODUN, OLUFEMI | 1887 | OYIODO MOSES, JONAH | 1941 | SALAMI MAMMAN, JIMOH |
| 1832 | OWOEYE OLAWALE, | 1888 | OZILLY MARTINS, OLUME | 1942 | SALAMI MUINAT, ABIOLA |
| 1833 | OWOEYE OLAWALE, | 1889 | OZIOMACHUKWU OKOLI, | 1943 | SALAMI RASHEEDAT, ABOSEDE |
| 1834 | OWOFADEJUIBOKUNOLUWA SAMUEL, | 1890 | OZOYA IZEGAEGBE, & OLUWAFUNKE | 1944 | SALAMI YUSUFU, BISI |
| 1835 | OWOJORI ANTHONY, ADEKUNLE | 1891 | OZOYA INVESTMENTS LIMITED | 1945 | SALAU MOHAMMED, ADEBANJO |
| 1836 | OWOLABI ADEYEMI, | 1892 | PAM DAVOU, DAVID | 1946 | SALEMSON SHAREHOLDERS ASS OF NIGERIA |
| 1837 | OWOLABI ALBERT OLURINOLA | 1893 | PAM SIMI, SARAH | 1947 | SALIM & ASSOCIATES LIMITED |
| 1838 | OWOLABI NURUDEEN, ADEKUNLE | 1894 | PATRICK UGOCHUKWU, NNAMDI | 1948 | SALIMON IBRAHEEM, AJAO JAIYEOLA |
| 1839 | OWOLABI OLUWAMAYOWA, EDWARD | 1895 | PDC GLOBAL SERVICES | 1949 | SALIUS FAUSAT, REMILEKUN |
| 1840 | OWOLABI OLUWAMAYOWA, EDWARD | 1896 | PEDRO DICKBA, | 1950 | SALIUS HAMMED, |
| 1841 | OWOLABI OYEBANJI, OYEDELE | 1897 | PERIDOT & GERMANE REALTORS LIMITED | 1951 | SAMUEL UDOH, |
| 1842 | OWOSHO SHOGO, SAMSON | 1898 | PETE JONES LTD - | 1952 | SANNI QUADRI, IDOWU |
| 1843 | OWOTORUFA FREDRICK, ENDOROKEME | 1899 | PETER-AZEEZ ZACHARIAH, ZAKIE | 1953 | SANNI WAHEED, ADEWOLE |
| 1844 | OWOYOMI AJIBIKE, ROSLYN | 1900 | PETERS CHARITY | 1954 | SANUSI ADO, |
| 1845 | OWUAMANAM JUDE, CHINOYE | 1901 | PINEFIELDS INVESTMENT, SERVICES LIMITED | 1955 | SANUSI MOHAMMED, ISA |
| 1846 | OYAKHILOMEN OKOSUN, | 1902 | PITAN ABOSEDE, ABIODUN | 1956 | SANWO CHARLES, ADEKUNLE |
| 1847 | OYAWOLE ANTHONY, BOLA | 1903 | PORTFOLIO MANAGER, ACCOUNT | 1957 | SANYA ESTHER, IFEOLUWAKITAN |
| 1848 | OYEBADE OLUFUNKE, FEYISARA | 1904 | PROGRESSIVE UNDERTAKING GLOBAL SERV. LTD | 1958 | SANYAOLU JONATHAN, AYO |
| 1849 | OYEBADE YINKA, MICHAEL | | | 1959 | SANYAOLU NOJEEEM, ADEKUNLE |
| 1850 | OYEBANJI GRACE, ABIMBOLA | | | 1960 | SANYAOLU OLABODE, SUNDAY |

| | | | | | |
|------|--|------|--|------|---|
| 1961 | SARUMI TUNDE, KABIR | 2016 | SOUNOUKINI RACHEAL, PRUDENCE | 2070 | TIJANI JEHOSEHEBA, JEHOADDAN |
| 1962 | SASA MICHAEL, SUNDAY | 2017 | SOWANDE MOJEED, ADISA | 2071 | TIJANI KAZEEM, OLUWATOYIN |
| 1963 | SATO & SATO INTERNATIONAL LTD . | 2018 | SOWEMIMO DEMOLA, JIMOH | 2072 | TIJANI MARY, OLOLADE |
| 1964 | SCHUBBS NIGERIA, LIMITED | 2019 | SOYEGE ADETUNDE OLAITAN (ALLEGED DECEASED PHC 7514/2011), | 2073 | TIJANI OLUWAYEMISI, TEMITAYO KABIR |
| 1965 | SEBUTU OLUREMI, | 2020 | SPRINGBOARD & TURST INVESTMENT | 2074 | TIMOTHY JOHNSON, OLUFEMI ADEOYE |
| 1966 | SENA AGBIDYE, ABRAHAM | 2021 | SSCM-ISIBOR STEPHEN | 2075 | TOBRISE EFEMENA, JANELLE |
| 1967 | SERIKI IDRIS, ABIODUN | 2022 | STANDARD UNION SECURITIES- TRADED-STK-AC | 2076 | TOBRISE EFEMENA, JANELLE |
| 1968 | SERIKI ODUNAYO, ODUNOLA | 2023 | STEPHEN LAURATI, | 2077 | TOBRISE OGHENERUONA, JOEL |
| 1969 | SFS RESEARCH | 2024 | STERLING ASSET MGT & TRUSTEES LTD A/C 12 | 2078 | TOBUN ADEPELEWURAOLA, ADEDOYIN V |
| 1970 | SHANDY VENTURES | 2025 | STEVE-OLEKA OGECHI, GRACE | 2079 | TOBUN ADEPELEWURAOLA, ADEDOYIN VICTORIA |
| 1971 | SHEHU BALA, | 2026 | STEVE-OLEKA OKECHUKWU, | 2080 | TOBUN OLUJOKE, FOLAKE |
| 1972 | SHEHU KUTA, | 2027 | STI/ECOBANK-TRADING A/C | 2081 | TOHIR FOLORUNSHO, ISMAILA |
| 1973 | SHEHU MALLAM, MIKAIL | 2028 | STOKCREST NIGERIA LIMITED | 2082 | TOKALEX ASSOCIATES LIMITED |
| 1974 | SHELLENG IBRAHIM, | 2029 | SULAIMAN AKEEM, ADISA | 2083 | TOKODE OLUBUKAYO, |
| 1975 | SHEM-KEZIA INVESTMENT, LTD | 2030 | SULAIMON MOHAMMED, | 2084 | TOLUHI OLUWAFEMI, MICHAEL |
| 1976 | SHERIFFDEEN MORWAN, ADEWALE A | 2031 | SULAIMON TEMI-LOLUWA, IBRAHIM | 2085 | TOLUHI OLUWAFEMI, MICHAEL |
| 1977 | SHITTU ZUMU-NGAIH, | 2032 | SULE ANARUGU, SHEHU | 2086 | TOPMOST FIN.& INV. LTD.TRADED- STOCK-A/C |
| 1978 | SHITU MOHAMMED, USMAN | 2033 | SULE BAMIDELE, | 2087 | TRANSUNION SECURITIES & INVEST. COM LTD |
| 1979 | SHOBOWALE BENSON, ABOSEDE OMOWUNMI | 2034 | SULE SUNDAY, | 2088 | TRINITY SONGS OF JOY LIMITED |
| 1980 | SHODEKE OLAYINKA, SIMISOLA | 2035 | SURAKAT RASAQ, OLAWALE | 2089 | TRUST YIELDS SECURITIES LTD (SP ACCOUNT) |
| 1981 | SHODEKE OMOLARA, DORCAS | 2036 | SYNGER JOHN, KALAKIO | 2090 | TUBI MAKANJUOLA, |
| 1982 | SHOFOLA KAMORUDIN, O.O. | 2037 | TAHIR MAHDI, MUHAMMAD | 2091 | UBA CHUKWUEMEKA, MAC |
| 1983 | SHOFOLAHAN ANTHONIA, OLUWATOYIN | 2038 | TAIWO DAMOLA, OMOLOLU | 2092 | UBA MROHWOBOR, DONATUS |
| 1984 | SHOFOLAHAN CHARLES, OLUSEGUN | 2039 | TAIWO FELIX, BABATUNDE | 2093 | UBAH ANTHONY, OKECHUKWU |
| 1985 | SHOFOLAHAN ELIZABETH, BUKOLA | 2040 | TAIWO KASALI, | 2094 | UBANI CHIOMA, ADA |
| 1986 | SHOFOLAHAN FRANCISCA, BOLATITO | 2041 | TAIWO KASHIMAWO, AKANJI | 2095 | UCHE EKENE, CASMIR |
| 1987 | SHOFOLAHAN MARY, JOKE | 2042 | TAIWO M., ADEKUNLE | 2096 | UCHENNA EBERE-ANYIAM, |
| 1988 | SHOFOLAHAN SUNDAY, O. | 2043 | TAIWO MAKINDE, | 2097 | UCHENYI KESANDU, ONYIMGBA MELVYN |
| 1989 | SHOKOYA YINUS, ADEKUNLE | 2044 | TAIWO OLUFISAYO, OLUTIMILEHIN OLATOUN | 2098 | UDEKEZIE MARY, |
| 1990 | SHOKUNBI KHADIJAT, OLASUMBO | 2045 | TAIWO OLUNIFESIMI, EBUNOLUWA BOLUTIFE | 2099 | UDO NSIKAN, GEORGE |
| 1991 | SHOLLYVEN COMMUNICATIONS | 2046 | TAIWO OLUWASEUN, KOLAWOLE | 2100 | UDOH FRIDAY, ETIM |
| 1992 | SHONOWO OLUWASEUN, | 2047 | TAIWO SUNDAY, SAMSON | 2101 | UDOH INEMESIT, BRIAN E |
| 1993 | SHOPEJU EFUNREMI, ADETUTU | 2048 | TAIWO TEMITOPE, SUZAN | 2102 | UDOKA-EZIKE OBIANUJU, VIVIAN |
| 1994 | SMADAC-KOFO SALAM ALADA | 2049 | TAIWO TOLULOPE, YOMI | 2103 | UDORA VICTOR, OGO |
| 1995 | SOBANDE OLAJIDE, ODUNAYO | 2050 | TAKIM MACDUFF, OJONG | 2104 | UGAH SOLOMON, ADEGBE |
| 1996 | SOBODU ADEKUNLE, ADEDEJI | 2051 | TANDU TANDU, OSAJI | 2105 | UGAR ROSELINE, |
| 1997 | SODEINDE EBENEZER, OLATUNJI | 2052 | TAYLOR TAIWO, JENNIFER | 2106 | UGEH PATRICK, IFEANYICHUKWU |
| 1998 | SODIPO E, A | 2053 | TAYO HEZEKIAH, RASIDI | 2107 | UGOH BENNY, ODIGWE |
| 1999 | SOETAN A.OLUWOLE,, EST OLUGBEMIGA & ORS(A | 2054 | TAYO IFEOLUWA, TOYIN MRS. | 2108 | UGWU MARTINS, ONUORAH |
| 2000 | SOETAN ANTHONY, MOGBONJUBOLA | 2055 | TELUWO ADETUNBOSUN, | 2109 | UGWU ONUORAH, MARTINS |
| 2001 | SOETAN OLUGBEMIGA, OLUMIDE | 2056 | TELUWO ADETUTU, OLUWATOYIN | 2110 | UGWU THEODORE, CHUKWUEMEKA |
| 2002 | SOETAN OLUWATOSIN, OMOTAYO | 2057 | TEMILOLUWA OGUNREMI, | 2111 | UGWUEKE OYINYE-CHI, MARY |
| 2003 | SOFOLUKE OLATUNJI, SIGISMUND | 2058 | THE ANJI COMPANY LIMITED | 2112 | UGWUEZUMBA SAMUEL, |
| 2004 | SOGBESAN OLUWAKEMI, ABIMBOLA | 2059 | THE KINGDOM TALENTS LIMITED | 2113 | UKACHUKWU NNODU, BONIFACE |
| 2005 | SO-GEORGE GERALD, KARIBOYE | 2060 | THOMAS AKINBAYO, OLAWALE | 2114 | UKAEGBU KENNETH, CHIDUBEM |
| 2006 | SOILE OLUTOLA, OLANIYI BOB | 2061 | THOMAS AYORINDE, | 2115 | UKAEGBU OGEMUDI, PASCAL |
| 2007 | SOJINRIN OLUWABUSOLA, OLAKUNLE | 2062 | THOMAS BABAWANDE, SAMUEL | 2116 | UKAH DORIS, IJEOMA |
| 2008 | SOJI-OYAWOYE DAMILOLA, | 2063 | THOMAS GBOLADE, OLAIDE | 2117 | UKANDU CHIEMELA, LILIAN |
| 2009 | SOKOYA OLUDAYO OLUSEYI | 2064 | THOMAS TEMITOPE, OLASUJI | 2118 | UKANDU CHIMAABI, ERNEST |
| 2010 | SOKUNBI OLAYINKA, GANIYAT | 2065 | TIAMIYU MUSTAPHA, OLADELE | 2119 | UKANDU IJEOMA, BLESSING |
| 2011 | SOLOMON AYOLEYI, OLUSEYI | 2066 | TIAMIYU MUSTAPHA, OLADELE | 2120 | UKANDU JULIANA OZICHI |
| 2012 | SOMAN INVESTMENTS NIG LTD | 2067 | TICKLE CONSULTING LITMED | | |
| 2013 | SORINOLA MUSBAU, GBOLAHAN | 2068 | TIJANI ABDULLAHI, OLAYEMI | | |
| 2014 | SOSANWO KOLAWOLE, | 2069 | TIJANI ABIMBOLA, MOJISOLA | | |
| 2015 | SOSANYA VICTOR, OLUSEGUN | | | | |

| | | | | | |
|------|------------------------------|------|------------------------------------|------|----------------------------------|
| 2121 | UKANDU KELECHI, KEVIN | 2143 | UZOAGBA KENNETH, OKECHUKWU | 2163 | WONSIRIM HYCIENTH, IHEANYICHUKWU |
| 2122 | UKANDU VIVIAN, CHINYERE | 2144 | UZOESI DANIEL, IFEANYI | 2164 | XSPETRA NIGERIA LTD |
| 2123 | UKONNE CHISOM, NNEOMA | 2145 | VEN (DR), / PROF (MRS) AO MALOMO | 2165 | YAHAYA ABDULMUMINI, |
| 2124 | UKPAI IFEOMA, MIRACLE | 2146 | VICTOR AKINBAYO/TRADING, A/C | 2166 | YAHUDA LINK LIMITED |
| 2125 | UKPONG MORENIKE, OLUWATOYIN | 2147 | VINCENT CHRISTIE, O | 2167 | YAKUBU ALI, |
| 2126 | UKPONG OMOTOYOSI, ADEKEMI | 2148 | VINCENT O, VALENTINA | 2168 | YAKUBU SHERIFF, |
| 2127 | UKPONG UKPONG, S. | 2149 | VINCENT OLUWATOMI, | 2169 | YASHIM JACOB, JOHN |
| 2128 | UKWESA MERCY, | 2150 | VINSTAR CONSULTING | 2170 | YELLOWE TARIBO, SOGBEYE |
| 2129 | UKWO GODWIN, IKPAI | 2151 | WABARA KINGSLEY, WABARA | 2171 | YINKA MACDONALD, CEASAR |
| 2130 | UMANAH ARNOLD, EDIDIONG T. | 2152 | WADI BRIDGET, CHIYERE | 2172 | YINUSA AMUDA, YUSUF |
| 2131 | UMANAH IDARAIVANA, T. | 2153 | WAHAB KUNLE, ADE (PROF) | 2173 | YINUSA MUSIBAU, ALAO |
| 2132 | UMEH DUMJACHIKE CHUKWUKA | 2154 | WASIMO VENTURES LIMITED | 2174 | YINUSA RIDWAN, ADESHINA |
| 2133 | UMEUGOJI CHINYERE, B | 2155 | WASIU ADEWALE, AZEEZ | 2175 | YINUSA SHERIFAT, ABIOLA |
| 2134 | UMEWUZIE JONATHAN, EKECHUKWU | 2156 | WIFA SOLOMON, | 2176 | YOMADEX INVESTMENT LTD |
| 2135 | UMEZE NZE, INNOCENT | 2157 | WILLIAMS ALADE, | 2177 | YUSSUF SODIQ, OLANREWAJU |
| 2136 | UMOH EKONG, GEORGE | 2158 | WILLIAMS EMMANUEL, | 2178 | YUSUF BALLA-JOSE, |
| 2137 | UNUBUN ALEXANDER, OMOEGBE | 2159 | WILLIAMS JOHN, ADEBAYO | 2179 | YUSUF MADUGU, HARUNA |
| 2138 | USIAPHRE PATRICK, ONOME | 2160 | WILLIAMS OLUWATOFARATI, TOLUWALASE | 2180 | YUSUF OMOSHOLA, |
| 2139 | UTHMAN OLUFUNMI, M. | 2161 | WILLIAMS ONOSHOKENEH, PAULINA | 2181 | YUSUFF KEHINDE, OLAYINKA |
| 2140 | UTUK MONDAY, JOHN | 2162 | WITTE SOBARI, HENRY | 2182 | YUSUFF NURUDEEN, ABUBAKAR |
| 2141 | UWEM JOHN, | | | | |
| 2142 | UZEBU, EKUASE,, | | | | |



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3.10 PROXY FORM

AXA MANSARD INSURANCE PLC

RC 133276

TWENTY EIGHTH (28th) ANNUAL GENERAL MEETING to be held at Lagos Oriental Hotel, No 3, Lekki Road, Victoria Island, Lagos on Wednesday, July 29, 2020, at 10:00 a.m.

I/We ----- being Shareholder(s) of AXA Mansard Insurance plc hereby (please see Notes below for the list of nominated proxies) ----- or failing him/her ----- or ----- as my/our Proxy to act and vote for me/us and on my/our behalf at the 28TH Annual General Meeting of the Company to be held on July 29, 2020 and at any adjournment thereof.

Dated this ----- day of ----- 2020.

Shareholder's Signature -----

| NUMBER OF SHARES: | | |
|---|-----|---------|
| RESOLUTIONS | FOR | AGAINST |
| 1. To receive the Audited Financial Statements for the year ended December 31, 2019, and the Reports of the Directors, Auditor and Audit Committee thereon; | | |
| 2. To elect Directors i. Mr. Hassan Elshabrawishi as Director ii. Mr. John Dickson as Director iii. Mr. Tope Adeniyi as Director iv. Mrs. Rashidat Adebisi as Director | | |
| 3. To authorize the Directors to fix the remuneration of the Auditors. | | |
| 4. To elect members of the Statutory Audit Committee. | | |
| Please indicate with an "X" how you wish your votes to be cast on the resolutions set above. Unless otherwise instructed, the Proxy will vote or abstain from voting at his/her/its discretion. | | |

Before posting please tear off this part and retain it for admission to the meeting

ADMISSION CARD

Name of Shareholder (in BLOCK LETTERS)

Shareholder's Account No: _____

Number of shares: _____

Please admit _____ to the 28th Annual General Meeting of AXA MANSARD INSURANCE PLC to be held at Lagos Oriental Hotel, No 3, Lekki Road, Victoria Island, Lagos on Wednesday, July 29, 2020 at 10:00 a.m.

Signature of person attending: _____

The Shareholder or his /her/its proxy is required to produce this admission card in order to obtain entrance to the Annual General Meeting.

Please be advised that to enable a Proxy gain entrance to the meeting, the Proxy Form should be duly completed and delivered to the office of the Registrars, , DataMax Registrars Limited not later than 48 hours before the time fixed for the meeting

NOTES

1. In the interest of public safety and having regard to the Nigerian Centre for Disease Control (NCDC) COVID-19 Guidance for Safe Mass Gatherings in Nigeria, the guidelines of the Corporate Affairs Commission (CAC) on holding Annual General Meetings and the restrictions on public gatherings by the Lagos State Government, this Proxy Form has been prepared to enable shareholders entitled to attend and vote at the Annual General Meeting exercise their right to vote despite not being physically present at the meeting.
2. Members may appoint a Proxy of their choice from the following persons: (a) Mr. Olusola Adeeyo, (b) Mr. Kunle Ahmed, and (c) Mrs. Omowunmi Adewusi.
3. The completed proxy form must be deposited at the office of the Registrar, DataMax Registrars Limited, No. 2C, Gbagada Phase 1, Lagos, or sent via email to annualreports@datamaxregistrars.com not less than forty-eight (48) hours before the time fixed for the meeting.
4. If the Shareholder is a Corporation, this form must be executed under its Common Seal or under the hand of some officers or an Attorney duly authorized.
5. The Proxy must produce the Admission Card sent with the Notice of the meeting to gain entrance to the meeting.
6. In line with the Corporate Affairs Commission Guidelines, the Company has made arrangements at its cost, for the stamping of the duly completed and signed proxy forms submitted to the Company's Registrars within the stipulated time.

Signature of the person attending: _____

3.11 CORPORATE DIRECTORY

EXECUTIVE SUITE

| | |
|---------------|-------------------------------------|
| Kunle Ahmed | Chief Executive Officer |
| Tosin Runsewe | Executive Director, Client Services |
| Yomi Onifade | Executive Director, Technical |

RETAIL SOLUTIONS

| | |
|--------------------|--|
| Rashidat Adebisi | Director Retail Solutions |
| Chukwuma Ibobo | Head, Distribution Support Service |
| Adeola Adebajo | Group Head, Retail Sales Lagos Mainland and West |
| Albert Chukwuemeka | Group Head, Retail Sales Upcountry |
| Alfred Egbai | Head, Emerging Market |
| Latifah Aliu | Group Head, Partnerships and Retail Sales Lagos Island |
| Solape Odeniyi | Head, Retail Training Academy |

COMMERCIAL SOLUTIONS

| | |
|---------------------------|--|
| Akinlolu Akinyele | Group Head, Energy and Emerging Corporates |
| Abisola Nwoboshi | Group Head, Property and Liability, Corporate Business Group |
| Akeem Adediran | Group Head, Public Sector and Infrastructure |
| Sunday Sule | Head, Public Sector North |
| Opeyemi Ojedele-Akinwonmi | Group Head, Motor, Marine and Downstream |
| Ademola Lawson | Team Lead, Upstream and Aviation |
| Kemi Allison | Head, Fire and Engineering (CBG) |
| Opeyemi Akintola | Team Member, Fire and Engineering |
| Bode Aboyeji | Team Lead, Liability and Casualty |

RISK MANAGEMENT

| | |
|--------------------|---------------------------|
| Samira Nwaturuocha | Chief Risk Officer |
| Olanrewaju Ibidapo | Deputy Chief Risk Officer |

FINANCE

| | |
|--------------------|--|
| Ngozi Ola-Israel | Chief Financial Officer |
| Alex Edafe | Chief Investment Officer |
| Abayomi Taiwo | Head, Taxation and Control |
| Gigaloluwa Ilori | Head, Budgetary Control and Performance Management |
| Oluwatoyin Ayodele | Head, Management Accounts and Reporting |

TECHNICAL

| | |
|--------------------|------------------------------|
| Adebola Surakat | Head, Claims Services |
| Nike Olaniyan | Head, Procurement |
| Olaniyi Abijo | Head, Fire & Special Risk |
| Adeniyi Oladunjoye | Head, Marine, Aviation & GIT |

TECHNOLOGY

| | |
|--------------------|---|
| Femi Aderibigbe | Chief Information Officer |
| Taiwo Aluko | Head, Business Solutions and Service Management |
| Chizuru Nwankwonta | Head, Governance and Strategy |
| Funmilayo Runsewe | Head, Information Security |

ACTUARIAL SERVICES

| | |
|-----------------|-----------------------------------|
| Jolaolu Fakoya | Chief Actuary/Head Life & Savings |
| Oladayo Popoola | Head, Life Underwriting |

COMPLIANCE

| | |
|-------------------|--------------------------|
| Babajide Babalola | Chief Compliance Officer |
|-------------------|--------------------------|

DIGITAL

| | |
|-------------------|-------------------------|
| Bayo Adesanya | Chief Digital Officer |
| Tejiri Oghenekaro | Head, Digital Marketing |

CUSTOMER ENGAGEMENT & MARKETING

| | |
|--------------------|------------------------------------|
| Olajumoke Odunlami | Chief Customer & Marketing Officer |
| Emeka Muonaka | Head Customer Engagements |
| Nkiru Umeh | Head Communications |

COMPANY SECRETARIAT

| | |
|-------------------|---|
| Omowunmi Adewusi | Company Secretary/Human Resource Director |
| Oyedoyin Awoyinka | Head, Legal Services |

SYSCON

| | |
|-------------------|--|
| Olusola Odumuyiwa | Chief Audit Officer |
| Adetola Aigbogun | Head Audit, Investigation & System Assurance |

AXA MANSARD HEALTH

| | |
|--------------------|---|
| Tope Adeniyi | Chief Executive Officer |
| Tokunbo Alli | Chief Operating Officer |
| Chidi Onyedika | Group Head Institutional Business |
| Aanuoluwapo Soyoye | Head, Pricing and Underwriting |
| Ayodele Akeeb | Head, Financial Service Institution |
| Olatokunbo Otitoju | Head, Customer Benefits and Onboarding |
| Temilade Adewoye | Head, Retail and Public Sector Business |

AXA MANSARD INVESTMENTS

| | |
|--------------------|----------------------------------|
| Deji Tunde-Anjous | Chief Executive Officer |
| Renah Osiemi | Head, Sales and Client services |
| Damilola Ogedengbe | Head, AXA Wealth Management |
| Olufemi Fajimolu | Team Lead, AXA Wealth Management |
| Hope Okunfeyiwa | Head, Investment Operations |

AXA MANSARD PENSIONS

| | |
|---------------------|--|
| Dapo Akisanya | Chief Executive Officer |
| Tiamiyu Balogun | Head, Investments |
| Naomi Aduku | Head, Marketing & Business Development |
| Oluwole Olu-Timehin | Manager Investment |
| Adeniyi Alao | Head, Funds Account |
| Olusoji Osunsedo | Head, Operations |
| Bolatito Babafemi | Head Risk, Audit & Control |
| Akinsola Akinbunmi | Head, Finance |
| Abiola Mosuro | Head, Legal and Human Capital/ Company Secretary |

3.12 CORPORATE ADDRESSES

HEAD OFFICE

AXA Mansard Insurance plc
Santa Clara Court
Plot 1412 Ahmadu Bello Way
Victoria Island
Lagos State
Tel: 0700-626-7273, 01-4485482
Email: insure@axamansard.com

SUBSIDIARIES

AXA Mansard Investments Limited
Plot 927/928 Bishop Aboyade Cole
Victoria Island
Lagos State
Tel: 01-2701559
E-mail: invest@axamansard.com

AXA Mansard Health Limited

177 Ikorodu Road Onipanu
Lagos State
Tel: 01-4606655-9
E-mail: healthcare@axamansard.com

AXA Mansard Pensions Limited

21B Olosa Street
Victoria Island
Lagos State
Tel : 01-4485490
E-mail: pension@axamansard.com

REGIONAL OFFICES

ABUJA
Plot 1568, Muhammed Buhari Way
Area 11 Garki
Abuja
Tel: 0815 049 0161

PORT HARCOURT

Plot 12, Ezimgbu Link Road
G.R.A Phase IV
Port-Harcourt
Rivers State
Tel: 0811 393 6051

WELCOME CENTRES

ALAUSA

Heritage House
No 199 Obafemi Awolowo way
Alausa Ikeja
Lagos State
Tel: 0815 049 0180

APAPA

12/14 Wharf Road Apapa
Lagos State
Tel: 0815 049 0158

FESTAC

FESTAC Festival Mall
Janet Fajemigbesin Street
Off FESTAC Link Road
Amuwo Odofin FESTAC
Lagos State
Tel: 0815 049 0344

IKORODU ROAD

177 Ikorodu Road, Onipanu
Lagos State
Tel: 0815 049 0166

IKOTA

Block K (Suites 4-6 & 15-17)
Road 5, Ikota Shopping Complex
Ikota Ajah
Lagos State
Tel: 0815 049 0159

LEKKI

Plot 3A Kayode Otitoju Street
Off Admiralty Road
Lekki Phase 1
Lagos State
Tel: 0815 049 0074

OGBA

18 Ijaiye Road Ogba, Ikeja
Lagos State
Tel: 0815 049 0164

ONIKAN

2 McCarthy Street
Onikan, Lagos State
Tel: 0815 049 0165

OPEBI

15/17 Opebi Road, Ikeja
Lagos State
Tel: 0815 049 0160

SURULERE

82 Adeniran Ogunsanya Street
Surulere, Lagos State
Tel: 0811 379 3140

YABA

176 Herbert Macaulay Way
Adekunle, Yaba
Lagos State
Tel: 0815 049 0162

IBADAN

Broking House
1 Alhaji Jimoh Odutola Road
Dugbe, Ibadan
Oyo State
Tel: 0807 399 0858

BENIN

15 Sapele Road
Benin City
Edo State
Tel: 0807 049 4213

ENUGU

Bethel Plaza (Suite A5)
36, Garden Avenue, Enugu
Enugu State
Tel: 0807 399 0859

UYO

110 Abak Road Uyo
Akwa Ibom State
Tel: 0807 399 0862

MINNA

Suite 4A Shamras Plaza
Along Bosso Road
Opposite Murtala Park
Central Business District
Minna Niger State
Tel: 0807 399 0861

KADUNA

3B Ribadu Road
Off Tafawa Balewa Way
Ungwan Rimi, Kaduna North
Kaduna State
Tel: 0807 099 2758

ILORIN

30 Ibrahim Taiwo Road
Ilorin, Kwara State
Tel: 0815 046 1612

ABEOKUTA

Providence Mall
MKO Abiola way by NNPC Mega station
Abeokuta, Ogun state
Tel: 0815 049 1095

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